pitney bowes

WSCA Price Book MPA # ADSPO11-00000411-7, A8

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effective date 10/28/2015
AF 0.5%

The information contained herein is proprietary and confidential, and should not be disclosed without Pitney Bowes Inc.'s prior written consent.

Postage Meter Rental	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Rental
Percentage(%) Discount off MSRP/Catalog	30%
Maintenance	Included in Rental Price

Postage Meter Rentals Meter	Description	MSRP/Q	Monthly Contract Price	Quarterly Contract Price	discount%	
K7M0	Mail Station	$77.00	$18.00	$54.00	30%	
PR00-LOW	DM125 meter	$141.00	$33.00	$99.00	30%	
PR00-HIGH	DM225 meter	$218.00	$35.00	$105.00	52%	
G900-LOW	DM300 meter	$222.00	$40.00	$120.00	46%	
G900-MID	DM400 meter	$264.00	$45.00	$135.00	49%	
G900-HIGH	DM475 meter	$286.00	$50.00	$150.00	48%	
1M00-LOW	DM500-DM575 meter	$287.00	$67.00	$201.00	30%	no new sales permitted
1M00-HIGH	DM825-DM1100 meter	$315.00	$74.00	$222.00	30%	no new sales permitted
1W00-LOW	CONNECT+ 1000/2000 meter	$243.00	$57.00	$171.00	30%	
1W00-HIGH	CONNECT+ 3000 meter	$298.00	$70.00	$210.00	30%	

Connect+ Subscriptions	Description	MSRP/M	Monthly Contract Price	Quarterly Contract Price	discount%	
MSGS	Sprint 3G Subscription	$45.00	$37.80	$113.40	16%	
DSGS	Sprint 4G Router Subscription	$70.00	$58.80	$176.40	16%	
WTP5	Connect + Ship a Package Subscription	$10.00	$8.40	$25.20	16%	with new Connect+ orders only

Purchase Power *prices are in addition to meter rental price		MSRP/M	Monthly Contract Price	Quarterly Contract Price	discount%
K7M0	Mail Station	$7.00	$7.00	$21.00	0%
PR00-LOW	DM125 meter	$7.00	$7.00	$21.00	0%
PR00-HIGH	DM225 meter	$7.00	$7.00	$21.00	0%
G900-LOW	DM300 meter	$7.00	$7.00	$21.00	0%
G900-MID	DM400 meter	$7.00	$7.00	$21.00	0%
G900-HIGH	DM475 meter	$7.00	$7.00	$21.00	0%
1M00-LOW	DM500-DM875 meter	$15.00	$15.00	$45.00	0%
1M00-HIGH	DM900-DM1100 meter	$15.00	$15.00	$45.00	0%
1W00-LOW	CONNECT+ 1000/2000 meter	$15.00	$15.00	$45.00	0%
1W00-HIGH	CONNECT+ 3000 meter	$15.00	$15.00	$45.00	0%

Confirmation Services *prices are in addition to meter rental price		MSRP/M	Monthly Contract Price	Quarterly Contract Price	discount%
7PR0-LOW	confirmation services for DM125 meter	$7.00	$5.90	$17.70	16%
7PR0-HIGH	confirmation services for DM225 meter	$7.00	$5.90	$17.70	16%
G9SS-LOW	confirmation services for DM300 meter	$7.00	$5.90	$17.70	16%
G9SS-MID	confirmation services for DM400 meter	$7.00	$5.90	$17.70	16%
G9SS-HIGH	confirmation services for DM475 meter	$7.00	$5.90	$17.70	16%
1D00-LOW	confirmation services DM500-DM875 meter	$17.00	$14.25	$42.75	16%
1D00-HIGH	confirmation services DM900-DM1100 meter	$17.00	$14.25	$42.75	16%
M9SS-LOW	confirmation services for CONNECT+ 1000/2000 meter	$17.00	$14.25	$42.75	16%
M9SS-HIGH	confirmation services for CONNECT+ 3000 meter	$17.00	$14.25	$42.75	16%

Electronic Return Receipt *prices are in addition to meter rental price		MSRP/M	Monthly Contract Price	Quarterly Contract Price	discount%
G9SS-LOW	electronic return receipt for DM300 meter	$21.00	$17.60	$52.80	16%
G9SS-MID	electronic return receipt for DM400 meter	$21.00	$17.60	$52.80	16%

G9SS-HIGH	electronic return receipt for DM475 meter	$21.00	$17.60	$52.80	16%
1D00-LOW	electronic return receipt DM500-DM875 meter	$25.00	$21.00	$63.00	16%
1D00-HIGH	electronic return receipt DM900-DM1100 meter	$45.00	$38.00	$114.00	16%
M9SS-LOW	electronic return receipt for CONNECT+ 1000/2000 meter	$25.00	$21.00	$63.00	16%
M9SS-HIGH	electronic return receipt for CONNECT+ 3000 meter	$25.00	$21.00	$63.00	16%

Inview Accounting ***prices are in addition to meter rental price**		**MSRP/M**	**Monthly Contract Price**	**Quarterly Contract Price**	**discount%**
NVMA	INVIEW TMR - SINGLE METER(DM SERIES)	$4.00	$3.35	$10.05	16%
NVMH	INVIEW TMR - SINGLE METER(CONNECT SERIES)	$12.00	$10.10	$30.30	16%
NVMB	INVIEW TMR - UP TO 2 METERS	$7.00	$5.85	$17.55	16%
NVMC	INVIEW TMR - UP TO 5 METERS	$15.00	$12.65	$37.95	16%
NVMD	INVIEW TMR - UP TO 20 METERS	$50.00	$42.00	$126.00	16%
NVME	INVIEW TMR - UP TO 50 METERS	$100.00	$84.00	$252.00	16%
NVMF	INVIEW TMR - UP TO 100 METERS	$150.00	$126.00	$378.00	16%
NVMG	INVIEW TMR - UNLIMITED METERS	$250.00	$210.00	$630.00	16%

Sendsuite Tracking Online		**MSRP/M**	**Monthly Contract Price**	**Quarterly Contract Price**	**discount%**
T6RL	Add extra recipients, low volume	$20.00	$16.80	$50.40	16%
T6RM	Add extra recipients, mid volume	$15.00	$12.60	$37.80	16%
T6RH	Add extra recipients, high volume	$10.00	$8.40	$25.20	16%
T6RV	Add extra recipients, very high volume	$5.00	$4.20	$12.60	16%
T6DL	Device connectivity charge, low adds	$50.00	$42.00	$126.00	16%
T6DH	Device connectivity charge, high adds	$40.00	$33.60	$100.80	16%
T6LL	location connectivity charge, low adds	$35.00	$29.40	$88.20	16%
T6LH	location connectivity charge, high adds	$25.00	$21.00	$63.00	16%
T69R	SendSuite Tracking Online Receive	$99.00	$83.16	$249.48	16%
T69N	Enhanced Receive and Notification	$199.00	$167.16	$501.48	16%
T69D	Complete Receive and Delivery Management	$299.00	$251.16	$753.48	16%

PB SmartPostage		**MSRP/M**	**Monthly Contract Price**	**Quarterly Contract Price**	**discount%**
PTF1	PB SmartPostage - Single Location	$15.00	$11.25	$33.75	25%
PTF2	PB SmartPostage - Single Location with 5lb scale	$17.00	$12.75	$38.25	25%
PTEB	PB SmartPostage - Enterprise (price per location)	$24.00	$18.00	$54.00	25%
PTEC	PB SmartPostage - Enterprise with 5lb scale (price per location)	$25.00	$18.75	$56.25	25%

Mailing Systems, Ultra Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	45%
Percentage (%) Discount off Accessories	45%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
K7MC	Accessories	Meter Connection Kit	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M0L2	Base System	Mailstation 2 With 2Lb Scale	$470.00	$259.79	45%	$78.00	$58.50	25%	$5.00	n/a	n/a	0%	n/a
M0L5	Base System	Mailstation 2 With 5Lb Scale	$510.00	$281.90	45%	$78.00	$58.50	25%	$5.00	n/a	n/a	0%	n/a

Mailing Systems, Low-Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	45%
Percentage (%) Discount off Accessories	45%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
1FA1	Accounting Options	Basic Accounting (25 Dept) Software	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FAC	Accounting Options	Accounting (10 Dept) Software	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FAD	Accounting Options	Accounting (50 Dept) Software	$340.00	$187.94	45%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FAE	Accounting Options	Accounting (50 Dept) Software	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FBL	Accounting Options	Inview 50 Dept Accounting	$340.00	$187.94	45%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FBM	Accounting Options	Inview 100 Dept Accounting	$625.00	$345.47	45%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FBN	Accounting Options	Inview 300 Dept Accounting	$1,045.00	$577.62	45%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FM2	Weighing Options	Disable Manual Weight Feature	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FS2	Accessories	USPS Special Confirmation Services	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FY8	Options	95 LPM Feature	$1,350.00	$746.21	45%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FY9	Options	70 LPM Feature	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FZ0	Weighing Options	Differentialerential Weighing	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FZ9	Performance	DM400C 120LPM Performance Upgrade	$2,095.00	$1,158.01	45%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
49A-G	Options	WI-FI Device	$49.99	$27.63	45%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F9DD	Accessories	Conf Services Welcome Kit	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F9DS	Accessories	Mail Machine Tune Up	$407.00	$224.97	45%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F9FE	Options	Analog Access Connection Fee (DM125/DM225)	$149.00	$82.36	45%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F9FG	Options	Analog Access Connection Fee (DM300/DM400/DM475)	$199.00	$110.00	45%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PRM1	Accessories	Moistener For DM125	$370.00	$204.52	45%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SBRP	Base System	DM125 Desktop Mailing System	$80.00	$44.22	45%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SBTA	Base System	DM400C Digital Meter System	$3,145.00	$1,738.40	45%	$352.00	$264.00	25%	$25.00	n/a	n/a	0%	n/a
SBYP	Base System	DM300C Digital Meter System	$1,835.00	$1,014.30	45%	$171.00	$128.25	25%	$12.00	n/a	n/a	0%	n/a
SPY8	Accessories	Report Printer	$835.00	$461.55	45%	$163.00	$122.25	25%	$11.00	n/a	n/a	0%	n/a
SVBB	Base System	Green DM400C Digital Meter System	$2,515.00	$1,390.17	45%	$352.00	$264.00	25%	$25.00	n/a	n/a	0%	n/a
SVDF	Base System	DM225 Digital Mailing System	$1,215.00	$671.59	45%	$79.00	$59.25	25%	$6.00	n/a	n/a	0%	n/a
T320	Accessories	Non-Contact Programmable Wedge Scanner	$1,995.00	$1,102.74	45%	$303.00	$227.25	25%	$21.00	n/a	n/a	0%	n/a

Mailing Systems, Medium Volume	Offertory Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	35%
Percentage (%) Discount off Accessories	35%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
1F0P	Rates	PDP Rates Module	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1F0R	Rates	USPS Residual Postage Rates	$835.00	$545.46	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FC0	Rates	Carrier Rate Package (Standard Rates, UPS, Fedex)	$520.00	$339.69	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APFM	Options	Connect+ Laser Printer Enabled	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APSA	Performance	130 LPM Feature	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APSB	Performance	160 LPM Feature	$785.00	$512.80	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APSC	Performance	180 LPM Feature	$2,610.00	$1,704.98	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APSD	Performance	130/70 LPM Feature	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APSE	Performance	160/95 LPM Feature	$1,835.00	$1,198.71	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APSF	Performance	180/115 LPM Feature	$4,195.00	$2,740.38	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
AZBA	Base Sytem	Connect+ 1000 Series	$6,560.00	$4,285.32	35%	$354.00	$265.50	25%	$25.00	n/a	n/a	0%	n/a
AZBB	Base Sytem	Connect+ 2000 Series	$12,335.00	$8,057.84	35%	$539.60	$404.70	25%	$38.00	n/a	n/a	0%	n/a
AZBE	Options	Connect+ Mono Printer	$0.00	$0.00	0%	$439.00	$329.25	25%	$31.00	n/a	n/a	0%	n/a
AZBF	Options	Connect+ 1000 Color Printer	$2,095.00	$1,368.56	35%	$547.00	$410.25	25%	$38.00	n/a	n/a	0%	n/a
AZBL	Options	Connect+ 2000 Color Printer	$0.00	$0.00	0%	$547.00	$410.25	25%	$38.00	n/a	n/a	0%	n/a
F9A1	Accounting Options	Upgrading To 50 Dept Accts On P700/P7L1	$415.00	$271.10	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F9A2	Accounting Options	Upgrading To 100 Dept Accts On 1P00/1M00/G900	$930.00	$607.52	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F9A3	Accounting Options	Upgrading To 300 Dept Accts On 1M00	$1,560.00	$1,019.07	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SVXA	Base System	DM475 Digital Mailing System	$7,860.00	$5,134.55	35%	$635.00	$476.25	25%	$44.00	n/a	n/a	0%	n/a
SVXC	Base Sytem	Green DM475 Digital Mailing System	$6,295.00	$4,112.21	35%	$635.00	$476.25	25%	$44.00	n/a	n/a	0%	n/a

Mailing Systems, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	40%
Percentage (%) Discount off Accessories	40%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
1FA2	Accounting Options	Enhanced Accounting (100 Dept) Software	$340.00	$205.02	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FA3	Accounting Options	Enhanced Accounting (300 Dept) Software	$1,560.00	$940.68	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FA7	Accounting Options	Intelliview Subscription	$415.00	$250.25	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FAB	Accounting Options	Dept Accounting Enabler	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FAF	Accounting Options	No Accounting Software	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FAL	Accounting Options	Inview Accounting - 50 Accounts	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FAM	Accounting Options	Inview Accounting - 100 Accounts	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FAN	Accounting Options	Inview Accounting - 300 Accounts	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FC1	Rates	Carrier Rate Software (Fedex Standard)	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FNV	Options	Inview Startup Kit	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FR2	Options	USPS Retail Shipping Rates	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FR3	Options	USPS Presort Xtra Rates	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FR4	Rates	USPS Brm Rates	$510.00	$307.53	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FX6	Options	Auto Inscriptions	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FXA	Accounting Options	DM Interface For Inview (One Per Mail Machine)	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FXR	Software Feature	Funds Management Meter Feature	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APA2	Accounting Options	100 Dept Accounting	$625.00	$376.88	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APA4	Accounting Options	500 Dept Accounting	$1,350.00	$814.05	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APA5	Accounting Options	1000 Dept Accounting	$1,520.00	$916.56	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APA7	Accounting Options	2000 Dept Accounting	$1,835.00	$1,106.51	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APA9	Accounting Options	3000 Dept Accounting	$2,360.00	$1,423.08	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APF8	Graphics	Connect+ Vertical Market Fonts	$155.00	$93.47	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APF9	Graphics	Connect+ Creative Fonts	$155.00	$93.47	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APFA	Graphics	Mygraphics Designer Enabled	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APFB	Options	Color Graphics Printing	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APFC	Options	Connect+ Wow Feature	$6,810.00	$4,106.43	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APFD	Options	Energy Star Enabled	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APG2	Options	Connect+ Residual Rates	$1,045.00	$882.19	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APK1	Accessories	Ship a Package Bundle with Install	$1,676.00	$1,010.63	40%	$64.00	$48.00	25%	$4.00	n/a	n/a	0%	n/a
APKA	Accessories	Connect + Ship a Package Application for APK1	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APSG	Performance	165/105 LPM Feature	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APSH	Performance	220/135 LPM Feature	$1,560.00	$940.68	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APSJ	Performance	270/170 LPM Feature	$6,295.00	$3,795.89	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APSK	Performance	310/205 LPM Feature	$13,645.00	$8,227.94	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
AZBC	Base Sytem	Connect+ 3000 Series Non-Wow	$12,060.00	$7,272.18	40%	$2,143.00	$1,607.25	25%	$149.00	n/a	n/a	0%	n/a
AZBD	Base Sytem	Connect+ 3000 Series Wow	$18,110.00	$10,920.33	40%	$2,143.00	$1,607.25	25%	$149.00	n/a	n/a	0%	n/a
AZBG	Options	Black Graphics Upgrade	$720.00	$434.16	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
AZBM	Options	Connect+ 3000 Color Printer	$0.00	$0.00	0%	$547.00	$410.25	25%	$38.00	n/a	n/a	0%	n/a
BMZ1	Options	Connect+ Business Manager Interface	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
ERCL	Options	E-Return Receipt Reference Number Feature Only	$475.00	$401.00	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
ERCR	Options	E-Return Receipt Reference Number Package W/ DM Printer (Without Scanner)	$720.00	$607.82	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
ERPP	Options	E-Certified/ERR Productivity Pack	$1,587.00	$1,339.75	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
ERR1	Options	E-Return Receipt Feature	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
ERR2	Options	E-Return Receipt Reference Number Feature	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
G385134	Options	Programmable Keyboard	$50.00	$42.21	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSD1	Options	Standard Apps Center	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSD2	Options	High Res Apps Center	$930.00	$560.79	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSPS	Options	Connect+ Power Stacker	$2,305.00	$1,389.92	40%	$330.00	$247.50	25%	$23.00	n/a	n/a	0%	n/a
MW90006	Options	Power Stacker Portrait Flats Kit	$510.00	$430.54	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MW90007	Options	Connect+ Drop Stacker	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MW90090	Options	Connect+ Power Distribution Kit	$100.00	$60.30	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MW90147	Options	Wireless Keyboard	$205.00	$123.62	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MW90650	Options	Roll Tape Kit	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MW90651	Options	Roll Tape Kit	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MW90701	Options	100Ft Lan Cable	$205.00	$123.62	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MW90702	Options	Wireless 4-Port Router	$300.00	$180.90	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MW90705	Options	Connect+ Pc System Connect	$155.00	$93.47	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MW90806	Options	Power Stacker Extension	$720.00	$434.16	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MW97182	Options	Wireless Lan Adapter	$155.00	$93.47	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
NV10	Options	Inview Tmr Web Acct Bundle – Single Unit	$1,555.00	$1,312.73	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
NV20	Options	Inview MMS Setup Fee With No Web Accounting	$205.00	$173.06	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
NV21	Options	Inview MMS With Web Accounting	$1,750.00	$1,477.35	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
NV22	Options	Inview MMS Web Acct & Custom Rpts	$1,775.00	$1,498.46	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
NVCR	Options	Inview Meter Consolidation	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
NVCU	Options	Inview MMS Custom Reports	$510.00	$430.54	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
NVRT	Options	Inview Reporting	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SBDS	Options	Barcode Scanner	$835.00	$503.51	40%	$189.00	$141.75	25%	$13.00	n/a	n/a	0%	n/a
SV1B	Accounting Options	5 Site - Inview Accounting - 50 Accounts Upgrade	$2,095.00	$1,768.60	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SV3A	Accounting Options	Upgrade To Inview Accounting - 100 Accounts	$1,350.00	$1,139.67	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SV3B	Accounting Options	5 Site - Inview Accounting - 300 Accounts Upgrade	$5,245.00	$4,427.83	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SV5A	Accounting Options	Inview 50 Dept Accounting Upgrade	$340.00	$205.02	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SV6A	Accounting Options	Inview 100 Dept Accounting Upgrade	$625.00	$527.63	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SV7A	Accounting Options	Inview 300 Dept Accounting Upgrade	$1,045.00	$882.19	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SVAR	Accounting Options	Inview Accounting - 100 Accounts Upgrade	$625.00	$376.88	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a

Mailing Systems, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	40%
Percentage (%) Discount off Accessories	40%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
SVWA	Options	Connect+ Series Console With Scale Stand	$2,130.00	$1,284.39	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SVWB	Options	Bridge For Connect+ Series Console	$475.00	$334.16	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SVWC	Options	Double Drawer And Door Kit For Connect+ Series Console	$1,100.00	$663.30	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SVWD	Options	Additional Scale Stand For Connect+ Series Console	$260.00	$182.91	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SVWX	Options	Console Extension Kit	$510.00	$430.54	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a

Integrated Postal Scales	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
1FW1	Weighing Options	Differentialerential Weighing Feature	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FW4	Weighing Options	5 Lb Integrated Weighing	$1,730.00	$869.33	50%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FW5	Weighing Options	15 Lb Interfaced Weighing	$2,465.00	$1,238.66	50%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FW6	Weighing Options	30 Lb Interfaced Weighing	$2,820.00	$1,417.05	50%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FW7	Weighing Options	70 Lb Interfaced Weighing	$3,145.00	$1,580.36	50%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FW8	Weighing Options	149 Lb Interfaced Weighing	$4,355.00	$2,188.39	50%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FWF	Weighing Options	10 Lb Integrated Weighing	$2,150.00	$1,080.38	50%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FWP	Weighing Options	Green 15 Lb Integrated Weighing	$1,770.00	$889.43	50%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FWV	Weighing Options	5 Lb Interfaced Weighing	$1,730.00	$869.33	50%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FWW	Weighing Options	10 Lb Interfaced Weighing	$2,150.00	$1,080.38	50%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FWX	Weighing Options	15 Lb Interfaced Weighing	$2,465.00	$1,238.66	50%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1GW2	Weighing Options	2Lb Integrated Weighing	$760.00	$381.90	50%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1GW5	Weighing Options	5 Lb Integrated Weighing	$1,130.00	$567.83	50%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1GW9	Weighing Options	10 Lb Integrated Weighing	$1,445.00	$726.11	50%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F9B1	Weighing Options	Upgrade 5Lb To 15Lb Weighing (DM300-DM550)	$1,255.00	$630.64	50%	$190.00	$142.50	25%	$13.00	n/a	n/a	0%	n/a
F9RA	Weighing Options	Upgrading From 2Lb To 5Lb Weighing Feature On DM125	$335.00	$168.34	50%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F9RB	Weighing Options	Adding 5Lb Integrated Weighing Platform To DM125	$1,045.00	$525.11	50%	$26.00	$19.50	25%	$2.00	n/a	n/a	0%	n/a
MP1A	Weighing Options	10Lb Integrated Platform	$0.00	$0.00	0%	$59.00	$44.25	25%	$4.00	n/a	n/a	0%	n/a
MP30	Weighing Options	15/30 Lb Scale Platform	$0.00	$0.00	0%	$190.00	$142.50	25%	$13.00	n/a	n/a	0%	n/a
MP3R	Weighing Options	Green 15/30Lb Weigh Plat	$0.00	$0.00	0%	$190.00	$142.50	25%	$13.00	n/a	n/a	0%	n/a
MP49	Weighing Options	70/150 Lb Scale Platform	$0.00	$0.00	0%	$246.00	$184.50	25%	$17.00	n/a	n/a	0%	n/a
MP4D	Weighing Options	10Lb Scale	$0.00	$0.00	0%	$79.00	$59.25	25%	$6.00	n/a	n/a	0%	n/a
MP4R	Weighing Options	Green 70/149Lb Weigh Plat	$0.00	$0.00	0%	$246.00	$184.50	25%	$17.00	n/a	n/a	0%	n/a
MP9G	Weighing Options	10Lb Integrated Weighing	$0.00	$0.00	0%	$81.00	$60.75	25%	$6.00	n/a	n/a	0%	n/a
MP9R	Weighing Options	Reconditioned MP9G(Integrated Weighing)	$0.00	$0.00	0%	$81.00	$60.75	25%	$6.00	n/a	n/a	0%	n/a
MPC1	Weighing Options	Integrated Weighing Platform DM225	$0.00	$0.00	0%	$59.00	$44.25	25%	$4.00	n/a	n/a	0%	n/a
MPC4	Weighing Options	Integrated Weighing Platform	$0.00	$0.00	0%	$26.00	$19.50	25%	$2.00	n/a	n/a	0%	n/a
P7W3	Weighing Options	30Lb Integrated Weighing	$2,820.00	$1,417.05	50%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
P7W5	Weighing Options	5 Lb Integrated Weighing	$970.00	$487.43	50%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PRP5	Weighing Options	5 Lb Integrated Weighing	$1,130.00	$567.83	50%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PRP9	Weighing Options	10 Lb Integrated Weighing	$1,445.00	$726.11	50%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PRW2	Weighing Options	2Lb Integrated Weighing	$710.00	$356.78	50%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PRW3	Weighing Options	30 Lb Interfaced Weighing	$2,820.00	$1,417.05	50%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PRW5	Weighing Options	5Lb Integrated Weighing	$1,045.00	$525.11	50%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PRW7	Weighing Options	70 Lb Interfaced Weighing	$3,145.00	$1,580.36	50%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PRW9	Weighing Options	10 Lb Integrated Weighing	$1,445.00	$726.11	50%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a

Letter Folders, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	18%
Percentage (%) Discount off Accessories	18%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
DF80	Base System	DF800 Officeright Folder	$4,616.00	$3,804.05	18%	$486.00	$364.50	25%	$34.00	n/a	n/a	0%	n/a
DF8R	Base System	Green DF800 Officeright Folder	$3,276.00	$2,699.75	18%	$486.00	$364.50	25%	$34.00	n/a	n/a	0%	n/a
DF90	Base System	DF900 Officeright Folder	$5,841.00	$4,813.57	18%	$729.00	$546.75	25%	$51.00	n/a	n/a	0%	n/a
DF9C	Accessories	Cross Fold Kit	$615.00	$506.82	18%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
DF9R	Base System	Green DF900 Officeright Folder	$4,306.00	$3,548.57	18%	$729.00	$546.75	25%	$51.00	n/a	n/a	0%	n/a
DFCS	Accessories	Conveyor Stacker	$820.00	$675.76	18%	$73.00	$54.75	25%	$5.00	n/a	n/a	0%	n/a
DFHC	Accessories	High Capacity Extension	$305.00	$251.35	18%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SVWE	Furniture	Console With Caster Kit	$1,920.00	$1,350.72	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a

Folder/Inserters, Low Volume	Offerors Response
All productsoffered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
DF10	Base System	DF100 Letter Perfect Folder	$350.00	$281.40	20%	$75.00	$56.25	25%	$5.00	n/a	n/a	0%	n/a
DI2R	Base System	Green Officeright DI200 (2) Station	$3,315.00	$2,665.26	20%	$493.00	$369.75	25%	$34.00	n/a	n/a	0%	n/a
DI4X	Base System	Green 3 Station DI425 Without OMR	$11,837.00	$9,516.95	20%	$1,617.00	$1,212.75	25%	$113.00	n/a	n/a	0%	n/a
DIT0	Accessories	Height Adjustable Table, 72In. W/Shelf & Locking Doors	$1,850.00	$1,301.48	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
DIT1	Accessories	Height Adjustable Table, 60In. W/Shelf & Locking Doors	$2,215.00	$1,558.25	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
DIT2	Accessories	Height Adjustable Table, 60In. W/Shelf	$1,905.00	$1,340.17	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F37A	Accessories	OMR Add-On Scanning Kit For DI380/DI425	$1,594.00	$1,281.58	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F37S	Accessories	Enhanced OMR Option For DI380/DI425	$1,545.00	$1,242.18	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
WSSB	Accessories	Planetpress Envelopenow	$1,025.00	$824.10	20%	n/a	n/a	0%	n/a	$170.00	$127.50	25%	$12.00

Folder/Inserters, Medium Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
DI5W	Base System	Green DI500 4 Station	$14,877.00	$11,961.11	20%	$2,453.00	$1,839.75	25%	$171.00	n/a	n/a	0%	n/a
DI5X	Base System	Green DI500 3 Station	$14,117.00	$11,350.07	20%	$2,453.00	$1,839.75	25%	$171.00	n/a	n/a	0%	n/a
DI5Z	Base System	Green DI500 6 Station	$17,887.00	$14,381.15	20%	$2,453.00	$1,839.75	25%	$171.00	n/a	n/a	0%	n/a
DI6X	Base System	Green DI600 4 Station	$17,257.00	$13,874.63	20%	$2,453.00	$1,839.75	25%	$171.00	n/a	n/a	0%	n/a
DI6Y	Base System	Green DI600 5 Station	$19,237.00	$15,466.55	20%	$2,453.00	$1,839.75	25%	$171.00	n/a	n/a	0%	n/a
DI6Z	Base System	Green DI600 6 Station	$21,047.00	$16,921.79	20%	$2,453.00	$1,839.75	25%	$171.00	n/a	n/a	0%	n/a
F572	Accessories	Mail Run Assistance	$545.00	$438.18	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SP6Z	Accessories	Stacker For DF500 W/ Kit	$1,245.00	$1,000.98	20%	$121.00	$90.75	25%	$8.00	n/a	n/a	0%	n/a
TI01	Furniture	Tablet Option	$1,905.00	$1,531.62	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TI02	Accessories	Fixed Beam Barcode Scanning Option	$1,995.00	$1,603.98	20%	$300.00	$225.00	25%	$21.00	n/a	n/a	0%	n/a
TI03	Accessories	2D Scanning Option	$2,995.00	$2,407.98	20%	$450.00	$337.50	25%	$31.00	n/a	n/a	0%	n/a
TI20	Base System	Relay 2000 Inserting System	$11,225.00	$9,024.90	20%	$1,158.00	$868.50	25%	$81.00	n/a	n/a	0%	n/a
TI30	Base System	Relay 3000 Inserting System	$17,445.00	$14,025.78	20%	$1,617.00	$1,212.75	25%	$113.00	n/a	n/a	0%	n/a
TI40	Base System	Relay 4000 Inserting System	$20,385.00	$16,389.54	20%	$2,321.00	$1,740.75	25%	$162.00	n/a	n/a	0%	n/a
TINK	Accessories	OMR Scanning Kit Relay 2000 W/Install & Training	$1,595.00	$1,282.38	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a

Folder/Inserters, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	40%
Percentage (%) Discount off Accessories	40%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
DI9P	Accessories	File Based Processing	$16,150.00	$9,738.45	40%	$805.00	$603.75	25%	$56.00	$360.00	$270.00	25%	$25.00
DIBB	Accessories	Optiflow Belt Stacker With Install To Height Stand	$4,117.00	$2,482.55	40%	$225.00	$168.75	25%	$16.00	n/a	n/a	0%	n/a
DIBX	Accessories	2nd Stacker 4 Tandem Belt Stacker	$0.00	$0.00	0%	$225.00	$168.75	25%	$16.00	n/a	n/a	0%	n/a
DIHS	Accessories	Non-Contact Keyboard Wedge Scanner	$1,495.00	$901.49	40%	$318.00	$238.50	25%	$22.00	n/a	n/a	0%	n/a
DIRM	Accessories	Flat Screen Monitor Mount And Pc Storage Bin For IDP	$980.00	$590.94	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
DIT8	Furniture	Height Adjustable Table, 60In. No Doors, Sliding Shelf	$3,530.00	$2,483.36	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
DIT9	Furniture	Height Adjustable Table, 90In. No Doors, Sliding Shelf	$4,585.00	$3,225.55	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
DITM	Furniture	Height Adjustable Table, 60 in. W/Locking Doors, Sliding Shelf	$3,750.00	$2,638.13	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
DITR	Furniture	90 In. Motorized Table Extension	$3,375.00	$2,374.31	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F700327	Accessories	Special Tower Feeder Kit	$260.00	$156.78	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F72D	Accessories	Datamatrix Scanning For High Capacity Sheet Feeder	$9,437.00	$5,690.51	40%	$1,154.00	$865.50	25%	$80.00	n/a	n/a	0%	n/a
F780183	Accessories	Sheet/Flat Env. Tray	$205.00	$123.62	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F780184	Accessories	Insert Tray	$205.00	$123.62	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F790018	Furniture	18 In. Table Extension	$370.00	$260.30	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F790019	Furniture	30 In. Table Extension	$475.00	$334.16	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F790052	Furniture	42 In. Table Extension	$515.00	$362.30	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F790250	Accessories	Scanner Mounting Kit For High Capacity Sheet Feeder	$820.00	$494.46	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F790725	Accessories	Sales Kit - Feeder Insert Support	$85.00	$51.26	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F790726	Furniture	Sales Kit - Adjustable Angle Tray	$125.00	$87.94	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7DI	Accessories	Bottom Address Inverter Kit	$1,025.00	$618.08	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7DU	Accessories	High Capacity Feeder Adapter (For Color Idp Only)	$2,055.00	$1,239.17	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7FS	Accessories	High Capacity Sheet Feeder Fixed Beam Omr & Barcode Scanning Hardware W/ Basic Integrity Omr Software	$3,137.00	$1,891.61	40%	$226.00	$169.50	25%	$16.00	n/a	n/a	0%	n/a
F7MS	Accessories	Moving Beam Picket Barcode Scanner For High Capacity Sheet Feeder	$4,167.00	$2,512.70	40%	$225.00	$168.75	25%	$16.00	n/a	n/a	0%	n/a
F7MT	Accessories	Mail Machine Interface For Connect+ 1000/2000	$3,290.00	$1,983.87	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7MU	Accessories	Mail Machine Interface For Connect+ 3000	$3,290.00	$1,983.87	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7S1	Accessories	Enhanced Integrity Omr	$1,545.00	$931.64	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7S2	Accessories	Selective Operations Omr	$1,545.00	$931.64	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7SB	Accessories	Barcode Scanning Software	$2,060.00	$1,242.18	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7T2	Accessories	2 Feeder Tower	$3,090.00	$1,863.27	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7T4	Accessories	4 Feeder Tower	$5,665.00	$3,416.00	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7TB	Accessories	Tower Omr & Barcode Scanning Hardware W/ Basic Integrity Omr Software	$3,137.00	$1,891.61	40%	$377.00	$282.75	25%	$26.00	n/a	n/a	0%	n/a
TI0E	Accessories	Exit Scanning Control Package	$2,155.00	$1,299.47	40%	$454.00	$340.50	25%	$32.00	n/a	n/a	0%	n/a
TI0F	Accessories	Standard Exit Scanning Software	$2,675.00	$1,613.03	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TI0G	Accessories	Professional Exit Scanning Software	$7,985.00	$4,814.96	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TI0H	Accessories	Exit Scanning Transport And Camera	$4,675.00	$2,819.03	40%	$701.00	$525.75	25%	$49.00	$482.00	$361.50	25%	$34.00
TI50	Base System	Relay 5000 Inserting System With Four Feeder Tower	$27,315.00	$16,470.95	40%	$2,453.00	$1,839.75	25%	$171.00	n/a	n/a	0%	n/a
TI60	Base System	Relay 6000 Inserting System	$42,095.00	$25,383.29	40%	$3,477.00	$2,607.75	25%	$242.00	n/a	n/a	0%	n/a
TI70	Base System	Relay 7000 Inserting System	$47,355.00	$28,555.07	40%	$4,334.00	$3,250.50	25%	$302.00	n/a	n/a	0%	n/a
TI80	Base System	Relay 8000 Inserting System	$68,825.00	$41,501.48	40%	$5,763.00	$4,322.25	25%	$402.00	n/a	n/a	0%	n/a
TIBB	Accessories	Horizontal Belt Stacker With Install To Height Stand	$4,115.00	$2,481.35	40%	$225.00	$168.75	25%	$16.00	n/a	n/a	0%	n/a
TIBD	Accessories	Tandem Horizontal Belt Stacker With Install To Height Stand	$5,370.00	$3,238.11	40%	$225.00	$168.75	25%	$16.00	n/a	n/a	0%	n/a
TIET	Accessories	Exit Transport	$1,995.00	$1,202.99	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TIFS	Accessories	Flat Sealer	$4,295.00	$2,589.89	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TIHC	Accessories	High Capacity Sheet Feeder	$6,895.00	$4,157.69	40%	$902.00	$676.50	25%	$63.00	n/a	n/a	0%	n/a
TIRC	Furniture	60 In. Height Adjustable Table, No Doors, Sliding Shelf	$3,530.00	$2,483.36	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TIRD	Furniture	90 In. Height Adjustable Table, No Doors, Sliding Shelf	$4,585.00	$3,225.55	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TIRE	Furniture	60 In. Height Adjustable Table W/ Locking Doors And Sliding Shelf	$3,750.00	$2,638.13	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TIRF	Furniture	90 In. Motorized Table Extension	$3,375.00	$2,374.31	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TIRG	Furniture	Height Adj. Table, 72 In. W/ Shelf And Locking Doors	$1,850.00	$1,301.48	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TIRH	Furniture	Height Adj. Table, 60 In. W/ Shelf And Locking Doors	$2,215.00	$1,558.25	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TIRJ	Furniture	Height Adj. Table, 60 In. W/ Shelf	$1,905.00	$1,340.17	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TIRM	Accessories	Tower Omr Barcode Scanning Hardware	$3,137.00	$1,891.61	40%	$377.00	$282.75	25%	$26.00	n/a	n/a	0%	n/a
TIRS	Accessories	Vertical Power Stacker	$1,755.00	$1,058.27	40%	$167.00	$125.25	25%	$12.00	n/a	n/a	0%	n/a
TIVP	Accessories	Vertical Power Stacker	$1,975.00	$1,190.93	40%	$167.00	$125.25	25%	$12.00	n/a	n/a	0%	n/a

Envelope Addressing System, Ink Jet, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr
Time and Materials- outside business hours, weekends, and holidays	$360/hr
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
W190016	Accessories	10 Ft Parallel Cable	$70.00	$56.28	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
W190017	Accessories	10 Ft Serial Cable Inc W/ Addressright System (Not Compatible With W650)	$69.00	$55.48	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
W624	Accessories	Laser Tray Tag Label And Report Printer	$715.00	$574.86	20%	$163.00	$122.25	25%	$11.00	n/a	n/a	0%	n/a
W709	Accessories	Envelope Designer Plus Software And Art Manias Cd W/ Over 5,000 Cliparts And Fonts	$380.00	$305.52	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
W763	Accessories	W760 Stacker For Addressright Systems (Incls Printer Interface)	$2,075.00	$1,668.30	20%	$206.00	$154.50	25%	$14.00	n/a	n/a	0%	n/a
W764	Accessories	W760 Stacker And Dryer For Addressright Printers	$3,045.00	$2,448.18	20%	$321.00	$240.75	25%	$22.00	n/a	n/a	0%	n/a
W76C	Accessories	Green W760 Stacker	$1,460.00	$1,173.84	20%	$206.00	$154.50	25%	$14.00	n/a	n/a	0%	n/a
W823	Accessories	Feedright Feeder For Da950	$7,170.00	$5,764.68	20%	$1,077.00	$807.75	25%	$75.00	n/a	n/a	0%	n/a
W853	Accessories	Ink Dryer For W760 Stacker	$985.00	$791.94	20%	$115.00	$86.25	25%	$8.00	n/a	n/a	0%	n/a
W85R	Accessories	Green W853 Ink Dryer For W760 Stacker	$695.00	$558.78	20%	$115.00	$86.25	25%	$8.00	n/a	n/a	0%	n/a

Envelope Addressing System, Ink Jet, Medium Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr
Time and Materials- outside business hours, weekends, and holidays	$360/hr
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
DA5C	Base System	DA50S Addressright Printer	$8,022.00	$6,449.69	20%	$1,436.00	$1,077.00	25%	$100.00	n/a	n/a	0%	n/a
DA5X	Base System	Green DA50S Addressright Printer	$6,957.00	$5,593.43	20%	$1,436.00	$1,077.00	25%	$100.00	n/a	n/a	0%	n/a
DA7C	Base System	DA70S Addressright Printer	$17,717.00	$14,244.47	20%	$1,787.00	$1,340.25	25%	$125.00	n/a	n/a	0%	n/a
DA7X	Base System	Green DA70S Addressright Printer	$12,907.00	$10,377.23	20%	$1,787.00	$1,340.25	25%	$125.00	n/a	n/a	0%	n/a

Envelope Addressing System, Ink Jet, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr
Time and Materials- outside business hours, weekends, and holidays	$360/hr
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
CRM4	Accessories	Connectright Mailer Electronically Delivered Business Services Suite Software Feature Set	$1,230.00	$988.92	20%	n/a	n/a	0%	n/a	$400.00	$300.00	25%	$28.00
CRM7	Base System	Connectright Mailer Electronically Delivered Stand-Alone Software	$2,365.00	$1,901.46	20%	n/a	n/a	0%	n/a	$1,200.00	$900.00	25%	$84.00
CRM8	Base System	Connectright Mailer Electronically Delivered Integrated Software	$2,365.00	$1,901.46	20%	n/a	n/a	0%	n/a	$1,200.00	$900.00	25%	$84.00
DA8A	Accessories	High Speed Conveyor Stacker For Da80F	$3,955.00	$3,179.82	20%	$304.00	$228.00	25%	$21.00	n/a	n/a	0%	n/a
DA8N	Base System	DA80F High Speed Fixed Head Printer	$9,852.00	$7,921.01	20%	$1,247.00	$935.25	25%	$87.00	n/a	n/a	0%	n/a
DA8X	Base System	Green DA80F High Speed Fixed Head Printer	$7,752.00	$6,232.61	20%	$1,096.00	$822.00	25%	$76.00	n/a	n/a	0%	n/a
DA9K	Base System	DA95F High Performance Fixed Head Printer With Feedright Feeder	$22,452.00	$18,051.41	20%	$1,942.00	$1,456.50	25%	$135.00	n/a	n/a	0%	n/a
DA9L	Base System	DA95F High Performance Fixed Head Printer With Feedright Feeder, Stacker, Dryer And Stand	$29,802.00	$23,960.81	20%	$2,438.00	$1,828.50	25%	$170.00	n/a	n/a	0%	n/a
DA9M	Base System	DA95F High Performance Fixed Head Printer With Integrated Stacker	$27,282.00	$21,934.73	20%	$1,361.00	$1,020.75	25%	$95.00	n/a	n/a	0%	n/a
DA9N	Base System	DA95F High Performance Fixed Head Printer	$20,352.00	$16,363.01	20%	$865.00	$648.75	25%	$60.00	n/a	n/a	0%	n/a
DA9X	Base System	Green DA95F High Speed Fixed Head Printer	$15,407.00	$12,387.23	20%	$865.00	$648.75	25%	$60.00	n/a	n/a	0%	n/a
DASC	Base System	Integrated Stacker W/ Stand And High Output Dryer	$6,975.00	$5,607.90	20%	$507.00	$380.25	25%	$35.00	n/a	n/a	0%	n/a
HP4-D	Accessories	PB Compatible 51629A Black Inkjet Print Cartridge	$22.99	$19.64	15%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PZ0-A	Accessories	Prism DFI-1000 Black Speed Ink Inkjet Cartridge	$47.00	$40.15	15%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
W409	Accessories	Compaq 17In. Flat Panel Display	$205.00	$164.82	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
W985025	Accessories	Hp External Multi Dvd Writer	$160.00	$128.64	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
WP94	Accessories	Subscription For Print Services	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
WS93	Accessories	Mailing Assistant Customization	$814.00	$654.46	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a

Tabbers, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr
Time and Materials- outside business hours, weekends, and holidays	$360hr
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
W760	Accessories	W760 Stacker For W350 Tabber	$1,830.00	$1,471.32	20%	$206.00	$154.50	25%	$14.00	n/a	n/a	0%	n/a

Tabbers, Medium Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	35%
Percentage (%) Discount off Accessories	35%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr
Time and Materials- outside business hours, weekends, and holidays	$360hr
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
DT3A	Base System	W360 Multifunction Tabber System	$21,105.00	$13,786.84	35%	$2,212.00	$1,659.00	25%	$154.00	n/a	n/a	0%	n/a
DT3S	Accessories	W985 Conveyor Stacker For W360 Multifunction Tabber System	$3,530.00	$2,305.97	35%	$304.00	$228.00	25%	$21.00	n/a	n/a	0%	n/a
DT3T	Accessories	Stand For W985 Conveyor Stacker	$840.00	$548.73	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
1FAH	Information Management	Intellilink Software Feature Code	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BMC1	Information Management	DM Series Interface (DM300C-DM450C)	$1,025.00	$865.31	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BMC2	Information Management	DM Series Interface (DM300C-DM450C)	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BMFM	Information Management	Funds Management Meter Activation	$200.00	$168.84	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BMH4	Information Management	Business Manager V2 Or V3 To New System Data Migration	$814.00	$687.18	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BMS1	Information Management	Master Host Software Only	$10,888.00	$9,191.65	16%	$138.00	$103.50	25%	$10.00	$1,186.00	$889.50	25%	$83.00
BMS2	Information Management	Business Manager Workstation - Software Only	$3,350.00	$2,828.07	16%	$138.00	$103.50	25%	$10.00	$680.00	$510.00	25%	$47.00
BMS3	Information Management	Client Host Software Only	$2,095.00	$1,768.60	16%	$138.00	$103.50	25%	$10.00	$624.00	$468.00	25%	$43.00
BMSW	Information Management	Upgrade To Business Manager Sql Edition For New Customers	$4,385.00	$3,701.82	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BMT1	Information Management	DM Infinity Interface	$1,025.00	$865.31	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BMT2	Information Management	DM Infinity Interface	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BMUP	Information Management	Business Manager 6.0 Upgrade For Xp	$820.00	$692.24	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BMUR	Information Management	Business Manager 6.0 Upgrade For Win2000	$835.00	$704.91	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BMWA	Information Management	Business Manager Interface For Inview (One Per Host)	$305.00	$257.48	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
DIPZ	Information Management	Production Reports Software (Software Only)	$3,605.00	$3,043.34	16%	$411.00	$308.25	25%	$29.00	n/a	n/a	0%	n/a
J540	Sendsuite Tracking	Counter Signature Pad	$1,995.00	$1,684.18	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
J546	Sendsuite Tracking	Counter Signature Pad Plus	$1,995.00	$1,684.18	16%	$294.00	$220.50	25%	$20.00	n/a	n/a	0%	n/a
J582	Arrival	Tracking Assistant	$1,795.00	$1,515.34	16%	$478.00	$358.50	25%	$33.00	n/a	n/a	0%	n/a
J583	Arrival	Tracking Assistant With Cradle	$2,195.00	$1,853.02	16%	$478.00	$358.50	25%	$33.00	n/a	n/a	0%	n/a
J596005	Arrival	Docking Cradle For J560	$495.00	$417.88	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
J596015	Arrival	4 Bay Docking Station (For Use With Multiple J580S)	$995.00	$839.98	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
J596018	Arrival	J580 4Bay Interconnecting Cable	$75.00	$63.32	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
J596019	Arrival	Single Bay Cradle (For Use With J582)	$425.00	$358.79	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
J796016	Arrival Express	16 Mb Ram Memory Upgrade (Simm) To Upgrade V928/V929 Cpus	$500.00	$422.10	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
J796070	Sendsuite Live	Scanner Stand	$145.00	$122.41	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
JB96002	Information Management	Base Mount Display Kit For Jb64 And Jb67	$160.00	$135.07	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
JR64	Information Management	Green 150 Lb Rollertop Scale	$695.00	$586.72	16%	$314.00	$235.50	25%	$22.00	n/a	n/a	0%	n/a
JR76	Information Management	Green J075 100 Lb Tabletop Scale	$495.00	$417.88	16%	$222.00	$166.50	25%	$15.00	n/a	n/a	0%	n/a
MP05	Weighing Options	5 Lb Integrated Weighing	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MP0X	Weighing Options	Differential Weighing 2-10Lb	$205.00	$173.06	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MP3X	Weighing Options	Differential Weighing 15-30Lb	$415.00	$350.34	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MP4X	Weighing Options	Differential Weighing 70Lb	$930.00	$785.11	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MP5X	Weighing Options	Differential Weighing 149Lb	$1,255.00	$1,059.47	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSPQ	Sendsuite Shipping	Software Meter Interface - Per Meter (Connect+ Only)	$300.00	$253.26	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSSD	Day Rate Mailing	Mailing Discounted Day Rate For Integration Or Implementation	$1,428.00	$1,205.52	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MW96000	Weighing Options	15Lb Scale Platform/Stand	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PT2B	Information Management	Pbsmartpostage Shipping Label Printer And 1 Roll Of Labels	$275.00	$232.16	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PT2S	Information Management	5 Pbsmartpostage Postage Sheets	$17.00	$14.35	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PT3B	Information Management	Pbsmartpostage Shipping Label Printer, 1 Roll Of Labels, 30 Lb Scale With Display	$395.00	$333.46	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PT3S	Information Management	Pbsmartpostage 30 Lb Scale With Display	$130.00	$109.75	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PT4C	Information Management	Continuous Roll Of Postage Labels For Stamp Label Printer	$40.00	$33.77	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PT4P	Information Management	Pbsmartpostage Stamp Label Printer And 1 Roll Of Labels	$125.00	$105.53	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PT4R	Information Management	Roll Of Labels For Pbsmartpostage Stamp Label Printer	$20.00	$16.88	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PT5S	Information Management	Pbsmartpostage 5 Lb Scale With Display	$80.00	$67.54	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PT7B	Information Management	Pbsmartpostage Shipping Label Printer, 1 Roll Of Labels, 70 Lb Scale With Display	$450.00	$379.89	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PT7S	Information Management	Pbsmartpostage 70 Lb Scale With Display	$185.00	$156.18	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PT9B	Information Management	Pbsmartpostage Shipping Label Printer, 1 Roll Of Labels, 10 Lb Scale With Display	$370.00	$312.35	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PT9S	Information Management	Pbsmartpostage 10 Lb Scale With Display	$105.00	$88.64	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SDTK	Sendsuite	Sendsuite Link - Software Developer Toolkit	$9,995.00	$8,437.78	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SGB1	Sendsuite Live	UPS Domestic Api (1)	$600.00	$506.52	16%	n/a	n/a	0%	n/a	$108.00	$81.00	25%	$8.00
SGC1	Sendsuite Live	UPS Domestic Basic (1)	$600.00	$506.52	16%	n/a	n/a	0%	n/a	$108.00	$81.00	25%	$8.00
SGC2	Sendsuite Live	UPS Domestic Basic (2)	$1,280.00	$1,080.58	16%	n/a	n/a	0%	n/a	$230.00	$172.50	25%	$16.00
SGCC	Sendsuite Live	UPS Domestic Basic (100)	$8,000.00	$6,753.60	16%	n/a	n/a	0%	n/a	$1,440.00	$1,080.00	25%	$100.00
SGCE	Sendsuite Live	UPS Domestic Basic (Enterprise)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SGCL	Sendsuite Live	UPS Domestic Basic (50)	$6,000.00	$5,065.20	16%	n/a	n/a	0%	n/a	$1,080.00	$810.00	25%	$75.00
SGCT	Sendsuite Live	UPS Domestic Basic (25)	$4,000.00	$3,376.80	16%	n/a	n/a	0%	n/a	$720.00	$540.00	25%	$50.00
SGCV	Sendsuite Live	UPS Domestic Basic (5)	$1,440.00	$1,215.65	16%	n/a	n/a	0%	n/a	$259.20	$194.40	25%	$18.00
SGCX	Sendsuite Live	UPS Domestic Basic (10)	$2,000.00	$1,688.40	16%	n/a	n/a	0%	n/a	$360.00	$270.00	25%	$25.00
SGF1	Sendsuite Live	Fedex Transborder (1)	$9,000.00	$7,597.80	16%	n/a	n/a	0%	n/a	$1,620.00	$1,215.00	25%	$113.00
SGF2	Sendsuite Live	Fedex Transborder (2)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SGFC	Sendsuite Live	Fedex Transborder (100)	$100,000.00	$84,420.00	16%	n/a	n/a	0%	n/a	$18,000.00	$13,500.00	25%	$1,254.00
SGFE	Sendsuite Live	Fedex Transborder (Enterprise)	$100,000.00	$84,420.00	16%	n/a	n/a	0%	n/a	$18,000.00	$13,500.00	25%	$1,254.00
SGFL	Sendsuite Live	Fedex Transborder (50)	$90,000.00	$75,978.00	16%	n/a	n/a	0%	n/a	$16,200.00	$12,150.00	25%	$1,129.00
SGFT	Sendsuite Live	Fedex Transborder (25)	$75,000.00	$63,315.00	16%	n/a	n/a	0%	n/a	$13,500.00	$10,125.00	25%	$941.00
SGFV	Sendsuite Live	Fedex Transborder (5)	$30,000.00	$25,326.00	16%	n/a	n/a	0%	n/a	$5,400.00	$4,050.00	25%	$376.00
SGFX	Sendsuite Live	Fedex Transborder (10)	$50,000.00	$42,210.00	16%	n/a	n/a	0%	n/a	$9,000.00	$6,750.00	25%	$627.00
SGK1	Sendsuite Live	Dymanex (1)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SGK2	Sendsuite Live	Dymanex (2)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SGKC	Sendsuite Live	Dymanex (100)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SGKE	Sendsuite Live	Dymanex (Enterprise)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SGKL	Sendsuite Live	Dymanex (50)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SGKT	Sendsuite Live	Dymanex (25)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SGKV	Sendsuite Live	Dymanex (5)	$3,000.00	$2,532.60	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SGKX	Sendsuite Live	Dymanex (10)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SGL1	Sendsuite Live	Sameday (1)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SGL2	Sendsuite Live	Sameday (2)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$278.00	$208.50	25%	$19.00
SGLC	Sendsuite Live	Sameday (100)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SGLE	Sendsuite Live	Sameday (Enterprise)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SGLL	Sendsuite Live	Sameday (50)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SGLT	Sendsuite Live	Sameday (25)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SGLV	Sendsuite Live	Sameday (5)	$3,000.00	$2,532.60	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SGLX	Sendsuite Live	Sameday (10)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SGM1	Sendsuite Live	UPS Domestic Mail Innovations (1)	$600.00	$506.52	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
SGM2	Sendsuite Live	UPS Domestic Mail Innovations (2)	$1,280.00	$1,080.58	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SGMC	Sendsuite Live	UPS Domestic Mail Innovations (100)	$8,000.00	$6,753.60	16%	n/a	n/a	0%	n/a	$1,440.00	$1,080.00	25%	$100.00
SGME	Sendsuite Live	UPS Domestic Mail Innovations (Enterprise)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SGML	Sendsuite Live	UPS Domestic Mail Innovations (50)	$6,000.00	$5,065.20	16%	n/a	n/a	0%	n/a	$1,080.00	$810.00	25%	$75.00
SGMT	Sendsuite Live	UPS Domestic Mail Innovations (25)	$4,000.00	$3,376.80	16%	n/a	n/a	0%	n/a	$720.00	$540.00	25%	$50.00
SGMV	Sendsuite Live	UPS Domestic Mail Innovations (5)	$1,440.00	$1,215.65	16%	n/a	n/a	0%	n/a	$259.20	$194.40	25%	$18.00
SGMX	Sendsuite Live	UPS Domestic Mail Innovations (10)	$2,000.00	$1,688.40	16%	n/a	n/a	0%	n/a	$360.00	$270.00	25%	$25.00
SGN1	Sendsuite Live	Tnt (1)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SGN2	Sendsuite Live	Tnt (2)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SGNC	Sendsuite Live	Tnt (100)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SGNE	Sendsuite Live	Tnt (Enterprise)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SGNL	Sendsuite Live	Tnt (50)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SGNT	Sendsuite Live	Tnt (25)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SGNV	Sendsuite Live	Tnt (5)	$3,000.00	$2,532.60	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SGNX	Sendsuite Live	Tnt (10)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SGS1	Sendsuite Live	Golden State Overnight (1)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SGS2	Sendsuite Live	Golden State Overnight (2)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SGSC	Sendsuite Live	Golden State Overnight (100)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SGSE	Sendsuite Live	Golden State Overnight (Enterprise)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SGSL	Sendsuite Live	Golden State Overnight (50)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SGST	Sendsuite Live	Golden State Overnight (25)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SGSV	Sendsuite Live	Golden State Overnight (5)	$3,000.00	$2,532.60	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SGSX	Sendsuite Live	Golden State Overnight (10)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SGT1	Sendsuite Live	UPS Supply Chain Solutions (1)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SGT2	Sendsuite Live	UPS Supply Chain Solutions (2)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SGTC	Sendsuite Live	UPS Supply Chain Solutions (100)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SGTE	Sendsuite Live	UPS Supply Chain Solutions (Enterprise)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SGTL	Sendsuite Live	UPS Supply Chain Solutions (50)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SGTT	Sendsuite Live	UPS Supply Chain Solutions (25)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SGTV	Sendsuite Live	UPS Supply Chain Solutions (5)	$3,000.00	$2,532.60	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SGTX	Sendsuite Live	UPS Supply Chain Solutions (10)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SGW1	Sendsuite Live	UPS Domestic Worldease (1)	$600.00	$506.52	16%	n/a	n/a	0%	n/a	$108.00	$81.00	25%	$8.00
SGW2	Sendsuite Live	UPS Domestic Worldease (2)	$1,280.00	$1,080.58	16%	n/a	n/a	0%	n/a	$230.00	$172.50	25%	$16.00
SGWC	Sendsuite Live	UPS Domestic Worldease (100)	$8,000.00	$6,753.60	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SGWE	Sendsuite Live	UPS Domestic Worldease (Enterprise)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SGWL	Sendsuite Live	UPS Domestic Worldease (50)	$6,000.00	$5,065.20	16%	n/a	n/a	0%	n/a	$1,080.00	$810.00	25%	$75.00
SGWT	Sendsuite Live	UPS Domestic Worldease (25)	$4,000.00	$3,376.80	16%	n/a	n/a	0%	n/a	$720.00	$540.00	25%	$50.00
SGWV	Sendsuite Live	UPS Domestic Worldease (5)	$1,440.00	$1,215.65	16%	n/a	n/a	0%	n/a	$259.20	$194.40	25%	$18.00
SGWX	Sendsuite Live	UPS Domestic Worldease (10)	$2,000.00	$1,688.40	16%	n/a	n/a	0%	n/a	$360.00	$270.00	25%	$25.00
SHA1	Sendsuite Live	Aes Direct Web Api (1)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SHA2	Sendsuite Live	Aes Direct Web Api (2)	$7,500.00	$6,331.50	16%	n/a	n/a	0%	n/a	$1,350.00	$1,012.50	25%	$94.00
SHAC	Sendsuite Live	Aes Direct Web Api (100)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SHAE	Sendsuite Live	Aes Direct Web Api (Enterprise)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SHAL	Sendsuite Live	Aes Direct Web Api (50)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SHAT	Sendsuite Live	Aes Direct Web Api (25)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SHAV	Sendsuite Live	Aes Direct Web Api (5)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SHAX	Sendsuite Live	Aes Direct Web Api (10)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SHL1	Sendsuite Live	DHL (1)	$600.00	$506.52	16%	n/a	n/a	0%	n/a	$108.00	$81.00	25%	$8.00
SHL2	Sendsuite Live	DHL (2)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SHLC	Sendsuite Live	DHL (100)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SHLE	Sendsuite Live	DHL (Enterprise)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SHLL	Sendsuite Live	DHL (50)	$6,000.00	$5,065.20	16%	n/a	n/a	0%	n/a	$1,080.00	$810.00	25%	$75.00
SHLT	Sendsuite Live	DHL (25)	$4,000.00	$3,376.80	16%	n/a	n/a	0%	n/a	$720.00	$540.00	25%	$50.00
SHLV	Sendsuite Live	DHL (5)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SHLX	Sendsuite Live	DHL (10)	$2,000.00	$1,688.40	16%	n/a	n/a	0%	n/a	$360.00	$270.00	25%	$25.00
SHN1	Sendsuite Live	Xpo (1)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SHN2	Sendsuite Live	Xpo (2)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SHNC	Sendsuite Live	Xpo (100)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SHNE	Sendsuite Live	Xpo (Enterprise)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SHNL	Sendsuite Live	Xpo (50)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SHNT	Sendsuite Live	Xpo (25)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SHNV	Sendsuite Live	Xpo (5)	$3,000.00	$2,532.60	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SHNX	Sendsuite Live	Xpo (10)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SHR1	Sendsuite Live	Lonestar (1)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SHR2	Sendsuite Live	Lonestar (2)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SHRC	Sendsuite Live	Lonestar (100)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SHRE	Sendsuite Live	Lonestar (Enterprise)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SHRL	Sendsuite Live	Lonestar (50)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SHRT	Sendsuite Live	Lonestar (25)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SHRV	Sendsuite Live	Lonestar (5)	$3,000.00	$2,532.60	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SHRX	Sendsuite Live	Lonestar (10)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SHT1	Sendsuite Live	Ats (1)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SHT2	Sendsuite Live	Ats (2)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SHTC	Sendsuite Live	Ats (100)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SHTE	Sendsuite Live	Ats Enterprise	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SHTL	Sendsuite Live	Ats (50)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SHTT	Sendsuite Live	Ats (25)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SHTV	Sendsuite Live	Ats (5)	$3,000.00	$2,532.60	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SHTX	Sendsuite Live	Ats (10)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SHV1	Sendsuite Live	DHL (1)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SHV2	Sendsuite Live	DHL (2)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SHVL	Sendsuite Live	DHL (Up To 50)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SHVT	Sendsuite Live	DHL (Up To 25)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SHVV	Sendsuite Live	DHL (Up To 5)	$3,000.00	$2,532.60	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SHVX	Sendsuite Live	DHL (Up To 10)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SHW1	Sendsuite Live	Fedex Fsms (1)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
SHW2	Sendsuite Live	Fedex Fsms (2)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SHWL	Sendsuite Live	Fedex Fsms (Up To 50)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SHWT	Sendsuite Live	Fedex Fsms (Up To 25)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SHWV	Sendsuite Live	Fedex Fsms (Up To 5)	$3,000.00	$2,532.60	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SHWX	Sendsuite Live	Fedex Fsms (Up To 10)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SL19	Sendsuite Live	High Volume 4In. Adhesive Label Printer	$1,495.00	$1,262.08	16%	$384.00	$288.00	25%	$27.00	n/a	n/a	0%	n/a
SL20	Sendsuite Live	Non-Contact Programmable Wedge Scanner	$1,995.00	$1,684.18	16%	$303.00	$227.25	25%	$21.00	n/a	n/a	0%	n/a
SL21	Sendsuite	Laser Printer	$695.00	$586.72	16%	$163.00	$122.25	25%	$11.00	n/a	n/a	0%	n/a
SL22	Sendsuite Live	Low To Mid Volume 4In. Adhesive Label Printer	$995.00	$839.98	16%	$216.00	$162.00	25%	$15.00	n/a	n/a	0%	n/a
SL30	Sendsuite Live	100 Lb. Tabletop Scale	$995.00	$839.98	16%	$222.00	$166.50	25%	$15.00	n/a	n/a	0%	n/a
SL32	Sendsuite Live	200 Lb. Rollertop Scale	$1,295.00	$1,093.24	16%	$314.00	$235.50	25%	$22.00	n/a	n/a	0%	n/a
SL33	Sendsuite Live	149 Lb. Rollertop Scale (California Only)	$1,695.00	$1,430.92	16%	$320.00	$240.00	25%	$22.00	n/a	n/a	0%	n/a
SL39	Sendsuite Live	Cordless Wedge Scanner	$1,895.00	$1,599.76	16%	$403.00	$302.25	25%	$28.00	n/a	n/a	0%	n/a
SLB1	Sendsuite Live	3Rd Party USPS Web Connnector (1)	$600.00	$506.52	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SLB2	Sendsuite Live	3Rd Party USPS Web Connnector (2)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$324.00	$243.00	25%	$23.00
SLBL	Sendsuite Live	3Rd Party USPS Web Connnector (50)	$6,000.00	$5,065.20	16%	n/a	n/a	0%	n/a	$1,620.00	$1,215.00	25%	$113.00
SLBT	Sendsuite Live	3Rd Party USPS Web Connnector (25)	$4,000.00	$3,376.80	16%	n/a	n/a	0%	n/a	$1,080.00	$810.00	25%	$75.00
SLBV	Sendsuite Live	3Rd Party USPS Web Connnector (5)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$388.80	$291.60	25%	$27.00
SLBX	Sendsuite Live	3Rd Party USPS Web Connnector (10)	$2,000.00	$1,688.40	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SLCA	Sendsuite Live	UPS Custom Carrier Rate	$2,060.00	$1,739.05	16%	n/a	n/a	0%	n/a	$360.00	$270.00	25%	$25.00
SLCC	Sendsuite Live	Canadapost Custom Carrier Rate	$2,000.00	$1,688.40	16%	n/a	n/a	0%	n/a	$360.00	$270.00	25%	$25.00
SLD1	Sendsuite Live	UPS Trade Direct And Cross Border Consolidation (1)	$9,000.00	$7,597.80	16%	n/a	n/a	0%	n/a	$1,620.00	$1,215.00	25%	$113.00
SLD2	Sendsuite Live	UPS Trade Direct And Cross Border Consolidation (2)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SLDC	Sendsuite Live	UPS Trade Direct And Cross Border Consolidation (100)	$100,000.00	$84,420.00	16%	n/a	n/a	0%	n/a	$18,000.00	$13,500.00	25%	$1,254.00
SLDE	Sendsuite Live	UPS Trade Direct And Cross Border Consolidation (Enterprise)	$100,000.00	$84,420.00	16%	n/a	n/a	0%	n/a	$18,000.00	$13,500.00	25%	$1,254.00
SLDL	Sendsuite Live	UPS Trade Direct And Cross Border Consolidation (50)	$90,000.00	$75,978.00	16%	n/a	n/a	0%	n/a	$16,200.00	$12,150.00	25%	$1,129.00
SLDT	Sendsuite Live	UPS Trade Direct And Cross Border Consolidation (25)	$75,000.00	$63,315.00	16%	n/a	n/a	0%	n/a	$13,500.00	$10,125.00	25%	$941.00
SLDV	Sendsuite Live	UPS Trade Direct And Cross Border Consolidation (5)	$30,000.00	$25,326.00	16%	n/a	n/a	0%	n/a	$5,400.00	$4,050.00	25%	$376.00
SLDX	Sendsuite Live	UPS Trade Direct And Cross Border Consolidation (10)	$50,000.00	$42,210.00	16%	n/a	n/a	0%	n/a	$9,000.00	$6,750.00	25%	$627.00
SLH2	Sendsuite Live	Hazardous Materials (2)	$7,500.00	$6,331.50	16%	n/a	n/a	0%	n/a	$1,350.00	$1,012.50	25%	$94.00
SLHC	Sendsuite Live	Hazardous Materials (100)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SLHE	Sendsuite Live	Hazardous Materials (Enterprise)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SLHL	Sendsuite Live	Hazardous Materials (50)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SLHT	Sendsuite Live	Hazardous Materials (25)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SLHV	Sendsuite Live	Hazardous Materials (5)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SLHX	Sendsuite Live	Hazardous Materials (10)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SLL1	Sendsuite Live	Ship To Hold (1)	$9,000.00	$7,597.80	16%	n/a	n/a	0%	n/a	$1,620.00	$1,215.00	25%	$113.00
SLL2	Sendsuite Live	Ship To Hold (2)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$3,240.00	$2,430.00	25%	$226.00
SLLC	Sendsuite Live	Ship To Hold (100)	$100,000.00	$84,420.00	16%	n/a	n/a	0%	n/a	$18,000.00	$13,500.00	25%	$1,254.00
SLLE	Sendsuite Live	Ship To Hold (Enterprise)	$100,000.00	$84,420.00	16%	n/a	n/a	0%	n/a	$18,000.00	$13,500.00	25%	$1,254.00
SLLL	Sendsuite Live	Ship To Hold (50)	$90,000.00	$75,978.00	16%	n/a	n/a	0%	n/a	$16,200.00	$12,150.00	25%	$1,129.00
SLLT	Sendsuite Live	Ship To Hold (25)	$75,000.00	$63,315.00	16%	n/a	n/a	0%	n/a	$10,800.00	$8,100.00	25%	$752.00
SLLV	Sendsuite Live	Ship To Hold (5)	$30,000.00	$25,326.00	16%	n/a	n/a	0%	n/a	$3,888.00	$2,916.00	25%	$271.00
SLLX	Sendsuite Live	Ship To Hold (10)	$50,000.00	$42,210.00	16%	n/a	n/a	0%	n/a	$5,400.00	$4,050.00	25%	$376.00
SLM1	Sendsuite Live	Oracle (1)	$0.00	$0.00	0%	n/a	n/a	0%	n/a	$1,620.00	$1,215.00	25%	$113.00
SLM2	Sendsuite Live	Oracle (2)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SLMC	Sendsuite Live	Oracle (100)	$100,000.00	$84,420.00	16%	n/a	n/a	0%	n/a	$18,000.00	$13,500.00	25%	$1,254.00
SLME	Sendsuite Live	Oracle (Enterprise)	$100,000.00	$84,420.00	16%	n/a	n/a	0%	n/a	$18,000.00	$13,500.00	25%	$1,254.00
SLML	Sendsuite Live	Oracle (50)	$90,000.00	$75,978.00	16%	n/a	n/a	0%	n/a	$16,200.00	$12,150.00	25%	$1,129.00
SLMT	Sendsuite Live	Oracle (25)	$75,000.00	$63,315.00	16%	n/a	n/a	0%	n/a	$13,500.00	$10,125.00	25%	$941.00
SLMV	Sendsuite Live	Oracle (5)	$30,000.00	$25,326.00	16%	n/a	n/a	0%	n/a	$5,400.00	$4,050.00	25%	$376.00
SLMX	Sendsuite Live	Oracle (10)	$50,000.00	$42,210.00	16%	n/a	n/a	0%	n/a	$9,000.00	$6,750.00	25%	$627.00
SLN1	Sendsuite Live	SAP (1)	$0.00	$0.00	0%	n/a	n/a	0%	n/a	$1,620.00	$1,215.00	25%	$113.00
SLN2	Sendsuite Live	SAP (2)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SLNC	Sendsuite Live	SAP (100)	$100,000.00	$84,420.00	16%	n/a	n/a	0%	n/a	$18,000.00	$13,500.00	25%	$1,254.00
SLNE	Sendsuite Live	SAP (Enterprise)	$100,000.00	$84,420.00	16%	n/a	n/a	0%	n/a	$18,000.00	$13,500.00	25%	$1,254.00
SLNL	Sendsuite Live	SAP (50)	$90,000.00	$75,978.00	16%	n/a	n/a	0%	n/a	$16,200.00	$12,150.00	25%	$1,129.00
SLNT	Sendsuite Live	SAP (25)	$75,000.00	$63,315.00	16%	n/a	n/a	0%	n/a	$13,500.00	$10,125.00	25%	$941.00
SLNV	Sendsuite Live	SAP (5)	$30,000.00	$25,326.00	16%	n/a	n/a	0%	n/a	$5,400.00	$4,050.00	25%	$376.00
SLNX	Sendsuite Live	SAP (10)	$50,000.00	$42,210.00	16%	n/a	n/a	0%	n/a	$9,000.00	$6,750.00	25%	$627.00
SLP1	Sendsuite Live	IBM Iseries (1)	$0.00	$0.00	0%	n/a	n/a	0%	n/a	$1,620.00	$1,215.00	25%	$113.00
SLP2	Sendsuite Live	IBM Iseries (2)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SLPC	Sendsuite Live	IBM Iseries (100)	$100,000.00	$84,420.00	16%	n/a	n/a	0%	n/a	$18,000.00	$13,500.00	25%	$1,254.00
SLPE	Sendsuite Live	IBM Iseries (Enterprise)	$100,000.00	$84,420.00	16%	n/a	n/a	0%	n/a	$18,000.00	$13,500.00	25%	$1,254.00
SLPL	Sendsuite Live	IBM Iseries (50)	$90,000.00	$75,978.00	16%	n/a	n/a	0%	n/a	$16,200.00	$12,150.00	25%	$1,129.00
SLPT	Sendsuite Live	IBM Iseries (25)	$75,000.00	$63,315.00	16%	n/a	n/a	0%	n/a	$13,500.00	$10,125.00	25%	$941.00
SLPV	Sendsuite Live	IBM Iseries (5)	$30,000.00	$25,326.00	16%	n/a	n/a	0%	n/a	$5,400.00	$4,050.00	25%	$376.00
SLPX	Sendsuite Live	IBM Iseries (10)	$50,000.00	$42,210.00	16%	n/a	n/a	0%	n/a	$9,000.00	$6,750.00	25%	$627.00
SLR1	Sendsuite Live	.Net Host Connector (1)	$0.00	$0.00	0%	n/a	n/a	0%	n/a	$1,620.00	$1,215.00	25%	$113.00
SLR2	Sendsuite Live	.Net Host Connector (2)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SLRC	Sendsuite Live	.Net Host Connector (100)	$100,000.00	$84,420.00	16%	n/a	n/a	0%	n/a	$18,000.00	$13,500.00	25%	$1,254.00
SLRE	Sendsuite Live	.Net Host Connector (Enterprise)	$100,000.00	$84,420.00	16%	n/a	n/a	0%	n/a	$18,000.00	$13,500.00	25%	$1,254.00
SLRL	Sendsuite Live	.Net Host Connector (50)	$90,000.00	$75,978.00	16%	n/a	n/a	0%	n/a	$16,200.00	$12,150.00	25%	$1,129.00
SLRT	Sendsuite Live	.Net Host Connector (25)	$75,000.00	$63,315.00	16%	n/a	n/a	0%	n/a	$13,500.00	$10,125.00	25%	$941.00
SLRV	Sendsuite Live	.Net Host Connector (5)	$30,000.00	$25,326.00	16%	n/a	n/a	0%	n/a	$5,400.00	$4,050.00	25%	$376.00
SLRX	Sendsuite Live	.Net Host Connector (10)	$50,000.00	$42,210.00	16%	n/a	n/a	0%	n/a	$9,000.00	$6,750.00	25%	$627.00
SLT1	Sendsuite Live	ERR, Certified Mail, And Proof Of Delivery (1)	$600.00	$506.52	16%	n/a	n/a	0%	n/a	$108.00	$81.00	25%	$8.00
SLT2	Sendsuite Live	ERR, Certified Mail, And Proof Of Delivery (2)	$1,280.00	$1,080.58	16%	n/a	n/a	0%	n/a	$216.00	$162.00	25%	$15.00
SLTC	Sendsuite Live	ERR, Certified Mail, And Proof Of Delivery (100)	$8,000.00	$6,753.60	16%	n/a	n/a	0%	n/a	$1,440.00	$1,080.00	25%	$100.00
SLTE	Sendsuite Live	ERR, Certified Mail, And Proof Of Delivery (Enterprise)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SLTL	Sendsuite Live	ERR, Certified Mail, And Proof Of Delivery (50)	$6,000.00	$5,065.20	16%	n/a	n/a	0%	n/a	$1,080.00	$810.00	25%	$75.00
SLTT	Sendsuite Live	ERR, Certified Mail, And Proof Of Delivery (25)	$4,000.00	$3,376.80	16%	n/a	n/a	0%	n/a	$720.00	$540.00	25%	$50.00
SLTV	Sendsuite Live	ERR, Certified Mail, And Proof Of Delivery (5)	$1,440.00	$1,215.65	16%	n/a	n/a	0%	n/a	$259.20	$194.40	25%	$18.00
SLTX	Sendsuite Live	ERR, Certified Mail, And Proof Of Delivery (10)	$2,000.00	$1,688.40	16%	n/a	n/a	0%	n/a	$360.00	$270.00	25%	$25.00
SLY1	Sendsuite Live	Black Box Sdk (1)	$9,000.00	$7,597.80	16%	n/a	n/a	0%	n/a	$1,620.00	$1,215.00	25%	$113.00
SLY2	Sendsuite Live	Black Box Sdk (2)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
SLYC	Sendsuite Live	Black Box Sdk (100)	$100,000.00	$84,420.00	16%	n/a	n/a	0%	n/a	$18,000.00	$13,500.00	25%	$1,254.00
SLYE	Sendsuite Live	Black Box Sdk (Enterprise)	$100,000.00	$84,420.00	16%	n/a	n/a	0%	n/a	$18,000.00	$13,500.00	25%	$1,254.00
SLYL	Sendsuite Live	Black Box Sdk (50)	$90,000.00	$75,978.00	16%	n/a	n/a	0%	n/a	$16,200.00	$12,150.00	25%	$1,129.00
SLYT	Sendsuite Live	Black Box Sdk (25)	$75,000.00	$63,315.00	16%	n/a	n/a	0%	n/a	$13,500.00	$10,125.00	25%	$941.00
SLYV	Sendsuite Live	Black Box Sdk (5)	$30,000.00	$25,326.00	16%	n/a	n/a	0%	n/a	$5,400.00	$4,050.00	25%	$376.00
SLYX	Sendsuite Live	Black Box Sdk (10)	$50,000.00	$42,210.00	16%	n/a	n/a	0%	n/a	$9,000.00	$6,750.00	25%	$627.00
SNB1	Sendsuite Live	Bax Global (1)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SNB2	Sendsuite Live	Bax Global (2)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SNBC	Sendsuite Live	Bax Global (100)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SNBE	Sendsuite Live	Bax Global (Enterprise)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SNBL	Sendsuite Live	Bax Global (50)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SNBT	Sendsuite Live	Bax Global (25)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SNBV	Sendsuite Live	Bax Global (5)	$3,000.00	$2,532.60	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SNBX	Sendsuite Live	Bax Global (10)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SND1	Sendsuite Live	Canadapost (1)	$600.00	$506.52	16%	n/a	n/a	0%	n/a	$108.00	$81.00	25%	$8.00
SND2	Sendsuite Live	Canadapost (2)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SNDC	Sendsuite Live	Canadapost (100)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SNDE	Sendsuite Live	Canadapost (Enterprise)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SNDL	Sendsuite Live	Canadapost (50)	$6,000.00	$5,065.20	16%	n/a	n/a	0%	n/a	$1,080.00	$810.00	25%	$75.00
SNDT	Sendsuite Live	Canadapost (25)	$4,000.00	$3,376.80	16%	n/a	n/a	0%	n/a	$720.00	$540.00	25%	$50.00
SNDV	Sendsuite Live	Canadapost (5)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SNDX	Sendsuite Live	Canadapost (10)	$2,000.00	$1,688.40	16%	n/a	n/a	0%	n/a	$360.00	$270.00	25%	$25.00
SNE1	Sendsuite Live	Eastern Connection (1)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SNE2	Sendsuite Live	Eastern Connection (2)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SNEC	Sendsuite Live	Eastern Connection (100)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SNEE	Sendsuite Live	Eastern Connection (Enterprise)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SNEL	Sendsuite Live	Eastern Connection (50)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SNET	Sendsuite Live	Eastern Connection (25)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SNEV	Sendsuite Live	Eastern Connection (5)	$3,000.00	$2,532.60	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SNEX	Sendsuite Live	Eastern Connection (10)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SNF1	Sendsuite Live	Canpar (1)	$600.00	$506.52	16%	n/a	n/a	0%	n/a	$108.00	$81.00	25%	$8.00
SNF2	Sendsuite Live	Canpar (2)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SNFC	Sendsuite Live	Canpar (100)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SNFE	Sendsuite Live	Canpar (Enterprise)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SNFL	Sendsuite Live	Canpar (50)	$6,000.00	$5,065.20	16%	n/a	n/a	0%	n/a	$1,080.00	$810.00	25%	$75.00
SNFT	Sendsuite Live	Canpar (25)	$4,000.00	$3,376.80	16%	n/a	n/a	0%	n/a	$720.00	$540.00	25%	$50.00
SNFV	Sendsuite Live	Canpar (5)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SNFX	Sendsuite Live	Canpar (10)	$2,000.00	$1,688.40	16%	n/a	n/a	0%	n/a	$360.00	$270.00	25%	$25.00
SNG1	Sendsuite Live	Globaltranz (1)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SNG2	Sendsuite Live	Globaltranz (2)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SNGC	Sendsuite Live	Globaltranz (100)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SNGE	Sendsuite Live	Globaltranz (Enterprise)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SNGL	Sendsuite Live	Globaltranz (50)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SNGT	Sendsuite Live	Globaltranz (25)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SNGV	Sendsuite Live	Globaltranz (5)	$3,000.00	$2,532.60	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SNGX	Sendsuite Live	Globaltranz (10)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SNH1	Sendsuite Live	Ltl Czarlite Rating / BoIs (Per Carrier) (1)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SNH2	Sendsuite Live	Ltl Czarlite Rating / BoIs (Per Carrier) (2)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SNHC	Sendsuite Live	Ltl Czarlite Rating / BoIs (Per Carrier) (100)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SNHE	Sendsuite Live	Ltl Czarlite Rating / BoIs (Per Carrier) (Enterprise)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SNHL	Sendsuite Live	Ltl Czarlite Rating / BoIs (Per Carrier) (50)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SNHT	Sendsuite Live	Ltl Czarlite Rating / BoIs (Per Carrier) (25)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SNHV	Sendsuite Live	Ltl Czarlite Rating / BoIs (Per Carrier) (5)	$3,000.00	$2,532.60	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SNHX	Sendsuite Live	Ltl Czarlite Rating / BoIs (Per Carrier) (10)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SNJ1	Sendsuite Live	Miscellaneous Domestic Carriers (1)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SNJ2	Sendsuite Live	Miscellaneous Domestic Carriers (2)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SNJC	Sendsuite Live	Miscellaneous Domestic Carriers (100)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SNJE	Sendsuite Live	Miscellaneous Domestic Carriers (Enterprise)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SNJL	Sendsuite Live	Miscellaneous Domestic Carriers (50)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SNJT	Sendsuite Live	Miscellaneous Domestic Carriers (25)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SNJV	Sendsuite Live	Miscellaneous Domestic Carriers (5)	$3,000.00	$2,532.60	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SNJX	Sendsuite Live	Miscellaneous Domestic Carriers (10)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SNK1	Sendsuite Live	Miscellaneous Canada Carrier (1)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SNK2	Sendsuite Live	Miscellaneous Canada Carrier (2)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SNKC	Sendsuite Live	Miscellaneous Canada Carrier (100)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SNKE	Sendsuite Live	Miscellaneous Canada Carrier (Enterprise)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SNKL	Sendsuite Live	Miscellaneous Canada Carrier (50)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SNKT	Sendsuite Live	Miscellaneous Canada Carrier (25)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SNKV	Sendsuite Live	Miscellaneous Canada Carrier (5)	$3,000.00	$2,532.60	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SNKX	Sendsuite Live	Miscellaneous Canada Carrier (10)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SNL1	Sendsuite Live	Purolator (1)	$600.00	$506.52	16%	n/a	n/a	0%	n/a	$108.00	$81.00	25%	$8.00
SNL2	Sendsuite Live	Purolator (2)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SNLC	Sendsuite Live	Purolator (100)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SNLE	Sendsuite Live	Purolator (Enterprise)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SNLL	Sendsuite Live	Purolator (50)	$6,000.00	$5,065.20	16%	n/a	n/a	0%	n/a	$1,080.00	$810.00	25%	$75.00
SNLT	Sendsuite Live	Purolator (25)	$4,000.00	$3,376.80	16%	n/a	n/a	0%	n/a	$720.00	$540.00	25%	$50.00
SNLV	Sendsuite Live	Purolator (5)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SNLX	Sendsuite Live	Purolator (10)	$2,000.00	$1,688.40	16%	n/a	n/a	0%	n/a	$360.00	$270.00	25%	$25.00
SNM1	Sendsuite Live	Midland Courier (1)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SNM2	Sendsuite Live	Midland Courier (2)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SNMC	Sendsuite Live	Midland Courier (100)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SNME	Sendsuite Live	Midland Courier (Enterprise)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SNML	Sendsuite Live	Midland Courier (50)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SNMT	Sendsuite Live	Midland Courier (25)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SNMV	Sendsuite Live	Midland Courier (5)	$3,000.00	$2,532.60	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SNMX	Sendsuite Live	Midland Courier (10)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
SNN1	Sendsuite Live	Newgistics (1)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SNN2	Sendsuite Live	Newgistics (2)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SNNC	Sendsuite Live	Newgistics (100)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SNNE	Sendsuite Live	Newgistics (Enterprise)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SNNL	Sendsuite Live	Newgistics (50)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SNNT	Sendsuite Live	Newgistics (25)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SNNV	Sendsuite Live	Newgistics (5)	$3,000.00	$2,532.60	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SNNX	Sendsuite Live	Newgistics (10)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SNP1	Sendsuite Live	Norco (1)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SNP2	Sendsuite Live	Norco (2)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SNPC	Sendsuite Live	Norco (100)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SNPE	Sendsuite Live	Norco (Enterprise)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SNPL	Sendsuite Live	Norco (50)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SNPT	Sendsuite Live	Norco (25)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SNPV	Sendsuite Live	Norco (5)	$3,000.00	$2,532.60	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SNPX	Sendsuite Live	Norco (10)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SNR1	Sendsuite Live	Ontrac (1)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SNR2	Sendsuite Live	Ontrac (2)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SNRC	Sendsuite Live	Ontrac (100)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SNRE	Sendsuite Live	Ontrac (Enterprise)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SNRL	Sendsuite Live	Ontrac (50)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SNRT	Sendsuite Live	Ontrac (25)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SNRV	Sendsuite Live	Ontrac (5)	$3,000.00	$2,532.60	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SNRX	Sendsuite Live	Ontrac (10)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SNS1	Sendsuite Live	Spee-Dee (1)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SNS2	Sendsuite Live	Spee-Dee (2)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SNSC	Sendsuite Live	Spee-Dee (100)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SNSE	Sendsuite Live	Spee-Dee (Enterprise)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SNSL	Sendsuite Live	Spee-Dee (50)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SNST	Sendsuite Live	Spee-Dee (25)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SNSV	Sendsuite Live	Spee-Dee (5)	$3,000.00	$2,532.60	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SNSX	Sendsuite Live	Spee-Dee (10)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SNT1	Sendsuite Live	Streamlite (1)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SNT2	Sendsuite Live	Streamlite (2)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SNTC	Sendsuite Live	Streamlite (100)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SNTE	Sendsuite Live	Streamlite (Enterprise)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SNTL	Sendsuite Live	Streamlite (50)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SNTT	Sendsuite Live	Streamlite (25)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SNTV	Sendsuite Live	Streamlite (5)	$3,000.00	$2,532.60	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SNTX	Sendsuite Live	Streamlite (10)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SNU1	Sendsuite Live	Dicom (1)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SNU2	Sendsuite Live	Dicom (2)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SNUC	Sendsuite Live	Dicom (100)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SNUE	Sendsuite Live	Dicom (Enterprise)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SNUL	Sendsuite Live	Dicom (50)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SNUT	Sendsuite Live	Dicom (25)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SNUV	Sendsuite Live	Dicom (5)	$3,000.00	$2,532.60	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SNUX	Sendsuite Live	Dicom (10)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SNV1	Sendsuite Live	Velocity (1)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SNV2	Sendsuite Live	Velocity (2)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SNVC	Sendsuite Live	Velocity (100)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SNVE	Sendsuite Live	Velocity (Enterprise)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SNVL	Sendsuite Live	Velocity (50)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SNVT	Sendsuite Live	Velocity (25)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SNVV	Sendsuite Live	Velocity (5)	$3,000.00	$2,532.60	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SNVX	Sendsuite Live	Velocity (10)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SNY1	Sendsuite Live	Ics Courier (1)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SNY2	Sendsuite Live	Ics Courier (2)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SNYC	Sendsuite Live	Ics Courier (100)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SNYE	Sendsuite Live	Ics Courier (Enterprise)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SNYL	Sendsuite Live	Ics Courier (50)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SNYT	Sendsuite Live	Ics Courier (25)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SNYV	Sendsuite Live	Ics Courier (5)	$3,000.00	$2,532.60	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SNYX	Sendsuite Live	Ics Courier (10)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SNZ1	Sendsuite Live	Cardinal Courier (1)	$900.00	$759.78	16%	n/a	n/a	0%	n/a	$162.00	$121.50	25%	$11.00
SNZ2	Sendsuite Live	Cardinal Courier (2)	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SNZC	Sendsuite Live	Cardinal Courier (100)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SNZE	Sendsuite Live	Cardinal Courier (Enterprise)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SNZL	Sendsuite Live	Cardinal Courier (50)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SNZT	Sendsuite Live	Cardinal Courier (25)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SNZV	Sendsuite Live	Cardinal Courier (5)	$3,000.00	$2,532.60	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SNZX	Sendsuite Live	Cardinal Courier (10)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SSCA	Sendsuite Live	Additional Carrier Account Activation	$1,000.00	$844.20	16%	n/a	n/a	0%	n/a	$180.00	$135.00	25%	$13.00
SSCF	Sendsuite Live	Standard Fedex Carrier Activation	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SSCS	Sendsuite Live	Standard USPS Carrier Activation	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SSCU	Sendsuite Live	Standard UPS Carrier Activation	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SSCW	Sendsuite Live	USPS On-Line Postage Activation (Iop)	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SSFE	Sendsuite Accessories	Regional Carrier Set-Up Fee	$773.00	$652.57	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SSH1	Sendsuite Live	Additional Sendsuite Live (1) Standard Single User Locations	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SSH2	Sendsuite Live	Additional Sendsuite Live (2) Standard Single User Locations	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SSHC	Sendsuite Live	Additional Sendsuite Live (100) Standard Single User Locations	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$270.00	$202.50	25%	$19.00
SSHL	Sendsuite Live	Additional Sendsuite Live (50) Standard Single User Locations	$2,000.00	$1,688.40	16%	n/a	n/a	0%	n/a	$360.00	$270.00	25%	$25.00
SSHT	Sendsuite Live	Additional Sendsuite Live (25) Standard Single User Locations	$3,000.00	$2,532.60	16%	n/a	n/a	0%	n/a	$540.00	$405.00	25%	$38.00
SSHV	Sendsuite Live	Additional Sendsuite Live (5) Standard Single User Locations	$7,500.00	$6,331.50	16%	n/a	n/a	0%	n/a	$1,350.00	$1,012.50	25%	$94.00
SSHX	Sendsuite Live	Additional Sendsuite Live (10) Standard Single User Locations	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SSL1	Sendsuite Live	Sendsuite Live Standard License - Single Location/Single Workstation	$5,953.00	$5,025.52	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00

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Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
SSL2	Sendsuite Live	Sendsuite Live Standard License - 2 Locations/Unlimited Workstations	$20,953.00	$17,688.52	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SSLC	Sendsuite Live	Sendsuite Live Standard License - 100 Location/Unlimited Workstations	$150,953.00	$127,434.52	16%	n/a	n/a	0%	n/a	$27,000.00	$20,250.00	25%	$1,881.00
SSLE	Sendsuite Live	Sendsuite Live Standard License - Enterprise/Unlimited Workstations	$250,953.00	$211,854.52	16%	n/a	n/a	0%	n/a	$45,000.00	$33,750.00	25%	$3,135.00
SSLL	Sendsuite Live	Sendsuite Live Standard License - 50 Location/Unlimited Workstations	$100,953.00	$85,224.52	16%	n/a	n/a	0%	n/a	$18,000.00	$13,500.00	25%	$1,254.00
SSLN	Sendsuite Live	Sendsuite Live Standard License - Single Location/Unlimited Workstations	$15,953.00	$13,467.52	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SSLT	Sendsuite Live	Sendsuite Live Standard License - 25 Location/Unlimited Workstations	$75,953.00	$64,119.52	16%	n/a	n/a	0%	n/a	$13,500.00	$10,125.00	25%	$941.00
SSLV	Sendsuite Live	Sendsuite Live Standard License - 5 Location/Unlimited Workstations	$38,453.00	$32,462.02	16%	n/a	n/a	0%	n/a	$6,750.00	$5,062.50	25%	$470.00
SSLX	Sendsuite Live	Sendsuite Live Standard License - 10 Location/Unlimited Workstations	$50,953.00	$43,014.52	16%	n/a	n/a	0%	n/a	$9,000.00	$6,750.00	25%	$627.00
SSLZ	Sendsuite Live	Additional Workstation License (Sendsuite Live Standard Single Location)	$4,000.00	$3,376.80	16%	n/a	n/a	0%	n/a	$720.00	$540.00	25%	$50.00
SSN1	Sendsuite Live	Sendsuite Live Extended License - Single Location/Unlimited Workstations	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SSN2	Sendsuite Live	Sendsuite Live Extended License - 2 Locations/Unlimited Workstations	$40,000.00	$33,768.00	16%	n/a	n/a	0%	n/a	$7,200.00	$5,400.00	25%	$502.00
SSNC	Sendsuite Live	Sendsuite Live Extended License - 100 Location/Unlimited Workstations	$350,000.00	$295,470.00	16%	n/a	n/a	0%	n/a	$63,000.00	$47,250.00	25%	$4,390.00
SSNE	Sendsuite Live	Sendsuite Live Extended License - Enterprise/Unlimited Workstations	$350,000.00	$295,470.00	16%	n/a	n/a	0%	n/a	$90,000.00	$67,500.00	25%	$6,271.00
SSNL	Sendsuite Live	Sendsuite Live Extended License - 50 Location/Unlimited Workstations	$250,000.00	$211,050.00	16%	n/a	n/a	0%	n/a	$45,000.00	$33,750.00	25%	$3,135.00
SSNT	Sendsuite Live	Sendsuite Live Extended License - 25 Location/Unlimited Workstations	$150,000.00	$126,630.00	16%	n/a	n/a	0%	n/a	$27,000.00	$20,250.00	25%	$1,881.00
SSNV	Sendsuite Live	Sendsuite Live Extended License - 5 Location/Unlimited Workstations	$50,000.00	$42,210.00	16%	n/a	n/a	0%	n/a	$9,000.00	$6,750.00	25%	$627.00
SSNX	Sendsuite Live	Sendsuite Live Extended License - 10 Location/Unlimited Workstations	$75,000.00	$63,315.00	16%	n/a	n/a	0%	n/a	$13,500.00	$10,125.00	25%	$941.00
SSSD	Day Rate Shipping	Shipping Discounted Day Rate For Integration Or Implementation	$1,428.00	$1,205.52	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SSVA	Sendsuite Shipping	Address Ez Import	$2,060.00	$1,739.05	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SSVE	Sendsuite Shipping	ERR Coversheet Interface For Sendsuitel-Pp	$5,150.00	$4,347.63	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SSY1	Sendsuite Live	Sendsuite Live Planetpress/ERR Only License (1)	$9,953.00	$8,402.32	16%	n/a	n/a	0%	n/a	$1,620.00	$1,215.00	25%	$113.00
SSY2	Sendsuite Live	Sendsuite Live Planetpress/ERR Only License (2)	$15,953.00	$13,467.52	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
SSYC	Sendsuite Live	Sendsuite Live Planetpress/ERR Only License (100)	$100,953.00	$85,224.52	16%	n/a	n/a	0%	n/a	$18,000.00	$13,500.00	25%	$1,254.00
SSYE	Sendsuite Live	Sendsuite Live Planetpress/ERR Only License (Enterprise)	$100,953.00	$85,224.52	16%	n/a	n/a	0%	n/a	$18,000.00	$13,500.00	25%	$1,254.00
SSYL	Sendsuite Live	Sendsuite Live Planetpress/ERR Only License (50)	$90,953.00	$76,782.52	16%	n/a	n/a	0%	n/a	$16,200.00	$12,150.00	25%	$1,129.00
SSYT	Sendsuite Live	Sendsuite Live Planetpress/ERR Only License (25)	$75,953.00	$64,119.52	16%	n/a	n/a	0%	n/a	$13,500.00	$10,125.00	25%	$941.00
SSYV	Sendsuite Live	Sendsuite Live Planetpress/ERR Only License (5)	$30,953.00	$26,130.52	16%	n/a	n/a	0%	n/a	$5,400.00	$4,050.00	25%	$376.00
SSYX	Sendsuite Live	Sendsuite Live Planetpress/ERR Only License (10)	$50,953.00	$43,014.52	16%	n/a	n/a	0%	n/a	$9,000.00	$6,750.00	25%	$627.00
SSZ1	Sendsuite Live	Sendsuite Live Planetpress Interface (1)	$5,000.00	$4,221.00	16%	n/a	n/a	0%	n/a	$900.00	$675.00	25%	$63.00
SSZ2	Sendsuite Live	Sendsuite Live Planetpress Interface (2)	$7,500.00	$6,331.50	16%	n/a	n/a	0%	n/a	$1,350.00	$1,012.50	25%	$94.00
SSZC	Sendsuite Live	Sendsuite Live Planetpress Interface (100)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SSZE	Sendsuite Live	Sendsuite Live Planetpress Interface (Enterprise)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SSZL	Sendsuite Live	Sendsuite Live Planetpress Interface (50)	$25,000.00	$21,105.00	16%	n/a	n/a	0%	n/a	$4,500.00	$3,375.00	25%	$314.00
SSZT	Sendsuite Live	Sendsuite Live Planetpress Interface (25)	$20,000.00	$16,884.00	16%	n/a	n/a	0%	n/a	$3,600.00	$2,700.00	25%	$251.00
SSZV	Sendsuite Live	Sendsuite Live Planetpress Interface (5)	$10,000.00	$8,442.00	16%	n/a	n/a	0%	n/a	$1,800.00	$1,350.00	25%	$125.00
SSZX	Sendsuite Live	Sendsuite Live Planetpress Interface (10)	$15,000.00	$12,663.00	16%	n/a	n/a	0%	n/a	$2,700.00	$2,025.00	25%	$188.00
STET	Sendsuite	Sendsuite Link - Enterprise Toolkit	$4,995.00	$4,216.78	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T101	Information Management	Carrier Log 1	$250.00	$211.05	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T102	Information Management	Custom Programmable Carrier - 1	$258.00	$217.80	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T103	Information Management	Ltl Customer Programmable Carrier	$361.00	$304.76	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T104	Information Management	Hazmat	$950.00	$801.99	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T105	Information Management	Differentialerential Weighing (Offweight)	$500.00	$422.10	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T110	Arrival	Multi-Workstation Client License	$500.00	$422.10	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T113	Information Management	Netquery	$2,000.00	$1,688.40	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T116	Information Management	DDX Link	$1,995.00	$1,684.18	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T118	Information Management	ODBC Link	$1,295.00	$1,093.24	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T196027	Information Management	Software Meter Interface - Per Meter (DM Series Only)	$295.00	$249.04	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T209	Information Management	USPS Std A Bulk Manifesting	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T210	Information Management	UPS Standard Rates	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T211	Information Management	UPS Hundredweight Rates	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T212	Information Management	UPS Non-Manifested Rates	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T213	Information Management	UPS Drop Shipment Points	$250.00	$211.05	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T214	Information Management	UPS Contract Rates	$1,000.00	$844.20	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T215	Information Management	USPS Domestic Rates	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T216	Information Management	USPS International Rates	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T217	Information Management	USPS Automation / Non Automation Rates	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T218	Information Management	USPS Mixed Mail Manifest (Single Piece)	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T219	Information Management	USPS Drop Shipment Points	$250.00	$211.05	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T230	Sendsuite Express	Fedex Ship Manager Server - Dom & Intl	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T245	Information Management	USPS 4Th Class Dbmc Manifesting (Required For T218)	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T246	Information Management	UPS Online Plus For Pld Electronic Manifesting	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T25B	Sendsuite Express	Sendsuite Xpress Postal Manager- Software Only - USPS Meter Rates Can Add USPS Manifesting	$5,394.00	$4,553.61	16%	n/a	n/a	0%	n/a	$275.00	$206.25	25%	$19.00
T25C	Sendsuite Express	Sendsuite Xpress 300 Can Add Any Three Carriers	$6,194.00	$5,228.97	16%	n/a	n/a	0%	n/a	$474.00	$355.50	25%	$33.00
T25D	Sendsuite Express	Sendsuite Xpress 400 Can Add Any Four Carriers	$7,394.00	$6,242.01	16%	n/a	n/a	0%	n/a	$474.00	$355.50	25%	$33.00
T25E	Sendsuite Express	Sendsuite Xpress 500 - All Carriers, Networking And Simple Integration	$8,594.00	$7,255.05	16%	n/a	n/a	0%	n/a	$798.00	$598.50	25%	$56.00
T265	Information Management	USPS Std A Non-Profit Rates	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T271	Information Management	USPS International Manifesting	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T286	Information Management	Speedee	$750.00	$633.15	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T289	Sendsuite Live	Fedex Onsite Server Drop Shipment Points	$250.00	$211.05	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T290	Information Management	USPS Manifesting Drop Shipment Points	$250.00	$211.05	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T291	Sendsuite Express	DHL Plus Drop Shipment Points	$250.00	$211.05	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T2AC	Sendsuite Live	Streetsmart Address Cleansing	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T2AF	Information Management	RDI Feature	$795.00	$671.14	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T2CM	Information Management	Certified Mail Feature	$895.00	$755.56	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T2DH	Sendsuite Express	DHL/Airborne Tech Bundle	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T2EU	Sendsuite Live	E-Return Receipt Feature	$1,895.00	$1,599.76	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T2K1	Sendsuite Express	Sendsuite Xpress Postal Manager 1	$3,914.00	$3,304.20	16%	n/a	n/a	0%	n/a	$275.00	$206.25	25%	$19.00
T2MM	Information Management	USPS Express Mail Manifesting	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T2P1	Information Management	Post Manager Accounting (Unlimited Dept) Software	$4,580.00	$3,866.44	16%	n/a	n/a	0%	n/a	$275.00	$206.25	25%	$19.00
T2RH	Sendsuite Express	Ascent To Sendsuite Xpress 300 - 3 Carrier Loyalty Package	$5,380.00	$4,541.80	16%	$430.00	$322.50	25%	$30.00	$474.00	$355.50	25%	$33.00
T2RJ	Sendsuite Express	Ascent To Sendsuite Xpress 400 - 4 Carrier Loyalty Package	$6,580.00	$5,554.84	16%	$430.00	$322.50	25%	$30.00	$474.00	$355.50	25%	$33.00
T2RK	Sendsuite Express	Ascent To Sendsuite Xpress 500 - All Carrier Loyalty Package	$9,880.00	$8,340.70	16%	$430.00	$322.50	25%	$30.00	$798.00	$598.50	25%	$56.00
T2RL	Sendsuite Express	Ascent To Sendsuite Sendsuite 1000 - All Carrier Networking And Integration Loyalty Package	$12,880.00	$10,873.30	16%	$430.00	$322.50	25%	$30.00	$1,064.00	$798.00	25%	$74.00
T2SL	Sendsuite Express	Site License For Desktop Express Plus	$1,650.00	$1,392.93	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
T2SU	Information Management	Secure Archive Feature	$495.00	$417.88	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T2X1	Sendsuite Tracking	Sendsuite Tracking Single Site Unlimited Workstations	$9,429.00	$7,959.96	16%	n/a	n/a	0%	n/a	$1,288.00	$966.00	25%	$90.00
T2X2	Sendsuite Tracking	Hosted Sendsuite Tracking Single Site Unlimited Workstations	$8,615.00	$7,272.78	16%	n/a	n/a	0%	n/a	$1,288.00	$966.00	25%	$90.00
T2X3	Sendsuite Tracking	Upgrade Sendsuite Arrival Software Only To Sendsuite Tracking Single Site Unlimited Workstations	$5,429.00	$4,583.16	16%	n/a	n/a	0%	n/a	$724.00	$543.00	25%	$50.00
T2X4	Sendsuite Tracking	Upgrade Sendsuite Arrival Software Only To Hosted Sendsuite Tracking Single Site Unlimited Workstations	$2,000.00	$1,688.40	16%	n/a	n/a	0%	n/a	$724.00	$543.00	25%	$50.00
T310	Information Management	100 Lb. Tabletop Scale	$995.00	$839.98	16%	$222.00	$166.50	25%	$15.00	n/a	n/a	0%	n/a
T312	Information Management	200 Lb. Rollertop Scale	$1,295.00	$1,093.24	16%	$314.00	$235.50	25%	$22.00	n/a	n/a	0%	n/a
T313	Information Management	JB67 149 Lb. Rollertop Scale (California Only)	$1,695.00	$1,430.92	16%	$320.00	$240.00	25%	$22.00	n/a	n/a	0%	n/a
T319	Sendsuite	High Volume 4In. Adhesive Label Printer	$1,495.00	$1,262.08	16%	$384.00	$288.00	25%	$27.00	n/a	n/a	0%	n/a
T321	Information Management	1E05 Laser Printer	$695.00	$586.72	16%	$163.00	$122.25	25%	$11.00	n/a	n/a	0%	n/a
T322	Sendsuite Express	Low To Mid Volume 4In. Adhesive Label Printer	$995.00	$839.98	16%	$216.00	$162.00	25%	$15.00	n/a	n/a	0%	n/a
T330	Information Management	Shiprequest, 2D Scanner And Scanlink	$1,750.00	$1,477.35	16%	$338.00	$253.50	25%	$24.00	n/a	n/a	0%	n/a
T331	Information Management	Shiprequest Software And 2D Scanner	$1,750.00	$1,477.35	16%	$338.00	$253.50	25%	$24.00	n/a	n/a	0%	n/a
T332	Arrival	2-Dimensional Scanner	$2,400.00	$2,026.08	16%	$338.00	$253.50	25%	$24.00	n/a	n/a	0%	n/a
T339	Information Management	Cordless Wedge Scanner	$1,895.00	$1,599.76	16%	$403.00	$302.25	25%	$28.00	n/a	n/a	0%	n/a
T437	Information Management	Live Application Support	$814.00	$687.18	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T51E	Sendsuite Tracking	Single Bay Ethernet Cradle For T747	$750.00	$633.15	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T51M	Sendsuite Tracking	Four Bay Cradle Kit For T742 Tracking Assistant	$995.00	$839.98	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T51S	Sendsuite Tracking	Single Bay Cradle Kit For T742 Tracking Assistant	$475.00	$401.00	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T530	Arrival	J782 Non-Contact Programmable Wedge Scanner	$1,995.00	$1,684.18	16%	$303.00	$227.25	25%	$21.00	n/a	n/a	0%	n/a
T531	Arrival	High Volume 4In. Adhesive Label Printer	$1,495.00	$1,262.08	16%	$384.00	$288.00	25%	$27.00	n/a	n/a	0%	n/a
T536	Arrival	4In. Adhesive Label Printer	$995.00	$839.98	16%	$216.00	$162.00	25%	$15.00	n/a	n/a	0%	n/a
T537	Information Management	Arrival Live Application Support	$814.00	$687.18	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T538	Arrival	Tracking Assistant Portable Belt Printer	$1,385.00	$1,169.22	16%	$172.00	$129.00	25%	$12.00	n/a	n/a	0%	n/a
T539	Arrival	Cordless Scanner	$1,895.00	$1,599.76	16%	$403.00	$302.25	25%	$28.00	n/a	n/a	0%	n/a
T53S	Arrival	Scanner Stand	$145.00	$122.41	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T542	Arrival	J781 Scanner	$2,400.00	$2,026.08	16%	$339.00	$254.25	25%	$24.00	n/a	n/a	0%	n/a
T543	Arrival	Arrival Web Cam	$245.00	$206.83	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T544	Arrival	2In. Graphics Printer	$395.00	$333.46	16%	$77.00	$57.75	25%	$5.00	n/a	n/a	0%	n/a
T545	Sendsuite Tracking	Add 1 Site W/ Single Workstation	$795.00	$671.14	16%	n/a	n/a	0%	n/a	$119.25	$89.44	25%	$8.00
T54M	Arrival	Four Bay Cradle Kit For T742 Tracking Assistant	$995.00	$839.98	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T54S	Arrival	Single Bay Cradle Kit For T742 Tracking Assistant	$475.00	$401.00	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T54W	Arrival	Wireless Access Point	$1,395.00	$1,177.66	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T56A	Arrival Express	Arrival Express Electronic Log Only	$2,549.00	$2,151.87	16%	$303.00	$227.25	25%	$21.00	$206.00	$154.50	25%	$14.00
T56B	Arrival Express	Arrival Express Counter Pickup (Signature Capture At Counter)	$4,649.00	$3,924.69	16%	$303.00	$227.25	25%	$21.00	$206.00	$154.50	25%	$14.00
T56C	Arrival Express	Arrival Express Delivery Route (Signature Capture On Portable Device)	$5,049.00	$4,262.37	16%	$756.00	$567.00	25%	$53.00	$206.00	$154.50	25%	$14.00
T596002	Arrival	Arrival Ethernet Switch	$250.00	$211.05	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5B5	Sendsuite Tracking	5 Bay Cradle For T763	$850.00	$717.57	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5C3	Arrival	Arrival Extended Edition License, Tier 1 (Max 5)	$500.00	$422.10	16%	n/a	n/a	0%	n/a	$75.00	$56.25	25%	$5.00
T5C4	Arrival	Arrival Extended Edition License - Tier 2	$300.00	$253.26	16%	n/a	n/a	0%	n/a	$45.00	$33.75	25%	$3.00
T5CC	Arrival	Multi-Workstation Client License	$250.00	$211.05	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5CS	Arrival	Arrival Client Server Feature	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5EA	Sendsuite Arrival	Enhanced Winmobile Tracking Assistant (T746)	$2,775.00	$2,342.66	16%	$453.00	$339.75	25%	$32.00	n/a	n/a	0%	n/a
T5EN	Arrival Express	E-Mail Notification	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5F1	Arrival	Netquery	$1,500.00	$1,266.30	16%	n/a	n/a	0%	n/a	$225.00	$168.75	25%	$16.00
T5F2	Arrival	Background Import Feature	$750.00	$633.15	16%	n/a	n/a	0%	n/a	$113.00	$84.75	25%	$8.00
T5F3	Arrival	File Link / Scan Link / Global Update	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5FE	Arrival	Printer Interface	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5FF	Arrival	Arrival Imaging	$1,250.00	$1,055.25	16%	n/a	n/a	0%	n/a	$188.00	$141.00	25%	$13.00
T5FG	Arrival	Route Activity Logging Feature	$1,250.00	$1,055.25	16%	n/a	n/a	0%	n/a	$188.00	$141.00	25%	$13.00
T5FM	Arrival	Manifest Module	$0.00	$0.00	0%	n/a	n/a	0%	n/a	$179.00	$134.25	25%	$12.00
T5HP	Sendsuite Tracking	High Volume 4In Adhesive Label Printer	$1,495.00	$1,262.08	16%	$384.00	$288.00	25%	$27.00	n/a	n/a	0%	n/a
T5L3	Arrival	Lobbytrac Software Only	$4,409.00	$3,722.08	16%	n/a	n/a	0%	n/a	$412.00	$309.00	25%	$29.00
T5MC	Sendsuite Tracking	Add 100 Sites W/ Multiple Workstations	$219,000.00	$184,879.80	16%	n/a	n/a	0%	n/a	$32,850.00	$24,637.50	25%	$2,289.00
T5ML	Sendsuite Tracking	Add 50 Sites W/Multiple Workstations	$132,000.00	$111,434.40	16%	n/a	n/a	0%	n/a	$19,800.00	$14,850.00	25%	$1,380.00
T5MP	Sendsuite	Low To Mid Volume 4In Label Printer	$995.00	$839.98	16%	$216.00	$162.00	25%	$15.00	n/a	n/a	0%	n/a
T5MX	Sendsuite Tracking	Add 10 Sites W/ Multiple Workstations	$30,750.00	$25,959.15	16%	n/a	n/a	0%	n/a	$4,612.50	$3,459.38	25%	$321.00
T5NL	Arrival	Multi-Workstation Client License	$500.00	$422.10	16%	n/a	n/a	0%	n/a	$75.00	$56.25	25%	$5.00
T5PR	Arrival	Mail Center Productivity Reporting	$795.00	$671.14	16%	n/a	n/a	0%	n/a	$119.00	$89.25	25%	$8.00
T5R0	Arrival	Arrival Xe Customer Loyalty	$6,979.00	$5,891.67	16%	$430.00	$322.50	25%	$30.00	$305.00	$228.75	25%	$21.00
T5SC	Sendsuite Tracking	Add 100 Sites W/ Single Workstation	$49,500.00	$41,787.90	16%	n/a	n/a	0%	n/a	$7,425.00	$5,568.75	25%	$517.00
T5SL	Sendsuite Tracking	Add 50 Sites W/ Single Workstation	$29,750.00	$25,114.95	16%	n/a	n/a	0%	n/a	$4,462.50	$3,346.88	25%	$311.00
T5SU	Sendsuite Tracking	Add 1 Single User	$795.00	$671.14	16%	n/a	n/a	0%	n/a	$119.25	$89.44	25%	$8.00
T5SX	Sendsuite Tracking	Add 10 Sites W/ Single Workstation	$6,950.00	$5,867.19	16%	n/a	n/a	0%	n/a	$1,042.50	$781.88	25%	$73.00
T5T0	Sendsuite Tracking	J782 Non-Contact Programmable Wedge Scanner	$1,995.00	$1,684.18	16%	$303.00	$227.25	25%	$21.00	n/a	n/a	0%	n/a
T5T3	Sendsuite Express	Arrival Web Cam	$245.00	$206.83	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5T8	Sendsuite	Tracking Assistant Portable Belt Printer	$1,385.00	$1,169.22	16%	$172.00	$129.00	25%	$12.00	n/a	n/a	0%	n/a
T5T9	Sendsuite Express	Cordless Scanner	$1,895.00	$1,599.76	16%	$403.00	$302.25	25%	$28.00	n/a	n/a	0%	n/a
T5TB	Sendsuite Tracking	USB Communication Charge/Cync For Win Ce	$200.00	$168.84	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5TS	Sendsuite Tracking	Scanner Stand	$145.00	$122.41	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5TW	Sendsuite Tracking	Wireless Access Point	$1,395.00	$1,177.66	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5U4	Arrival	Upgrade From Arrival Express To Arrival Xe	$2,800.00	$2,363.76	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5U6	Arrival	Upgrade From Arrival Express To Arrival Express Plus	$2,000.00	$1,688.40	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5U7	Arrival	Upgrade From Arrival To Arrival Xe	$1,950.00	$1,646.19	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5UC	Sendsuite Tracking	Add 1 Site W/ Multiple Workstations	$3,495.00	$2,950.48	16%	n/a	n/a	0%	n/a	$524.25	$393.19	25%	$37.00
T5US	Arrival	USB Communication Charge/Cync For Win Ce	$200.00	$168.84	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5VT	Arrival	Visitor Tracking Feature	$750.00	$633.15	16%	n/a	n/a	0%	n/a	$113.00	$84.75	25%	$8.00
T5XE	Arrival	Arrival Extended Edition - Software Only	$6,974.00	$5,887.45	16%	n/a	n/a	0%	n/a	$412.00	$309.00	25%	$29.00
T747	Sendsuite Tracking	Android Enhanced Tracking Assistant	$2,750.00	$2,321.55	16%	$453.00	$339.75	25%	$32.00	n/a	n/a	0%	n/a
T763	Sendsuite Tracking	Android Smart Mobile Tracking Assistant	$1,850.00	$1,561.77	16%	$453.00	$339.75	25%	$32.00	n/a	n/a	0%	n/a
T790003	Arrival	T742 Battery Adaptors For Use With J596017 (Kit Of 2)	$350.00	$295.47	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T790009	Arrival	USB Communications Charge/Sync Cable	$200.00	$168.84	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T896000	Arrival	CPU Accessory Kit	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T896001	Sendsuite Express	External USB Adapter	$275.00	$232.16	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
T896007	Arrival	USB To Parallel Cable	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TMNS	Sendsuite Express	Mobile Network Synchronization	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TRMH	Sendsuite Tracking	Hosted Sendsuite Tracking Multiple Sites Unlimited Workstations	$17,225.00	$14,541.35	16%	n/a	n/a	0%	n/a	$2,580.00	$1,935.00	25%	$180.00
TRMM	Sendsuite Tracking	Sendsuite Tracking Multiple Sites Unlimited Workstations	$18,039.00	$15,228.52	16%	n/a	n/a	0%	n/a	$2,580.00	$1,935.00	25%	$180.00
TRUH	Sendsuite Tracking	Upgrade Sendsuite Arrival Client Server To Hosted Sendsuite Tracking Multiple Site Unlimited Workstations	$4,000.00	$3,376.80	16%	n/a	n/a	0%	n/a	$1,656.00	$1,242.00	25%	$115.00
TRUM	Sendsuite Tracking	Upgrade Sendsuite Arrival Client Server To Sendsuite Tracking Multiple Site Unlimited Workstations	$4,814.00	$4,063.98	16%	n/a	n/a	0%	n/a	$1,656.00	$1,242.00	25%	$115.00
TS14	Arrival	J693 4" Continuous Labels	$260.00	$219.49	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS15	Arrival	J645 Continuous Thermal Direct Labels Supply Case	$235.00	$198.39	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS23	Sendsuite	Data Vac	$83.00	$70.07	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS30	Arrival	J693 4" Continuous Thermal Direct Labels Supply Case - Case Contains 3 Rolls. Case Capacity Is 18,000" X 4".	$240.00	$202.61	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS31	Arrival	J645 Continuous Thermal Direct Labels Supply Case - Case Contains 4 Rolls. Case Capacity Is 7,200" X 4".	$140.00	$118.19	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS32	Arrival	J692 Continuous Thermal Direct Labels Supply Case - Case Contains 3 Rolls And 1 Transfer Ribbon. Case Capacity Is 23,550" X 4".	$250.00	$211.05	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS33	Arrival	J530 2"" Continuous Thermal Direct Labels Supply Case	$73.00	$61.63	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS34	Sendsuite	J779 Spare Battery	$113.00	$95.39	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS40	Sendsuite	Multi Function Badges For Ink Jet Printers And Lobbytrac	$70.00	$59.09	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS47	Sendsuite	Lobbytrac Color Badge Printer	$159.00	$134.23	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS48	Sendsuite	Certified Labels For Low To Mid Volume Label Printer	$115.00	$97.08	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
VPPU	Sendsuite Tracking	Sendsuite Tracking Post Sales Peripheral Addition 2 Hours	$407.00	$343.59	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
VPPZ	Sendsuite Tracking	Sendsuite Tracking Post Sales Custom Label Generation 2 Hours	$407.00	$343.59	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
VPR1	Sendsuite Tracking	Sendsuite Tracking Post Sales Custom Screen 2 Hours	$407.00	$343.59	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
VPR4	Sendsuite Tracking	Sendsuite Tracking Post Sales Custom Report Generation 2 Hours	$407.00	$343.59	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
VPR5	Sendsuite Tracking	Sendsuite Tracking Post Sales Custom Report Generation 8 Hours	$1,623.00	$1,370.14	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
VS27	Arrival Express	Pb Backup Services - One Per Workstation	$0.00	$0.00	0%	n/a	n/a	0%	n/a	$395.00	$296.25	25%	$28.00
VS42	Sendsuite Express	Sendsuite Xpress Package Manager 2	$7,885.00	$6,656.52	16%	$216.00	$162.00	25%	$15.00	$275.00	$206.25	25%	$19.00
VS43	Sendsuite Express	Sendsuite Xpress Package Manager 3	$11,000.00	$9,286.20	16%	$216.00	$162.00	25%	$15.00	$275.00	$206.25	25%	$19.00
VS46	Sendsuite Express	Peripheral Package 3 (Ship Request With Scanner)	$1,750.00	$1,477.35	16%	$338.00	$253.50	25%	$24.00	n/a	n/a	0%	n/a
VS96014	Sendsuite Shipping	Software Meter Interface - Per Meter	$295.00	$249.04	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
VSDE	Sendsuite Shipping	Sendsuite Desktop Software	$8,295.00	$7,002.64	16%	n/a	n/a	0%	n/a	$599.00	$449.25	25%	$42.00
VSDH	Sendsuite Tracking	Hosted Sendsuite Desktop Base System License	$4,995.00	$4,216.78	16%	n/a	n/a	0%	n/a	$745.00	$558.75	25%	$52.00
VSDP	Sendsuite Shipping	Sendsuite Desktop Base System License	$4,995.00	$4,216.78	16%	n/a	n/a	0%	n/a	$745.00	$558.75	25%	$52.00
VSEP	Sendsuite Shipping	E-Certified/ERR Productivity Pack	$3,173.00	$2,678.65	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
VSG1	Sendsuite Tracking	Add One User To Site License	$200.00	$168.84	16%	n/a	n/a	0%	n/a	$30.00	$22.50	25%	$2.00
VSG2	Sendsuite Tracking	1 Site License For Limited Users (Up To 2 Users)	$200.00	$168.84	16%	n/a	n/a	0%	n/a	$30.00	$22.50	25%	$2.00
VSG3	Sendsuite Tracking	10 Sites License For Limited Users (Up To 2 Users)	$1,750.00	$1,477.35	16%	n/a	n/a	0%	n/a	$262.50	$196.88	25%	$18.00
VSG4	Sendsuite Tracking	50 Sites License For Limited Users (Up To 2 Users)	$7,500.00	$6,331.50	16%	n/a	n/a	0%	n/a	$1,125.00	$843.75	25%	$78.00
VSG5	Sendsuite Tracking	100 Sites License For Limited Users (Up To 2 Users)	$12,500.00	$10,552.50	16%	n/a	n/a	0%	n/a	$1,875.00	$1,406.25	25%	$131.00
VSN1	Sendsuite Shipping	1 Site License For Unlimited Users	$2,500.00	$2,110.50	16%	n/a	n/a	0%	n/a	$375.00	$281.25	25%	$26.00
VSNC	Sendsuite Shipping	100 Site Licenses For Unlimited Users	$156,000.00	$131,695.20	16%	n/a	n/a	0%	n/a	$23,400.00	$17,550.00	25%	$1,630.00
VSNL	Sendsuite Shipping	50 Site Licenses For Unlimited Users	$94,000.00	$79,354.80	16%	n/a	n/a	0%	n/a	$14,100.00	$10,575.00	25%	$982.00
VSNX	Sendsuite Shipping	10 Site Licenses For Unlimited Users	$22,000.00	$18,572.40	16%	n/a	n/a	0%	n/a	$3,300.00	$2,475.00	25%	$230.00
WDF1	Information Management	Document Formatting Option	$1,235.00	$1,042.59	16%	n/a	n/a	0%	n/a	$260.00	$195.00	25%	$18.00
WP81	Accessories	Development Version Planet Press Imaging	$1,230.00	$1,038.37	16%	n/a	n/a	0%	n/a	$216.00	$162.00	25%	$15.00
WP82	Accessories	Development Version Planet Press Office	$3,883.00	$3,278.03	16%	n/a	n/a	0%	n/a	$396.00	$297.00	25%	$28.00
WP83	Accessories	Development Version Planet Press Production	$5,213.00	$4,400.81	16%	n/a	n/a	0%	n/a	$630.00	$472.50	25%	$44.00
WPB5	Information Management	Pb First Base License, Includes First 5 Applications	$1,933.00	$1,631.84	16%	n/a	n/a	0%	n/a	$65.00	$48.75	25%	$5.00
WPD1	Information Management	Preformatted Document Option	$1,235.00	$1,042.59	16%	n/a	n/a	0%	n/a	$260.00	$195.00	25%	$18.00
WPFA	Information Management	Additional Application(S) For Pb First	$285.00	$240.60	16%	n/a	n/a	0%	n/a	$55.00	$41.25	25%	$4.00
WPMD	Sendsuite	Maildirector Option	$515.00	$434.76	16%	n/a	n/a	0%	n/a	$105.00	$78.75	25%	$7.00
WPP5	Information Management	Planetpress Image	$4,765.00	$4,022.61	16%	n/a	n/a	0%	n/a	$690.00	$517.50	25%	$48.00
WPP6	Information Management	Planetpress Office	$13,309.00	$11,235.46	16%	n/a	n/a	0%	n/a	$1,125.00	$843.75	25%	$78.00
WPP7	Information Management	Planetpress Production	$19,284.00	$16,279.55	16%	n/a	n/a	0%	n/a	$2,100.00	$1,575.00	25%	$146.00
WPPH	Information Management	Per Diem For Onsite Visit	$440.00	$371.45	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
WPPL	Information Management	E-Learning Module For Planet Press	$1,025.00	$865.31	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
WSMW	Information Management	Mixed Weights Feature	$1,235.00	$1,042.59	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
WSPA	Information Management	Palletization Feature	$2,265.00	$1,912.11	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
WSPS	Information Management	Package Services Feature	$1,235.00	$1,042.59	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
Z5DE	Information Management	DM Series Accutrac Interface (Accutrac Ht 2.0 Version)	$1,435.00	$1,211.43	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
Z5DF	Information Management	DM Series Accutrac Interface (Accutrac Sa Or Ht 3.0 Version & Above)	$735.00	$620.49	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
Z690017	Information Management	Kit: J050 Business Manager Extention Cable	$105.00	$88.64	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
Z6C4	Information Management	Business Manager Business Manager Admin/Reporting/Data Collector Upgrade To Latest Version	$798.00	$673.67	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
Z6C5	Information Management	Business Manager Software Upgrade From Version 3.0 To Latest Version	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
Z6FM	Information Management	Funds Management Base Feature	$1,230.00	$1,038.37	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T6WE	Accessories	Tethered Wedge Scanner	$499.00	$421.26	16%	$15.00	$11.25	25%	$1.00	n/a	n/a	0%	n/a
T6MS	Accessories	Wireless Mobile Scanner	$1,299.00	$1,096.62	16%	$51.00	$38.25	25%	$4.00	n/a	n/a	0%	n/a

Mail Room Furniture (general)	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	30%
Percentatge (%) Discount off Accessories	30%

*** all furniture is related to mailrooms only**

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
BCM30291	Furniture	Bookcase 30 In X 29 In	$662.00	$465.72	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BCM30482	Furniture	Bookcase With Adjustable Shelves 30 In. X 48 In.	$722.00	$507.93	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BCM30543	Furniture	Bookcase 30 In X 54 In	$822.00	$578.28	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BCM30664	Furniture	Bookcase 30 In X 66 In	$877.00	$616.97	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BCM30724	Furniture	Bookcase 30 In X 72 In	$957.00	$673.25	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BCM36291	Furniture	Bookcase 36 In X 29 In	$702.00	$493.86	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BCM36482	Furniture	Bookcase 36 In X 48 In	$767.00	$539.58	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BCM36543	Furniture	Bookcase 36 In X 54 In	$867.00	$609.93	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BCM36664	Furniture	Bookcase 36 In X 66 In	$917.00	$645.11	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BCM36724	Furniture	Bookcase With Adjustable Shelves 36 In. X 72 In.	$992.00	$697.87	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CBCM30291	Furniture	Closed Bookcase 30X29	$872.00	$613.45	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CBCM30482	Furniture	Closed Bookcase 30 In. X 48 In.	$967.00	$680.28	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CBCM30543	Furniture	Closed Bookcase 30X54	$1,222.00	$859.68	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CBCM30664	Furniture	Closed Bookcase 30X66	$1,302.00	$915.96	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CBCM30724	Furniture	Closed Bookcase 30 In. X 72 In.	$1,362.00	$958.17	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CBCM36291	Furniture	Closed Bookcase 36X29	$912.00	$641.59	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CBCM36482	Furniture	Closed Bookcase 36X48	$1,007.00	$708.42	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CBCM36543	Furniture	Closed Bookcase 36X54	$1,122.00	$789.33	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CBCM36664	Furniture	Closed Bookcase 36X66	$1,252.00	$880.78	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CBCM36724	Furniture	Closed Bookcase 36X72	$1,392.00	$979.27	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CP6028CON	Furniture	60 In. Connect+ Modular Table With Central Display Arm	$2,305.00	$1,621.57	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CP7228CON	Furniture	72 In. Connect+ Modular Table With Central Display Arm	$2,295.00	$1,614.53	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CRED4824LD	Furniture	Credenza (48X24X29)	$1,130.00	$794.96	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CRED6024LD	Furniture	Credenza (60X24X29)	$1,390.00	$977.87	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CRED7224LD	Furniture	Credenza (72X24X29)	$1,940.00	$1,364.79	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CSTAND59	Furniture	Printer Stand / Storage Stand	$1,592.00	$1,119.97	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
FTS48D	Furniture	Closed Storage Table, 48In.	$1,160.00	$816.06	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
FTS60D	Furniture	Closed Storage Table, 60In.	$1,290.00	$907.52	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
FTW60	Furniture	Work Table, 60In.	$820.00	$576.87	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
LF236	Furniture	Lateral Files (27-1/2 In.)	$810.00	$569.84	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
LF336	Furniture	Lateral Files (40 In.)	$1,080.00	$759.78	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
LF436	Furniture	Lateral Files (52-1/2 In.)	$1,345.00	$946.21	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
LH410	Furniture	Label Holders (4 In. L)	$10.00	$7.04	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
LH810	Furniture	Label Holders (8 In. L)	$30.00	$21.11	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M073301	Furniture	33 In. Storage Table	$1,152.00	$810.43	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M074501	Furniture	45-1/2 In. Storage Table	$1,307.00	$919.47	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M0745SL	Furniture	45-1/2 In. Modular Table With Slanted Tote Bin	$1,587.00	$1,116.45	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M076001	Furniture	60 Pocket Free-Standing Sorter Module	$2,997.00	$2,108.39	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M076801	Furniture	68 In. Storage Table	$1,527.00	$1,074.24	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M0768SL	Furniture	68 In. Modular Table With Slanted Tote Bin	$1,822.00	$1,281.78	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M079001	Furniture	90 Pocket Free-Standing Sorter Module	$3,897.00	$2,741.54	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M07MST3301	Furniture	33 In. Basic Table	$537.00	$377.78	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M07MST4501	Furniture	45-1/2 In. Basic Table	$612.00	$430.54	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M07MST6801	Furniture	68 In. Basic Table	$687.00	$483.30	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M903230	Furniture	Document Shelf 30 In. Table	$257.00	$180.80	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M903236	Furniture	Document Shelf 36 In. Table	$257.00	$180.80	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M903248	Furniture	Document Shelf 48 In. Table	$272.00	$191.35	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M9098	Furniture	Straight Uprights (2)	$110.00	$77.39	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MBS451515	Furniture	Presort Module: 45-1/2 In.	$560.00	$393.96	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MBS681515	Furniture	Presort Module: 68 In.	$560.00	$393.96	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MBS681522	Furniture	Bin Sorter 68X15X22	$575.00	$404.51	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MCLR451513	Furniture	Clsd Bse Rsr 45-1/2X15X13	$285.00	$200.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MCLR45156	Furniture	Clsd Base Rsr 45-1/2X15X6	$250.00	$175.88	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MCLR681513	Furniture	Clsd Base Rsr 68X15X13	$350.00	$246.23	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MCLR68156	Furniture	Clsd Base Rsr 68X15X6	$315.00	$221.60	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MD90064533	Furniture	Lift Table 45-1/2 In. X 33 In.	$1,872.00	$1,316.95	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MD90066833	Furniture	Lift Table 68 In. X 33 In.	$2,032.00	$1,429.51	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MP22	Furniture	Pedestal 1-Box	$957.00	$673.25	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MP23	Furniture	Pedestal 3-Box	$987.00	$694.35	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MP24	Furniture	Furniture Solutions Welcome Pack	$0.00	$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MPDV22	Furniture	Plexi Visors 22-5/8 In. Sort	$185.00	$130.15	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MPDV45	Furniture	Plexi Visors 45-1/2 In. Sort	$220.00	$154.77	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MPDV68	Furniture	Plexi Visors 68 In. Sorter	$250.00	$175.88	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MR221513	Furniture	13 In. Corner Riser	$225.00	$158.29	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MR221522	Furniture	22 In. Corner Riser	$265.00	$186.43	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MR22156	Furniture	Corner Riser 22-5/8X15X6	$175.00	$123.11	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MR451513	Furniture	45-1/2 In. Riser - 13 In. Tall	$315.00	$221.60	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MR451522	Furniture	45-1/2 In. Riser 22 In. Tall	$300.00	$211.05	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MR45156	Furniture	Riser 45-1/2X15X6	$210.00	$147.74	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MR681513	Furniture	68 In. Riser - 13 In. Tall	$340.00	$239.19	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MR681522	Furniture	68 In. Riser 22 In. Tall	$395.00	$277.88	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MR68156	Furniture	Riser 68X15X6	$280.00	$196.98	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MRHCH22	Furniture	Chan Stiff 22-5/8 In. Risr	$115.00	$80.90	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MRHCH45	Furniture	Chan Stiff 45-1/2 In. Risr	$150.00	$105.53	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MRHCH68	Furniture	Chan Stiff 68 In. Riser	$185.00	$130.15	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MRPT2418	Furniture	Remote Platform Table	$697.00	$490.34	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MS221510	Furniture	10-Bin Sorter (22-5/8 In.)	$405.00	$284.92	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MS451520	Furniture	20-Bin Sorter For 45-1/2 In. Table	$500.00	$351.75	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MS681525	Furniture	25-Bin Sortr 68X15X17-3/8	$575.00	$404.51	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MS681530	Furniture	30-Bin Sorter For 68 In. Table	$625.00	$439.69	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSDWALL2	Furniture	Wall Brackets 2X2-3/4X10	$102.00	$71.76	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a

Mail Room Furniture (general)	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	30%
Percentatge (%) Discount off Accessories	30%

*** all furniture is related to mailrooms only**

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
MSH1511	Furniture	Sorter Shelves For 10 - 20 - 30 Bin Sorters (For 20 In. Sorter)	$20.00	$14.07	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSH1513	Furniture	Sorter Shelves 30In Sorter	$20.00	$14.07	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSP3333	Furniture	Dump Rails For 33 In. X 33 In. Table	$115.00	$80.90	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSP4533	Furniture	Dump Rails For 45-1/2 In. X 33 In. Table	$140.00	$98.49	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSP6833	Furniture	Dump Rails For 68 In. X 33 In. Table	$165.00	$116.08	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSSP33	Furniture	Metal Side Splashers	$100.00	$70.35	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSWMBR22	Furniture	Wall Brackets 22-5/8 In. Sort	$127.00	$89.34	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSWMBR45	Furniture	Wall Brackets 45-1/2 In. Sort	$142.00	$99.90	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSWMBR68	Furniture	Wall Brackets 68 In. Sorter	$152.00	$106.93	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTB2213	Furniture	Tackboard 13 In. H Riser	$100.00	$70.35	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTB2222	Furniture	Tackboard 22 In. H Riser	$140.00	$98.49	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTB4513	Furniture	Tackboard For 45-1/2 In. X 13 In. H Riser	$120.00	$84.42	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTB4522	Furniture	Tackboard For 45-1/2 In. X 22 In. H Riser	$175.00	$123.11	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTB6813	Furniture	Tackboard For 68 In. X 13 In. H Riser	$160.00	$112.56	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTB6822	Furniture	Tackboard For 68 In. X 22 In. H Riser	$260.00	$182.91	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTC3	Furniture	Caster Set For Modular Tables	$260.00	$182.91	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTH545	Furniture	Free-Standing 45-1/2 In. Bulk Sorting Module	$852.00	$599.38	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTH568	Furniture	Free-Standing 68 In. Bulk Sorting Module	$862.00	$606.42	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTR221513	Furniture	Crnr Thrursr 22-5/8X15X13	$225.00	$158.29	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTR221522	Furniture	Crnr Thrursr 22-5/8X15X22	$280.00	$196.98	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTR22156	Furniture	Crnr Thru-Rsr 22-5/8X15X6	$205.00	$144.22	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTR451513	Furniture	Thru Riser 45-1/2X15X13	$265.00	$186.43	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTR451522	Furniture	Thru Riser 45-1/2X15X22	$315.00	$221.60	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTR45156	Furniture	Thru Riser 45-1/2X15X6	$225.00	$158.29	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTR68156	Furniture	Thru Riser 68X15X6	$280.00	$196.98	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTS221510	Furniture	10-Bin Corner Thru Sorter	$435.00	$306.02	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTS451520	Furniture	20-Bin Thru Sorter	$535.00	$376.37	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTS681525	Furniture	25-Bin Thru Sorter	$660.00	$464.31	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTS681530	Furniture	30-Bin Thru Sorter	$670.00	$471.35	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTSB15	Furniture	Sorter Retaining Brackets (2)	$304.00	$213.86	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTSH1511	Furniture	Thru-Sorter Shelves - 11 In.	$20.00	$14.07	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTSH1513	Furniture	Thru-Sorter Shelves - 13 In.	$30.00	$21.11	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MVD15	Furniture	Vertical Divider For Vertical Sorters	$20.00	$14.07	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MVS2215	Furniture	Vertical Sorter 22 In. Table	$490.00	$344.72	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MVS4515	Furniture	Vertical Sorter For 45-1/2 In. Table	$590.00	$415.07	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MVS6815	Furniture	Vertical Sorter 68 In. Table	$685.00	$481.90	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
NB430	Furniture	Anti-Fatigue Mat	$450.00	$316.58	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
NEST36	Furniture	Mobile Table 36X24X31	$897.00	$631.04	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
NEST48	Furniture	Mobile Table 48X24X36	$932.00	$655.66	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PB001	Furniture	68 In. Ship Station With Storage Shelf	$2,872.00	$2,020.45	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PB002	Furniture	68 In. Ship Station With Material Dividers (No Storage Shelf)	$2,757.00	$1,939.55	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PB003	Furniture	Paper Roll Stand With Cutter	$1,142.00	$803.40	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PBCAB19	Furniture	Mobile Cabinet With Storage And Pull Out Trays	$477.00	$335.57	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SD3022	Furniture	30 In. X 22 In. Deep Utility Table	$422.00	$296.88	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SD3622	Furniture	36 In. X 22 In. Deep Utility Table	$442.00	$310.95	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SD4222	Furniture	42 In. X 22 In. Deep Utility Table	$457.00	$321.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SD4822	Furniture	48 In. X 22 In. Deep Utility Table	$477.00	$335.57	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SD5422	Furniture	54 In. X 22 In. Deep Utility Table	$477.00	$335.57	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SD6022	Furniture	60 In. X 22 In. Deep Utility Table	$522.00	$367.23	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SD6622	Furniture	66 In. X 22 In. Deep Utility Table	$537.00	$377.78	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SD7222	Furniture	72 In. X 22 In. Deep Utility Table	$537.00	$377.78	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SDSS3022	Furniture	Storage Shelf 30X22 Table	$162.00	$113.97	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SDSS3622	Furniture	Storage Shelf 36X22 Table	$187.00	$131.55	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SDSS4822	Furniture	Storage Shelf 48X22 Table	$217.00	$152.66	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
1E00	$0.00	$0.00	$0.00	$0.00
0051	$271.50	$309.75	$372.00	$465.00
1E02	$141.75	$161.25	$193.50	$242.25
0103	$271.50	$309.75	$372.00	$465.00
0104	$271.50	$309.75	$372.00	$465.00
0120	$271.50	$309.75	$372.00	$465.00
0122	$271.50	$309.75	$372.00	$465.00
0150	$298.50	$340.50	$408.75	$510.75
0180	$894.00	$1,019.25	$1,223.25	$1,529.25
0181	$894.00	$1,019.25	$1,223.25	$1,529.25
0280	$705.75	$804.75	$966.00	$1,207.50
0581	$192.00	$219.00	$262.50	$328.50
0582	$192.00	$219.00	$262.50	$328.50
0701	$295.50	$336.75	$404.25	$505.50
0706	$422.25	$481.50	$577.50	$722.25
0730	$920.25	$1,049.25	$1,259.25	$1,574.25
0731	$911.25	$1,038.75	$1,246.50	$1,558.50
0735	$1,641.00	$1,870.50	$2,244.75	$2,805.75
0736	$1,641.00	$1,870.50	$2,244.75	$2,805.75
0740	$1,914.75	$2,182.50	$2,619.00	$3,273.75
0742	$1,914.75	$2,182.50	$2,619.00	$3,273.75
0790	$822.75	$938.25	$1,125.75	$1,407.00
0791	$783.75	$893.25	$1,071.75	$1,339.50
0795	$1,769.25	$2,016.75	$2,420.25	$3,025.50
0796	$1,769.25	$2,016.75	$2,420.25	$3,025.50
0797	$1,769.25	$2,016.75	$2,420.25	$3,025.50
1E03	$157.50	$179.25	$215.25	$269.25
1180	$216.00	$246.00	$295.50	$369.75
1190	$170.25	$194.25	$233.25	$291.75
1200	$209.25	$238.50	$286.50	$358.50
1220	$50.25	$57.00	$68.25	$85.50
1225	$170.25	$194.25	$233.25	$291.75
1230	$107.25	$122.25	$147.00	$183.75
1250	$458.25	$522.75	$627.00	$783.75
1290	$3,696.75	$4,214.25	$5,057.25	$6,321.75
1370	$277.50	$316.50	$379.50	$474.75
1371	$421.50	$480.75	$576.75	$720.75
1372	$479.25	$546.00	$655.50	$819.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
1373	$617.25	$703.50	$844.50	$1,056.00
1374	$617.25	$703.50	$844.50	$1,056.00
1378	$384.00	$438.00	$525.75	$657.00
1410	$4,762.50	$5,429.25	$6,515.25	$8,144.25
1411	$2,979.75	$3,396.75	$4,076.25	$5,095.50
1412	$2,345.25	$2,673.75	$3,208.50	$4,011.00
1413	$1,859.25	$2,119.50	$2,543.25	$3,179.25
1414	$1,693.50	$1,930.50	$2,316.75	$2,895.75
1415	$3,316.50	$3,780.75	$4,536.75	$5,670.75
1416	$842.25	$960.00	$1,152.00	$1,440.00
1417	$981.75	$1,119.00	$1,342.50	$1,678.50
1418	$541.50	$617.25	$741.00	$926.25
1420	$541.50	$617.25	$741.00	$926.25
1421	$781.50	$891.00	$1,069.50	$1,337.25
1423	$3,117.00	$3,553.50	$4,264.50	$5,331.00
1428	$6,174.00	$7,038.00	$8,445.75	$10,557.00
1430	$2,375.25	$2,707.50	$3,249.00	$4,061.25
1436	$4,002.75	$4,563.00	$5,475.75	$6,844.50
1437	$3,637.50	$4,146.75	$4,976.25	$6,220.50
1438	$541.50	$617.25	$741.00	$926.25
1439	$472.50	$538.50	$646.50	$808.50
1446	$2,195.25	$2,502.75	$3,003.00	$3,753.75
1447	$2,139.75	$2,439.00	$2,926.50	$3,658.50
1450	$342.00	$390.00	$468.00	$585.00
1451	$342.00	$390.00	$468.00	$585.00
1452	$474.75	$541.50	$649.50	$812.25
1453	$474.75	$541.50	$649.50	$812.25
1454	$617.25	$703.50	$844.50	$1,056.00
1455	$617.25	$703.50	$844.50	$1,056.00
1482	$474.75	$541.50	$649.50	$812.25
1486	$474.75	$541.50	$649.50	$812.25
1487	$474.75	$541.50	$649.50	$812.25
1491	$329.25	$375.00	$450.00	$562.50
1500	$930.00	$1,060.50	$1,272.75	$1,590.75
1525	$1,017.75	$1,160.25	$1,392.00	$1,740.00
1546	$4,269.75	$4,867.50	$5,841.00	$7,301.25
1550	$3,486.00	$3,974.25	$4,769.25	$5,961.75
1600	$1,902.75	$2,169.00	$2,602.50	$3,253.50

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
1701	$1,097.25	$1,251.00	$1,501.50	$1,877.25
1702	$937.50	$1,068.75	$1,282.50	$1,603.50
1703	$937.50	$1,068.75	$1,282.50	$1,603.50
1705	$1,029.00	$1,173.00	$1,407.75	$1,759.50
1706	$1,092.75	$1,245.75	$1,494.75	$1,868.25
1709	$902.25	$1,028.25	$1,233.75	$1,542.00
1712	$1,097.25	$1,251.00	$1,501.50	$1,877.25
1713	$1,097.25	$1,251.00	$1,501.50	$1,877.25
1714	$1,069.50	$1,219.50	$1,463.25	$1,829.25
1715	$1,069.50	$1,219.50	$1,463.25	$1,829.25
1716	$1,069.50	$1,219.50	$1,463.25	$1,829.25
1717	$1,069.50	$1,219.50	$1,463.25	$1,829.25
1718	$1,092.75	$1,245.75	$1,494.75	$1,868.25
1733	$2,862.00	$3,262.50	$3,915.00	$4,893.75
1736	$1,323.00	$1,508.25	$1,809.75	$2,262.00
1785	$3,149.25	$3,590.25	$4,308.00	$5,385.00
1800	$297.00	$338.25	$405.75	$507.00
1801	$203.25	$231.75	$278.25	$348.00
1805	$208.50	$237.75	$285.00	$356.25
1810	$160.50	$183.00	$219.75	$274.50
1820	$621.00	$708.00	$849.75	$1,062.00
1830	$247.50	$282.00	$338.25	$423.00
1831	$287.25	$327.75	$393.00	$491.25
1860	$404.25	$460.50	$552.75	$690.75
1861	$384.00	$438.00	$525.75	$657.00
1863	$380.25	$433.50	$520.50	$651.00
1890	$1,415.25	$1,613.25	$1,935.75	$2,419.50
2706	$1,117.50	$1,274.25	$1,529.25	$1,911.75
2707	$2,007.00	$2,288.25	$2,745.75	$3,432.00
2708	$1,845.75	$2,104.50	$2,525.25	$3,156.75
2710	$1,107.00	$1,262.25	$1,515.00	$1,893.75
2713	$1,581.75	$1,803.00	$2,163.75	$2,704.50
3250	$444.75	$507.00	$608.25	$760.50
3270	$301.50	$343.50	$412.50	$516.00
3280	$796.50	$908.25	$1,089.75	$1,362.00
3300	$651.00	$742.50	$891.00	$1,113.75
3301	$663.75	$756.75	$908.25	$1,135.50
3307	$642.75	$732.75	$879.00	$1,098.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
3319	$642.75	$732.75	$879.00	$1,098.75
3320	$2,730.00	$3,112.50	$3,735.00	$4,668.75
3323	$340.50	$388.50	$466.50	$583.50
3324	$1,221.75	$1,392.75	$1,671.00	$2,088.75
3336	$223.50	$255.00	$306.00	$382.50
3340	$1,986.75	$2,265.00	$2,718.00	$3,397.50
3346	$219.75	$250.50	$300.75	$375.75
3350	$1,353.00	$1,542.75	$1,851.00	$2,313.75
3353	$542.25	$618.00	$741.75	$927.00
3355	$836.25	$953.25	$1,143.75	$1,429.50
3359	$2,560.50	$2,919.00	$3,502.50	$4,378.50
3362	$718.50	$819.00	$982.50	$1,228.50
3364	$641.25	$731.25	$877.50	$1,097.25
3370	$1,695.00	$1,932.00	$2,318.25	$2,898.00
3384	$641.25	$731.25	$877.50	$1,097.25
3385	$655.50	$747.00	$896.25	$1,120.50
3388	$655.50	$747.00	$896.25	$1,120.50
3389	$518.25	$591.00	$709.50	$887.25
3606	$1,245.00	$1,419.00	$1,702.50	$2,128.50
3621	$8,834.25	$10,071.00	$12,085.50	$15,107.25
3629	$2,056.50	$2,344.50	$2,813.25	$3,516.75
3634	$2,019.00	$2,301.75	$2,762.25	$3,453.00
3636	$1,322.25	$1,507.50	$1,809.00	$2,261.25
3641	$383.25	$437.25	$525.00	$656.25
3642	$611.25	$696.75	$836.25	$1,045.50
3655	$297.00	$338.25	$405.75	$507.00
3700	$465.00	$530.25	$636.00	$795.00
3704	$525.75	$599.25	$719.25	$899.25
3705	$650.25	$741.00	$889.50	$1,112.25
3740	$465.00	$530.25	$636.00	$795.00
3750	$465.00	$530.25	$636.00	$795.00
3770	$650.25	$741.00	$889.50	$1,112.25
3771	$650.25	$741.00	$889.50	$1,112.25
3772	$650.25	$741.00	$889.50	$1,112.25
3780	$399.75	$456.00	$547.50	$684.75
4100	$510.75	$582.00	$698.25	$873.00
4107	$510.75	$582.00	$698.25	$873.00
4150	$414.75	$472.50	$567.00	$708.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
4156	$510.75	$582.00	$698.25	$873.00
4200	$728.25	$830.25	$996.00	$1,245.00
4201	$728.25	$830.25	$996.00	$1,245.00
4203	$728.25	$830.25	$996.00	$1,245.00
4206	$728.25	$830.25	$996.00	$1,245.00
4207	$728.25	$830.25	$996.00	$1,245.00
4250	$728.25	$830.25	$996.00	$1,245.00
4251	$728.25	$830.25	$996.00	$1,245.00
4253	$728.25	$830.25	$996.00	$1,245.00
4256	$728.25	$830.25	$996.00	$1,245.00
4257	$728.25	$830.25	$996.00	$1,245.00
4300	$1,080.00	$1,231.50	$1,477.50	$1,847.25
4301	$1,080.00	$1,231.50	$1,477.50	$1,847.25
4302	$1,080.00	$1,231.50	$1,477.50	$1,847.25
4304	$1,080.00	$1,231.50	$1,477.50	$1,847.25
4306	$1,080.00	$1,231.50	$1,477.50	$1,847.25
4307	$1,080.00	$1,231.50	$1,477.50	$1,847.25
4325	$1,080.00	$1,231.50	$1,477.50	$1,847.25
4350	$1,080.00	$1,231.50	$1,477.50	$1,847.25
4351	$1,011.75	$1,153.50	$1,384.50	$1,731.00
4352	$1,080.00	$1,231.50	$1,477.50	$1,847.25
4356	$1,080.00	$1,231.50	$1,477.50	$1,847.25
4357	$1,080.00	$1,231.50	$1,477.50	$1,847.25
4371	$969.75	$1,105.50	$1,326.75	$1,658.25
4380	$2,284.50	$2,604.00	$3,124.50	$3,906.00
4385	$2,194.50	$2,502.00	$3,002.25	$3,753.00
4400	$504.75	$575.25	$690.00	$862.50
4900	$53.25	$60.75	$72.75	$90.75
4916	$53.25	$60.75	$72.75	$90.75
5025	$61.50	$69.75	$84.00	$105.00
5035	$1,467.75	$1,673.25	$2,007.75	$2,509.50
5042	$335.25	$382.50	$459.00	$573.75
5045	$303.00	$345.75	$414.75	$518.25
5050	$541.50	$617.25	$741.00	$926.25
5066	$1,467.75	$1,673.25	$2,007.75	$2,509.50
5070	$615.00	$701.25	$841.50	$1,052.25
5311	$159.00	$181.50	$217.50	$272.25
5390	$175.50	$200.25	$240.00	$300.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
5391	$175.50	$200.25	$240.00	$300.00
5392	$175.50	$200.25	$240.00	$300.00
5398	$175.50	$200.25	$240.00	$300.00
5400	$517.50	$590.25	$708.00	$885.00
5403	$503.25	$573.75	$688.50	$861.00
5408	$430.50	$490.50	$588.75	$735.75
5460	$387.75	$441.75	$530.25	$663.00
5461	$527.25	$600.75	$720.75	$900.75
5463	$530.25	$604.50	$725.25	$906.75
5466	$530.25	$604.50	$725.25	$906.75
5468	$402.75	$459.00	$550.50	$688.50
5500	$306.75	$349.50	$419.25	$524.25
5511	$248.25	$282.75	$339.00	$423.75
5525	$243.75	$278.25	$333.75	$417.00
5600	$794.25	$905.25	$1,086.00	$1,357.50
5612	$759.00	$865.50	$1,038.75	$1,298.25
5621	$794.25	$905.25	$1,086.00	$1,357.50
5630	$932.25	$1,062.75	$1,275.00	$1,593.75
5650	$398.25	$453.75	$544.50	$681.00
5675	$597.00	$680.25	$816.00	$1,020.00
5820	$228.75	$261.00	$313.50	$392.25
5830	$264.75	$301.50	$361.50	$452.25
5831	$350.25	$399.00	$478.50	$598.50
5840	$344.25	$392.25	$471.00	$588.75
5850	$574.50	$654.75	$786.00	$982.50
5870	$626.25	$714.00	$856.50	$1,071.00
5871	$626.25	$714.00	$856.50	$1,071.00
5890	$511.50	$582.75	$699.00	$873.75
5899	$1,644.75	$1,875.00	$2,250.00	$2,812.50
5901	$3,263.25	$3,720.00	$4,464.00	$5,580.00
5904	$3,372.00	$3,843.75	$4,612.50	$5,766.00
5905	$2,808.00	$3,201.00	$3,841.50	$4,802.25
5906	$3,263.25	$3,720.00	$4,464.00	$5,580.00
5908	$2,209.50	$2,518.50	$3,022.50	$3,778.50
5909	$2,086.50	$2,378.25	$2,853.75	$3,567.00
5923	$945.00	$1,077.00	$1,292.25	$1,615.50
5925	$1,012.50	$1,154.25	$1,385.25	$1,731.75
5926	$1,012.50	$1,154.25	$1,385.25	$1,731.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
5927	$817.50	$932.25	$1,119.00	$1,398.75
5928	$817.50	$932.25	$1,119.00	$1,398.75
5935	$1,315.50	$1,500.00	$1,800.00	$2,250.00
5936	$1,434.75	$1,635.75	$1,962.75	$2,453.25
5940	$243.75	$278.25	$333.75	$417.00
5950	$1,423.50	$1,623.00	$1,947.75	$2,434.50
5952	$1,544.25	$1,760.25	$2,112.00	$2,640.00
5955	$2,155.50	$2,457.00	$2,948.25	$3,685.50
5960	$963.00	$1,098.00	$1,317.75	$1,647.00
5961	$342.00	$390.00	$468.00	$585.00
5962	$963.00	$1,098.00	$1,317.75	$1,647.00
5963	$377.25	$429.75	$516.00	$645.00
5972	$318.00	$362.25	$435.00	$543.75
5975	$1,254.00	$1,429.50	$1,715.25	$2,144.25
5976	$759.00	$865.50	$1,038.75	$1,298.25
6090	$57.75	$66.00	$79.50	$99.75
6100	$1,952.25	$2,225.25	$2,670.00	$3,337.50
6190	$0.00	$0.00	$0.00	$0.00
6200	$176.25	$201.00	$241.50	$302.25
6210	$316.50	$360.75	$432.75	$540.75
6220	$535.50	$610.50	$732.75	$915.75
6230	$177.00	$201.75	$242.25	$303.00
6235	$365.25	$416.25	$499.50	$624.75
6236	$346.50	$395.25	$474.00	$592.50
6251	$535.50	$610.50	$732.75	$915.75
6401	$0.00	$0.00	$0.00	$0.00
6410	$0.00	$0.00	$0.00	$0.00
6420	$0.00	$0.00	$0.00	$0.00
6700	$177.00	$201.75	$242.25	$303.00
6800	$420.75	$480.00	$576.00	$720.00
6801	$420.75	$480.00	$576.00	$720.00
6802	$420.75	$480.00	$576.00	$720.00
6825	$420.75	$480.00	$576.00	$720.00
6826	$420.75	$480.00	$576.00	$720.00
7043	$654.75	$746.25	$895.50	$1,119.75
7063	$2,651.25	$3,022.50	$3,627.00	$4,533.75
7101	$303.00	$345.75	$414.75	$518.25
7102	$303.00	$345.75	$414.75	$518.25

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
7103	$303.00	$345.75	$414.75	$518.25
7108	$260.25	$297.00	$356.25	$445.50
7113	$303.00	$345.75	$414.75	$518.25
7115	$303.00	$345.75	$414.75	$518.25
7117	$303.00	$345.75	$414.75	$518.25
7125	$238.50	$272.25	$327.00	$408.75
7200	$839.25	$957.00	$1,148.25	$1,435.50
7270	$2,674.50	$3,048.75	$3,658.50	$4,573.50
7276	$2,674.50	$3,048.75	$3,658.50	$4,573.50
7279	$2,670.00	$3,043.50	$3,652.50	$4,566.00
7467	$3,147.00	$3,587.25	$4,305.00	$5,381.25
7469	$3,147.00	$3,587.25	$4,305.00	$5,381.25
7601	$1,896.00	$2,161.50	$2,593.50	$3,242.25
7608	$1,896.00	$2,161.50	$2,593.50	$3,242.25
7611	$1,577.25	$1,797.75	$2,157.00	$2,696.25
7711	$5,786.25	$6,596.25	$7,915.50	$9,894.75
7751	$5,786.25	$6,596.25	$7,915.50	$9,894.75
7780	$902.25	$1,028.25	$1,233.75	$1,542.00
7782	$940.50	$1,072.50	$1,287.00	$1,608.75
7799	$1,317.75	$1,502.25	$1,803.00	$2,253.75
7950	$2,677.50	$3,052.50	$3,663.00	$4,578.75
7951	$2,677.50	$3,052.50	$3,663.00	$4,578.75
7952	$2,677.50	$3,052.50	$3,663.00	$4,578.75
7953	$2,677.50	$3,052.50	$3,663.00	$4,578.75
7960	$670.50	$764.25	$917.25	$1,146.75
7961	$670.50	$764.25	$917.25	$1,146.75
7962	$780.75	$890.25	$1,068.00	$1,335.00
7963	$612.75	$698.25	$837.75	$1,047.00
8010	$1,179.00	$1,344.00	$1,612.50	$2,016.00
8015	$180.75	$206.25	$247.50	$309.75
8020	$279.75	$318.75	$382.50	$478.50
8025	$426.00	$486.00	$583.50	$729.75
8030	$87.00	$99.00	$118.50	$148.50
8031	$87.00	$99.00	$118.50	$148.50
8100	$1,584.00	$1,806.00	$2,167.50	$2,709.75
8110	$852.00	$971.25	$1,165.50	$1,457.25
8180	$860.25	$981.00	$1,177.50	$1,472.25
8190	$329.25	$375.00	$450.00	$562.50

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
8200	$552.00	$629.25	$755.25	$944.25
8220	$1,791.75	$2,042.25	$2,451.00	$3,063.75
8222	$846.75	$965.25	$1,158.00	$1,447.50
8290	$700.50	$798.75	$958.50	$1,198.50
1E05	$122.25	$139.50	$167.25	$209.25
1E07	$0.00	$0.00	$0.00	$0.00
1E08	$122.25	$139.50	$167.25	$209.25
1E20	$122.25	$139.50	$167.25	$209.25
1E23	$162.00	$184.50	$221.25	$276.75
1E26	$162.00	$184.50	$221.25	$276.75
122P	$50.25	$57.00	$68.25	$85.50
122S	$168.75	$192.75	$231.00	$288.75
122U	$50.25	$57.00	$68.25	$85.50
125S	$458.25	$522.75	$627.00	$783.75
181R	$156.75	$178.50	$214.50	$268.50
183S	$287.25	$327.75	$393.00	$491.25
186S	$380.25	$433.50	$520.50	$651.00
189S	$1,415.25	$1,613.25	$1,935.75	$2,419.50
1E0L	$0.00	$0.00	$0.00	$0.00
1E2R	$141.75	$161.25	$193.50	$242.25
1E2S	$125.25	$142.50	$171.00	$213.75
1E3R	$153.75	$175.50	$210.75	$263.25
1E5R	$167.25	$190.50	$228.75	$285.75
1E6R	$162.00	$184.50	$221.25	$276.75
1E8R	$122.25	$139.50	$167.25	$209.25
1ER3	$162.00	$184.50	$221.25	$276.75
1ES3	$0.00	$0.00	$0.00	$0.00
1FNV	$0.00	$0.00	$0.00	$0.00
2P00	$0.00	$0.00	$0.00	$0.00
2P0A	$0.00	$0.00	$0.00	$0.00
2P11	$0.00	$0.00	$0.00	$0.00
325R	$444.75	$507.00	$608.25	$760.50
328R	$796.50	$908.25	$1,089.75	$1,362.00
332S	$1,221.75	$1,392.75	$1,671.00	$2,088.75
334X	$1,986.75	$2,265.00	$2,718.00	$3,397.50
338R	$518.25	$591.00	$709.50	$887.25
33CS	$491.25	$560.25	$672.00	$840.00
33RR	$491.25	$560.25	$672.00	$840.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
34CR	$471.75	$537.75	$645.00	$806.25
34CS	$471.75	$537.75	$645.00	$806.25
363R	$2,019.00	$2,301.75	$2,762.25	$3,453.00
3C00	$128.25	$146.25	$175.50	$219.75
3C01	$128.25	$146.25	$175.50	$219.75
3C05	$152.25	$173.25	$207.75	$259.50
3C0R	$128.25	$146.25	$175.50	$219.75
3C0X	$128.25	$146.25	$175.50	$219.75
3K00	$72.00	$81.75	$98.25	$123.00
3K0R	$72.00	$81.75	$98.25	$123.00
4C00	$264.00	$300.75	$360.75	$450.75
4C05	$271.50	$309.75	$372.00	$465.00
4C0R	$264.00	$300.75	$360.75	$450.75
4C0X	$264.00	$300.75	$360.75	$450.75
4K00	$79.50	$90.75	$108.75	$135.75
4K0R	$79.50	$90.75	$108.75	$135.75
4P0A	$2,933.25	$3,344.25	$4,013.25	$5,016.75
4P0B	$1,005.00	$1,146.00	$1,375.50	$1,719.75
539C	$175.50	$200.25	$240.00	$300.00
563S	$932.25	$1,062.75	$1,275.00	$1,593.75
582H	$228.75	$261.00	$313.50	$392.25
5C00	$356.25	$406.50	$487.50	$609.75
5C0R	$347.25	$396.00	$475.50	$594.75
5K00	$102.00	$116.25	$139.50	$174.75
5K0R	$102.00	$116.25	$139.50	$174.75
609S	$57.75	$66.00	$79.50	$99.75
610S	$1,952.25	$2,225.25	$2,670.00	$3,337.50
6C00	$191.25	$218.25	$261.75	$327.00
6C0R	$191.25	$218.25	$261.75	$327.00
6CF1	$285.00	$324.75	$390.00	$487.50
6CFR	$285.00	$324.75	$390.00	$487.50
6K00	$139.50	$159.00	$190.50	$238.50
6K01	$139.50	$159.00	$190.50	$238.50
6K0R	$139.50	$159.00	$190.50	$238.50
6K10	$139.50	$159.00	$190.50	$238.50
6K1R	$139.50	$159.00	$190.50	$238.50
6K1S	$139.50	$159.00	$190.50	$238.50
7K00	$143.25	$163.50	$196.50	$246.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
7K01	$143.25	$163.50	$196.50	$246.00
7K0R	$143.25	$163.50	$196.50	$246.00
7K10	$143.25	$163.50	$196.50	$246.00
7K1R	$143.25	$163.50	$196.50	$246.00
7K1S	$143.25	$163.50	$196.50	$246.00
9K00	$216.00	$246.00	$295.50	$369.75
9K01	$216.00	$246.00	$295.50	$369.75
9K0R	$216.00	$246.00	$295.50	$369.75
9K0U	$216.00	$246.00	$295.50	$369.75
9K10	$216.00	$246.00	$295.50	$369.75
9K1R	$216.00	$246.00	$295.50	$369.75
9K1S	$216.00	$246.00	$295.50	$369.75
9KUR	$216.00	$246.00	$295.50	$369.75
A120	$1,125.75	$1,283.25	$1,539.75	$1,924.50
A130	$868.50	$990.00	$1,188.00	$1,485.00
A131	$868.50	$990.00	$1,188.00	$1,485.00
A13S	$0.00	$0.00	$0.00	$0.00
A211	$1,365.00	$1,556.25	$1,867.50	$2,334.75
A215	$438.75	$500.25	$600.00	$750.00
A217	$318.00	$362.25	$435.00	$543.75
A218	$927.00	$1,056.75	$1,268.25	$1,585.50
A219	$1,334.25	$1,521.00	$1,825.50	$2,282.25
A21S	$636.75	$726.00	$871.50	$1,089.75
A21X	$249.75	$285.00	$342.00	$427.50
A244	$721.50	$822.75	$987.00	$1,233.75
A292	$650.25	$741.00	$889.50	$1,112.25
A300	$527.25	$600.75	$720.75	$900.75
A305	$527.25	$600.75	$720.75	$900.75
A309	$550.50	$627.75	$753.00	$941.25
A30X	$518.25	$591.00	$709.50	$887.25
A30Z	$538.50	$614.25	$737.25	$921.75
A31P	$241.50	$275.25	$330.00	$412.50
A31U	$156.75	$178.50	$214.50	$268.50
A350	$2,403.00	$2,739.75	$3,288.00	$4,110.00
A352	$1,398.00	$1,593.75	$1,912.50	$2,391.00
A35Z	$1,317.75	$1,502.25	$1,803.00	$2,253.75
A36Z	$1,317.75	$1,502.25	$1,803.00	$2,253.75
A37Z	$1,552.50	$1,770.00	$2,124.00	$2,655.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
A500	$65.25	$74.25	$89.25	$111.75
A510	$273.00	$311.25	$373.50	$467.25
A51R	$273.00	$311.25	$373.50	$467.25
A523	$228.75	$261.00	$313.50	$392.25
A52R	$228.75	$261.00	$313.50	$392.25
A52V	$561.00	$639.75	$768.00	$960.00
A530	$498.75	$568.50	$682.50	$853.50
A53S	$498.75	$568.50	$682.50	$853.50
A550	$66.00	$75.00	$90.00	$112.50
A55R	$63.00	$72.00	$86.25	$108.00
A570	$556.50	$634.50	$761.25	$951.75
A57T	$556.50	$634.50	$761.25	$951.75
A600	$1,335.75	$1,522.50	$1,827.00	$2,283.75
A603	$228.75	$261.00	$313.50	$392.25
A605	$228.75	$261.00	$313.50	$392.25
A613	$228.75	$261.00	$313.50	$392.25
A615	$218.25	$249.00	$298.50	$373.50
A61R	$228.75	$261.00	$313.50	$392.25
A700	$1,335.75	$1,522.50	$1,827.00	$2,283.75
A800	$0.00	$0.00	$0.00	$0.00
AXW2	$415.50	$474.00	$568.50	$711.00
B200	$1,038.75	$1,184.25	$1,421.25	$1,776.75
B250	$80.25	$91.50	$109.50	$137.25
B25R	$80.25	$91.50	$109.50	$137.25
B400	$91.50	$104.25	$125.25	$156.75
B510	$280.50	$319.50	$383.25	$479.25
B511	$210.00	$239.25	$287.25	$359.25
B51R	$280.50	$319.50	$383.25	$479.25
B530	$101.25	$115.50	$138.75	$173.25
B53R	$101.25	$115.50	$138.75	$173.25
B550	$228.75	$261.00	$313.50	$392.25
B55S	$228.75	$261.00	$313.50	$392.25
B560	$96.75	$110.25	$132.00	$165.00
B56R	$96.75	$110.25	$132.00	$165.00
B610	$713.25	$813.00	$975.75	$1,219.50
B61S	$713.25	$813.00	$975.75	$1,219.50
B7M0	$29.25	$33.00	$39.75	$49.50
B7MG	$29.25	$33.00	$39.75	$49.50

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
BD15	$231.00	$263.25	$315.75	$394.50
BD55	$55.50	$63.00	$75.75	$94.50
C196	$0.00	$0.00	$0.00	$0.00
C199	$0.00	$0.00	$0.00	$0.00
CBP2	$18.75	$21.75	$26.25	$33.00
CS88	$54.75	$62.25	$75.00	$93.75
CS8A	$54.75	$62.25	$75.00	$93.75
DDG1	$59.25	$67.50	$81.00	$101.25
DDL3	$158.25	$180.75	$216.75	$270.75
DDL4	$94.50	$108.00	$129.75	$162.00
DDL8	$135.00	$153.75	$184.50	$231.00
DDM1	$73.50	$84.00	$100.50	$126.00
DDM3	$142.50	$162.75	$195.00	$243.75
DDM4	$94.50	$108.00	$129.75	$162.00
DDM5	$135.00	$153.75	$184.50	$231.00
DDMR	$73.50	$84.00	$100.50	$126.00
DDMS	$142.50	$162.75	$195.00	$243.75
DDMT	$129.75	$147.75	$177.00	$221.25
DDMU	$91.50	$104.25	$125.25	$156.75
DEB0	$211.50	$240.75	$288.75	$360.75
DEBR	$211.50	$240.75	$288.75	$360.75
DEF1	$248.25	$282.75	$339.00	$423.75
DEP0	$211.50	$240.75	$288.75	$360.75
DEP8	$203.25	$231.75	$278.25	$348.00
DEPR	$211.50	$240.75	$288.75	$360.75
DG1R	$294.00	$335.25	$402.00	$502.50
DGF1	$294.00	$335.25	$402.00	$502.50
DGF8	$294.00	$335.25	$402.00	$502.50
DGFR	$294.00	$335.25	$402.00	$502.50
DGU0	$294.00	$335.25	$402.00	$502.50
DH1R	$403.50	$459.75	$552.00	$690.00
DHF1	$407.25	$464.25	$557.25	$696.75
DHF8	$391.50	$446.25	$535.50	$669.75
DHFR	$407.25	$464.25	$557.25	$696.75
DHU0	$403.50	$459.75	$552.00	$690.00
DIVS	$125.25	$142.50	$171.00	$213.75
DJB0	$383.25	$437.25	$525.00	$656.25
DJB8	$383.25	$437.25	$525.00	$656.25

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
DJBR	$383.25	$437.25	$525.00	$656.25
DJF0	$708.00	$807.00	$968.25	$1,210.50
DJF1	$831.00	$947.25	$1,137.00	$1,421.25
DJF8	$708.00	$807.00	$968.25	$1,210.50
DJFR	$831.00	$947.25	$1,137.00	$1,421.25
DJFS	$708.00	$807.00	$968.25	$1,210.50
DJW0	$289.50	$330.00	$396.00	$495.00
DJW1	$256.50	$292.50	$351.00	$438.75
DJW2	$256.50	$292.50	$351.00	$438.75
DJW3	$256.50	$292.50	$351.00	$438.75
DJW4	$254.25	$289.50	$347.25	$434.25
DJW8	$289.50	$330.00	$396.00	$495.00
DJWR	$256.50	$292.50	$351.00	$438.75
DJWS	$254.25	$289.50	$347.25	$434.25
DL01	$23.25	$26.25	$31.50	$39.75
DL02	$135.00	$153.75	$184.50	$231.00
DL03	$200.25	$228.00	$273.75	$342.00
DL08	$451.50	$514.50	$617.25	$771.75
DLU1	$0.00	$0.00	$0.00	$0.00
DLU2	$0.00	$0.00	$0.00	$0.00
DLU3	$0.00	$0.00	$0.00	$0.00
DMC5	$0.00	$0.00	$0.00	$0.00
DMD8	$0.00	$0.00	$0.00	$0.00
DMPS	$288.75	$329.25	$395.25	$494.25
DR00	$1,305.00	$1,488.00	$1,785.75	$2,232.00
DR01	$1,521.75	$1,734.75	$2,082.00	$2,602.50
DR1R	$1,521.75	$1,734.75	$2,082.00	$2,602.50
DRVS	$120.00	$136.50	$163.50	$204.75
DS00	$2,038.50	$2,324.25	$2,789.25	$3,486.75
DT00	$1,369.50	$1,561.50	$1,873.50	$2,342.25
DT01	$1,579.50	$1,800.75	$2,160.75	$2,700.75
DT08	$1,369.50	$1,561.50	$1,873.50	$2,342.25
DT09	$1,579.50	$1,800.75	$2,160.75	$2,700.75
DT0R	$1,369.50	$1,561.50	$1,873.50	$2,342.25
DT1R	$1,659.00	$1,891.50	$2,269.50	$2,837.25
DT50	$637.50	$726.75	$872.25	$1,090.50
DV00	$1,665.00	$1,898.25	$2,277.75	$2,847.00
DV01	$1,485.00	$1,692.75	$2,031.00	$2,538.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
DV0R	$1,665.00	$1,898.25	$2,277.75	$2,847.00
DV1R	$1,485.00	$1,692.75	$2,031.00	$2,538.75
DW00	$2,118.00	$2,414.25	$2,897.25	$3,621.75
DW01	$1,867.50	$2,129.25	$2,555.25	$3,194.25
DW0R	$2,118.00	$2,414.25	$2,897.25	$3,621.75
DW1R	$1,867.50	$2,129.25	$2,555.25	$3,194.25
DW20	$2,118.00	$2,414.25	$2,897.25	$3,621.75
DW21	$1,867.50	$2,129.25	$2,555.25	$3,194.25
DW2R	$2,118.00	$2,414.25	$2,897.25	$3,621.75
E200	$177.00	$201.75	$242.25	$303.00
E20R	$177.00	$201.75	$242.25	$303.00
E210	$176.25	$201.00	$241.50	$302.25
E21R	$176.25	$201.00	$241.50	$302.25
E500	$295.50	$336.75	$404.25	$505.50
E50R	$295.50	$336.75	$404.25	$505.50
E510	$304.50	$347.25	$417.00	$521.25
E515	$304.50	$347.25	$417.00	$521.25
E51R	$280.50	$319.50	$383.25	$479.25
E520	$465.75	$531.00	$637.50	$797.25
E52R	$390.75	$445.50	$534.75	$668.25
E536	$474.75	$541.50	$649.50	$812.25
E547	$357.00	$407.25	$489.00	$611.25
E551	$350.25	$399.00	$478.50	$598.50
E55R	$350.25	$399.00	$478.50	$598.50
E565	$304.50	$347.25	$417.00	$521.25
E569	$304.50	$347.25	$417.00	$521.25
E56R	$304.50	$347.25	$417.00	$521.25
E570	$442.50	$504.75	$606.00	$757.50
E575	$350.25	$399.00	$478.50	$598.50
E57R	$442.50	$504.75	$606.00	$757.50
E57S	$350.25	$399.00	$478.50	$598.50
E655	$306.75	$349.50	$419.25	$524.25
E65R	$306.75	$349.50	$419.25	$524.25
E665	$316.50	$360.75	$432.75	$540.75
E66R	$316.50	$360.75	$432.75	$540.75
E675	$535.50	$610.50	$732.75	$915.75
E67R	$535.50	$610.50	$732.75	$915.75
E683	$365.25	$416.25	$499.50	$624.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
E685	$177.00	$201.75	$242.25	$303.00
E6AR	$357.00	$407.25	$489.00	$611.25
E6SR	$177.00	$201.75	$242.25	$303.00
ES99	$0.00	$0.00	$0.00	$0.00
EX02	$11.25	$12.75	$15.00	$18.75
F111	$1,425.75	$1,625.25	$1,950.00	$2,437.50
F116	$993.75	$1,133.25	$1,359.75	$1,699.50
F117	$680.25	$775.50	$930.75	$1,163.25
F123	$318.00	$362.25	$435.00	$543.75
F12S	$329.25	$375.00	$450.00	$562.50
F131	$1,497.00	$1,706.25	$2,047.50	$2,559.75
F310	$1,356.75	$1,546.50	$1,855.50	$2,319.75
F312	$209.25	$238.50	$286.50	$358.50
F339	$1,212.75	$1,382.25	$1,659.00	$2,073.75
F351	$924.00	$1,053.00	$1,263.75	$1,579.50
F352	$1,144.50	$1,305.00	$1,566.00	$1,957.50
F353	$1,266.00	$1,443.00	$1,731.75	$2,164.50
F359	$1,218.00	$1,388.25	$1,665.75	$2,082.00
F35L	$1,266.00	$1,443.00	$1,731.75	$2,164.50
F35R	$1,266.00	$1,443.00	$1,731.75	$2,164.50
F383	$1,237.50	$1,410.75	$1,692.75	$2,115.75
F386	$1,237.50	$1,410.75	$1,692.75	$2,115.75
F3B3	$1,212.75	$1,382.25	$1,659.00	$2,073.75
F3B6	$1,212.75	$1,382.25	$1,659.00	$2,073.75
F3D3	$1,266.00	$1,443.00	$1,731.75	$2,164.50
F3N1	$1,128.75	$1,287.00	$1,544.25	$1,930.50
F3N2	$1,128.75	$1,287.00	$1,544.25	$1,930.50
F3N3	$1,128.75	$1,287.00	$1,544.25	$1,930.50
F3N4	$1,128.75	$1,287.00	$1,544.25	$1,930.50
F3N5	$1,128.75	$1,287.00	$1,544.25	$1,930.50
F3N6	$1,128.75	$1,287.00	$1,544.25	$1,930.50
F3NA	$1,128.75	$1,287.00	$1,544.25	$1,930.50
F3NB	$1,128.75	$1,287.00	$1,544.25	$1,930.50
F3NC	$1,128.75	$1,287.00	$1,544.25	$1,930.50
F3ND	$1,128.75	$1,287.00	$1,544.25	$1,930.50
F3P3	$1,212.75	$1,382.25	$1,659.00	$2,073.75
F3P6	$1,212.75	$1,382.25	$1,659.00	$2,073.75
F3PB	$1,212.75	$1,382.25	$1,659.00	$2,073.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
F3PC	$1,212.75	$1,382.25	$1,659.00	$2,073.75
F3R1	$924.00	$1,053.00	$1,263.75	$1,579.50
F3R2	$1,144.50	$1,305.00	$1,566.00	$1,957.50
F3R3	$1,266.00	$1,443.00	$1,731.75	$2,164.50
F400	$1,673.25	$1,907.25	$2,289.00	$2,861.25
F401	$491.25	$560.25	$672.00	$840.00
F402	$510.75	$582.00	$698.25	$873.00
F404	$609.00	$694.50	$833.25	$1,041.75
F407	$798.00	$909.75	$1,092.00	$1,365.00
F413	$544.50	$621.00	$745.50	$932.25
F416	$609.00	$694.50	$833.25	$1,041.75
F422	$177.00	$201.75	$242.25	$303.00
F437	$147.00	$167.25	$201.00	$251.25
F438	$147.00	$167.25	$201.00	$251.25
F44A	$1,542.00	$1,758.00	$2,109.75	$2,637.00
F44B	$491.25	$560.25	$672.00	$840.00
F44C	$470.25	$536.25	$643.50	$804.75
F44E	$544.50	$621.00	$745.50	$932.25
F46A	$1,141.50	$1,301.25	$1,561.50	$1,952.25
F46E	$469.50	$535.50	$642.75	$803.25
F46L	$1,005.75	$1,146.75	$1,376.25	$1,720.50
F46P	$1,097.25	$1,251.00	$1,501.50	$1,877.25
F500	$1,673.25	$1,907.25	$2,289.00	$2,861.25
F501	$491.25	$560.25	$672.00	$840.00
F502	$510.75	$582.00	$698.25	$873.00
F504	$609.00	$694.50	$833.25	$1,041.75
F50R	$1,673.25	$1,907.25	$2,289.00	$2,861.25
F513	$544.50	$621.00	$745.50	$932.25
F514	$584.25	$666.00	$799.50	$999.75
F516	$609.00	$694.50	$833.25	$1,041.75
F51R	$491.25	$560.25	$672.00	$840.00
F52R	$510.75	$582.00	$698.25	$873.00
F53R	$544.50	$621.00	$745.50	$932.25
F550	$1,673.25	$1,907.25	$2,289.00	$2,861.25
F551	$491.25	$560.25	$672.00	$840.00
F552	$510.75	$582.00	$698.25	$873.00
F553	$544.50	$621.00	$745.50	$932.25
F580	$1,515.00	$1,727.25	$2,073.00	$2,591.25

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
F581	$444.00	$506.25	$607.50	$759.75
F582	$460.50	$525.00	$630.00	$787.50
F583	$493.50	$562.50	$675.00	$843.75
F585	$148.50	$169.50	$203.25	$254.25
F587	$539.25	$615.00	$738.00	$922.50
F588	$539.25	$615.00	$738.00	$922.50
F58A	$1,611.75	$1,837.50	$2,205.00	$2,756.25
F58B	$471.75	$537.75	$645.00	$806.25
F58C	$489.00	$557.25	$669.00	$836.25
F58D	$523.50	$597.00	$716.25	$895.50
F58G	$573.00	$653.25	$783.75	$979.50
F58H	$518.25	$591.00	$709.50	$887.25
F590	$1,673.25	$1,907.25	$2,289.00	$2,861.25
F592	$510.75	$582.00	$698.25	$873.00
F597	$595.50	$678.75	$814.50	$1,018.50
F5D0	$1,673.25	$1,907.25	$2,289.00	$2,861.25
F5D1	$491.25	$560.25	$672.00	$840.00
F5D2	$510.75	$582.00	$698.25	$873.00
F5D3	$544.50	$621.00	$745.50	$932.25
F600	$1,301.25	$1,483.50	$1,780.50	$2,226.00
F601	$1,429.50	$1,629.75	$1,956.00	$2,445.00
F602	$1,429.50	$1,629.75	$1,956.00	$2,445.00
F605	$1,243.50	$1,417.50	$1,701.00	$2,126.25
F60A	$1,301.25	$1,483.50	$1,780.50	$2,226.00
F60B	$1,292.25	$1,473.00	$1,767.75	$2,209.50
F680	$168.75	$192.75	$231.00	$288.75
F70I	$308.25	$351.75	$422.25	$528.00
F721	$676.50	$771.00	$925.50	$1,157.25
F72D	$865.50	$987.00	$1,184.25	$1,480.50
F72R	$676.50	$771.00	$925.50	$1,157.25
F732	$2,139.00	$2,438.25	$2,925.75	$3,657.00
F733	$636.75	$726.00	$871.50	$1,089.75
F734	$1,977.00	$2,253.75	$2,704.50	$3,381.00
F736	$1,328.25	$1,514.25	$1,817.25	$2,271.75
F737	$783.00	$892.50	$1,071.00	$1,338.75
F738	$1,953.00	$2,226.75	$2,672.25	$3,340.50
F739	$2,376.00	$2,709.00	$3,250.50	$4,063.50
F741	$0.00	$0.00	$0.00	$0.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
F745	$3,765.75	$4,293.00	$5,151.75	$6,439.50
F746	$3,879.00	$4,422.00	$5,306.25	$6,633.00
F74S	$0.00	$0.00	$0.00	$0.00
F751	$0.00	$0.00	$0.00	$0.00
F752	$0.00	$0.00	$0.00	$0.00
F753	$0.00	$0.00	$0.00	$0.00
F754	$2,340.00	$2,667.75	$3,201.00	$4,001.25
F755	$2,702.25	$3,080.25	$3,696.00	$4,620.00
F758	$0.00	$0.00	$0.00	$0.00
F761	$2,340.00	$2,667.75	$3,201.00	$4,001.25
F762	$1,219.50	$1,390.50	$1,668.75	$2,085.75
F763	$1,904.25	$2,170.50	$2,604.75	$3,255.75
F764	$2,172.75	$2,477.25	$2,973.00	$3,716.25
F766	$2,127.75	$2,425.50	$2,910.75	$3,638.25
F769	$2,249.25	$2,564.25	$3,077.25	$3,846.75
F7A0	$2,607.75	$2,973.00	$3,567.75	$4,459.50
F7AR	$2,607.75	$2,973.00	$3,567.75	$4,459.50
F7B0	$3,250.50	$3,705.75	$4,446.75	$5,558.25
F7BR	$3,250.50	$3,705.75	$4,446.75	$5,558.25
F7C0	$4,322.25	$4,927.50	$5,913.00	$7,391.25
F7DI	$0.00	$0.00	$0.00	$0.00
F7EF	$0.00	$0.00	$0.00	$0.00
F7ER	$0.00	$0.00	$0.00	$0.00
F7ET	$0.00	$0.00	$0.00	$0.00
F7FB	$169.50	$193.50	$232.50	$291.00
F7HD	$169.50	$193.50	$232.50	$291.00
F7M1	$0.00	$0.00	$0.00	$0.00
F7MB	$168.75	$192.75	$231.00	$288.75
F7S1	$0.00	$0.00	$0.00	$0.00
F7S2	$0.00	$0.00	$0.00	$0.00
F7SB	$0.00	$0.00	$0.00	$0.00
F7T2	$0.00	$0.00	$0.00	$0.00
F7T4	$0.00	$0.00	$0.00	$0.00
F7TB	$282.75	$322.50	$387.00	$483.75
F8M0	$73.50	$84.00	$100.50	$126.00
F8M2	$135.00	$153.75	$184.50	$231.00
F8MR	$73.50	$84.00	$100.50	$126.00
F9LL	$348.75	$397.50	$477.00	$596.25

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
F9LP	$762.00	$868.50	$1,042.50	$1,303.50
F9M0	$142.50	$162.75	$195.00	$243.75
F9MR	$142.50	$162.75	$195.00	$243.75
F9NK	$762.00	$868.50	$1,042.50	$1,303.50
FD10	$56.25	$64.50	$77.25	$96.75
FD1R	$56.25	$64.50	$77.25	$96.75
FD30	$342.00	$390.00	$468.00	$585.00
FD3D	$342.00	$390.00	$468.00	$585.00
FD3R	$329.25	$375.00	$450.00	$562.50
FD40	$564.75	$643.50	$772.50	$966.00
FD48	$90.75	$103.50	$124.50	$156.00
FD4D	$564.75	$643.50	$772.50	$966.00
FD4R	$564.75	$643.50	$772.50	$966.00
FD60	$334.50	$381.00	$457.50	$572.25
FD6R	$321.00	$366.00	$439.50	$549.75
FD70	$564.75	$643.50	$772.50	$966.00
FD78	$90.75	$103.50	$124.50	$156.00
FD7R	$564.75	$643.50	$772.50	$966.00
FD80	$364.50	$415.50	$498.75	$623.25
FD8R	$86.25	$98.25	$117.75	$147.00
FD90	$492.00	$561.00	$673.50	$842.25
FD9A	$492.00	$561.00	$673.50	$842.25
FD9R	$87.00	$99.00	$118.50	$148.50
FDA0	$364.50	$415.50	$498.75	$623.25
FR5L	$1,266.00	$1,443.00	$1,731.75	$2,164.50
FR83	$1,287.00	$1,467.00	$1,760.25	$2,200.50
FR86	$1,237.50	$1,410.75	$1,692.75	$2,115.75
G120	$792.00	$903.00	$1,083.75	$1,354.50
G140	$657.00	$749.25	$899.25	$1,124.25
G141	$657.00	$749.25	$899.25	$1,124.25
G150	$657.00	$749.25	$899.25	$1,124.25
G160	$624.75	$712.50	$855.00	$1,068.75
G165	$624.75	$712.50	$855.00	$1,068.75
G170	$792.00	$903.00	$1,083.75	$1,354.50
G215	$423.75	$483.00	$579.75	$724.50
G2CD	$423.75	$483.00	$579.75	$724.50
G310	$1,182.75	$1,348.50	$1,618.50	$2,023.50
G315	$1,114.50	$1,270.50	$1,524.75	$1,905.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
G316	$1,114.50	$1,270.50	$1,524.75	$1,905.75
G320	$1,500.75	$1,710.75	$2,052.75	$2,565.75
G350	$1,114.50	$1,270.50	$1,524.75	$1,905.75
G533	$474.00	$540.00	$648.00	$810.00
G790	$70.50	$80.25	$96.00	$120.00
G795	$70.50	$80.25	$96.00	$120.00
G798	$67.50	$77.25	$93.00	$116.25
G799	$70.50	$80.25	$96.00	$120.00
G79D	$70.50	$80.25	$96.00	$120.00
G79R	$70.50	$80.25	$96.00	$120.00
G899	$0.00	$0.00	$0.00	$0.00
G998	$0.00	$0.00	$0.00	$0.00
G999	$0.00	$0.00	$0.00	$0.00
H200	$315.00	$359.25	$431.25	$539.25
H201	$369.75	$421.50	$505.50	$632.25
H20A	$0.00	$0.00	$0.00	$0.00
H21R	$369.75	$421.50	$505.50	$632.25
H221	$369.75	$421.50	$505.50	$632.25
H2AR	$0.00	$0.00	$0.00	$0.00
H5A0	$9,033.75	$10,298.25	$12,357.75	$15,447.00
H5A2	$11,655.75	$13,287.75	$15,945.00	$19,931.25
H5A3	$11,427.00	$13,026.75	$15,632.25	$19,540.50
H5AL	$11,427.00	$13,026.75	$15,632.25	$19,540.50
H5AR	$11,427.00	$13,026.75	$15,632.25	$19,540.50
H5B0	$1,005.00	$1,146.00	$1,375.50	$1,719.75
H5B2	$1,295.25	$1,476.75	$1,772.25	$2,215.50
H5B3	$1,270.50	$1,448.25	$1,737.75	$2,172.00
H5BL	$1,270.50	$1,448.25	$1,737.75	$2,172.00
H5BR	$1,270.50	$1,448.25	$1,737.75	$2,172.00
H5NP	$492.00	$561.00	$673.50	$842.25
IFDT	$309.75	$353.25	$423.75	$529.50
J050	$176.25	$201.00	$241.50	$302.25
J055	$192.00	$219.00	$262.50	$328.50
J05R	$188.25	$214.50	$257.25	$321.75
J05S	$217.50	$248.25	$297.75	$372.00
J060	$500.25	$570.00	$684.00	$855.00
J064	$222.75	$254.25	$305.25	$381.75
J067	$235.50	$268.50	$322.50	$403.50

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
J06R	$294.00	$335.25	$402.00	$502.50
J06S	$237.00	$270.00	$324.00	$405.00
J070	$168.00	$191.25	$229.50	$287.25
J075	$168.00	$191.25	$229.50	$287.25
J07T	$168.00	$191.25	$229.50	$287.25
J083	$143.25	$163.50	$196.50	$246.00
J086	$143.25	$163.50	$196.50	$246.00
J08R	$138.75	$158.25	$189.75	$237.00
J180	$1,082.25	$1,233.75	$1,480.50	$1,851.00
J287	$783.75	$893.25	$1,071.75	$1,339.50
J460	$584.25	$666.00	$799.50	$999.75
J470	$584.25	$666.00	$799.50	$999.75
J487	$699.75	$798.00	$957.75	$1,197.00
J530	$124.50	$141.75	$170.25	$213.00
J532	$121.50	$138.75	$166.50	$208.50
J533	$129.00	$147.00	$176.25	$220.50
J534	$129.00	$147.00	$176.25	$220.50
J536	$129.00	$147.00	$176.25	$220.50
J537	$129.00	$147.00	$176.25	$220.50
J546	$220.50	$251.25	$301.50	$377.25
J553	$303.00	$345.75	$414.75	$518.25
J554	$231.75	$264.00	$316.50	$396.00
J556	$676.50	$771.00	$925.50	$1,157.25
J560	$276.75	$315.75	$378.75	$473.25
J56R	$282.75	$322.50	$387.00	$483.75
J570	$460.50	$525.00	$630.00	$787.50
J57R	$460.50	$525.00	$630.00	$787.50
J580	$358.50	$408.75	$490.50	$613.50
J582	$358.50	$408.75	$490.50	$613.50
J592	$352.50	$402.00	$482.25	$603.00
J594	$339.75	$387.00	$464.25	$580.50
J595	$352.50	$402.00	$482.25	$603.00
J597	$352.50	$402.00	$482.25	$603.00
J610	$143.25	$163.50	$196.50	$246.00
J611	$143.25	$163.50	$196.50	$246.00
J61P	$135.75	$154.50	$185.25	$231.75
J620	$57.75	$66.00	$79.50	$99.75
J621	$57.00	$65.25	$78.00	$97.50

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
J624	$122.25	$139.50	$167.25	$209.25
J62R	$122.25	$139.50	$167.25	$209.25
J630	$195.00	$222.00	$266.25	$333.00
J632	$135.00	$153.75	$184.50	$231.00
J63F	$178.50	$203.25	$243.75	$304.50
J63S	$195.00	$222.00	$266.25	$333.00
J640	$264.00	$300.75	$360.75	$450.75
J644	$154.50	$176.25	$211.50	$264.75
J645	$154.50	$176.25	$211.50	$264.75
J64R	$264.00	$300.75	$360.75	$450.75
J64S	$154.50	$176.25	$211.50	$264.75
J64Z	$154.50	$176.25	$211.50	$264.75
J650	$480.75	$548.25	$657.75	$822.00
J65R	$480.75	$548.25	$657.75	$822.00
J660	$469.50	$535.50	$642.75	$803.25
J670	$187.50	$213.75	$256.50	$321.00
J676	$169.50	$193.50	$232.50	$291.00
J677	$173.25	$197.25	$237.00	$296.25
J678	$163.50	$186.75	$224.25	$280.50
J67K	$169.50	$193.50	$232.50	$291.00
J67S	$214.50	$244.50	$293.25	$366.75
J680	$441.00	$502.50	$603.00	$753.75
J683	$127.50	$145.50	$174.75	$218.25
J685	$154.50	$176.25	$211.50	$264.75
J687	$670.50	$764.25	$917.25	$1,146.75
J68U	$127.50	$145.50	$174.75	$218.25
J68Z	$335.25	$382.50	$459.00	$573.75
J690	$389.25	$444.00	$532.50	$666.00
J692	$325.50	$371.25	$445.50	$557.25
J693	$288.00	$328.50	$394.50	$493.50
J696	$288.00	$328.50	$394.50	$493.50
J69D	$321.00	$366.00	$439.50	$549.75
J69S	$168.00	$191.25	$229.50	$287.25
J69Z	$288.00	$328.50	$394.50	$493.50
J70U	$645.75	$736.50	$883.50	$1,104.75
J710	$327.00	$372.75	$447.00	$558.75
J762	$310.50	$354.00	$424.50	$531.00
J763	$310.50	$354.00	$424.50	$531.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
J765	$236.25	$269.25	$323.25	$404.25
J774	$253.50	$288.75	$346.50	$433.50
J775	$253.50	$288.75	$346.50	$433.50
J776	$231.75	$264.00	$316.50	$396.00
J779	$307.50	$350.25	$420.00	$525.00
J780	$253.50	$288.75	$346.50	$433.50
J781	$254.25	$289.50	$347.25	$434.25
J782	$227.25	$258.75	$310.50	$388.50
J783	$302.25	$344.25	$413.25	$516.75
J784	$254.25	$289.50	$347.25	$434.25
J785	$302.25	$344.25	$413.25	$516.75
J787	$687.00	$783.00	$939.75	$1,174.50
J788	$735.75	$838.50	$1,006.50	$1,258.50
J789	$735.75	$838.50	$1,006.50	$1,258.50
J790	$735.75	$838.50	$1,006.50	$1,258.50
J791	$735.75	$838.50	$1,006.50	$1,258.50
J793	$0.00	$0.00	$0.00	$0.00
J7CG	$291.00	$331.50	$397.50	$497.25
J7D0	$218.25	$249.00	$298.50	$373.50
J7RS	$231.75	$264.00	$316.50	$396.00
J7RW	$291.00	$331.50	$397.50	$497.25
J7RX	$243.75	$278.25	$333.75	$417.00
J7V0	$248.25	$282.75	$339.00	$423.75
J85R	$293.25	$334.50	$401.25	$501.75
J8RR	$302.25	$344.25	$413.25	$516.75
J90M	$318.75	$363.75	$436.50	$546.00
JB50	$218.25	$249.00	$298.50	$373.50
JB55	$169.50	$193.50	$232.50	$291.00
JB64	$235.50	$268.50	$322.50	$403.50
JB67	$240.00	$273.75	$328.50	$411.00
JB6R	$227.25	$258.75	$310.50	$388.50
JB75	$166.50	$189.75	$228.00	$285.00
JB76	$171.75	$195.75	$234.75	$293.25
JB77	$166.50	$189.75	$228.00	$285.00
JB7R	$166.50	$189.75	$228.00	$285.00
JB7W	$166.50	$189.75	$228.00	$285.00
JB7X	$166.50	$189.75	$228.00	$285.00
JB7Z	$162.00	$184.50	$221.25	$276.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
JN50	$192.00	$219.00	$262.50	$328.50
JN55	$192.00	$219.00	$262.50	$328.50
JN60	$225.00	$256.50	$307.50	$384.75
JN64	$235.50	$268.50	$322.50	$403.50
JN67	$240.00	$273.75	$328.50	$411.00
JN6R	$235.50	$268.50	$322.50	$403.50
JN70	$295.50	$336.75	$404.25	$505.50
JN75	$168.00	$191.25	$229.50	$287.25
JN7R	$166.50	$189.75	$228.00	$285.00
JP64	$235.50	$268.50	$322.50	$403.50
JP67	$240.00	$273.75	$328.50	$411.00
JP6R	$228.75	$261.00	$313.50	$392.25
JP75	$166.50	$189.75	$228.00	$285.00
JP7R	$166.50	$189.75	$228.00	$285.00
JX11	$86.25	$98.25	$117.75	$147.00
JX1R	$86.25	$98.25	$117.75	$147.00
JX20	$835.50	$952.50	$1,143.00	$1,428.75
JX21	$835.50	$952.50	$1,143.00	$1,428.75
K400	$91.50	$104.25	$125.25	$156.75
K789	$0.00	$0.00	$0.00	$0.00
K798	$0.00	$0.00	$0.00	$0.00
K799	$0.00	$0.00	$0.00	$0.00
LSK1	$503.25	$573.75	$688.50	$861.00
LSK2	$0.00	$0.00	$0.00	$0.00
LSK3	$143.25	$163.50	$196.50	$246.00
M996	$0.00	$0.00	$0.00	$0.00
M997	$0.00	$0.00	$0.00	$0.00
M998	$0.00	$0.00	$0.00	$0.00
MP04	$19.50	$22.50	$27.00	$33.75
MP06	$60.75	$69.00	$82.50	$103.50
MP08	$58.50	$66.75	$80.25	$100.50
MP0R	$19.50	$22.50	$27.00	$33.75
MP1A	$44.25	$50.25	$60.00	$75.00
MP1C	$59.25	$67.50	$81.00	$101.25
MP1R	$60.75	$69.00	$82.50	$103.50
MP1W	$66.00	$75.00	$90.00	$112.50
MP30	$142.50	$162.75	$195.00	$243.75
MP3R	$142.50	$162.75	$195.00	$243.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
MP3W	$142.50	$162.75	$195.00	$243.75
MP49	$184.50	$210.00	$252.00	$315.00
MP4D	$59.25	$67.50	$81.00	$101.25
MP4R	$184.50	$210.00	$252.00	$315.00
MP4W	$184.50	$210.00	$252.00	$315.00
MP60	$772.50	$880.50	$1,056.75	$1,320.75
MP8R	$58.50	$66.75	$80.25	$100.50
MP9G	$60.75	$69.00	$82.50	$103.50
MP9R	$60.75	$69.00	$82.50	$103.50
MPC1	$44.25	$50.25	$60.00	$75.00
MPC4	$19.50	$22.50	$27.00	$33.75
MPR1	$329.25	$375.00	$450.00	$562.50
MPR2	$410.25	$468.00	$561.75	$702.00
MPR4	$410.25	$468.00	$561.75	$702.00
MPRR	$329.25	$375.00	$450.00	$562.50
MPRS	$410.25	$468.00	$561.75	$702.00
MPRT	$410.25	$468.00	$561.75	$702.00
MS1R	$265.50	$303.00	$363.75	$454.50
MS2R	$570.00	$649.50	$779.25	$974.25
MS30	$142.50	$162.75	$195.00	$243.75
MS3R	$1,607.25	$1,832.25	$2,199.00	$2,748.75
MS49	$179.25	$204.00	$244.50	$306.00
MSB2	$0.00	$0.00	$0.00	$0.00
MSD1	$0.00	$0.00	$0.00	$0.00
MSD2	$0.00	$0.00	$0.00	$0.00
MSDR	$0.00	$0.00	$0.00	$0.00
MSDS	$0.00	$0.00	$0.00	$0.00
MSF1	$265.50	$303.00	$363.75	$454.50
MSF2	$570.00	$649.50	$779.25	$974.25
MSF3	$1,607.25	$1,832.25	$2,199.00	$2,748.75
MSPR	$245.25	$279.75	$336.00	$420.00
MSPS	$247.50	$282.00	$338.25	$423.00
MT02	$0.00	$0.00	$0.00	$0.00
N300	$72.00	$81.75	$98.25	$123.00
N30R	$72.00	$81.75	$98.25	$123.00
N30V	$0.00	$0.00	$0.00	$0.00
N400	$79.50	$90.75	$108.75	$135.75
N40R	$79.50	$90.75	$108.75	$135.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
N40V	$0.00	$0.00	$0.00	$0.00
N500	$102.00	$116.25	$139.50	$174.75
N50R	$102.00	$116.25	$139.50	$174.75
N50V	$0.00	$0.00	$0.00	$0.00
N600	$139.50	$159.00	$190.50	$238.50
N601	$139.50	$159.00	$190.50	$238.50
N60R	$139.50	$159.00	$190.50	$238.50
N60V	$0.00	$0.00	$0.00	$0.00
N610	$139.50	$159.00	$190.50	$238.50
N61R	$139.50	$159.00	$190.50	$238.50
N700	$143.25	$163.50	$196.50	$246.00
N701	$143.25	$163.50	$196.50	$246.00
N70R	$143.25	$163.50	$196.50	$246.00
N70V	$0.00	$0.00	$0.00	$0.00
N710	$143.25	$163.50	$196.50	$246.00
N71R	$143.25	$163.50	$196.50	$246.00
N900	$216.00	$246.00	$295.50	$369.75
N901	$216.00	$246.00	$295.50	$369.75
N90R	$216.00	$246.00	$295.50	$369.75
N90V	$0.00	$0.00	$0.00	$0.00
N910	$216.00	$246.00	$295.50	$369.75
N91R	$216.00	$246.00	$295.50	$369.75
N91S	$216.00	$246.00	$295.50	$369.75
N925	$0.00	$0.00	$0.00	$0.00
N92R	$0.00	$0.00	$0.00	$0.00
N9RA	$209.25	$238.50	$286.50	$358.50
NX01	$1,839.75	$2,097.00	$2,516.25	$3,145.50
NX02	$0.00	$0.00	$0.00	$0.00
NX1A	$1,839.75	$2,097.00	$2,516.25	$3,145.50
NX1B	$0.00	$0.00	$0.00	$0.00
P796	$0.00	$0.00	$0.00	$0.00
P799	$0.00	$0.00	$0.00	$0.00
PD99	$0.00	$0.00	$0.00	$0.00
PR96	$0.00	$0.00	$0.00	$0.00
PR97	$0.00	$0.00	$0.00	$0.00
PRG1	$59.25	$67.50	$81.00	$101.25
S126	$1,121.25	$1,278.00	$1,533.75	$1,917.00
SBT1	$0.00	$0.00	$0.00	$0.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
SBT2	$0.00	$0.00	$0.00	$0.00
SBT3	$0.00	$0.00	$0.00	$0.00
SBT4	$0.00	$0.00	$0.00	$0.00
SBT5	$0.00	$0.00	$0.00	$0.00
SBT7	$0.00	$0.00	$0.00	$0.00
SBT8	$0.00	$0.00	$0.00	$0.00
SBT9	$0.00	$0.00	$0.00	$0.00
SF00	$0.00	$0.00	$0.00	$0.00
SF15	$0.00	$0.00	$0.00	$0.00
SF20	$0.00	$0.00	$0.00	$0.00
SF30	$0.00	$0.00	$0.00	$0.00
SF40	$0.00	$0.00	$0.00	$0.00
SF45	$0.00	$0.00	$0.00	$0.00
SF50	$0.00	$0.00	$0.00	$0.00
SF55	$0.00	$0.00	$0.00	$0.00
SF80	$0.00	$0.00	$0.00	$0.00
SF90	$0.00	$0.00	$0.00	$0.00
SFK7	$0.00	$0.00	$0.00	$0.00
SH26	$36.00	$41.25	$49.50	$62.25
SH39	$51.00	$58.50	$70.50	$88.50
SH56	$164.25	$187.50	$225.00	$281.25
SH59	$129.75	$147.75	$177.00	$221.25
SH66	$255.00	$291.00	$349.50	$437.25
SH75	$421.50	$480.75	$576.75	$720.75
SH76	$694.50	$792.00	$950.25	$1,188.00
SHG6	$303.75	$346.50	$415.50	$519.75
SHG7	$549.00	$625.50	$750.75	$938.25
SJ00	$0.00	$0.00	$0.00	$0.00
SJ15	$0.00	$0.00	$0.00	$0.00
SJ20	$0.00	$0.00	$0.00	$0.00
SJ30	$0.00	$0.00	$0.00	$0.00
SJ40	$0.00	$0.00	$0.00	$0.00
SJ45	$0.00	$0.00	$0.00	$0.00
SJ50	$0.00	$0.00	$0.00	$0.00
SJ55	$0.00	$0.00	$0.00	$0.00
SJ80	$0.00	$0.00	$0.00	$0.00
SJ90	$0.00	$0.00	$0.00	$0.00
SJK7	$0.00	$0.00	$0.00	$0.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
SJM1	$0.00	$0.00	$0.00	$0.00
SJM2	$0.00	$0.00	$0.00	$0.00
SJM3	$0.00	$0.00	$0.00	$0.00
SL99	$0.00	$0.00	$0.00	$0.00
SLWW	$322.50	$367.50	$441.00	$551.25
T199	$0.00	$0.00	$0.00	$0.00
T299	$0.00	$0.00	$0.00	$0.00
T360	$499.50	$569.25	$683.25	$854.25
T361	$460.50	$525.00	$630.00	$787.50
T370	$499.50	$569.25	$683.25	$854.25
T371	$460.50	$525.00	$630.00	$787.50
T372	$333.00	$379.50	$455.25	$569.25
T373	$333.00	$379.50	$455.25	$569.25
T374	$384.00	$438.00	$525.75	$657.00
T375	$342.00	$390.00	$468.00	$585.00
T597	$0.00	$0.00	$0.00	$0.00
T599	$0.00	$0.00	$0.00	$0.00
T59L	$0.00	$0.00	$0.00	$0.00
T741	$339.75	$387.00	$464.25	$580.50
T742	$339.75	$387.00	$464.25	$580.50
T743	$339.75	$387.00	$464.25	$580.50
T744	$330.00	$376.50	$451.50	$564.75
T745	$339.75	$387.00	$464.25	$580.50
T746	$339.75	$387.00	$464.25	$580.50
T747	$339.75	$387.00	$464.25	$580.50
T762	$339.75	$387.00	$464.25	$580.50
T763	$339.75	$387.00	$464.25	$580.50
T770	$352.50	$402.00	$482.25	$603.00
T800	$322.50	$367.50	$441.00	$551.25
T820	$322.50	$367.50	$441.00	$551.25
T821	$322.50	$367.50	$441.00	$551.25
T822	$322.50	$367.50	$441.00	$551.25
T823	$322.50	$367.50	$441.00	$551.25
T824	$361.50	$411.75	$494.25	$618.00
T826	$322.50	$367.50	$441.00	$551.25
T827	$322.50	$367.50	$441.00	$551.25
T828	$322.50	$367.50	$441.00	$551.25
T829	$322.50	$367.50	$441.00	$551.25

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
T830	$322.50	$367.50	$441.00	$551.25
T831	$322.50	$367.50	$441.00	$551.25
T832	$322.50	$367.50	$441.00	$551.25
T833	$322.50	$367.50	$441.00	$551.25
T840	$322.50	$367.50	$441.00	$551.25
T841	$322.50	$367.50	$441.00	$551.25
T842	$361.50	$411.75	$494.25	$618.00
T843	$322.50	$367.50	$441.00	$551.25
T844	$322.50	$367.50	$441.00	$551.25
T845	$361.50	$411.75	$494.25	$618.00
T846	$361.50	$411.75	$494.25	$618.00
T847	$322.50	$367.50	$441.00	$551.25
T848	$322.50	$367.50	$441.00	$551.25
T849	$322.50	$367.50	$441.00	$551.25
T850	$322.50	$367.50	$441.00	$551.25
T851	$322.50	$367.50	$441.00	$551.25
T852	$322.50	$367.50	$441.00	$551.25
T853	$322.50	$367.50	$441.00	$551.25
T854	$322.50	$367.50	$441.00	$551.25
T865	$361.50	$411.75	$494.25	$618.00
T875	$361.50	$411.75	$494.25	$618.00
T890	$361.50	$411.75	$494.25	$618.00
T920	$361.50	$411.75	$494.25	$618.00
T921	$361.50	$411.75	$494.25	$618.00
T922	$361.50	$411.75	$494.25	$618.00
T923	$361.50	$411.75	$494.25	$618.00
TB30	$498.00	$567.75	$681.00	$851.25
TB3R	$498.00	$567.75	$681.00	$851.25
U560	$897.75	$1,023.75	$1,228.50	$1,536.00
U56R	$897.75	$1,023.75	$1,228.50	$1,536.00
U570	$897.75	$1,023.75	$1,228.50	$1,536.00
U57R	$897.75	$1,023.75	$1,228.50	$1,536.00
U580	$897.75	$1,023.75	$1,228.50	$1,536.00
U58R	$897.75	$1,023.75	$1,228.50	$1,536.00
U701	$1,836.75	$2,094.00	$2,512.50	$3,141.00
U702	$1,515.00	$1,727.25	$2,073.00	$2,591.25
U703	$1,689.00	$1,925.25	$2,310.00	$2,887.50
U704	$1,515.00	$1,727.25	$2,073.00	$2,591.25

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
U731	$1,836.75	$2,094.00	$2,512.50	$3,141.00
U732	$1,515.00	$1,727.25	$2,073.00	$2,591.25
U733	$1,689.00	$1,925.25	$2,310.00	$2,887.50
U734	$1,227.00	$1,398.75	$1,678.50	$2,098.50
U7M1	$1,836.75	$2,094.00	$2,512.50	$3,141.00
U7M2	$1,515.00	$1,727.25	$2,073.00	$2,591.25
U7M3	$1,636.50	$1,865.25	$2,238.00	$2,797.50
U7PR	$378.00	$431.25	$517.50	$647.25
U7PS	$330.00	$376.50	$451.50	$564.75
UB10	$1,879.50	$2,142.75	$2,571.00	$3,213.75
UB1W	$2,304.00	$2,626.50	$3,151.50	$3,939.75
UB3W	$2,304.00	$2,626.50	$3,151.50	$3,939.75
UC10	$0.00	$0.00	$0.00	$0.00
UC3R	$0.00	$0.00	$0.00	$0.00
UF10	$1,289.25	$1,470.00	$1,764.00	$2,205.00
UF30	$1,332.75	$1,519.50	$1,823.25	$2,279.25
UF40	$1,332.75	$1,519.50	$1,823.25	$2,279.25
UF50	$1,332.75	$1,519.50	$1,823.25	$2,279.25
UF60	$3,710.25	$4,230.00	$5,076.00	$6,345.00
UF61	$3,141.75	$3,581.25	$4,297.50	$5,372.25
UF70	$3,141.75	$3,581.25	$4,297.50	$5,372.25
UF71	$3,141.75	$3,581.25	$4,297.50	$5,372.25
UFR1	$1,606.50	$1,831.50	$2,197.50	$2,747.25
UFR3	$3,710.25	$4,230.00	$5,076.00	$6,345.00
USP0	$378.00	$431.25	$517.50	$647.25
USPR	$378.00	$431.25	$517.50	$647.25
USPS	$330.00	$376.50	$451.50	$564.75
UXW2	$217.50	$248.25	$297.75	$372.00
V300	$322.50	$367.50	$441.00	$551.25
V301	$322.50	$367.50	$441.00	$551.25
V302	$361.50	$411.75	$494.25	$618.00
V304	$361.50	$411.75	$494.25	$618.00
V305	$322.50	$367.50	$441.00	$551.25
V306	$322.50	$367.50	$441.00	$551.25
V307	$322.50	$367.50	$441.00	$551.25
V308	$322.50	$367.50	$441.00	$551.25
V309	$322.50	$367.50	$441.00	$551.25
V510	$205.50	$234.00	$280.50	$351.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
V530	$196.50	$224.25	$269.25	$336.75
V532	$390.75	$445.50	$534.75	$668.25
V535	$390.75	$445.50	$534.75	$668.25
V550	$390.75	$445.50	$534.75	$668.25
V555	$390.75	$445.50	$534.75	$668.25
V598	$411.75	$469.50	$563.25	$704.25
V599	$411.75	$469.50	$563.25	$704.25
V789	$681.75	$777.00	$932.25	$1,165.50
V790	$660.75	$753.00	$903.75	$1,129.50
V797	$297.75	$339.75	$408.00	$510.00
V7SG	$936.00	$1,067.25	$1,281.00	$1,601.25
V7SX	$783.00	$892.50	$1,071.00	$1,338.75
V808	$654.75	$746.25	$895.50	$1,119.75
V815	$304.50	$347.25	$417.00	$521.25
V819	$726.75	$828.75	$994.50	$1,243.50
V820	$648.00	$738.75	$886.50	$1,108.50
V920	$499.50	$569.25	$683.25	$854.25
V921	$499.50	$569.25	$683.25	$854.25
V923	$333.00	$379.50	$455.25	$569.25
V924	$597.75	$681.75	$818.25	$1,023.00
V925	$612.00	$697.50	$837.00	$1,046.25
V928	$460.50	$525.00	$630.00	$787.50
V929	$460.50	$525.00	$630.00	$787.50
V930	$369.00	$420.75	$504.75	$630.75
V931	$333.00	$379.50	$455.25	$569.25
V932	$384.00	$438.00	$525.75	$657.00
VC16	$322.50	$367.50	$441.00	$551.25
VC30	$361.50	$411.75	$494.25	$618.00
VC33	$361.50	$411.75	$494.25	$618.00
VR10	$354.75	$404.25	$485.25	$606.75
VR12	$322.50	$367.50	$441.00	$551.25
VR13	$377.25	$429.75	$516.00	$645.00
VR16	$361.50	$411.75	$494.25	$618.00
VR20	$333.00	$379.50	$455.25	$569.25
VR75	$322.50	$367.50	$441.00	$551.25
VS99	$0.00	$0.00	$0.00	$0.00
W010	$92.25	$105.00	$126.00	$157.50
W01R	$92.25	$105.00	$126.00	$157.50

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
W100	$584.25	$666.00	$799.50	$999.75
W150	$0.00	$0.00	$0.00	$0.00
W199	$0.00	$0.00	$0.00	$0.00
W350	$456.75	$520.50	$624.75	$780.75
W35R	$456.75	$520.50	$624.75	$780.75
W360	$1,430.25	$1,630.50	$1,956.75	$2,445.75
W36F	$228.75	$261.00	$313.50	$392.25
W400	$974.25	$1,110.75	$1,332.75	$1,665.75
W411	$174.75	$199.50	$239.25	$299.25
W412	$174.75	$199.50	$239.25	$299.25
W421	$174.75	$199.50	$239.25	$299.25
W500	$1,101.75	$1,256.25	$1,507.50	$1,884.75
W502	$454.50	$518.25	$621.75	$777.00
W514	$795.00	$906.00	$1,087.50	$1,359.75
W516	$795.00	$906.00	$1,087.50	$1,359.75
W518	$795.00	$906.00	$1,087.50	$1,359.75
W520	$795.00	$906.00	$1,087.50	$1,359.75
W523	$406.50	$463.50	$556.50	$696.00
W530	$406.50	$463.50	$556.50	$696.00
W535	$393.75	$449.25	$539.25	$674.25
W540	$406.50	$463.50	$556.50	$696.00
W544	$391.50	$446.25	$535.50	$669.75
W545	$393.75	$449.25	$539.25	$674.25
W546	$401.25	$457.50	$549.00	$686.25
W590	$403.50	$459.75	$552.00	$690.00
W592	$87.00	$99.00	$118.50	$148.50
W595	$238.50	$272.25	$327.00	$408.75
W600	$819.75	$934.50	$1,121.25	$1,401.75
W625	$284.25	$324.00	$388.50	$486.00
W650	$402.00	$458.25	$549.75	$687.00
W655	$387.75	$441.75	$530.25	$663.00
W65D	$402.00	$458.25	$549.75	$687.00
W65R	$387.75	$441.75	$530.25	$663.00
W660	$1,115.25	$1,271.25	$1,525.50	$1,907.25
W66R	$1,092.75	$1,245.75	$1,494.75	$1,868.25
W670	$827.25	$942.75	$1,131.00	$1,413.75
W680	$1,205.25	$1,374.00	$1,648.50	$2,061.00
W68R	$1,205.25	$1,374.00	$1,648.50	$2,061.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
W700	$975.75	$1,112.25	$1,335.00	$1,668.75
W705	$0.00	$0.00	$0.00	$0.00
W707	$1,340.25	$1,527.75	$1,833.00	$2,291.25
W71R	$975.75	$1,112.25	$1,335.00	$1,668.75
W755	$154.50	$176.25	$211.50	$264.75
W760	$154.50	$176.25	$211.50	$264.75
W76R	$154.50	$176.25	$211.50	$264.75
W770	$1,205.25	$1,374.00	$1,648.50	$2,061.00
W77R	$1,205.25	$1,374.00	$1,648.50	$2,061.00
W790	$1,454.25	$1,657.50	$1,989.00	$2,486.25
W79R	$1,454.25	$1,657.50	$1,989.00	$2,486.25
W800	$2,097.00	$2,390.25	$2,868.00	$3,585.00
W803	$1,430.25	$1,630.50	$1,956.75	$2,445.75
W804	$675.00	$769.50	$923.25	$1,154.25
W823	$807.75	$921.00	$1,105.50	$1,382.25
W833	$726.00	$828.00	$993.75	$1,242.00
W850	$202.50	$231.00	$277.50	$347.25
W853	$86.25	$98.25	$117.75	$147.00
W855	$231.75	$264.00	$316.50	$396.00
W85R	$86.25	$98.25	$117.75	$147.00
W85S	$231.75	$264.00	$316.50	$396.00
W863	$144.00	$164.25	$197.25	$246.75
W880	$2,097.00	$2,390.25	$2,868.00	$3,585.00
W890	$2,097.00	$2,390.25	$2,868.00	$3,585.00
W89R	$2,097.00	$2,390.25	$2,868.00	$3,585.00
W980	$236.25	$269.25	$323.25	$404.25
W983	$236.25	$269.25	$323.25	$404.25
W985	$228.00	$260.25	$312.00	$390.00
W990	$2,944.50	$3,357.00	$4,028.25	$5,035.50
W99P	$2,806.50	$3,199.50	$3,839.25	$4,799.25
W99R	$2,806.50	$3,199.50	$3,839.25	$4,799.25
W9AR	$0.00	$0.00	$0.00	$0.00
W9SM	$0.00	$0.00	$0.00	$0.00
WEPP	$0.00	$0.00	$0.00	$0.00
WF81	$935.25	$1,066.50	$1,279.50	$1,599.75
WF8A	$822.00	$936.75	$1,124.25	$1,405.50
WF96	$648.75	$739.50	$887.25	$1,109.25
WF9A	$648.75	$739.50	$887.25	$1,109.25

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
WF9S	$0.00	$0.00	$0.00	$0.00
WP50	$1,560.00	$1,778.25	$2,133.75	$2,667.00
WP68	$1,704.75	$1,943.25	$2,331.75	$2,914.50
WP69	$0.00	$0.00	$0.00	$0.00
WP70	$375.75	$428.25	$513.75	$642.00
WP71	$223.50	$255.00	$306.00	$382.50
WP72	$257.25	$293.25	$351.75	$439.50
WP73	$295.50	$336.75	$404.25	$505.50
WP74	$198.00	$225.75	$270.75	$338.25
WP75	$223.50	$255.00	$306.00	$382.50
WP76	$249.00	$283.50	$340.50	$426.00
WP77	$0.00	$0.00	$0.00	$0.00
WP78	$0.00	$0.00	$0.00	$0.00
WP79	$0.00	$0.00	$0.00	$0.00
WP7A	$0.00	$0.00	$0.00	$0.00
WP7C	$223.50	$255.00	$306.00	$382.50
WP7D	$257.25	$293.25	$351.75	$439.50
WP7E	$295.50	$336.75	$404.25	$505.50
WP7X	$0.00	$0.00	$0.00	$0.00
WP7Z	$0.00	$0.00	$0.00	$0.00
WP95	$0.00	$0.00	$0.00	$0.00
WP96	$690.00	$786.75	$944.25	$1,180.50
WP97	$789.00	$899.25	$1,079.25	$1,349.25
WP99	$0.00	$0.00	$0.00	$0.00
WP9B	$231.00	$263.25	$315.75	$394.50
WP9C	$55.50	$63.00	$75.75	$94.50
WP9D	$3,633.75	$4,142.25	$4,971.00	$6,213.75
WP9E	$4,008.00	$4,569.00	$5,482.50	$6,853.50
WP9F	$2,514.75	$2,866.50	$3,439.50	$4,299.75
WP9K	$2,815.50	$3,210.00	$3,852.00	$4,815.00
WP9L	$1,078.50	$1,229.25	$1,475.25	$1,844.25
WP9M	$1,457.25	$1,661.25	$1,993.50	$2,492.25
WP9N	$3,721.50	$4,242.75	$5,091.00	$6,363.75
WP9P	$4,022.25	$4,585.50	$5,502.75	$6,878.25
WP9Q	$4,626.75	$5,274.75	$6,330.00	$7,912.50
WP9V	$1,748.25	$1,992.75	$2,391.00	$2,988.75
WP9W	$0.00	$0.00	$0.00	$0.00
WPJE	$963.75	$1,098.75	$1,318.50	$1,648.50

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
WPJH	$535.50	$610.50	$732.75	$915.75
WPJJ	$108.00	$123.00	$147.75	$184.50
WPRC	$0.00	$0.00	$0.00	$0.00
WPTL	$130.50	$148.50	$178.50	$223.50
WPTS	$130.50	$148.50	$178.50	$223.50
WPVA	$3,681.75	$4,197.00	$5,036.25	$6,295.50
WPVB	$3,171.75	$3,615.75	$4,338.75	$5,423.25
WPVC	$2,916.75	$3,324.75	$3,990.00	$4,987.50
WPVD	$2,237.25	$2,550.75	$3,060.75	$3,825.75
WPVE	$1,982.25	$2,259.75	$2,712.00	$3,390.00
WPVT	$1,002.75	$1,143.00	$1,371.75	$1,714.50
WPVY	$704.25	$802.50	$963.00	$1,203.75
WPVZ	$1,418.25	$1,617.00	$1,940.25	$2,425.50
WR65	$380.25	$433.50	$520.50	$651.00
WS31	$728.25	$830.25	$996.00	$1,245.00
WS51	$1,077.00	$1,227.75	$1,473.00	$1,841.25
WS56	$1,164.75	$1,327.50	$1,593.00	$1,991.25
WS5A	$1,077.00	$1,227.75	$1,473.00	$1,841.25
WS5B	$1,059.75	$1,208.25	$1,449.75	$1,812.00
WS71	$1,340.25	$1,527.75	$1,833.00	$2,291.25
WS76	$1,454.25	$1,657.50	$1,989.00	$2,486.25
WS7A	$1,340.25	$1,527.75	$1,833.00	$2,291.25
WS7B	$1,454.25	$1,657.50	$1,989.00	$2,486.25
WSPB	$0.00	$0.00	$0.00	$0.00
Z130	$372.75	$425.25	$510.00	$637.50
Z187	$671.25	$765.00	$918.00	$1,147.50
Z200	$361.50	$411.75	$494.25	$618.00
Z201	$322.50	$367.50	$441.00	$551.25
Z204	$322.50	$367.50	$441.00	$551.25
Z206	$322.50	$367.50	$441.00	$551.25
Z207	$322.50	$367.50	$441.00	$551.25
Z300	$117.75	$134.25	$161.25	$201.75
Z400	$91.50	$104.25	$125.25	$156.75
Z501	$507.75	$579.00	$694.50	$868.50
Z503	$507.75	$579.00	$694.50	$868.50
Z520	$527.25	$600.75	$720.75	$900.75
Z52R	$527.25	$600.75	$720.75	$900.75
Z530	$527.25	$600.75	$720.75	$900.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
Z538	$299.25	$341.25	$409.50	$512.25
Z53R	$527.25	$600.75	$720.75	$900.75
Z545	$209.25	$238.50	$286.50	$358.50
Z548	$237.00	$270.00	$324.00	$405.00
Z585	$207.00	$236.25	$283.50	$354.75
Z586	$199.50	$227.25	$273.00	$341.25
Z601	$552.00	$629.25	$755.25	$944.25
Z602	$468.00	$533.25	$639.75	$799.50
Z603	$552.00	$629.25	$755.25	$944.25
Z604	$468.00	$533.25	$639.75	$799.50
Z605	$312.00	$355.50	$426.75	$533.25
Z610	$372.75	$425.25	$510.00	$637.50
Z6DP	$0.00	$0.00	$0.00	$0.00
Z6SW	$0.00	$0.00	$0.00	$0.00
Z6SX	$103.50	$117.75	$141.00	$176.25
Z800	$91.50	$104.25	$125.25	$156.75
ZPTL	$174.75	$199.50	$239.25	$299.25
W593	$350.25	$399.00	$478.50	$598.50
F70Q	$525.75	$599.25	$719.25	$899.25
F70D	$2,607.75	$2,973.00	$3,567.75	$4,459.50
F70G	$3,250.50	$3,705.75	$4,446.75	$5,558.25
F70K	$4,322.25	$4,927.50	$5,913.00	$7,391.25
F3P7	$1,740.75	$1,984.50	$2,381.25	$2,976.75
F3N0	$868.50	$990.00	$1,188.00	$1,485.00
F70T	$0.00	$0.00	$0.00	$0.00
F70Y	$676.50	$771.00	$925.50	$1,157.25
F70V	$125.25	$142.50	$171.00	$213.75
F70U	$0.00	$0.00	$0.00	$0.00
F70P	$238.50	$272.25	$327.00	$408.75
F70R	$225.00	$256.50	$307.50	$384.75
F70S	$337.50	$384.75	$462.00	$577.50
T6WE	$11.25	$12.75	$15.00	$18.75
T6MS	$38.25	$43.50	$52.50	$66.00

SMA Renewal Pricing

Item	Annual SMA
AMHN	$3,375.00
BM10	$138.00
BM52	$468.00
BMS1	$889.50
BMS2	$510.00
BMS3	$468.00
CRM1	$900.00
CRM2	$900.00
CRM4	$300.00
CRM7	$900.00
CRM8	$900.00
CRMB	$487.50
DI9P	$270.00
DSH1	$12,000.00
DSH2	$20,000.00
DSH3	$30,000.00
ES26	$180.00
ES27	$180.00
ES28	$112.50
ESAR	$180.00
ESBM	$180.00
ESFT	$180.00
ESPP	$180.00
ESPS	$112.50
ESSM	$180.00
ESSS	$180.00
ESSX	$180.00
F70Q	$361.50
F78S	$270.00
F78T	$270.00
F9LB	$375.00
F9YG	$630.00
LSKA	$375.00
MCK1	$789.75
MCK3	$789.75
MCK4	$789.75
MCKA	$101.25
MCKB	$101.25
MCKD	$56.70

SMA Renewal Pricing

Item	Annual SMA
MCKE	$56.70
MCKM	$101.25
MCKN	$101.25
MCKU	$56.70
MCKV	$56.70
MCKZ	$789.75
MP60	$2,250.00
SCR1	$900.00
SCR2	$300.00
SCR3	$487.50
SFP1	$81.00
SFP2	$172.80
SFP3	$81.00
SFP4	$172.80
SFPC	$1,080.00
SFPD	$1,080.00
SFPE	$2,700.00
SFPF	$2,700.00
SFPL	$3,375.00
SFPM	$3,375.00
SFPT	$540.00
SFPU	$540.00
SFPV	$194.40
SFPW	$194.40
SFPX	$270.00
SFPY	$270.00
SGB1	$81.00
SGB2	$162.00
SGB3	$81.00
SGB4	$162.00
SGBC	$1,080.00
SGBD	$1,080.00
SGBE	$2,700.00
SGBF	$2,700.00
SGBL	$810.00
SGBM	$810.00
SGBT	$540.00
SGBU	$540.00
SGBV	$194.40

SMA Renewal Pricing

Item	Annual SMA
SGBW	$194.40
SGBX	$270.00
SGBY	$270.00
SGC1	$81.00
SGC2	$172.50
SGC3	$81.00
SGC4	$172.50
SGCC	$1,080.00
SGCD	$1,080.00
SGCE	$2,700.00
SGCF	$2,700.00
SGCL	$810.00
SGCM	$810.00
SGCT	$540.00
SGCU	$540.00
SGCV	$194.40
SGCW	$194.40
SGCX	$270.00
SGCY	$270.00
SGD1	$405.00
SGD2	$675.00
SGD3	$405.00
SGD4	$675.00
SGDC	$3,375.00
SGDD	$3,375.00
SGDE	$6,750.00
SGDF	$6,750.00
SGDL	$2,700.00
SGDM	$2,700.00
SGDT	$2,025.00
SGDU	$2,025.00
SGDV	$1,012.50
SGDW	$1,012.50
SGDX	$1,350.00
SGDY	$1,350.00
SGF1	$1,215.00
SGF2	$2,025.00
SGF3	$1,215.00
SGF4	$2,025.00

SMA Renewal Pricing

Item	Annual SMA
SGFC	$13,500.00
SGFD	$13,500.00
SGFE	$13,500.00
SGFF	$13,500.00
SGFL	$12,150.00
SGFM	$12,150.00
SGFT	$10,125.00
SGFU	$10,125.00
SGFV	$4,050.00
SGFW	$4,050.00
SGFX	$6,750.00
SGFY	$6,750.00
SGK1	$121.50
SGK2	$202.50
SGK3	$121.50
SGK4	$202.50
SGKC	$2,700.00
SGKD	$2,700.00
SGKE	$3,375.00
SGKF	$3,375.00
SGKL	$2,025.00
SGKM	$2,025.00
SGKT	$1,350.00
SGKU	$1,350.00
SGKV	$405.00
SGKW	$405.00
SGKX	$675.00
SGKY	$675.00
SGL1	$121.50
SGL2	$208.50
SGL3	$121.50
SGL4	$208.50
SGLC	$2,700.00
SGLD	$2,700.00
SGLE	$3,375.00
SGLF	$3,375.00
SGLL	$2,025.00
SGLM	$2,025.00
SGLT	$1,350.00

SMA Renewal Pricing

Item	Annual SMA
SGLU	$1,350.00
SGLV	$405.00
SGLW	$405.00
SGLX	$675.00
SGLY	$675.00
SGM1	$121.50
SGM2	$202.50
SGM3	$121.50
SGM4	$202.50
SGMC	$1,080.00
SGMD	$1,080.00
SGME	$2,700.00
SGMF	$2,700.00
SGML	$810.00
SGMM	$810.00
SGMT	$540.00
SGMU	$540.00
SGMV	$194.40
SGMW	$194.40
SGMX	$270.00
SGMY	$270.00
SGN1	$121.50
SGN2	$202.50
SGN3	$121.50
SGN4	$202.50
SGNC	$2,700.00
SGND	$2,700.00
SGNE	$3,375.00
SGNF	$3,375.00
SGNL	$2,025.00
SGNM	$2,025.00
SGNT	$1,350.00
SGNU	$1,350.00
SGNV	$405.00
SGNW	$405.00
SGNX	$675.00
SGNY	$675.00
SGS1	$121.50
SGS2	$202.50

SMA Renewal Pricing

Item	Annual SMA
SGS3	$121.50
SGS4	$202.50
SGSC	$2,700.00
SGSD	$2,700.00
SGSE	$3,375.00
SGSF	$3,375.00
SGSL	$2,025.00
SGSM	$2,025.00
SGST	$1,350.00
SGSU	$1,350.00
SGSV	$405.00
SGSW	$405.00
SGSX	$675.00
SGSY	$675.00
SGT1	$121.50
SGT2	$202.50
SGT3	$121.50
SGT4	$202.50
SGTC	$2,700.00
SGTD	$2,700.00
SGTE	$3,375.00
SGTF	$3,375.00
SGTL	$2,025.00
SGTM	$2,025.00
SGTT	$1,350.00
SGTU	$1,350.00
SGTV	$405.00
SGTW	$405.00
SGTX	$675.00
SGTY	$675.00
SGW1	$81.00
SGW2	$172.50
SGW3	$81.00
SGW4	$172.50
SGWC	$675.00
SGWD	$675.00
SGWE	$2,700.00
SGWF	$2,700.00
SGWL	$810.00

SMA Renewal Pricing

Item	Annual SMA
SGWM	$810.00
SGWT	$540.00
SGWU	$540.00
SGWV	$194.40
SGWW	$194.40
SGWX	$270.00
SGWY	$270.00
SHA1	$675.00
SHA2	$1,012.50
SHA3	$675.00
SHA4	$1,012.50
SHAC	$3,375.00
SHAD	$3,375.00
SHAE	$3,375.00
SHAF	$3,375.00
SHAL	$3,375.00
SHAM	$3,375.00
SHAT	$2,700.00
SHAU	$2,700.00
SHAV	$1,350.00
SHAW	$1,350.00
SHAX	$2,025.00
SHAY	$2,025.00
SHC1	$81.00
SHC2	$162.00
SHC3	$81.00
SHC4	$162.00
SHCC	$1,080.00
SHCD	$1,080.00
SHCE	$2,700.00
SHCF	$2,700.00
SHCL	$810.00
SHCM	$810.00
SHCT	$540.00
SHCU	$540.00
SHCV	$194.40
SHCW	$194.40
SHCX	$270.00
SHCY	$270.00

SMA Renewal Pricing

Item	Annual SMA
SHD1	$81.00
SHD2	$162.00
SHD3	$81.00
SHD4	$162.00
SHDC	$1,080.00
SHDD	$1,080.00
SHDE	$2,700.00
SHDF	$2,700.00
SHDL	$810.00
SHDM	$810.00
SHDT	$540.00
SHDU	$540.00
SHDV	$194.40
SHDW	$194.40
SHDX	$270.00
SHDY	$270.00
SHH1	$810.00
SHH2	$1,215.00
SHH3	$810.00
SHH4	$1,215.00
SHHC	$4,050.00
SHHD	$4,050.00
SHHE	$4,050.00
SHHF	$4,050.00
SHHL	$4,050.00
SHHM	$4,050.00
SHHT	$3,240.00
SHHU	$3,240.00
SHHV	$1,620.00
SHHW	$1,620.00
SHHX	$2,430.00
SHHY	$2,430.00
SHL1	$81.00
SHL2	$121.50
SHL3	$81.00
SHL4	$121.50
SHLC	$1,350.00
SHLD	$1,350.00
SHLE	$2,700.00

SMA Renewal Pricing

Item	Annual SMA
SHLF	$2,700.00
SHLL	$810.00
SHLM	$810.00
SHLT	$540.00
SHLU	$540.00
SHLV	$202.50
SHLW	$202.50
SHLX	$270.00
SHLY	$270.00
SHN1	$121.50
SHN2	$202.50
SHN3	$121.50
SHN4	$202.50
SHNC	$2,700.00
SHND	$2,700.00
SHNE	$3,375.00
SHNF	$3,375.00
SHNL	$2,025.00
SHNM	$2,025.00
SHNT	$1,350.00
SHNU	$1,350.00
SHNV	$405.00
SHNW	$405.00
SHNX	$675.00
SHNY	$675.00
SHP1	$81.00
SHP2	$162.00
SHP3	$81.00
SHP4	$162.00
SHPC	$1,080.00
SHPD	$1,080.00
SHPE	$2,700.00
SHPF	$2,700.00
SHPL	$810.00
SHPM	$810.00
SHPT	$540.00
SHPU	$540.00
SHPV	$194.40
SHPW	$194.40

SMA Renewal Pricing

Item	Annual SMA
SHPX	$270.00
SHPY	$270.00
SHR1	$121.50
SHR2	$202.50
SHR3	$121.50
SHR4	$202.50
SHRC	$2,700.00
SHRD	$2,700.00
SHRE	$3,375.00
SHRF	$3,375.00
SHRL	$2,025.00
SHRM	$2,025.00
SHRT	$1,350.00
SHRU	$1,350.00
SHRV	$405.00
SHRW	$405.00
SHRX	$675.00
SHRY	$675.00
SHT1	$121.50
SHT2	$202.50
SHT3	$121.50
SHT4	$202.50
SHTC	$2,700.00
SHTD	$2,700.00
SHTE	$3,375.00
SHTF	$3,375.00
SHTL	$2,025.00
SHTM	$2,025.00
SHTT	$1,350.00
SHTU	$1,350.00
SHTV	$405.00
SHTW	$405.00
SHTX	$675.00
SHTY	$675.00
SHV1	$121.50
SHV2	$202.50
SHV3	$121.50
SHV4	$202.50
SHVL	$2,025.00

SMA Renewal Pricing

Item	Annual SMA
SHVM	$2,025.00
SHVT	$1,350.00
SHVU	$1,350.00
SHVV	$405.00
SHVW	$405.00
SHVX	$675.00
SHVY	$675.00
SHW1	$121.50
SHW2	$202.50
SHW3	$121.50
SHW4	$202.50
SHWL	$2,025.00
SHWM	$2,025.00
SHWT	$1,350.00
SHWU	$1,350.00
SHWV	$405.00
SHWW	$405.00
SHWX	$675.00
SHWY	$675.00
SHX1	$1,215.00
SHX2	$1,620.00
SHX3	$1,215.00
SHX4	$1,620.00
SHXL	$10,125.00
SHXM	$10,125.00
SHXT	$7,593.75
SHXU	$7,593.75
SHXV	$3,037.50
SHXW	$3,037.50
SHXX	$4,050.00
SHXY	$4,050.00
SHY1	$675.00
SHY2	$810.00
SHY3	$675.00
SHY4	$810.00
SHYL	$2,025.00
SHYM	$2,025.00
SHYT	$1,687.50
SHYU	$1,687.50

SMA Renewal Pricing

Item	Annual SMA
SHYV	$1,012.50
SHYW	$1,012.50
SHYX	$1,350.00
SHYY	$1,350.00
SHZ1	$675.00
SHZ2	$810.00
SHZ3	$675.00
SHZ4	$810.00
SHZL	$2,025.00
SHZM	$2,025.00
SHZT	$1,687.50
SHZU	$1,687.50
SHZV	$1,012.50
SHZW	$1,012.50
SHZX	$1,350.00
SHZY	$1,350.00
SLB1	$121.50
SLB2	$243.00
SLB3	$121.50
SLB4	$243.00
SLBA	$121.50
SLBB	$121.50
SLBC	$1,620.00
SLBD	$1,620.00
SLBE	$2,025.00
SLBF	$2,025.00
SLBL	$1,215.00
SLBM	$1,215.00
SLBT	$810.00
SLBU	$810.00
SLBV	$291.60
SLBW	$291.60
SLBX	$405.00
SLBY	$405.00
SLC1	$405.00
SLC2	$675.00
SLC3	$405.00
SLC4	$675.00
SLCA	$270.00

SMA Renewal Pricing

Item	Annual SMA
SLCB	$270.00
SLCC	$270.00
SLCD	$270.00
SLCE	$6,750.00
SLCF	$6,750.00
SLCL	$2,700.00
SLCM	$2,700.00
SLCT	$2,025.00
SLCU	$2,025.00
SLCV	$1,012.50
SLCW	$1,012.50
SLCX	$1,350.00
SLCY	$1,350.00
SLD1	$1,215.00
SLD2	$2,025.00
SLD3	$1,215.00
SLD4	$2,025.00
SLDC	$13,500.00
SLDD	$13,500.00
SLDE	$13,500.00
SLDF	$13,500.00
SLDL	$12,150.00
SLDM	$12,150.00
SLDT	$10,125.00
SLDU	$10,125.00
SLDV	$4,050.00
SLDW	$4,050.00
SLDX	$6,750.00
SLDY	$6,750.00
SLF1	$121.50
SLF2	$202.50
SLF3	$121.50
SLF4	$202.50
SLFC	$2,700.00
SLFD	$2,700.00
SLFE	$3,375.00
SLFF	$3,375.00
SLFL	$2,025.00
SLFM	$2,025.00

SMA Renewal Pricing

Item	Annual SMA
SLFT	$1,350.00
SLFU	$1,350.00
SLFV	$405.00
SLFW	$405.00
SLFX	$675.00
SLFY	$675.00
SLG1	$121.50
SLG2	$202.50
SLG3	$121.50
SLG4	$202.50
SLGC	$2,700.00
SLGD	$2,700.00
SLGE	$3,375.00
SLGF	$3,375.00
SLGL	$2,025.00
SLGM	$2,025.00
SLGT	$1,350.00
SLGU	$1,350.00
SLGV	$405.00
SLGW	$405.00
SLGX	$675.00
SLGY	$675.00
SLH1	$675.00
SLH2	$1,012.50
SLH3	$675.00
SLH4	$1,012.50
SLHC	$3,375.00
SLHD	$3,375.00
SLHE	$3,375.00
SLHF	$3,375.00
SLHL	$3,375.00
SLHM	$3,375.00
SLHT	$2,700.00
SLHU	$2,700.00
SLHV	$1,350.00
SLHW	$1,350.00
SLHX	$2,025.00
SLHY	$2,025.00
SLJ1	$1,215.00

SMA Renewal Pricing

Item	Annual SMA
SLJ2	$2,025.00
SLJ3	$1,215.00
SLJ4	$2,025.00
SLJC	$13,500.00
SLJD	$13,500.00
SLJE	$13,500.00
SLJF	$13,500.00
SLJL	$12,150.00
SLJM	$12,150.00
SLJT	$10,125.00
SLJU	$10,125.00
SLJV	$4,050.00
SLJW	$4,050.00
SLJX	$6,750.00
SLJY	$6,750.00
SLK1	$1,215.00
SLK2	$2,430.00
SLK3	$1,215.00
SLK4	$2,430.00
SLKC	$13,500.00
SLKD	$13,500.00
SLKE	$13,500.00
SLKF	$13,500.00
SLKL	$12,150.00
SLKM	$12,150.00
SLKT	$8,100.00
SLKU	$8,100.00
SLKV	$2,916.00
SLKW	$2,916.00
SLKX	$4,050.00
SLKY	$4,050.00
SLL1	$1,215.00
SLL2	$2,430.00
SLL3	$1,215.00
SLL4	$2,430.00
SLLC	$13,500.00
SLLD	$13,500.00
SLLE	$13,500.00
SLLF	$13,500.00

SMA Renewal Pricing

Item	Annual SMA
SLLL	$12,150.00
SLLM	$12,150.00
SLLT	$8,100.00
SLLU	$8,100.00
SLLV	$2,916.00
SLLW	$2,916.00
SLLX	$4,050.00
SLLY	$4,050.00
SLM1	$1,215.00
SLM2	$2,025.00
SLM3	$1,215.00
SLM4	$2,025.00
SLM5	$135.00
SLMC	$13,500.00
SLMD	$13,500.00
SLME	$13,500.00
SLMF	$13,500.00
SLML	$12,150.00
SLMM	$12,150.00
SLMT	$10,125.00
SLMU	$10,125.00
SLMV	$4,050.00
SLMW	$4,050.00
SLMX	$6,750.00
SLMY	$6,750.00
SLMZ	$135.00
SLN1	$1,215.00
SLN2	$2,025.00
SLN3	$1,215.00
SLN4	$2,025.00
SLNC	$13,500.00
SLND	$13,500.00
SLNE	$13,500.00
SLNF	$13,500.00
SLNL	$12,150.00
SLNM	$12,150.00
SLNT	$10,125.00
SLNU	$10,125.00
SLNV	$4,050.00

SMA Renewal Pricing

Item	Annual SMA
SLNW	$4,050.00
SLNX	$6,750.00
SLNY	$6,750.00
SLP1	$1,215.00
SLP2	$2,025.00
SLP3	$1,215.00
SLP4	$2,025.00
SLPC	$13,500.00
SLPD	$13,500.00
SLPE	$13,500.00
SLPF	$13,500.00
SLPL	$12,150.00
SLPM	$12,150.00
SLPT	$10,125.00
SLPU	$10,125.00
SLPV	$4,050.00
SLPW	$4,050.00
SLPX	$6,750.00
SLPY	$6,750.00
SLR1	$1,215.00
SLR2	$2,025.00
SLR3	$1,215.00
SLR4	$2,025.00
SLRC	$13,500.00
SLRD	$13,500.00
SLRE	$13,500.00
SLRF	$13,500.00
SLRL	$12,150.00
SLRM	$12,150.00
SLRT	$10,125.00
SLRU	$10,125.00
SLRV	$4,050.00
SLRW	$4,050.00
SLRX	$6,750.00
SLRY	$6,750.00
SLT1	$81.00
SLT2	$162.00
SLT3	$81.00
SLT4	$162.00

SMA Renewal Pricing

Item	Annual SMA
SLTC	$1,080.00
SLTD	$1,080.00
SLTE	$2,700.00
SLTF	$2,700.00
SLTL	$810.00
SLTM	$810.00
SLTT	$540.00
SLTU	$540.00
SLTV	$194.40
SLTW	$194.40
SLTX	$270.00
SLTY	$270.00
SLW1	$121.50
SLW2	$202.50
SLW3	$121.50
SLW4	$202.50
SLWC	$2,700.00
SLWD	$2,700.00
SLWE	$3,375.00
SLWF	$3,375.00
SLWL	$2,025.00
SLWM	$2,025.00
SLWT	$1,350.00
SLWU	$1,350.00
SLWX	$675.00
SLWY	$675.00
SLX1	$121.50
SLX2	$202.50
SLX3	$121.50
SLX4	$202.50
SLXC	$2,700.00
SLXD	$2,700.00
SLXE	$3,375.00
SLXF	$3,375.00
SLXL	$2,025.00
SLXM	$2,025.00
SLXT	$1,350.00
SLXU	$1,350.00
SLXV	$405.00

SMA Renewal Pricing

Item	Annual SMA
SLXW	$405.00
SLXX	$675.00
SLXY	$675.00
SLY1	$1,215.00
SLY2	$2,025.00
SLY3	$1,215.00
SLY4	$2,025.00
SLYC	$13,500.00
SLYD	$13,500.00
SLYE	$13,500.00
SLYF	$13,500.00
SLYL	$12,150.00
SLYM	$12,150.00
SLYT	$10,125.00
SLYU	$10,125.00
SLYV	$4,050.00
SLYW	$4,050.00
SLYX	$6,750.00
SLYY	$6,750.00
SMAE	$1,012.50
SMAF	$1,012.50
SMBS	$3,375.00
SMBT	$3,375.00
SMCL	$337.50
SMCM	$337.50
SMDE	$3,375.00
SMDF	$3,375.00
SMDL	$3,375.00
SMDM	$3,375.00
SMDS	$3,375.00
SMDT	$3,375.00
SMF1	$1,215.00
SMF2	$2,430.00
SMF3	$1,215.00
SMF4	$2,430.00
SMFC	$13,500.00
SMFD	$13,500.00
SMFE	$13,500.00
SMFF	$13,500.00

SMA Renewal Pricing

Item	Annual SMA
SMFL	$12,150.00
SMFM	$12,150.00
SMFT	$8,100.00
SMFU	$8,100.00
SMFV	$2,916.00
SMFW	$2,916.00
SMFX	$4,050.00
SMFY	$4,050.00
SMG1	$1,215.00
SMG2	$2,430.00
SMG3	$1,215.00
SMG4	$2,430.00
SMGC	$13,500.00
SMGD	$13,500.00
SMGE	$13,500.00
SMGF	$13,500.00
SMGL	$12,150.00
SMGM	$12,150.00
SMGT	$8,100.00
SMGU	$8,100.00
SMGV	$2,916.00
SMGW	$2,916.00
SMGX	$4,050.00
SMGY	$4,050.00
SMHM	$3,375.00
SMJ1	$121.50
SMJ2	$243.00
SMJ3	$121.50
SMJ4	$243.00
SMJC	$1,620.00
SMJD	$1,620.00
SMJE	$2,025.00
SMJF	$2,025.00
SMJL	$1,215.00
SMJM	$1,215.00
SMJT	$810.00
SMJU	$810.00
SMJV	$291.60
SMJW	$291.60

SMA Renewal Pricing

Item	Annual SMA
SMJX	$405.00
SMJY	$405.00
SMM1	$810.00
SMM2	$540.00
SMM3	$810.00
SMM4	$540.00
SMMC	$101.25
SMMD	$101.25
SMME	$87.75
SMMF	$87.75
SMML	$135.00
SMMM	$135.00
SMMT	$202.50
SMMU	$202.50
SMMV	$405.00
SMMW	$405.00
SMMX	$270.00
SMMY	$270.00
SMN1	$121.50
SMN2	$243.00
SMN3	$121.50
SMN4	$243.00
SMNC	$1,620.00
SMND	$1,620.00
SMNE	$2,025.00
SMNF	$2,025.00
SMNL	$1,215.00
SMNM	$1,215.00
SMNT	$810.00
SMNU	$810.00
SMNV	$291.60
SMNW	$291.60
SMNX	$405.00
SMNY	$405.00
SMP1	$810.00
SMP2	$1,080.00
SMP3	$810.00
SMP4	$1,080.00
SMPL	$6,750.00

SMA Renewal Pricing

Item	Annual SMA
SMPM	$6,750.00
SMPT	$5,062.50
SMPU	$5,062.50
SMPV	$2,025.00
SMPW	$2,025.00
SMPX	$2,700.00
SMPY	$2,700.00
SMST	$3,375.00
SMSU	$3,375.00
SMT1	$121.50
SMT2	$202.50
SMT3	$121.50
SMT4	$202.50
SMTC	$2,700.00
SMTD	$2,700.00
SMTE	$3,375.00
SMTF	$3,375.00
SMTL	$2,025.00
SMTM	$2,025.00
SMTT	$1,350.00
SMTU	$1,350.00
SMTV	$405.00
SMTW	$405.00
SMTX	$675.00
SMTY	$675.00
SMUC	$3,375.00
SMUD	$3,375.00
SMUE	$3,375.00
SMUF	$3,375.00
SMV1	$121.50
SMV2	$202.50
SMV3	$121.50
SMV4	$202.50
SMVC	$2,625.00
SMVD	$2,625.00
SMVE	$3,375.00
SMVF	$3,375.00
SMVL	$2,025.00
SMVM	$2,025.00

SMA Renewal Pricing

Item	Annual SMA
SMVT	$1,350.00
SMVU	$1,350.00
SMVV	$405.00
SMVW	$405.00
SMVX	$675.00
SMVY	$675.00
SMW1	$121.50
SMW2	$202.50
SMW3	$121.50
SMW4	$202.50
SMWC	$2,700.00
SMWD	$2,700.00
SMWE	$3,375.00
SMWF	$3,375.00
SMWL	$2,025.00
SMWM	$2,025.00
SMWT	$1,350.00
SMWU	$1,350.00
SMWV	$405.00
SMWW	$405.00
SMWX	$675.00
SMWY	$675.00
SMX1	$121.50
SMX2	$243.00
SMX3	$121.50
SMX4	$243.00
SMXC	$1,620.00
SMXD	$1,620.00
SMXE	$2,025.00
SMXF	$2,025.00
SMXL	$1,215.00
SMXM	$1,215.00
SMXT	$810.00
SMXU	$810.00
SMXV	$291.60
SMXW	$291.60
SMXX	$405.00
SMXY	$405.00
SMY1	$121.50

SMA Renewal Pricing

Item	Annual SMA
SMY2	$243.00
SMY3	$121.50
SMY4	$243.00
SMYC	$1,620.00
SMYD	$1,620.00
SMYE	$2,025.00
SMYF	$2,025.00
SMYL	$1,215.00
SMYM	$1,215.00
SMYT	$810.00
SMYU	$810.00
SMYV	$291.60
SMYW	$291.60
SMYX	$405.00
SMYY	$405.00
SMZ1	$121.50
SMZ2	$202.50
SMZ3	$121.50
SMZ4	$202.50
SMZC	$2,700.00
SMZD	$2,700.00
SMZE	$3,375.00
SMZF	$3,375.00
SMZL	$2,025.00
SMZM	$2,025.00
SMZT	$1,350.00
SMZU	$1,350.00
SMZV	$405.00
SMZW	$405.00
SMZX	$675.00
SMZY	$675.00
SNB1	$121.50
SNB2	$202.50
SNB3	$121.50
SNB4	$202.50
SNBC	$2,700.00
SNBD	$2,700.00
SNBE	$3,375.00
SNBF	$3,375.00

SMA Renewal Pricing

Item	Annual SMA
SNBL	$2,025.00
SNBM	$2,025.00
SNBT	$1,350.00
SNBU	$1,350.00
SNBV	$405.00
SNBW	$405.00
SNBX	$675.00
SNBY	$675.00
SNC1	$121.50
SNC2	$202.50
SNC3	$121.50
SNC4	$202.50
SNCC	$2,700.00
SNCD	$2,700.00
SNCE	$3,375.00
SNCF	$3,375.00
SNCL	$2,025.00
SNCM	$2,025.00
SNCT	$1,350.00
SNCU	$1,350.00
SNCV	$405.00
SNCW	$405.00
SNCX	$675.00
SNCY	$675.00
SND1	$81.00
SND2	$121.50
SND3	$81.00
SND4	$121.50
SNDC	$1,350.00
SNDD	$1,350.00
SNDE	$2,700.00
SNDF	$2,700.00
SNDL	$810.00
SNDM	$810.00
SNDT	$540.00
SNDU	$540.00
SNDV	$202.50
SNDW	$202.50
SNDX	$270.00

SMA Renewal Pricing

Item	Annual SMA
SNDY	$270.00
SNE1	$121.50
SNE2	$202.50
SNE3	$121.50
SNE4	$202.50
SNEC	$2,700.00
SNED	$2,700.00
SNEE	$3,375.00
SNEF	$3,375.00
SNEL	$2,025.00
SNEM	$2,025.00
SNET	$1,350.00
SNEU	$1,350.00
SNEV	$405.00
SNEW	$405.00
SNEX	$675.00
SNEY	$675.00
SNF1	$81.00
SNF2	$121.50
SNF3	$81.00
SNF4	$121.50
SNFC	$1,350.00
SNFD	$1,350.00
SNFE	$2,700.00
SNFF	$2,700.00
SNFL	$810.00
SNFM	$810.00
SNFT	$540.00
SNFU	$540.00
SNFV	$202.50
SNFW	$202.50
SNFX	$270.00
SNFY	$270.00
SNG1	$121.50
SNG2	$202.50
SNG3	$121.50
SNG4	$202.50
SNGC	$2,700.00
SNGD	$2,700.00

SMA Renewal Pricing

Item	Annual SMA
SNGE	$3,375.00
SNGF	$3,375.00
SNGL	$2,025.00
SNGM	$2,025.00
SNGT	$1,350.00
SNGU	$1,350.00
SNGV	$405.00
SNGW	$405.00
SNGX	$675.00
SNGY	$675.00
SNH1	$121.50
SNH2	$202.50
SNH3	$121.50
SNH4	$202.50
SNHC	$2,700.00
SNHD	$2,700.00
SNHE	$3,375.00
SNHF	$3,375.00
SNHL	$2,025.00
SNHM	$2,025.00
SNHT	$1,350.00
SNHU	$1,350.00
SNHV	$405.00
SNHW	$405.00
SNHX	$675.00
SNHY	$675.00
SNJ1	$121.50
SNJ2	$202.50
SNJ3	$121.50
SNJ4	$202.50
SNJC	$2,700.00
SNJD	$2,700.00
SNJE	$3,375.00
SNJF	$3,375.00
SNJL	$2,025.00
SNJM	$2,025.00
SNJT	$1,350.00
SNJU	$1,350.00
SNJV	$405.00

SMA Renewal Pricing

Item	Annual SMA
SNJW	$405.00
SNJX	$675.00
SNJY	$675.00
SNK1	$121.50
SNK2	$202.50
SNK3	$121.50
SNK4	$202.50
SNKC	$2,700.00
SNKD	$2,700.00
SNKE	$3,375.00
SNKF	$3,375.00
SNKL	$2,025.00
SNKM	$2,025.00
SNKT	$1,350.00
SNKU	$1,350.00
SNKV	$405.00
SNKW	$405.00
SNKX	$675.00
SNKY	$675.00
SNL1	$81.00
SNL2	$121.50
SNL3	$81.00
SNL4	$121.50
SNLC	$1,350.00
SNLD	$1,350.00
SNLE	$2,700.00
SNLF	$2,700.00
SNLL	$810.00
SNLM	$810.00
SNLT	$540.00
SNLU	$540.00
SNLV	$202.50
SNLW	$202.50
SNLX	$270.00
SNLY	$270.00
SNM1	$121.50
SNM2	$202.50
SNM3	$121.50
SNM4	$202.50

SMA Renewal Pricing

Item	Annual SMA
SNMC	$2,700.00
SNMD	$2,700.00
SNME	$3,375.00
SNMF	$3,375.00
SNML	$2,025.00
SNMM	$2,025.00
SNMT	$1,350.00
SNMU	$1,350.00
SNMV	$405.00
SNMW	$405.00
SNMX	$675.00
SNMY	$675.00
SNN1	$121.50
SNN2	$202.50
SNN3	$121.50
SNN4	$202.50
SNNC	$2,700.00
SNND	$2,700.00
SNNE	$3,375.00
SNNF	$3,375.00
SNNL	$2,025.00
SNNM	$2,025.00
SNNT	$1,350.00
SNNU	$1,350.00
SNNV	$405.00
SNNW	$405.00
SNNX	$675.00
SNNY	$675.00
SNP1	$121.50
SNP2	$202.50
SNP3	$121.50
SNP4	$202.50
SNPC	$2,700.00
SNPD	$2,700.00
SNPE	$3,375.00
SNPF	$3,375.00
SNPL	$2,025.00
SNPM	$2,025.00
SNPT	$1,350.00

SMA Renewal Pricing

Item	Annual SMA
SNPU	$1,350.00
SNPV	$405.00
SNPW	$405.00
SNPX	$675.00
SNPY	$675.00
SNR1	$121.50
SNR2	$202.50
SNR3	$121.50
SNR4	$202.50
SNRC	$2,700.00
SNRD	$2,700.00
SNRE	$3,375.00
SNRF	$3,375.00
SNRL	$2,025.00
SNRM	$2,025.00
SNRT	$1,350.00
SNRU	$1,350.00
SNRV	$405.00
SNRW	$405.00
SNRX	$675.00
SNRY	$675.00
SNS1	$121.50
SNS2	$202.50
SNS3	$121.50
SNS4	$202.50
SNSC	$2,700.00
SNSD	$2,700.00
SNSE	$3,375.00
SNSF	$3,375.00
SNSL	$2,025.00
SNSM	$2,025.00
SNST	$1,350.00
SNSU	$1,350.00
SNSV	$405.00
SNSW	$405.00
SNSX	$675.00
SNSY	$675.00
SNT1	$121.50
SNT2	$202.50

SMA Renewal Pricing

Item	Annual SMA
SNT3	$121.50
SNT4	$202.50
SNTC	$2,700.00
SNTD	$2,700.00
SNTE	$3,375.00
SNTF	$3,375.00
SNTL	$2,025.00
SNTM	$2,025.00
SNTT	$1,350.00
SNTU	$1,350.00
SNTV	$405.00
SNTW	$405.00
SNTX	$675.00
SNTY	$675.00
SNU1	$121.50
SNU2	$202.50
SNU3	$121.50
SNU4	$202.50
SNUC	$2,700.00
SNUD	$2,700.00
SNUE	$3,375.00
SNUF	$3,375.00
SNUL	$2,025.00
SNUM	$2,025.00
SNUT	$1,350.00
SNUU	$1,350.00
SNUV	$405.00
SNUW	$405.00
SNUX	$675.00
SNUY	$675.00
SNV1	$121.50
SNV2	$202.50
SNV3	$121.50
SNV4	$202.50
SNVC	$2,700.00
SNVD	$2,700.00
SNVE	$3,375.00
SNVF	$3,375.00
SNVL	$2,025.00

SMA Renewal Pricing

Item	Annual SMA
SNVM	$2,025.00
SNVT	$1,350.00
SNVU	$1,350.00
SNVV	$405.00
SNVW	$405.00
SNVX	$675.00
SNVY	$675.00
SNW1	$6,750.00
SNW2	$6,750.00
SNW3	$6,750.00
SNW4	$6,750.00
SNWC	$22,275.00
SNWD	$22,275.00
SNWE	$23,625.00
SNWF	$23,625.00
SNWL	$20,250.00
SNWM	$20,250.00
SNWT	$16,875.00
SNWU	$16,875.00
SNWV	$6,750.00
SNWW	$6,750.00
SNWX	$10,125.00
SNWY	$10,125.00
SNX1	$81.00
SNX2	$172.80
SNX3	$81.00
SNX4	$172.80
SNXC	$1,080.00
SNXD	$1,080.00
SNXE	$2,700.00
SNXF	$2,700.00
SNXL	$810.00
SNXM	$810.00
SNXT	$540.00
SNXU	$540.00
SNXV	$194.40
SNXW	$194.40
SNXX	$270.00
SNXY	$270.00

SMA Renewal Pricing

Item	Annual SMA
SNY1	$121.50
SNY2	$202.50
SNY3	$121.50
SNY4	$202.50
SNYC	$2,700.00
SNYD	$2,700.00
SNYE	$3,375.00
SNYF	$3,375.00
SNYL	$2,025.00
SNYM	$2,025.00
SNYT	$1,350.00
SNYU	$1,350.00
SNYV	$405.00
SNYW	$405.00
SNYX	$675.00
SNYY	$675.00
SNZ1	$121.50
SNZ2	$202.50
SNZ3	$121.50
SNZ4	$202.50
SNZC	$2,700.00
SNZD	$2,700.00
SNZE	$3,375.00
SNZF	$3,375.00
SNZL	$2,025.00
SNZM	$2,025.00
SNZT	$1,350.00
SNZU	$1,350.00
SNZV	$405.00
SNZW	$405.00
SNZX	$675.00
SNZY	$675.00
SS1M	$658.13
SS1N	$658.13
SS2M	$1,417.50
SS2N	$1,417.50
SSCA	$135.00
SSCB	$135.00
SSD1	$202.50

SMA Renewal Pricing

Item	Annual SMA
SSD3	$202.50
SSFC	$202.50
SSFD	$202.50
SSH1	$2,025.00
SSH2	$1,350.00
SSH3	$2,025.00
SSH4	$1,350.00
SSHC	$202.50
SSHD	$202.50
SSHE	$34,965.00
SSHF	$34,965.00
SSHL	$270.00
SSHM	$270.00
SSHT	$405.00
SSHU	$405.00
SSHV	$1,012.50
SSHW	$1,012.50
SSHX	$675.00
SSHY	$675.00
SSJ1	$1,687.50
SSJ2	$2,700.00
SSJ3	$1,687.50
SSJ4	$2,700.00
SSJC	$23,625.00
SSJD	$23,625.00
SSJE	$67,500.00
SSJF	$67,500.00
SSJL	$16,875.00
SSJM	$16,875.00
SSJT	$10,125.00
SSJU	$10,125.00
SSJV	$3,375.00
SSJW	$3,375.00
SSJX	$5,062.50
SSJY	$5,062.50
SSK1	$337.50
SSK2	$540.00
SSK3	$337.50
SSK4	$540.00

SMA Renewal Pricing

Item	Annual SMA
SSKC	$4,050.00
SSKD	$4,050.00
SSKL	$3,375.00
SSKM	$3,375.00
SSKT	$2,025.00
SSKU	$2,025.00
SSKV	$1,012.50
SSKW	$1,012.50
SSKX	$1,687.50
SSKY	$1,687.50
SSL1	$675.00
SSL2	$2,700.00
SSL3	$675.00
SSL4	$2,700.00
SSLA	$540.00
SSLC	$20,250.00
SSLD	$20,250.00
SSLE	$33,750.00
SSLF	$33,750.00
SSLL	$13,500.00
SSLM	$13,500.00
SSLN	$2,025.00
SSLP	$2,025.00
SSLR	$1,080.00
SSLS	$1,080.00
SSLT	$10,125.00
SSLU	$10,125.00
SSLV	$5,062.50
SSLW	$5,062.50
SSLX	$6,750.00
SSLY	$6,750.00
SSLZ	$540.00
SSN1	$3,375.00
SSN2	$5,400.00
SSN3	$3,375.00
SSN4	$5,400.00
SSNC	$47,250.00
SSND	$47,250.00
SSNE	$67,500.00

SMA Renewal Pricing

Item	Annual SMA
SSNF	$67,500.00
SSNL	$33,750.00
SSNM	$33,750.00
SSNT	$20,250.00
SSNU	$20,250.00
SSNV	$6,750.00
SSNW	$6,750.00
SSNX	$10,125.00
SSNY	$10,125.00
SSPC	$202.50
SSPD	$202.50
SSPS	$225.00
SSPT	$225.00
SSR0	$30.00
SSRS	$30.00
SSVS	$446.25
SSVT	$446.25
SSY1	$1,215.00
SSY2	$2,025.00
SSY3	$1,215.00
SSY4	$2,025.00
SSYC	$13,500.00
SSYD	$13,500.00
SSYE	$13,500.00
SSYF	$13,500.00
SSYL	$12,150.00
SSYM	$12,150.00
SSYT	$10,125.00
SSYU	$10,125.00
SSYV	$4,050.00
SSYW	$4,050.00
SSYX	$6,750.00
SSYY	$6,750.00
SSZ1	$675.00
SSZ2	$1,012.50
SSZ3	$675.00
SSZ4	$1,012.50
SSZC	$3,375.00
SSZD	$3,375.00

SMA Renewal Pricing

Item	Annual SMA
SSZE	$3,375.00
SSZF	$3,375.00
SSZL	$3,375.00
SSZM	$3,375.00
SSZT	$2,700.00
SSZU	$2,700.00
SSZV	$1,350.00
SSZW	$1,350.00
SSZX	$2,025.00
SSZY	$2,025.00
SUD1	$202.50
SUD3	$202.50
SUF1	$405.00
SUF2	$675.00
SUF3	$405.00
SUF4	$675.00
SUFC	$3,375.00
SUFD	$3,375.00
SUFE	$6,750.00
SUFF	$6,750.00
SUFL	$2,700.00
SUFM	$2,700.00
SUFT	$2,025.00
SUFU	$2,025.00
SUFV	$1,012.50
SUFW	$1,012.50
SUFX	$1,350.00
SUFY	$1,350.00
SUG1	$405.00
SUG2	$675.00
SUG3	$405.00
SUG4	$675.00
SUGC	$3,375.00
SUGD	$3,375.00
SUGE	$6,750.00
SUGF	$6,750.00
SUGL	$2,700.00
SUGM	$2,700.00
SUGT	$2,025.00

SMA Renewal Pricing

Item	Annual SMA
SUGU	$2,025.00
SUGV	$1,012.50
SUGW	$1,012.50
SUGX	$1,350.00
SUGY	$1,350.00
SUR1	$405.00
SUR2	$675.00
SUR3	$405.00
SUR4	$675.00
SURC	$6,750.00
SURD	$3,375.00
SURE	$3,375.00
SURF	$6,750.00
SURL	$2,700.00
SURM	$2,700.00
SURT	$2,025.00
SURU	$2,025.00
SURV	$1,012.50
SURW	$1,012.50
SURX	$1,350.00
SURY	$1,350.00
SUU1	$202.50
SUU3	$202.50
SW10	$472.50
SW1S	$472.50
SW20	$675.00
SW2S	$675.00
SWS1	$607.50
SWS2	$877.50
SWS3	$607.50
SWS4	$877.50
T122	$798.00
T137	$598.50
T25B	$206.25
T25C	$355.50
T25D	$355.50
T25E	$598.50
T25S	$355.50
T2D2	$449.25

SMA Renewal Pricing

Item	Annual SMA
T2K1	$206.25
T2P1	$206.25
T2PX	$206.25
T2RH	$355.50
T2RJ	$355.50
T2RK	$598.50
T2RL	$798.00
T2X1	$966.00
T2X2	$966.00
T2X3	$543.00
T2X4	$543.00
T344	$355.50
T347	$206.25
T348	$195.00
T528	$154.50
T52C	$849.75
T52D	$1,236.00
T545	$89.44
T550	$446.25
T55A	$446.25
T56A	$154.50
T56B	$154.50
T56C	$154.50
T5C3	$56.25
T5C4	$33.75
T5EM	$154.50
T5F1	$168.75
T5F2	$84.75
T5F8	$224.25
T5FF	$141.00
T5FG	$141.00
T5FM	$134.25
T5J0	$56.25
T5J1	$33.75
T5J2	$224.25
T5J4	$141.00
T5J5	$134.25
T5J6	$84.75
T5J7	$141.00

SMA Renewal Pricing

Item	Annual SMA
T5J8	$89.25
T5J9	$56.25
T5JA	$168.75
T5JB	$89.44
T5JE	$24,637.50
T5JF	$14,850.00
T5JG	$3,459.38
T5JL	$5,568.75
T5JM	$3,346.88
T5JN	$89.44
T5JP	$781.88
T5JR	$393.19
T5JS	$33.75
T5JT	$22.50
T5JU	$22.50
T5JV	$196.88
T5JW	$843.75
T5JX	$1,406.25
T5JY	$281.25
T5JZ	$17,550.00
T5L1	$309.00
T5L3	$309.00
T5LE	$228.75
T5LP	$228.75
T5LX	$228.75
T5MC	$24,637.50
T5ML	$14,850.00
T5MX	$3,459.38
T5NL	$56.25
T5PR	$89.25
T5R0	$228.75
T5RM	$849.75
T5S0	$154.50
T5S4	$228.75
T5SC	$5,568.75
T5SL	$3,346.88
T5SM	$309.00
T5SU	$89.44
T5SX	$781.88

SMA Renewal Pricing

Item	Annual SMA
T5TM	$1,236.00
T5UC	$393.19
T5V1	$309.00
T5V2	$309.00
T5VT	$84.75
T5WC	$33.75
T5XC	$849.75
T5XE	$309.00
TI0H	$361.50
TRMH	$1,935.00
TRMM	$1,935.00
TRUH	$1,242.00
TRUM	$1,242.00
TS89	$966.00
TS8A	$1,935.00
TS8B	$966.00
TS8C	$1,935.00
TS8E	$543.00
TS8F	$1,242.00
TS8G	$543.00
TS8H	$1,242.00
TSMB	$153.00
TSMC	$153.00
VNDH	$558.75
VNDP	$558.75
VP50	$446.25
VP51	$446.25
VP5A	$446.25
VP5B	$446.25
VS26	$296.25
VS27	$296.25
VS28	$139.50
VS29	$139.50
VS42	$206.25
VS43	$206.25
VSDE	$449.25
VSDH	$558.75
VSDP	$558.75
VSG1	$22.50

SMA Renewal Pricing

Item	Annual SMA
VSG2	$22.50
VSG3	$196.88
VSG4	$843.75
VSG5	$1,406.25
VSN1	$281.25
VSNA	$10,575.00
VSNB	$2,475.00
VSNC	$17,550.00
VSNL	$10,575.00
VSNX	$2,475.00
VSX1	$195.00
VSZN	$22,500.00
WDF1	$195.00
WMB5	$48.75
WMCR	$131.25
WMD1	$195.00
WMF1	$195.00
WMFA	$41.25
WMMD	$78.75
WMMU	$630.00
WMR5	$517.50
WMR6	$843.75
WMR8	$1,575.00
WMRA	$297.00
WMRB	$472.50
WMRC	$162.00
WMRH	$202.50
WMRL	$127.50
WMRM	$637.50
WMRN	$1,020.00
WMSB	$127.50
WMSM	$168.75
WP81	$162.00
WP82	$297.00
WP83	$472.50
WPB5	$48.75
WPCP	$131.25
WPD1	$195.00
WPFA	$41.25

SMA Renewal Pricing

Item	Annual SMA
WPMD	$78.75
WPP5	$517.50
WPP6	$843.75
WPP7	$1,575.00
WPRA	$828.75
WPRD	$828.75
WPSA	$127.50
WPSB	$637.50
WPSC	$1,020.00
WPSM	$168.75
WPSP	$202.50
WSSB	$127.50
WTP5	$90.00
Z6MB	$138.00
Z6ME	$510.00
Z6MG	$889.50
Z6MH	$468.00

NO VOLUME OR TERM DISCOUNTS INCLUDED

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
1E20	Inserters Production	LASER REPORT PRINTER	$0.00	$0.00	10%	$200.00	$190.00	5%
DFSE	Inserters Production	DFW ENGINEERING SUPPORT	$2,968.00	$2,684.00	10%	$0.00	$0.00	5%
F7ZE	Inserters Production	30" Table Extension	$581.00	$526.00	10%	$0.00	$0.00	5%
FL2C	Inserters Production	Surefeed feeders-SE 900 EX	$4,968.00	$4,493.00	10%	$400.00	$380.00	5%
FL2D	Inserters Production	Feeder-ECO 900 EX	$6,323.00	$5,719.00	10%	$491.00	$466.00	5%
FL2E	Inserters Production	Belt Turnover	$8,065.00	$7,295.00	10%	$651.00	$618.00	5%
FL2F	Inserters Production	Bump Turn	$4,516.00	$4,084.00	10%	$364.00	$346.00	5%
FLFA	Inserters Production	REPORT PRINTER	$903.00	$817.00	10%	$200.00	$190.00	5%
FLFB	Inserters Production	10 X 13 Servo Feeder	$10,794.00	$9,764.00	10%	$871.00	$827.00	5%
FLFC	Inserters Production	6 X 9 Servo Feeder	$10,794.00	$9,764.00	10%	$871.00	$827.00	5%
FLFD	Inserters Production	Surefeed feeders-SE 1200 EI	$5,419.00	$4,901.00	10%	$437.00	$415.00	5%
FLFE	Inserters Production	Surefeed feeders-SE 1200 MP	$5,935.00	$5,369.00	10%	$460.00	$437.00	5%
FLFH	Inserters Production	Feeder-SE 900 EI	$3,516.00	$3,180.00	10%	$272.00	$258.00	5%
FLFM	Inserters Production	2 up Cutter	$41,935.00	$37,931.00	10%	$3,380.00	$3,211.00	5%
FLFN	Inserters Production	20" inline folder	$26,445.00	$23,920.00	10%	$2,051.00	$1,948.00	5%
FLFP	Inserters Production	Fold plates	$2,065.00	$1,868.00	10%	$160.00	$152.00	5%
FLN0	Inserters Production	FlowMaster Blank Feeder	$1,387.00	$1,254.00	10%	$0.00	$0.00	5%
FLU0	Inserters Production	Friction Feeder 6X9	$7,839.00	$7,090.00	10%	$591.00	$561.00	5%
FLUB	Inserters Production	6X9 Thin Material Kit Feeder	$7,839.00	$7,090.00	10%	$591.00	$561.00	5%
FLV0	Inserters Production	Friction Feeder 10X13	$7,839.00	$7,090.00	10%	$591.00	$561.00	5%
FLV1	Inserters Production	Rotary Feeder (FlowMaster RS)	$20,000.00	$18,090.00	10%	$1,547.00	$1,470.00	5%
FLVB	Inserters Production	10X13 Thin Material Kit Feeder	$7,839.00	$7,090.00	10%	$591.00	$561.00	5%
FYA0	Inserters Production	BATCH	$1,871.00	$1,692.00	10%	$115.00	$109.00	5%
FYA1	Inserters Production	DOUBLE DETECT W ECO SEP	$774.00	$700.00	10%	$0.00	$0.00	5%
FYA3	Inserters Production	MULTI PURPOSE OPTION	$645.00	$584.00	10%	$0.00	$0.00	5%
FYA4	Inserters Production	MULTI PURPOSE W/VAC OPT	$1,032.00	$934.00	10%	$0.00	$0.00	5%
FYA7	Inserters Production	FEEDMAX 9 FT CONVEYOR	$1,205.00	$1,090.00	10%	$120.00	$114.00	5%
FYA8	Inserters Production	FDR PIECE COUNT	$839.00	$759.00	10%	$0.00	$0.00	5%
FYA9	Inserters Production	RETRO REFLECTIVE TRIGGER	$129.00	$117.00	10%	$0.00	$0.00	5%
FYAA	Inserters Production	MICROSWITCH TRIGGER	$129.00	$117.00	10%	$0.00	$0.00	5%
FYAB	Inserters Production	DOUBLE DETECT	$710.00	$642.00	10%	$0.00	$0.00	5%
FYAC	Inserters Production	MP/IJ	$386.00	$349.00	10%	$0.00	$0.00	5%
FYAD	Inserters Production	MP/VAC	$844.00	$764.00	10%	$0.00	$0.00	5%
FYAE	Inserters Production	MP/IJ	$689.00	$623.00	10%	$0.00	$0.00	5%
FYAF	Inserters Production	24VAC	$323.00	$292.00	10%	$0.00	$0.00	5%
FYAG	Inserters Production	24VDC	$323.00	$292.00	10%	$0.00	$0.00	5%
FYAH	Inserters Production	915/1015 24VDC S/S	$406.00	$367.00	10%	$0.00	$0.00	5%
FYAJ	Inserters Production	RJ45	$323.00	$292.00	10%	$0.00	$0.00	5%
FYAK	Inserters Production	BK 660	$323.00	$292.00	10%	$0.00	$0.00	5%
FYAL	Inserters Production	BK 71B/765	$323.00	$292.00	10%	$0.00	$0.00	5%
FYAM	Inserters Production	730 TABBER	$323.00	$292.00	10%	$0.00	$0.00	5%

NO VOLUME OR TERM DISCOUNTS INCLUDED

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
FYAN	Inserters Production	GEAR DOWN	$323.00	$292.00	10%	$0.00	$0.00	5%
FYAR	Inserters Production	MP/VAC	$1,032.00	$934.00	10%	$0.00	$0.00	5%
FYAS	Inserters Production	VIDEOJET INTERFACE	$323.00	$292.00	10%	$0.00	$0.00	5%
FYB1	Inserters Production	BATCH OPTION	$1,871.00	$1,692.00	10%	$145.00	$138.00	5%
FYB6	Inserters Production	9FT SORT CONVEYOR 220V	$7,935.00	$7,178.00	10%	$611.00	$580.00	5%
FYC0	Inserters Production	ENCODER mount (SECAP)	$138.00	$125.00	10%	$0.00	$0.00	5%
FYC1	Inserters Production	ENCODER MOUNT FOR MCS	$323.00	$292.00	10%	$0.00	$0.00	5%
FYC2	Inserters Production	ENCODER MOUNT FOR DOMINO	$288.00	$260.00	10%	$0.00	$0.00	5%
FYC3	Inserters Production	SPEED FOLLOW OPTION	$2,090.00	$1,890.00	10%	$162.00	$154.00	5%
FYC4	Inserters Production	DUAL MOTOR	$2,097.00	$1,896.00	10%	$103.00	$98.00	5%
FYC7	Inserters Production	MONITOR STAND (SECAP)	$654.00	$592.00	10%	$0.00	$0.00	5%
FYCE	Inserters Production	ADPHOS DRYER 301201 3KW	$5,406.00	$4,889.00	10%	$419.00	$398.00	5%
FYCF	Inserters Production	ADPHOS DRYER 301203 6KW	$8,761.00	$7,924.00	10%	$679.00	$645.00	5%
FYCG	Inserters Production	ADPHOS DRYER 301204 9KW	$12,632.00	$11,426.00	10%	$979.00	$930.00	5%
FYCS	Inserters Production	PROGRAMMABLE ENCODER	$1,334.00	$1,207.00	10%	$103.00	$98.00	5%
FYCU	Inserters Production	14.5" WIDE BELT FIT 56	$3,019.00	$2,731.00	10%	$0.00	$0.00	5%
FYCV	Inserters Production	14.5 INCH WIDE BELT FIT 7	$2,865.00	$2,592.00	10%	$0.00	$0.00	5%
FYCX	Inserters Production	9000W DRYER MOUNT	$645.00	$584.00	10%	$0.00	$0.00	5%
FYCY	Inserters Production	PROGRAMMABLE ENCODER	$645.00	$584.00	10%	$0.00	$0.00	5%
FYCZ	Inserters Production	300 PPI (MSC)	$258.00	$233.00	10%	$0.00	$0.00	5%
FYDB	Inserters Production	VIDEO-JET FRAMING &CABLES	$387.00	$350.00	10%	$0.00	$0.00	5%
FYF4	Inserters Production	2ND CARD FEEDER	$25,806.00	$23,341.00	10%	$2,000.00	$1,900.00	5%
FYK0	Inserters Production	FLOWMASTER RS FLEX (10X13) 3 ENCL.	$98,065.00	$88,700.00	10%	$12,265.00	$11,652.00	5%
FYK1	Inserters Production	FLOWMASTER RS FLEX (10X13) 6 ENCL.	$104,194.00	$94,244.00	10%	$12,777.00	$12,138.00	5%
FYK2	Inserters Production	FLOWMASTER RS FLEX (10X13) 9 ENCL.	$112,806.00	$102,033.00	10%	$13,304.00	$12,639.00	5%
FYK3	Inserters Production	FLOWMASTER RS FLEX (10X13) 12 ENCL.	$128,000.00	$115,776.00	10%	$14,529.00	$13,803.00	5%
FYKA	Inserters Production	W/ROTARY FDR & COMPRESSOR	$3,871.00	$3,501.00	10%	$300.00	$285.00	5%
FYKB	Inserters Production	FLOWSORT CONVEYOR	$7,097.00	$6,419.00	10%	$551.00	$523.00	5%
FYKF	Inserters Production	ASSY 10X13 TURNOVER IF	$15,419.00	$13,946.00	10%	$0.00	$0.00	5%
FYM6	Inserters Production	OEM 2 CONTROLLER REBUILD	$1,955.00	$1,769.00	10%	$152.00	$144.00	5%
FYR9	Inserters Production	FIT DVRT STAND ALONE 220V	$7,742.00	$7,003.00	10%	$600.00	$570.00	5%
FYS5	Inserters Production	1200EI REPLACMNT FDR 220V	$5,935.00	$5,369.00	10%	$445.00	$423.00	5%
FYSK	Inserters Production	PKG FDR 6 IN 220V	$7,325.00	$6,626.00	10%	$655.00	$622.00	5%
FYT0	Inserters Production	FFX SERVO FDR 14 IN 110V	$25,794.00	$23,331.00	10%	$1,999.00	$1,899.00	5%
FYT1	Inserters Production	FFX SERVO FDR 14 IN 220V	$25,794.00	$23,331.00	10%	$1,999.00	$1,899.00	5%
FYT4	Inserters Production	PKG SERVO FDR 6 IN 110V	$21,355.00	$19,316.00	10%	$1,655.00	$1,572.00	5%
FYT5	Inserters Production	PKG SERVO FDR 6 IN 220V	$21,355.00	$19,316.00	10%	$1,655.00	$1,572.00	5%
FYT6	Inserters Production	PKG SERVO FDR 12 IN 110V	$22,581.00	$20,425.00	10%	$1,751.00	$1,663.00	5%
FYT7	Inserters Production	PKG SERVO FDR 12 IN 220V	$22,581.00	$20,425.00	10%	$1,751.00	$1,663.00	5%
FYY0	Inserters Production	BUMP TURN 110V	$4,516.00	$4,084.00	10%	$351.00	$333.00	5%
FYY2	Inserters Production	STAND ALONE BELT TO 110V	$10,903.00	$9,862.00	10%	$851.00	$808.00	5%

NO VOLUME OR TERM DISCOUNTS INCLUDED

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
FYY4	Inserters Production	FBI NEW STYLE	$13,166.00	$11,908.00	10%	$1,500.00	$1,425.00	5%
FYY5	Inserters Production	6 FT SORT CONVEYOR 110V	$8,903.00	$8,053.00	10%	$578.00	$549.00	5%
FYY6	Inserters Production	6 FT SORT CONVEYOR 220V	$8,903.00	$8,053.00	10%	$578.00	$549.00	5%
FYY7	Inserters Production	6 FT CONVEYOR SPD UP 110V	$8,710.00	$7,878.00	10%	$542.00	$515.00	5%
IA07	Inserters Production	MSE, PPS 4", EFS 44"	$97,419.00	$88,115.00	10%	$6,560.00	$6,232.00	5%
IA08	Inserters Production	MSE, PPS 2"+2", EFS 44"	$97,419.00	$88,115.00	10%	$6,560.00	$6,232.00	5%
IA09	Inserters Production	MSE, PPS 4"+4", EFS 44"	$110,968.00	$100,370.00	10%	$7,820.00	$7,429.00	5%
IA0A	Inserters Production	MSE, PPS 2", VTT 19"	$77,419.00	$70,025.00	10%	$4,700.00	$4,465.00	5%
IA0B	Inserters Production	MSE, PPS 4", VTT 19"	$90,323.00	$81,697.00	10%	$5,900.00	$5,605.00	5%
IA0C	Inserters Production	MSE, PPS 2"+2", VTT 19"	$90,323.00	$81,697.00	10%	$5,900.00	$5,605.00	5%
IA0D	Inserters Production	LayoutDesigner Basic Seat	$3,097.00	$2,801.00	10%	$500.00	$475.00	5%
IA0E	Inserters Production	LayoutDesigner Adv Seat	$11,097.00	$10,037.00	10%	$1,000.00	$950.00	5%
IA0F	Inserters Production	PPS Startup Kit, 2" print	$645.00	$584.00	10%	$0.00	$0.00	5%
IA0G	Inserters Production	PPM iData Task Advanced	$10,323.00	$9,337.00	10%	$1,000.00	$950.00	5%
IA0H	Inserters Production	SMA for Print+ software	$0.00	$0.00	10%	$2,500.00	$2,375.00	5%
IJS7	Inserters Production	Rival/MSE,PPS 2" w/ Y315B	$83,871.00	$75,861.00	10%	$5,300.00	$5,035.00	5%
IJS8	Inserters Production	Rival/MSE,PPS 4" w/ Y315B	$96,774.00	$87,532.00	10%	$6,500.00	$6,175.00	5%
MD26	Inserters Production	Speed Sort(9 Ft)	$9,161.00	$8,286.00	10%	$672.00	$638.00	5%
MD30	Inserters Production	Vacuum Base W- Pattern Reader	$19,355.00	$17,507.00	10%	$1,560.00	$1,482.00	5%
PDHA	Inserters Production	Help Desk 5x12 Q1-2	$9,935.00	$8,987.00	10%	$0.00	$0.00	5%
PDHA	Inserters Production	Helpdesk 5x12 Q 1-2	$9,935.00	$8,987.00	10%	$0.00	$0.00	5%
PDHB	Inserters Production	Help Desk 7x24 Q1-2	$11,355.00	$10,271.00	10%	$0.00	$0.00	5%
PDHB	Inserters Production	Helpdesk 7x24 Q 1-2	$11,355.00	$10,271.00	10%	$0.00	$0.00	5%
PDHC	Inserters Production	Help Desk 5x12 Q3-9	$8,516.00	$7,702.00	10%	$0.00	$0.00	5%
PDHC	Inserters Production	Helpdesk 5x12 Q 3-9	$8,516.00	$7,702.00	10%	$0.00	$0.00	5%
PDHD	Inserters Production	Help Desk 7x24 Q3-9	$9,935.00	$8,987.00	10%	$0.00	$0.00	5%
PDHD	Inserters Production	Helpdesk 7x24 Q 3 -9	$9,935.00	$8,987.00	10%	$0.00	$0.00	5%
PDHE	Inserters Production	Help Desk Connect 5x12 Q1-2	$9,032.00	$8,170.00	10%	$0.00	$0.00	5%
PDHE	Inserters Production	Helpdk-Connect 5x12 Q 1-2	$9,032.00	$8,170.00	10%	$0.00	$0.00	5%
PDHF	Inserters Production	Help Desk Connect 7x24 Q1-2	$10,323.00	$9,337.00	10%	$0.00	$0.00	5%
PDHF	Inserters Production	Helpdk-Connect 7x24 Q 1-2	$10,323.00	$9,337.00	10%	$0.00	$0.00	5%
PDHG	Inserters Production	Help Desk Connect 5x12 Q3-9	$7,742.00	$7,003.00	10%	$0.00	$0.00	5%
PDHG	Inserters Production	Helpdk-Connect 5x12 Q 3-9	$7,742.00	$7,003.00	10%	$0.00	$0.00	5%
PDHH	Inserters Production	Help Desk Connect 7x24 Q3-10	$9,032.00	$8,170.00	10%	$0.00	$0.00	5%
PDHH	Inserters Production	Helpdk-Connect 7x24 Q 3-9	$9,032.00	$8,170.00	10%	$0.00	$0.00	5%
PGMZ	Inserters Production	Laser Report Printer, Rival	$385.00	$349.00	10%	$200.00	$190.00	5%
PM	Inserters Production	Proj Mgt support/wk	$7,097.00	$6,419.00	10%	$0.00	$0.00	5%
R254C	Inserters Production	CHECK SIGNING KIT FOR R254	$11,645.00	$10,533.00	10%	$1,580.00	$1,501.00	5%
R268	Inserters Production	Barcode Scan-(1st Chnl)	$4,258.00	$3,851.00	10%	$671.00	$637.00	5%
R278	Inserters Production	OMR Scan- R451/3 (1st Chnl)	$2,761.00	$2,497.00	10%	$643.00	$611.00	5%
R279	Inserters Production	OMR Scan- R451/3 (Add'l Chnl)	$3,458.00	$3,128.00	10%	$618.00	$587.00	5%

NO VOLUME OR TERM DISCOUNTS INCLUDED

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
R763	Inserters Production	DM INFINITY 22K SYSTEM	$32,252.00	$29,172.00	10%	$1,606.00	$1,526.00	5%
R765	Inserters Production	RESETTABLE INTERFACE CONTROLLER (RIC) - KIT	$11,290.00	$10,212.00	10%	$0.00	$0.00	5%
R76L	Inserters Production	DM INFINITY LOOK-AHEAD PHOTOCELL KIT	$968.00	$875.00	10%	$0.00	$0.00	5%
R76P	Inserters Production	RESETTABLE INTERFACE CONTROLLER (RIC) - KIT	$2,710.00	$2,451.00	10%	$0.00	$0.00	5%
R77F	Inserters Production	DM INFINITY STATION 16K	$35,751.00	$32,337.00	10%	$1,606.00	$1,526.00	5%
R77G	Inserters Production	DM INFINITY STATION 22K	$43,725.00	$39,550.00	10%	$2,647.00	$2,515.00	5%
R77Y	Inserters Production	DM INFINITY ROLLUP MOD	$127,484.00	$115,310.00	10%	$12,335.00	$11,718.00	5%
RD04	Inserters Production	DC PRINTER INTEGRATION SW	$27,355.00	$24,743.00	10%	$3,180.00	$3,021.00	5%
RD12	Inserters Production	SMARTSCAN INPUT BARCODE S	$15,484.00	$14,006.00	10%	$1,800.00	$1,710.00	5%
RD17	Inserters Production	DFW DOC LIFECYCLE TRK-BAS	$28,387.00	$25,676.00	10%	$4,400.00	$4,180.00	5%
RD23	Inserters Production	COLLATION LOG FIXD FORMAT	$10,671.00	$9,652.00	10%	$1,240.00	$1,178.00	5%
RD2D	Inserters Production	Camera Scan-Input, Videk	$15,161.00	$13,713.00	10%	$2,322.00	$2,206.00	5%
RD2E	Inserters Production	CAMERA SCAN CHASSIS VIDEK	$14,581.00	$13,189.00	10%	$2,322.00	$2,206.00	5%
RD2F	Inserters Production	CAMERA SCAN OUTPUT VIDEK - repl. RD2C	$16,194.00	$14,648.00	10%	$2,322.00	$2,206.00	5%
RD34	Inserters Production	DC COMPUTER (WIN 7)	$7,742.00	$7,003.00	10%	$600.00	$570.00	5%
RD35	Inserters Production	DC-RTP COMPUTER (WIN 7)	$9,032.00	$8,170.00	10%	$700.00	$665.00	5%
RD36	Inserters Production	DC-RTP COMPUTER WITH DIFFBUS (WIN 7)	$9,677.00	$8,753.00	10%	$751.00	$713.00	5%
RD3G	Inserters Production	DC MISSION CRITICAL	$82,581.00	$74,695.00	10%	$15,000.00	$14,250.00	5%
RD3J	Inserters Production	DC MSE/FPS W-API	$9,032.00	$8,170.00	10%	$631.00	$599.00	5%
RD3M	Inserters Production	DC STANDARD	$18,168.00	$16,433.00	10%	$1,400.00	$1,330.00	5%
RD3N	Inserters Production	DC MID-RANGE	$33,090.00	$29,930.00	10%	$4,000.00	$3,800.00	5%
RD3R	Inserters Production	REMOTE OPERATOR CONSOLE	$2,058.00	$1,861.00	10%	$175.00	$166.00	5%
RD4Z	Inserters Production	SERVER SW 1-4 INSERTERS	$19,355.00	$17,507.00	10%	$3,000.00	$2,850.00	5%
RD5A	Inserters Production	MBS KITSINGLE LINE STD BC	$6,387.00	$5,777.00	10%	$380.00	$361.00	5%
RD5B	Inserters Production	MBS KIT RASTER NARROW BC	$6,387.00	$5,777.00	10%	$380.00	$361.00	5%
RD5C	Inserters Production	MBS H'TOP SCAN SINGLE LIN	$6,387.00	$5,777.00	10%	$380.00	$361.00	5%
RD5D	Inserters Production	MBS H'TOP RASTER SCANNER	$6,387.00	$5,777.00	10%	$380.00	$361.00	5%
RD5N	Inserters Production	MBS CTOP SCAN SINGLE LINE	$12,774.00	$11,554.00	10%	$891.00	$846.00	5%
RD5P	Inserters Production	MBS CTOP RASTER SCAN SNGL	$12,774.00	$11,554.00	10%	$891.00	$846.00	5%
RD5R	Inserters Production	MBS C'BTM RASTER SCAN SNG	$12,774.00	$11,554.00	10%	$891.00	$846.00	5%
RD5S	Inserters Production	MBS C'BTM SCAN SINGLE 2 B	$12,774.00	$11,554.00	10%	$891.00	$846.00	5%
RD5T	Inserters Production	MBS SERIES OP SEALER SCAN	$6,284.00	$5,684.00	10%	$564.00	$536.00	5%
RD5U	Inserters Production	MBS SERIES OUTPUT SEALER	$6,284.00	$5,684.00	10%	$564.00	$536.00	5%
RD5X	Inserters Production	MBS APS OP SEALER SCAN SI	$6,387.00	$5,777.00	10%	$445.00	$423.00	5%
RD5Y	Inserters Production	MBS APS SEALER RASTER SCA	$6,387.00	$5,777.00	10%	$445.00	$423.00	5%
RD5Z	Inserters Production	SERVER SW 5 PLUS INSERTER	$32,258.00	$29,177.00	10%	$5,000.00	$4,750.00	5%
RD62	Inserters Production	DC WORKSTATION BASE S/W	$6,839.00	$6,186.00	10%	$795.00	$755.00	5%
RD63	Inserters Production	AUTO RE-SYNCHRONIZATION	$40,645.00	$36,764.00	10%	$4,725.00	$4,489.00	5%
RD66	Inserters Production	FEEDED 2 FEEDER MATCH/MRG	$11,742.00	$10,621.00	10%	$1,365.00	$1,297.00	5%
RD67	Inserters Production	APPLICATION ENGINEERING	$2,323.00	$2,101.00	10%	$0.00	$0.00	5%
RD68	Inserters Production	PRIORITIZED SELECT SW	$22,194.00	$20,075.00	10%	$2,580.00	$2,451.00	5%

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Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
RD69	Inserters Production	OUTSORT ON ACCT NUMBER	$11,032.00	$9,979.00	10%	$1,282.00	$1,218.00	5%
RD6L	Inserters Production	SCANNING VERTICAL STACKER	$25,800.00	$23,336.00	10%	$2,000.00	$1,900.00	5%
RD6Y	Inserters Production	V-Bin with Videk	$25,800.00	$23,336.00	10%	$2,000.00	$1,900.00	5%
RD70	Inserters Production	INSERT VERIFICATION SW	$7,806.00	$7,060.00	10%	$907.00	$862.00	5%
RD71	Inserters Production	WEIGHT VERIFICATION SW	$21,419.00	$19,373.00	10%	$2,491.00	$2,366.00	5%
RD72	Inserters Production	TOTAL WEIGH W/MT SEL SW	$22,194.00	$20,075.00	10%	$2,580.00	$2,451.00	5%
RD73	Inserters Production	RESETTABLE MTR CONTRL SW	$7,161.00	$6,477.00	10%	$833.00	$791.00	5%
RD78	Inserters Production	INTELLIGENT INKJET PRINT	$28,387.00	$25,676.00	10%	$3,300.00	$3,135.00	5%
RD7G	Inserters Production	DC FILE	$15,484.00	$14,006.00	10%	$1,800.00	$1,710.00	5%
RD7H	Inserters Production	PI DIRECT ACCESS LOCAL REPORTING	$6,452.00	$5,836.00	10%	$251.00	$238.00	5%
RD7S	Inserters Production	PRINT+ SERVER - PART OF Y35D PKG	$0.00	$0.00	10%	$3,600.00	$3,420.00	5%
RD7T	Inserters Production	PRINT+ WORKSTATION	$6,452.00	$5,836.00	10%	$660.00	$627.00	5%
RD80	Inserters Production	FEEDER SCAN FOR DM	$34,194.00	$30,929.00	10%	$3,975.00	$3,776.00	5%
RD86	Inserters Production	DC BASIC PACKAGE SOFTWARE	$38,710.00	$35,013.00	10%	$2,700.00	$2,565.00	5%
RD8Q	Inserters Production	DC Key OpenDC interface	$11,355.00	$10,271.00	10%	$880.00	$836.00	5%
RD8Q	Inserters Production	DC Key OpenDC Interface	$11,354.00	$10,271.00	10%	$880.00	$836.00	5%
RD8V	Inserters Production	36K DC KEY SHEETFEEDER	$0.00	$0.00	10%	$1,535.00	$1,458.00	5%
RD8V	Inserters Production	Top Down DC User Interface	$0.00	$0.00	10%	$1,535.00	$1,458.00	5%
RD90	Inserters Production	REMOTE SERVICE ACCESS	$1,406.00	$1,271.00	10%	$163.00	$155.00	5%
RD95	Inserters Production	OUTPUT SCANNING-DC SCREEN	$10,839.00	$9,804.00	10%	$1,260.00	$1,197.00	5%
RD9A	Inserters Production	AUTO JOB SETUP	$3,484.00	$3,152.00	10%	$405.00	$385.00	5%
RDC1	Inserters Production	PROJECT MGT SERVICES	$2,839.00	$2,568.00	10%	$0.00	$0.00	5%
RDC2	Inserters Production	INSTALLATION SERVICES	$2,839.00	$2,568.00	10%	$0.00	$0.00	5%
RDC3	Inserters Production	TRAINING SERVICES	$2,839.00	$2,568.00	10%	$0.00	$0.00	5%
RDC4	Inserters Production	ENGINEERING SUPPORT SERV	$2,839.00	$2,568.00	10%	$0.00	$0.00	5%
RDC5	Inserters Production	CUSTOM DEVELOPMENT SERV	$2,839.00	$2,568.00	10%	$0.00	$0.00	5%
RDC6	Inserters Production	CUSTOM TEST DOC SERVICES	$2,839.00	$2,568.00	10%	$0.00	$0.00	5%
RDC7	Inserters Production	MISC PROFESSIONAL SERVICE	$1,419.00	$1,283.00	10%	$0.00	$0.00	5%
RDD0	Inserters Production	SMALL RACK	$3,917.00	$3,543.00	10%	$274.00	$260.00	5%
RDD1	Inserters Production	MEDIUM RACK	$10,950.00	$9,904.00	10%	$764.00	$726.00	5%
RDD2	Inserters Production	TALL RACK	$13,742.00	$12,430.00	10%	$959.00	$911.00	5%
RDD3	Inserters Production	22U RACK-MISSION CRITICAL	$21,290.00	$19,257.00	10%	$1,651.00	$1,568.00	5%
RDD4	Inserters Production	42U RACK-MISSION CRITICAL	$21,935.00	$19,841.00	10%	$1,700.00	$1,615.00	5%
RDD5	Inserters Production	22U RELIAVOTE RACK	$5,548.00	$5,018.00	10%	$387.00	$368.00	5%
RDEN	Inserters Production	PI DA ENABLER (RD8N x 5) W/ INSTALL	$16,129.00	$14,589.00	10%	$2,500.00	$2,375.00	5%
RDG0	Inserters Production	MID-RANGE DC	$26,581.00	$24,043.00	10%	$1,854.00	$1,761.00	5%
RDG3	Inserters Production	PI DIRECT ACCESS	$20,000.00	$18,090.00	10%	$2,000.00	$1,900.00	5%
RDG4	Inserters Production	8-PORT GB MANAGED NETWORK SWITCH	$1,115.00	$1,009.00	10%	$78.00	$74.00	5%
RDGS	Inserters Production	PI DIRECT ACCESS SERVER, BASE	$16,903.00	$15,289.00	10%	$1,551.00	$1,473.00	5%
RDH3	Inserters Production	APS Edge 26k DC key	$0.00	$0.00	10%	$10,000.00	$9,500.00	5%
RDM5	Inserters Production	MAILSTREAM MONITOR-1METER	$10,994.00	$9,944.00	10%	$1,504.00	$1,429.00	5%

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Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
RDMP	Inserters Production	UTILITY WORKSTATION W/ MONITOR - SALES PCN	$3,484.00	$3,152.00	10%	$271.00	$257.00	5%
RDMR	Inserters Production	DC VERIFY FOUNDATION, 1 INSERTER (SALES PCN)	$15,406.00	$13,934.00	10%	$1,171.00	$1,112.00	5%
RDP4	Inserters Production	DFW IN PLAN MRUN MGT-BASE	$21,290.00	$19,257.00	10%	$4,368.00	$4,150.00	5%
RDP5	Inserters Production	DFW IN PLAN MRUN MGT-ENT	$49,677.00	$44,933.00	10%	$9,828.00	$9,337.00	5%
RDP6	Inserters Production	DFW IN PLAN MRUN MGT-STD	$35,484.00	$32,096.00	10%	$7,644.00	$7,262.00	5%
RDPK	Inserters Production	DFW SHOP FLOOR CONTROL	$14,711.00	$13,306.00	10%	$2,031.00	$1,929.00	5%
RDPT	Inserters Production	INSITE 1 INSERTER ONLY	$5,161.00	$4,668.00	10%	$800.00	$760.00	5%
RDS4	Inserters Production	ADD'L 3000W UPS	$2,258.00	$2,042.00	10%	$158.00	$150.00	5%
RDS6	Inserters Production	DFWORKS NETWORK SWITCH	$2,439.00	$2,206.00	10%	$77.00	$73.00	5%
RDSE	Inserters Production	SYSTEM ENG SUPPORT LABOR	$2,968.00	$2,684.00	10%	$0.00	$0.00	5%
RDSK	Inserters Production	Mission-Critical DFW 1Box	$128,935.00	$116,622.00	10%	$13,600.00	$12,920.00	5%
RDSL	Inserters Production	Mission-Critical DC	$46,594.00	$42,145.00	10%	$6,400.00	$6,080.00	5%
RDSZ	Inserters Production	UTILITY WORKSTATION	$3,226.00	$2,918.00	10%	$251.00	$238.00	5%
RDV4	Inserters Production	DFWORKS OPTIONAL UTILITY	$7,742.00	$7,003.00	10%	$1,035.00	$983.00	5%
RDV7	Inserters Production	DFWORKS DOCUMENT LIFECYCL	$70,968.00	$64,190.00	10%	$9,828.00	$9,337.00	5%
RDV8	Inserters Production	DFW DOC LIFECYCLE TRK-STD	$51,613.00	$46,684.00	10%	$7,644.00	$7,262.00	5%
RDV9	Inserters Production	DFW MANIFESTING - ENT	$109,677.00	$99,203.00	10%	$14,742.00	$14,005.00	5%
RDVA	Inserters Production	DFW MAINFESTING - STD	$70,968.00	$64,190.00	10%	$9,828.00	$9,337.00	5%
RDVB	Inserters Production	DFWORKS POSTAGE ACCT BASE	$28,387.00	$25,676.00	10%	$3,931.00	$3,734.00	5%
RDVC	Inserters Production	DFWORKS POSTAGE ACCT ENTE	$70,968.00	$64,190.00	10%	$9,828.00	$9,337.00	5%
RDVD	Inserters Production	DFWORKS POSTAGE ACCT STD	$49,677.00	$44,933.00	10%	$5,897.00	$5,602.00	5%
RDVE	Inserters Production	DFW PRODCT'Y REPORTS BASE	$28,387.00	$25,676.00	10%	$3,931.00	$3,734.00	5%
RDVF	Inserters Production	DFWORKS PRODUCTIVITY ENT	$70,968.00	$64,190.00	10%	$9,828.00	$9,337.00	5%
RDVG	Inserters Production	DFW PRODUCT'Y REPORTS STD	$42,581.00	$38,515.00	10%	$5,897.00	$5,602.00	5%
RDVH	Inserters Production	DFWORKS PLATFORM SW BASE	$25,805.00	$23,341.00	10%	$3,822.00	$3,631.00	5%
RDVJ	Inserters Production	DFWORKS PLATFORM SW ENT	$83,871.00	$75,861.00	10%	$9,828.00	$9,337.00	5%
RDVK	Inserters Production	DFWORKS PLATFORM SW STD	$58,065.00	$52,520.00	10%	$8,299.00	$7,884.00	5%
RDVL	Inserters Production	DFW PRODT'N WORKFLOW BASE	$64,516.00	$58,354.00	10%	$8,736.00	$8,299.00	5%
RDVM	Inserters Production	DFWORKS WORKFLOW ENT	$129,032.00	$116,710.00	10%	$14,742.00	$14,005.00	5%
RDVN	Inserters Production	DFW PRODT'N WORKFLOW STD	$96,774.00	$87,532.00	10%	$12,012.00	$11,411.00	5%
RDW7	Inserters Production	UTILITY WORKSTATION X64 - REPL. RD3S	$3,569.00	$3,228.00	10%	$277.00	$263.00	5%
SD62	Inserters Production	PROD OPTIMIZATION TRAININ	$16,774.00	$15,172.00	10%	$0.00	$0.00	5%
SR9R	Inserters Production	SITEVUE	$0.00	$0.00	10%	$2,000.00	$1,900.00	5%
SR9S	Inserters Production	SITEVUE PLUS HELPDESK	$0.00	$0.00	10%	$5,000.00	$4,750.00	5%
SR9T	Inserters Production	SITEVUE ADDL PC	$0.00	$0.00	10%	$1,500.00	$1,425.00	5%
W0E6	Inserters Production	OEM STD CONT'R SYS ATI	$3,330.00	$3,012.00	10%	$258.00	$245.00	5%
WH01	Inserters Production	ASSEMBLY, PRINT MODULE, 1	$1,978.00	$1,789.00	10%	$154.00	$146.00	5%
WH04	Inserters Production	ASSEMBLY, PRINT MODULE, S	$2,823.00	$2,554.00	10%	$219.00	$208.00	5%
WHL1	Inserters Production	PRINT MODULE ASSY, 1 PEN,	$2,095.00	$1,895.00	10%	$162.00	$154.00	5%
WHL4	Inserters Production	ASSEMBLY PRINT MODULE LOW PR	$2,992.00	$2,706.00	10%	$232.00	$220.00	5%
WHL8	Inserters Production	ASSEMBLY, PRINT MODULE, L	$5,959.00	$5,390.00	10%	$462.00	$439.00	5%

NO VOLUME OR TERM DISCOUNTS INCLUDED

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
WP73	Inserters Production	FEEDMAX 9 FT. HORIZONTAL	$15,476.00	$13,998.00	10%	$900.00	$855.00	5%
WP76	Inserters Production	FEEDMAX 9 FT. EXIT CONVEY	$8,594.00	$7,774.00	10%	$500.00	$475.00	5%
Y19E	Inserters Production	DUAL HOSE KIT	$1,290.00	$1,167.00	10%	$0.00	$0.00	5%
Y19F	Inserters Production	Trim Collector	$26,316.00	$23,802.00	10%	$1,836.00	$1,744.00	5%
Y1BL	Inserters Production	Input Bulk Loader	$6,903.00	$6,244.00	10%	$535.00	$508.00	5%
Y1BT	Inserters Production	CROSSFLOW ALIGNER TABLE	$13,364.00	$12,088.00	10%	$1,000.00	$950.00	5%
Y1C0	Inserters Production	7TH FEEDER	$20,000.00	$18,090.00	10%	$1,551.00	$1,473.00	5%
Y1C2	Inserters Production	Surefeed 9' Feedmax	$14,097.00	$12,750.00	10%	$1,092.00	$1,037.00	5%
Y203A	Inserters Production	API Standard Fim	$12,194.00	$11,030.00	10%	$851.00	$808.00	5%
Y20K	Inserters Production	4 to 14 inch A/F Single Deck Accumulator	$80,645.00	$72,944.00	10%	$5,625.00	$5,344.00	5%
Y20L	Inserters Production	Lockndoc 1Up on API TM1	$3,686.00	$3,334.00	10%	$0.00	$0.00	5%
Y20M	Inserters Production	Monitor kit for Y20K	$5,806.00	$5,251.00	10%	$405.00	$385.00	5%
Y20N	Inserters Production	Flipper module for Y20K	$12,774.00	$11,554.00	10%	$891.00	$846.00	5%
Y20P	Inserters Production	Auto Foldplate 1234 Y208	$19,355.00	$17,507.00	10%	$765.00	$727.00	5%
Y20R	Inserters Production	AUTOCHUTES - replaces Y20JA	$19,355.00	$17,507.00	10%	$765.00	$727.00	5%
Y20S	Inserters Production	Auto Foldplates 1234 Y20K	$19,355.00	$17,507.00	10%	$765.00	$727.00	5%
Y214A	Inserters Production	MOVING BEAM - SINGLE, BTM	$12,774.00	$11,554.00	10%	$890.00	$846.00	5%
Y214B	Inserters Production	MOVING BEAM - RASTER, BTM	$12,774.00	$11,554.00	10%	$890.00	$846.00	5%
Y214C	Inserters Production	MOVING BEAM - SINGLE, TOP	$12,774.00	$11,554.00	10%	$890.00	$846.00	5%
Y214D	Inserters Production	MOVING BEAM - RASTER, TOP	$12,774.00	$11,554.00	10%	$890.00	$846.00	5%
Y215B	Inserters Production	OMR ONLY - BOTTOM	$5,806.00	$5,251.00	10%	$400.00	$380.00	5%
Y215T	Inserters Production	OMR ONLY - TOP	$5,806.00	$5,251.00	10%	$400.00	$380.00	5%
Y216	Inserters Production	ADD'L OMR - TOP OR BOTTOM	$2,955.00	$2,673.00	10%	$200.00	$190.00	5%
Y217	Inserters Production	FIXED BEAM BARCODE ENABLE	$2,955.00	$2,673.00	10%	$200.00	$190.00	5%
Y21C	Inserters Production	Stand-alone Air Kit for Cutter	$2,710.00	$2,451.00	10%	$210.00	$200.00	5%
Y21F	Inserters Production	SLITTER-OVER UNDER CUTTER	$25,806.00	$23,341.00	10%	$1,700.00	$1,615.00	5%
Y21G	Inserters Production	Bladeless Blade Block Y21E	$16,129.00	$14,589.00	10%	$0.00	$0.00	5%
Y21M	Inserters Production	2D Camera Y21E	$28,387.00	$25,676.00	10%	$2,375.00	$2,256.00	5%
Y21MB	Inserters Production	COGNEX AREA SCAN - BOTTOM	$28,387.00	$25,676.00	10%	$2,375.00	$2,256.00	5%
Y21MT	Inserters Production	COGNEX AREA SCAN - TOP	$28,387.00	$25,676.00	10%	$2,375.00	$2,256.00	5%
Y21N	Inserters Production	Combo OMR/BCR Y21E - 2Up	$7,277.00	$6,582.00	10%	$511.00	$485.00	5%
Y21P	Inserters Production	Pinless Over Under Cutter	$84,617.00	$76,536.00	10%	$6,885.73	$6,541.00	5%
Y21R	Inserters Production	Pinless Slit/Merge	$34,409.00	$31,123.00	10%	$2,800.00	$2,660.00	5%
Y234A	Inserters Production	Rival INPUT, 60HZ	$69,032.00	$62,440.00	10%	$4,815.00	$4,574.00	5%
Y234C	Inserters Production	Rival INPUT, 60HZ, EXTENDED HOPPER	$78,065.00	$70,610.00	10%	$5,445.00	$5,173.00	5%
Y235B	Inserters Production	OMR/1D COMBO - BOTTOM	$5,032.00	$4,552.00	10%	$351.00	$333.00	5%
Y235T	Inserters Production	OMR/1D COMBO - TOP	$5,032.00	$4,552.00	10%	$351.00	$333.00	5%
Y236A	Inserters Production	Moving beam scanner Y234	$5,419.00	$4,901.00	10%	$380.00	$361.00	5%
Y236B	Inserters Production	ASSY, MOVING BEAM SCANNING, RASTER	$5,419.00	$4,901.00	10%	$380.00	$361.00	5%
Y236C	Inserters Production	MOVING BEAM - SINGLE, TOP	$5,419.00	$4,901.00	10%	$380.00	$361.00	5%
Y236D	Inserters Production	MOVING BEAM - RASTER, TOP	$5,419.00	$4,901.00	10%	$380.00	$361.00	5%

NO VOLUME OR TERM DISCOUNTS INCLUDED

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y23C	Inserters Production	SET OF STD CHUTES Y234	$3,871.00	$3,501.00	10%	$255.00	$242.00	5%
Y23D	Inserters Production	OMR FIXED BEAM SCANNING	$2,903.00	$2,626.00	10%	$200.00	$190.00	5%
Y23DB	Inserters Production	OMR ONLY - BOTTOM	$2,903.00	$2,626.00	10%	$200.00	$190.00	5%
Y23DT	Inserters Production	OMR ONLY - TOP	$2,903.00	$2,626.00	10%	$200.00	$190.00	5%
Y23E	Inserters Production	Camera scanner	$12,903.00	$11,671.00	10%	$1,080.00	$1,026.00	5%
Y23EB	Inserters Production	COGNEX AREA SCAN - BOTTOM	$12,903.00	$11,671.00	10%	$1,080.00	$1,026.00	5%
Y23ET	Inserters Production	COGNEX AREA SCAN - TOP	$12,903.00	$11,671.00	10%	$1,080.00	$1,026.00	5%
Y23F	Inserters Production	MID TIER PWR ENTRY MODULE, 240/60HZ, 1 P	$2,419.00	$2,188.00	10%	$0.00	$0.00	5%
Y23H	Inserters Production	ADD'L F40 CH FOR Y23D	$1,477.00	$1,336.00	10%	$100.00	$95.00	5%
Y23J	Inserters Production	Top Line Scan Y234	$37,419.00	$33,845.00	10%	$4,219.00	$4,008.00	5%
Y23K	Inserters Production	Extra Folder Motor Y234 - option on Rival/MSE/MPS Select	$6,452.00	$5,836.00	10%	$625.00	$594.00	5%
Y26F	Inserters Production	2D Camera Y250 Top	$12,903.00	$11,671.00	10%	$1,080.00	$1,026.00	5%
Y26G	Inserters Production	2D Camera Y250 Bottom	$12,903.00	$11,671.00	10%	$1,080.00	$1,026.00	5%
Y270A	Inserters Production	Barcode(2) -Dual Web, Top Mnt	$7,277.00	$6,582.00	10%	$511.00	$485.00	5%
Y270B	Inserters Production	Barcode(2) -Dual Web Btm Mnt	$7,277.00	$6,582.00	10%	$511.00	$485.00	5%
Y271A	Inserters Production	OMR Scan(2) -Dual Web Top Mnt	$5,806.00	$5,251.00	10%	$400.00	$380.00	5%
Y271B	Inserters Production	OMR Scan(2)- Dual Web Btm Mnt	$5,806.00	$5,251.00	10%	$400.00	$380.00	5%
Y272	Inserters Production	Barcode Scan- Single Web Cutter (1 Scanner)	$5,329.00	$4,820.00	10%	$588.00	$559.00	5%
Y272A	Inserters Production	Barcode Scan- Sgl Web C', Top	$5,329.00	$4,820.00	10%	$1,074.00	$1,020.00	5%
Y272B	Inserters Production	Barcode Scan- Sgl Web C', Btm	$5,329.00	$4,820.00	10%	$1,074.00	$1,020.00	5%
Y273	Inserters Production	OMR Scan- Sgl Web Cut. 1st Pos	$3,716.00	$3,361.00	10%	$588.00	$559.00	5%
Y273A	Inserters Production	FMI Scan- Sgl Web 1st Pos. Top	$3,716.00	$3,361.00	10%	$511.00	$485.00	5%
Y273B	Inserters Production	FMI Scan- Sgl Web 1st Pos Btm	$3,716.00	$3,361.00	10%	$511.00	$485.00	5%
Y274	Inserters Production	OMR Scan- Sgl Web Cut. Addl Ch	$2,903.00	$2,626.00	10%	$588.00	$559.00	5%
Y276	Inserters Production	Barcode Scan- Single Web Cutter (2 Scanners)	$9,200.00	$8,321.00	10%	$1,175.00	$1,116.00	5%
Y276A	Inserters Production	Barcode Scan(2)- Sgl Web Top	$9,200.00	$8,321.00	10%	$1,022.00	$971.00	5%
Y276B	Inserters Production	Barcode Scan(2)- Sgl Web Btm	$9,200.00	$8,321.00	10%	$1,022.00	$971.00	5%
Y277	Inserters Production	OMR Scan- Single Web Cutter, 2nd Pos. (1 Scanner)	$4,452.00	$4,027.00	10%	$1,175.00	$1,116.00	5%
Y277A	Inserters Production	FMI Scan- Sgl Web 2nd Pos Top	$4,452.00	$4,027.00	10%	$1,022.00	$971.00	5%
Y277B	Inserters Production	FMI Scan- Sgl Web 2nd Pos Btm	$4,452.00	$4,027.00	10%	$1,022.00	$971.00	5%
Y30Y	Inserters Production	VPS Stand	$1,613.00	$1,459.00	10%	$0.00	$0.00	5%
Y30Z	Inserters Production	Pattern Reader	$6,581.00	$5,953.00	10%	$187.00	$178.00	5%
Y319A	Inserters Production	Y319A	$12,452.00	$11,263.00	10%	$819.00	$778.00	5%
Y319B	Inserters Production	Y319B	$12,452.00	$11,263.00	10%	$819.00	$778.00	5%
Y31B	Inserters Production	2D Camera Vbin	$12,903.00	$11,671.00	10%	$2,000.00	$1,900.00	5%
Y31E	Inserters Production	SINGLE 17" V-BIN, FRONT	$6,543.00	$5,918.00	10%	$0.00	$0.00	5%
Y31F	Inserters Production	DUAL 17" V-BIN, FRONT	$11,597.00	$10,489.00	10%	$1,483.00	$1,409.00	5%
Y31G	Inserters Production	SINGLE 17" V-BIN, REAR	$6,543.00	$5,918.00	10%	$837.00	$795.00	5%
Y31H	Inserters Production	DUAL 17" V-BIN, REAR	$11,597.00	$10,489.00	10%	$1,483.00	$1,409.00	5%
Y31J	Inserters Production	17" V-BIN/METER COMBO	$6,839.00	$6,186.00	10%	$875.00	$831.00	5%
Y32S	Inserters Production	Shingling conveyor	$9,074.00	$8,208.00	10%	$1,371.00	$1,302.00	5%

NO VOLUME OR TERM DISCOUNTS INCLUDED

Inserters	Offerors Response
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Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y352	Inserters Production	COLOR PPM STARTUP KIT	$6,065.00	$5,486.00	10%	$0.00	$0.00	5%
Y358	Inserters Production	Black Startup Kit	$2,903.00	$2,626.00	10%	$0.00	$0.00	5%
Y35E	Inserters Production	RS PRINT+ MESSENGER PACKAGE	$212,903.00	$192,571.00	10%	$16,500.00	$15,675.00	5%
Y35F	Inserters Production	MSE K PRINT+ PACKAGE	$174,194.00	$157,559.00	10%	$12,000.00	$11,400.00	5%
Y35G	Inserters Production	MPS K PRINT+ PACKAGE	$180,645.00	$163,394.00	10%	$14,000.00	$13,300.00	5%
Y35L	Inserters Production	EPIC PRINT+ PACKAGE	$238,710.00	$215,913.00	10%	$0.00	$0.00	5%
Y35M	Inserters Production	EPIC K PRINT+ PACKAGE - SALES PCN	$180,645.00	$163,394.00	10%	$14,000.00	$13,300.00	5%
Y360	Inserters Production	PRINT+ MESSENGER - COLOR	$0.00	$0.00	10%	$14,000.00	$13,300.00	5%
Y367	Inserters Production	ENGINE DUAL MARKERS, FRONT/BACK MOUNT	$2,674.00	$2,419.00	10%	$342.00	$325.00	5%
Y367B	Inserters Production	ENGINE DUAL MARKERS, FRONT/BACK MOUNT	$2,674.00	$2,419.00	10%	$342.00	$325.00	5%
Y367F	Inserters Production	ENGINE DUAL MARKERS, FRONT/BACK MOUNT	$2,674.00	$2,419.00	10%	$342.00	$325.00	5%
Y368	Inserters Production	STACKER DUAL MARKERS, FRONT/BACK MOUNT	$2,674.00	$2,419.00	10%	$342.00	$325.00	5%
Y368B	Inserters Production	STACKER DUAL MARKERS, FRONT/BACK MOUNT	$2,674.00	$2,419.00	10%	$342.00	$325.00	5%
Y368F	Inserters Production	STACKER DUAL MARKERS, FRONT/BACK MOUNT	$2,674.00	$2,419.00	10%	$342.00	$325.00	5%
Y369	Inserters Production	ADD'L DUAL EDGE MARKERS	$1,313.00	$1,188.00	10%	$168.00	$160.00	5%
Y370	Inserters Production	STANDARD TURNOVER	$14,521.00	$13,134.00	10%	$1,857.00	$1,764.00	5%
Y396	Inserters Production	ON-EDGE STACKER, EPIC/MSE	$25,742.00	$23,284.00	10%	$3,600.00	$3,420.00	5%
Y3B0	Inserters Production	Encode Module	$23,226.00	$21,008.00	10%	$1,800.00	$1,710.00	5%
Y3C0	Inserters Production	Industrial Mount For Screen-Keyboard	$1,935.00	$1,751.00	10%	$141.00	$134.00	5%
Y3C1	Inserters Production	Add'l BW Mircovision Camera	$6,452.00	$5,836.00	10%	$468.00	$445.00	5%
Y3C2	Inserters Production	Read-Up Bracketry For FlowMaster	$3,226.00	$2,918.00	10%	$234.00	$222.00	5%
Y3C3	Inserters Production	MCS 2" Array System	$21,290.00	$19,257.00	10%	$1,545.00	$1,468.00	5%
Y3C5	Inserters Production	S-800 Near IR Dryer-9000 Watt	$10,968.00	$9,920.00	10%	$851.00	$808.00	5%
Y3C6	Inserters Production	MCS 4" Array System Single Head	$34,194.00	$30,929.00	10%	$2,480.00	$2,356.00	5%
Y3C7	Inserters Production	MCS 4" Array System 2" + 2" Heads	$25,806.00	$23,341.00	10%	$2,480.00	$2,356.00	5%
Y3C8	Inserters Production	MCS 6" Array System 4" + 2" Heads	$43,871.00	$39,681.00	10%	$3,183.00	$3,024.00	5%
Y3C9	Inserters Production	MCS 6" Array System Three 2" Heads	$43,871.00	$39,681.00	10%	$3,183.00	$3,024.00	5%
Y3CA	Inserters Production	MCS 6" Array System Single Head	$43,871.00	$39,681.00	10%	$3,183.00	$3,024.00	5%
Y3CB	Inserters Production	MCS 8" Array System 4" + 2" + 2" Heads	$53,548.00	$48,434.00	10%	$3,885.00	$3,691.00	5%
Y3CD	Inserters Production	Industrial Mount For Screen-Keyboard	$968.00	$875.00	10%	$69.00	$66.00	5%
Y3CE	Inserters Production	Perfect Match System	$41,935.00	$37,931.00	10%	$3,042.00	$2,890.00	5%
Y3CF	Inserters Production	Perfect Match System With Read-Up Configuration	$45,161.00	$40,848.00	10%	$3,276.00	$3,112.00	5%
Y3CG	Inserters Production	Perfect Match Sys For Swingarms	$41,935.00	$37,931.00	10%	$3,042.00	$2,890.00	5%
Y3CJ	Inserters Production	Add'l Perfect Match 2nd Machine Wiring	$9,032.00	$8,170.00	10%	$656.00	$623.00	5%
Y3CK	Inserters Production	IMS Bulk Ink Supply For 2" Print Head	$3,613.00	$3,268.00	10%	$262.00	$249.00	5%
Y3CL	Inserters Production	IMS Bulk Ink Supply For 4" Print Head	$4,774.00	$4,318.00	10%	$347.00	$330.00	5%
Y3D0	Inserters Production	INFRARED DRYER 9000 WATT	$6,710.00	$6,069.00	10%	$520.00	$494.00	5%
Y3DA	Inserters Production	Surefeed Feedmax S	$15,484.00	$14,006.00	10%	$1,144.00	$1,087.00	5%
Y3DB	Inserters Production	Tabber with a 4 inch kit	$31,613.00	$28,594.00	10%	$702.00	$667.00	5%
Y3DC	Inserters Production	Tabber with a 2 inch kit	$29,032.00	$26,260.00	10%	$639.00	$607.00	5%
Y3F1	Inserters Production	Divert (Attchd prior to IJ)	$7,484.00	$6,770.00	10%	$533.00	$506.00	5%

NO VOLUME OR TERM DISCOUNTS INCLUDED

Inserters	Offerors Response
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Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y3F2	Inserters Production	INKJET FEEDER	$5,419.00	$4,901.00	10%	$437.00	$415.00	5%
Y3F3	Inserters Production	9' CONVEYOR	$5,161.00	$4,668.00	10%	$416.00	$395.00	5%
Y3F4	Inserters Production	6' CONVEYOR	$4,516.00	$4,084.00	10%	$364.00	$346.00	5%
Y3F6	Inserters Production	FIT DVRT STAND ALONE 110V	$6,710.00	$6,069.00	10%	$651.00	$618.00	5%
Y3FB	Inserters Production	Select SW Add'l - Current User	$19,355.00	$17,507.00	10%	$1,560.00	$1,482.00	5%
Y3FC	Inserters Production	Selects SW/HW-New User	$27,742.00	$25,093.00	10%	$2,236.00	$2,124.00	5%
Y3FD	Inserters Production	Selects SW/HW-Database Cntrl	$27,742.00	$25,093.00	10%	$2,236.00	$2,124.00	5%
Y3FF	Inserters Production	Output Scanning SW/HW	$31,613.00	$28,594.00	10%	$2,548.00	$2,421.00	5%
Y3FG	Inserters Production	GIS 4250 - Stand alone Inkjet	$83,871.00	$75,861.00	10%	$6,760.00	$6,422.00	5%
Y3FM	Inserters Production	36" Flexible Inkjet Transport	$15,161.00	$13,713.00	10%	$1,100.00	$1,045.00	5%
Y3FN	Inserters Production	56" Flexible Inkjet Transport	$17,548.00	$15,872.00	10%	$1,246.00	$1,184.00	5%
Y3FR	Inserters Production	72" Flexible Inkjet Transport	$18,710.00	$16,923.00	10%	$1,425.00	$1,354.00	5%
Y3FY	Inserters Production	Divert Att'd (after inkjet)	$8,452.00	$7,645.00	10%	$533.00	$506.00	5%
Y3FZ	Inserters Production	MCS Exp Mod max 3 addl cameras	$3,226.00	$2,918.00	10%	$260.00	$247.00	5%
Y3SZ	Inserters Production	ISITE TO DC INTERFACE	$2,581.00	$2,335.00	10%	$200.00	$190.00	5%
Y43X	Inserters Production	Top/Bottom Line Scan Y431	$78,387.00	$70,901.00	10%	$7,594.00	$7,214.00	5%
Y47U	Inserters Production	ByPass Folder Kit	$23,427.00	$21,189.00	10%	$942.00	$895.00	5%
Y47V	Inserters Production	Lockndoc 1Up on HPI TM1	$5,530.00	$5,002.00	10%	$0.00	$0.00	5%
Y486	Inserters Production	2D Camera PBCutter 2UP	$28,387.00	$25,676.00	10%	$2,375.00	$2,256.00	5%
Y488	Inserters Production	Auto Foldplate 1234 Y471	$19,355.00	$17,507.00	10%	$765.00	$727.00	5%
Y48K	Inserters Production	Bottom Line Scan, PB Cutter	$51,484.00	$46,568.00	10%	$3,591.00	$3,411.00	5%
Y48M	Inserters Production	LINESCAN, 2UP FORMS Y484/5	$51,484.00	$46,568.00	10%	$5,400.00	$5,130.00	5%
Y48N	Inserters Production	Nibble Cut	$9,032.00	$8,170.00	10%	$0.00	$0.00	5%
Y492	Inserters Production	ASSY - OES RH LOW	$25,742.00	$23,284.00	10%	$1,795.00	$1,705.00	5%
Y49M	Inserters Production	AUTOTRAYER	$122,581.00	$110,875.00	10%	$9,000.00	$8,550.00	5%
Y49N	Inserters Production	Intelligent trayer kit	$19,355.00	$17,507.00	10%	$500.00	$475.00	5%
Y49P	Inserters Production	OEStacker Interface	$17,935.00	$16,223.00	10%	$163.00	$155.00	5%
Y4H4	Inserters Production	70 MM CORE OPTION	$5,812.00	$5,257.00	10%	$451.00	$428.00	5%
Y4H5	Inserters Production	200 MM CORE OPTION	$7,901.00	$7,147.00	10%	$612.00	$581.00	5%
Y4HG	Inserters Production	ROLL DOLLY 20.5"	$5,009.00	$4,531.00	10%	$388.00	$369.00	5%
Y4HJ	Inserters Production	UNWINDER BASE	$52,258.00	$47,267.00	10%	$3,645.00	$3,463.00	5%
Y4TC	Inserters Production	Stand Alone Trim Chopper	$18,452.00	$16,690.00	10%	$1,788.00	$1,699.00	5%
Y530	Inserters Production	MPS Chassis Subset	$1,935.00	$1,751.00	10%	$0.00	$0.00	5%
Y554T	Inserters Production	MPS Friction feeder - (Thick version of the Y554)	$20,168.00	$18,242.00	10%	$1,563.00	$1,485.00	5%
Y555G	Inserters Production	Rotary Feeder-Retrofit, Grey	$23,226.00	$21,008.00	10%	$400.00	$380.00	5%
Y555W	Inserters Production	Rotary Feeder-Retrofit, White	$23,226.00	$21,008.00	10%	$400.00	$380.00	5%
Y556	Inserters Production	MOVING BEAM SCAN-MPS RFDR	$9,194.00	$8,316.00	10%	$641.00	$609.00	5%
Y558	Inserters Production	FLATS/FOLDED ROTARY FDR	$15,483.00	$14,005.00	10%	$1,815.00	$1,724.00	5%
Y563	Inserters Production	EPIC Engine	$316,129.00	$285,939.00	10%	$39,715.00	$37,729.00	5%
Y56D	Inserters Production	2D Camera MPS sealer	$12,903.00	$11,671.00	10%	$1,080.00	$1,026.00	5%
Y575	Inserters Production	Buffer	$105,161.00	$95,118.00	10%	$9,292.00	$8,827.00	5%

NO VOLUME OR TERM DISCOUNTS INCLUDED

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y723	Inserters Production	MPS Floatingdeck nocamera	$22,120.00	$20,008.00	10%	$1,714.00	$1,628.00	5%
Y9D0	Inserters Production	COMPANION INSERTER SYSTEM	$113,554.00	$102,710.00	10%	$11,113.00	$10,557.00	5%
YMV0	Inserters Production	Mailstream Engage System	$202,581.00	$183,235.00	10%	$0.00	$0.00	5%
Z91S	Inserters Production	ISITE INST/TRAIN/DAY +EXP	$2,581.00	$2,335.00	10%	$0.00	$0.00	5%
Z91T	Inserters Production	ISITE INSTALL/TRAINING/WK	$8,387.00	$7,586.00	10%	$0.00	$0.00	5%
Z9CS	Inserters Production	MPS SELECT CS PARTS CAB	$16,862.00	$15,252.00	10%	$0.00	$0.00	5%
Z9F1	Inserters Production	FIELD SERVICE LABOR CHARG	$542.00	$490.00	10%	$0.00	$0.00	5%
Z9F2	Inserters Production	TSS LABOR CHARGE	$2,968.00	$2,684.00	10%	$0.00	$0.00	5%
Z9SB	Inserters Production	Block of 50 hrs. of Service	$10,419.00	$9,424.00	10%	$0.00	$0.00	5%
Z9SS	Inserters Production	On-System Support OSS	$0.00	$0.00	10%	$595.00	$565.00	5%
Z9T0	Inserters Production	Prod Mail Mgmt Training Seat	$4,516.00	$4,084.00	10%	$0.00	$0.00	5%
Z9T6	Inserters Production	DM INFINITY NEW OPERATOR	$645.00	$584.00	10%	$0.00	$0.00	5%
Z9U1	Inserters Production	INSTALL FBI 1ST UNIT	$1,935.00	$1,751.00	10%	$0.00	$0.00	5%
Z9U2	Inserters Production	INSTALL FBI ADLD UNITS	$1,290.00	$1,167.00	10%	$0.00	$0.00	5%
Z9U3	Inserters Production	PROD ATTACHER INST 1ST UN	$3,226.00	$2,918.00	10%	$0.00	$0.00	5%
Z9U4	Inserters Production	PROD ATTACHER INST ADDL U	$1,935.00	$1,751.00	10%	$0.00	$0.00	5%
Z9U8	Inserters Production	Std. Integr with ShtFdr at DMS FL	$9,677.00	$8,753.00	10%	$0.00	$0.00	5%
Z9U9	Inserters Production	Std. Integr - ShtFdr on site	$19,355.00	$17,507.00	10%	$0.00	$0.00	5%
Z9UB	Inserters Production	ADDL TECH SVCS PER DAY	$1,419.00	$1,283.00	10%	$0.00	$0.00	5%
ZX05	Inserters Production	SERVO FRONT TABLE	$0.00	$0.00	10%	$3,600.00	$3,420.00	5%
ZX10	Inserters Production	Forceflex Feeder 14"	$6,710.00	$6,069.00	10%	$520.00	$494.00	5%
ZX11	Inserters Production	Forceflex Feeder 20"	$8,581.00	$7,762.00	10%	$665.00	$632.00	5%
ZX1D	Inserters Production	COMPRESSOR RIVAL/DI2000	$8,065.00	$7,295.00	10%	$625.00	$594.00	5%
ZX20	Inserters Production	14K SPEED UPGRADE	$25,806.00	$23,341.00	10%	$2,000.00	$1,900.00	5%
ZX22	Inserters Production	14" MODE SOFTWARE KEY	$0.00	$0.00	10%	$2,300.00	$2,185.00	5%
ZX22	Inserters Production	14" MODE SOFTWARE KEY	$0.00	$0.00	10%	$2,300.00	$2,185.00	5%
ZX29	Inserters Production	EPIC FLATS	$32,258.00	$29,177.00	10%	$0.00	$0.00	5%
ZX2A	Inserters Production	MSE12 - 10 Fdr 10x13 Chassis	$244,301.00	$220,970.00	10%	$11,700.00	$11,115.00	5%
ZX2B	Inserters Production	MSE14 - 10 Fdr 10x13 Chassis	$270,107.00	$244,311.00	10%	$11,700.00	$11,115.00	5%
ZX2C	Inserters Production	MSE12 - 10 Fdr 6x9 Chassis	$214,623.00	$194,127.00	10%	$11,700.00	$11,115.00	5%
ZX2D	Inserters Production	MSE14 - 10 Fdr 6x9 Chassis	$240,430.00	$217,469.00	10%	$11,700.00	$11,115.00	5%
ZX4A	Inserters Production	MSE12 - 4 Fdr 10x13 Chassis	$220,215.00	$199,185.00	10%	$10,400.00	$9,880.00	5%
ZX4B	Inserters Production	MSE14 - 4 Fdr 10x13 Chassis	$246,022.00	$222,527.00	10%	$10,400.00	$9,880.00	5%
ZX4C	Inserters Production	MSE12 - 4 Fdr 6x9 Chassis	$190,538.00	$172,341.00	10%	$10,400.00	$9,880.00	5%
ZX4D	Inserters Production	MSE14 - 4 Fdr 6x9 Chassis	$216,345.00	$195,685.00	10%	$10,400.00	$9,880.00	5%
ZX50A	Inserters Production	Servo Frictn Fdr/Last D/S	$9,032.00	$8,170.00	10%	$700.00	$665.00	5%
ZX50B	Inserters Production	Servo Frictn Fdr/ Int Pos	$9,032.00	$8,170.00	10%	$700.00	$665.00	5%
ZX50C	Inserters Production	ServoFrictn Fdr/First U/S	$9,032.00	$8,170.00	10%	$700.00	$665.00	5%
ZX50D	Inserters Production	Servo Friction Fdr U/S RF	$9,032.00	$8,170.00	10%	$700.00	$665.00	5%
ZX50E	Inserters Production	SERVO FRICTION FDR 1st UP	$9,032.00	$8,170.00	10%	$700.00	$665.00	5%
ZX53A	Inserters Production	GREENHOUSE LAST DS POS	$4,516.00	$4,084.00	10%	$252.00	$239.00	5%

NO VOLUME OR TERM DISCOUNTS INCLUDED

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
ZX53B	Inserters Production	GREENHOUSE INTL POSITIONS	$4,516.00	$4,084.00	10%	$252.00	$239.00	5%
ZX53C	Inserters Production	GREENHOUSE BUFFER ROTARY	$4,516.00	$4,084.00	10%	$252.00	$239.00	5%
ZX53D	Inserters Production	GREENHOUSE/BLANK FEEDER	$4,516.00	$4,084.00	10%	$252.00	$239.00	5%
ZX53E	Inserters Production	GREENHOUSE BUFFER FRICTN	$4,516.00	$4,084.00	10%	$351.00	$333.00	5%
ZX55A	Inserters Production	Rotary Fdr Last D/S Pos	$15,484.00	$14,006.00	10%	$1,200.00	$1,140.00	5%
ZX55B	Inserters Production	Rotary Fdr Intermed Pos	$15,484.00	$14,006.00	10%	$1,200.00	$1,140.00	5%
ZX55C	Inserters Production	Rotary Fdr First U/S Pos	$15,484.00	$14,006.00	10%	$1,200.00	$1,140.00	5%
ZX55D	Inserters Production	Rotary Fdr U/S Friction	$15,484.00	$14,006.00	10%	$1,200.00	$1,140.00	5%
ZX55E	Inserters Production	Rotary Fdr First U/S Pos	$15,484.00	$14,006.00	10%	$1,200.00	$1,140.00	5%
ZX8A	Inserters Production	MSE12 - 8 Fdr 10x13 Chassis	$226,236.00	$204,630.00	10%	$10,851.00	$10,308.00	5%
ZX8B	Inserters Production	MSE14 - 8 Fdr 10x13 Chassis	$252,043.00	$227,973.00	10%	$10,851.00	$10,308.00	5%
ZX8C	Inserters Production	MSE12 - 8 Fdr 6x9 Chassis	$196,559.00	$177,788.00	10%	$10,851.00	$10,308.00	5%
ZX8D	Inserters Production	MSE14 - 8 Fdr 6x9 Chassis	$222,365.00	$201,130.00	10%	$10,851.00	$10,308.00	5%
ZXA0	Inserters Production	FMI Cut Sheet Input	$109,032.00	$98,620.00	10%	$7,605.00	$7,225.00	5%
ZXA1	Inserters Production	30K Mid-tier Input for Flowmaster	$100,000.00	$90,450.00	10%	$7,605.00	$7,225.00	5%
ZXB7	Inserters Production	2 STAGE BUFFER MSE	$10,323.00	$9,337.00	10%	$720.00	$684.00	5%
ZXB9	Inserters Production	HEAVIES BUFFER	$41,471.00	$37,511.00	10%	$2,893.00	$2,748.00	5%
ZXCF	Inserters Production	MPS SELECT CF PARTS CAB	$18,679.00	$16,895.00	10%	$0.00	$0.00	5%
ZXD0	Inserters Production	POWER ENTRY 240V,1 PHASE,60HZ, DOMESTIC	$5,484.00	$4,961.00	10%	$0.00	$0.00	5%
ZXM9	Inserters Production	MSE 12 - 15 Fdr 6x9 Chassis	$255,483.00	$231,085.00	10%	$13,200.00	$12,540.00	5%
ZXMM	Inserters Production	MSE 12 - 18 Fdr Chassis	$269,678.00	$243,924.00	10%	$12,650.00	$12,018.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
921H	Folder Inserters Production	Upper Fold Plate	$774.00	$529.00	32%	$0.00	$0.00	5%
921J	Folder Inserters Production	Lower Fold Plate	$774.00	$529.00	32%	$0.00	$0.00	5%
921K	Folder Inserters Production	Lower Deflector	$774.00	$529.00	32%	$0.00	$0.00	5%
921L	Folder Inserters Production	Upper Deflector	$774.00	$529.00	32%	$0.00	$0.00	5%
921V	Folder Inserters Production	Add. Folding capability	$9,916.00	$6,777.00	32%	$692.00	$657.00	5%
922R	Folder Inserters Production	6-1-4" Lower Buckle Chute	$5,355.00	$3,659.00	32%	$419.00	$398.00	5%
DITP	Folder Inserters Production	90" Table- 110V	$3,484.00	$2,381.00	32%	$0.00	$0.00	5%
F7ZE	Folder Inserters Production	30" Table Extension	$581.00	$397.00	32%	$0.00	$0.00	5%
FL56	Folder Inserters Production	MSE Top Edge Marker	$11,380.65	$7,778.00	32%	$793.80	$754.00	5%
FL57	Folder Inserters Production	Bottom Edge Marker 6X9	$11,381.00	$7,778.00	32%	$794.00	$754.00	5%
FL58	Folder Inserters Production	Bottom Edge Marker 10x13	$11,381.00	$7,778.00	32%	$794.00	$754.00	5%
FL7E	Folder Inserters Production	9' Flat Collecting Conveyor	$6,581.00	$4,497.00	32%	$253.00	$240.00	5%
R254	Folder Inserters Production	Forms Conveyor-Domestic	$12,658.00	$8,650.00	32%	$1,850.00	$1,758.00	5%
R257	Folder Inserters Production	Low Cap Divert w-Smart Deflect	$8,123.00	$5,552.00	32%	$567.00	$539.00	5%
R503	Folder Inserters Production	DC Meterlink Kit (6500 Series)	$1,484.00	$1,014.00	32%	$173.00	$164.00	5%
R751	Folder Inserters Production	DM16K (Non-PB Upgrade)	$23,846.00	$16,296.00	32%	$1,606.00	$1,526.00	5%
R752	Folder Inserters Production	DM16K (PB Upgrade)	$23,846.00	$16,296.00	32%	$1,606.00	$1,526.00	5%
R753	Folder Inserters Production	DM16KR (Non-PB Upgrade)	$23,865.00	$16,309.00	32%	$1,606.00	$1,526.00	5%
R754	Folder Inserters Production	DM16KR (PB Upgrade)	$23,865.00	$16,309.00	32%	$1,606.00	$1,526.00	5%
R756	Folder Inserters Production	DM Infinity DM16KR Non PB	$23,865.00	$16,309.00	32%	$1,606.00	$1,526.00	5%
R764	Folder Inserters Production	DM16KR (New Placements)	$23,865.00	$16,309.00	32%	$1,606.00	$1,526.00	5%
R766	Folder Inserters Production	DM16KR (New - Competitive Displacement)	$23,865.00	$16,309.00	32%	$1,606.00	$1,526.00	5%
R767	Folder Inserters Production	DM INFINITY-MPS26K Resettable	$40,639.00	$27,773.00	32%	$2,835.00	$2,693.00	5%
R76X	Folder Inserters Production	B&H Modular Output Kit	$671.00	$458.00	32%	$0.00	$0.00	5%
R770	Folder Inserters Production	DM Infinity Non-PB System Install	$671.00	$458.00	32%	$0.00	$0.00	5%
R77H	Folder Inserters Production	R150-6500 Series Seal Only Head	$1,548.00	$1,058.00	32%	$0.00	$0.00	5%
R77W	Folder Inserters Production	B&H Integrated Output Kit	$1,677.00	$1,146.00	32%	$0.00	$0.00	5%
R77X	Folder Inserters Production	Accessory Kit (Hasler, Short Deck, S309)	$406.00	$277.00	32%	$0.00	$0.00	5%
R77Z	Folder Inserters Production	DM Infinity Stand - Non PB Sys	$1,148.00	$785.00	32%	$0.00	$0.00	5%
R7AZ	Folder Inserters Production	Weigh On The Fly Software	$23,511.00	$16,067.00	32%	$2,733.00	$2,596.00	5%
RD87	Folder Inserters Production	Prime DC	$53,175.00	$36,340.00	32%	$6,182.00	$5,873.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
RD88	Folder Inserters Production	Advanced DC	$116,968.00	$79,936.00	32%	$13,598.00	$12,918.00	5%
RD8A	Folder Inserters Production	Upgrade Prime To Advanced DC	$70,968.00	$48,499.00	32%	$8,250.00	$7,838.00	5%
RD8N	Folder Inserters Production	DC Idle Time Control, Per Inserter	$6,452.00	$4,409.00	32%	$1,000.00	$950.00	5%
RD92	Folder Inserters Production	Filebase Enabler	$20,645.00	$14,109.00	32%	$3,200.00	$3,040.00	5%
RD93	Folder Inserters Production	Application Support - Per Job-Field	$7,129.00	$4,872.00	32%	$0.00	$0.00	5%
RD96	Folder Inserters Production	File Server Set-Up Charge	$0.00	$0.00	32%	$2,551.00	$2,423.00	5%
RDA8	Folder Inserters Production	Scanning Kit - Moving Beam (Input Or Output, Per Chnl)	$6,387.00	$4,365.00	32%	$445.00	$423.00	5%
RDA9	Folder Inserters Production	Camera Scan Kit (Non-Cognex; Input Or Output, Per Chnl)	$22,194.00	$15,167.00	32%	$1,080.00	$1,026.00	5%
RDFW	Folder Inserters Production	DC Verify Foundation 1-4	$70,968.00	$48,499.00	32%	$4,100.00	$3,895.00	5%
RDFX	Folder Inserters Production	DC Verify Foundation 5+	$98,065.00	$67,017.00	32%	$12,700.00	$12,065.00	5%
RDFY	Folder Inserters Production	DC Verify Prime DC Sys	$32,258.00	$22,045.00	32%	$3,300.00	$3,135.00	5%
RDFZ	Folder Inserters Production	DC Verify Adv DC Sys	$12,903.00	$8,818.00	32%	$100.00	$95.00	5%
RDGE	Folder Inserters Production	DFWords Ent Server	$54,194.00	$37,036.00	32%	$6,300.00	$5,985.00	5%
RDH0	Folder Inserters Production	MPS/APS Advanced DC	$121,290.00	$82,889.00	32%	$14,100.00	$13,395.00	5%
RDPM	Folder Inserters Production	Local DC Insite - Base - 4 Inserters or Less	$12,903.00	$8,818.00	32%	$2,000.00	$1,900.00	5%
RDPN	Folder Inserters Production	DFW Insite - Std (5+ Systems)	$25,806.00	$17,636.00	32%	$4,000.00	$3,800.00	5%
RDSV	Folder Inserters Production	DFWorks Std Server Pkg	$56,133.00	$38,361.00	32%	$5,700.00	$5,415.00	5%
RDYA	Folder Inserters Production	Hand Held Barcode-OCR Scanner	$826.00	$565.00	32%	$100.00	$95.00	5%
SR9R	Folder Inserters Production	SiteVue	$0.00	$0.00	32%	$2,000.00	$1,900.00	5%
SR9S	Folder Inserters Production	SiteVue + HelpDesk	$0.00	$0.00	32%	$5,000.00	$4,750.00	5%
SR9T	Folder Inserters Production	SiteVue PC	$0.00	$0.00	32%	$1,500.00	$1,425.00	5%
Y103	Folder Inserters Production	Forms Conveyor, In-Line	$17,548.00	$11,993.00	32%	$1,224.00	$1,163.00	5%
Y12A	Folder Inserters Production	1/8" L>R Blade Block Assy	$16,129.00	$11,023.00	32%	$0.00	$0.00	5%
Y12B	Folder Inserters Production	1/6" L>R Blade Block Assy	$16,129.00	$11,023.00	32%	$0.00	$0.00	5%
Y12C	Folder Inserters Production	1/4" L>R Blade Block Assy	$16,129.00	$11,023.00	32%	$0.00	$0.00	5%
Y12D	Folder Inserters Production	Dual Blade Block Assy	$16,129.00	$11,023.00	32%	$0.00	$0.00	5%
Y12E	Folder Inserters Production	7.8MM L>R Blade Block Assy	$16,129.00	$11,023.00	32%	$0.00	$0.00	5%
Y12F	Folder Inserters Production	1/8" R>L Blade Block Assy	$16,129.00	$11,023.00	32%	$0.00	$0.00	5%
Y12G	Folder Inserters Production	1/6" R>L Blade Block Assy	$16,129.00	$11,023.00	32%	$0.00	$0.00	5%
Y12H	Folder Inserters Production	1/4" R>L Blade Block Assy	$16,129.00	$11,023.00	32%	$0.00	$0.00	5%
Y12K	Folder Inserters Production	7.8MM R>L Blade Block Assy	$16,129.00	$11,023.00	32%	$0.00	$0.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y13A	Folder Inserters Production	Trim Kit Right W- Bucket	$3,032.00	$2,072.00	32%	$212.00	$201.00	5%
Y13B	Folder Inserters Production	Trim Kit Left W- Bucket	$3,032.00	$2,072.00	32%	$212.00	$201.00	5%
Y13C	Folder Inserters Production	Trim Kit Center	$3,032.00	$2,072.00	32%	$212.00	$201.00	5%
Y13D	Folder Inserters Production	Trim Kit Right W- Funnel	$3,032.00	$2,072.00	32%	$212.00	$201.00	5%
Y13E	Folder Inserters Production	Trim Kit Left W- Funnel	$3,032.00	$2,072.00	32%	$212.00	$201.00	5%
Y13F	Folder Inserters Production	Dual Slit Assembly With Bucket	$4,265.00	$2,915.00	32%	$297.00	$282.00	5%
Y13G	Folder Inserters Production	Dual Slit Assembly With Funnel	$4,065.00	$2,778.00	32%	$284.00	$270.00	5%
Y15F	Folder Inserters Production	Bouncing Buckle Chute < 5 Pgs	$3,871.00	$2,645.00	32%	$270.00	$257.00	5%
Y15G	Folder Inserters Production	Bouncing Buckle Chute > 5 Pgs	$3,871.00	$2,645.00	32%	$270.00	$257.00	5%
Y15J	Folder Inserters Production	Bouncing Buckle Chute	$3,871.00	$2,645.00	32%	$270.00	$257.00	5%
Y15K	Folder Inserters Production	Mini Buckle Chute	$1,290.00	$881.00	32%	$90.00	$86.00	5%
Y15L	Folder Inserters Production	Lower 14" Buckle Chute	$1,935.00	$1,323.00	32%	$135.00	$128.00	5%
Y15U	Folder Inserters Production	Upper 14" Buckle Chute	$1,935.00	$1,323.00	32%	$135.00	$128.00	5%
Y180	Folder Inserters Production	Elevator Module	$12,839.00	$8,775.00	32%	$896.00	$851.00	5%
Y194	Folder Inserters Production	Funnel Assembly	$1,142.00	$781.00	32%	$80.00	$76.00	5%
Y199	Folder Inserters Production	Trim Collector	$26,316.13	$17,984.00	32%	$1,835.55	$1,744.00	5%
Y19A	Folder Inserters Production	Dual Trim Collector	$28,574.19	$19,527.00	32%	$1,993.05	$1,893.00	5%
Y19B	Folder Inserters Production	Bin for Trim And Vac Plus Y19C	$645.00	$441.00	32%	$0.00	$0.00	5%
Y19C	Folder Inserters Production	Trim And Vac Plus	$50,258.06	$34,346.00	32%	$4,124.00	$3,918.00	5%
Y1C2	Folder Inserters Production	Surefeed 9' Feedmax	$14,097.00	$9,634.00	32%	$1,093.00	$1,038.00	5%
Y201	Folder Inserters Production	API TM1 Single Input Westport	$46,645.00	$31,878.00	32%	$3,615.00	$3,434.00	5%
Y202	Folder Inserters Production	Dual Input Merging TM Westport	$51,832.00	$35,422.00	32%	$4,017.00	$3,816.00	5%
Y203	Folder Inserters Production	Standard FIM	$12,193.55	$8,333.00	32%	$850.50	$808.00	5%
Y204	Folder Inserters Production	Wide Body FIM	$15,342.00	$10,485.00	32%	$1,070.00	$1,017.00	5%
Y206	Folder Inserters Production	API TM1 Single Input Eastport	$46,645.00	$31,878.00	32%	$3,615.00	$3,434.00	5%
Y207	Folder Inserters Production	Dual Input Merging TM Eastport	$51,832.00	$35,422.00	32%	$4,017.00	$3,816.00	5%
Y208	Folder Inserters Production	Dual Accumulator Folder	$69,626.00	$47,583.00	32%	$4,871.00	$4,627.00	5%
Y209	Folder Inserters Production	Flexible Dual Accumulator	$80,645.16	$55,113.00	32%	$5,625.00	$5,344.00	5%
Y20A	Folder Inserters Production	Reverse Accumulate	$3,110.00	$2,126.00	32%	$217.00	$206.00	5%
Y20B	Folder Inserters Production	Reverse Accumulate	$3,110.00	$2,126.00	32%	$217.00	$206.00	5%
Y20C	Folder Inserters Production	Addl Monitor- API Dual Accum- Folder Mount	$5,806.00	$3,968.00	32%	$405.00	$385.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y20D	Folder Inserters Production	Addl Monitor- API Sheet Fdr- Stitcher Mount	$5,806.00	$3,968.00	32%	$405.00	$385.00	5%
Y20E	Folder Inserters Production	FDA FIM North Port	$12,193.55	$8,333.00	32%	$850.50	$808.00	5%
Y20F	Folder Inserters Production	FDA Transport - TM1	$15,341.94	$10,485.00	32%	$1,070.10	$1,017.00	5%
Y20G	Folder Inserters Production	FDA Standard Accumulate	$3,870.97	$2,645.00	32%	$270.00	$257.00	5%
Y20H	Folder Inserters Production	FDA Reverse Accumulate	$3,870.97	$2,645.00	32%	$270.00	$257.00	5%
Y20J	Folder Inserters Production	Automatic foldplates	$19,354.84	$13,227.00	32%	$1,350.00	$1,283.00	5%
Y20JA	Folder Inserters Production	Y234 3 autochutes + 1 deflector	$12,903.00	$8,818.00	32%	$900.00	$855.00	5%
Y20JB	Folder Inserters Production	Auto foldplate 1234 Y208	$19,354.84	$13,227.00	32%	$1,350.00	$1,283.00	5%
Y20JC	Folder Inserters Production	Auto foldplate 1234 Y209	$19,354.84	$13,227.00	32%	$1,350.00	$1,283.00	5%
Y20JD	Folder Inserters Production	Auto foldplate 1234 Y471	$19,354.84	$13,227.00	32%	$1,350.00	$1,283.00	5%
Y21D	Folder Inserters Production	18K Dual Web Cutter	$98,709.68	$67,459.00	32%	$6,885.00	$6,541.00	5%
Y21E	Folder Inserters Production	New Dual Web Cutter (replaces Y21D)	$73,742.00	$50,396.00	32%	$6,885.00	$6,541.00	5%
Y235	Folder Inserters Production	Fixed Beam scanner	$5,032.00	$3,439.00	32%	$351.00	$333.00	5%
Y236	Folder Inserters Production	Moving Beam scanner	$5,419.00	$3,703.00	32%	$380.00	$361.00	5%
Y237	Folder Inserters Production	Camera scanner	$12,903.23	$8,818.00	32%	$1,080.00	$1,026.00	5%
Y238	Folder Inserters Production	Extended hopper for Y234	$9,032.00	$6,173.00	32%	$630.00	$599.00	5%
Y239	Folder Inserters Production	Add'l monitor Y234 mount	$5,806.00	$3,968.00	32%	$405.00	$385.00	5%
Y23A	Folder Inserters Production	LowCap Divert w/chutes Y234	$8,123.00	$5,552.00	32%	$567.00	$539.00	5%
Y23B	Folder Inserters Production	Reverse accumulator option Y234	$3,871.00	$2,645.00	32%	$255.00	$242.00	5%
Y23C	Folder Inserters Production	Set of std. chutes Y234	$3,871.00	$2,645.00	32%	$255.00	$242.00	5%
Y25A	Folder Inserters Production	Barcode Scan- Y250, Top	$3,639.00	$2,487.00	32%	$255.00	$242.00	5%
Y25B	Folder Inserters Production	Barcode Scan- Y250, Btm	$3,639.00	$2,487.00	32%	$255.00	$242.00	5%
Y25D	Folder Inserters Production	Trapping Hi-Cap	$7,226.00	$4,939.00	32%	$504.00	$479.00	5%
Y26A	Folder Inserters Production	OMR Scan- Y250, 1st Chnl, Top-First Third Of Btm Scan	$2,903.00	$1,984.00	32%	$200.00	$190.00	5%
Y26B	Folder Inserters Production	OMR Scan- Y250, 1st Chnl, Last Two-Third Of Btm Only	$2,903.00	$1,984.00	32%	$200.00	$190.00	5%
Y26C	Folder Inserters Production	OMR Scan- Y250, 2nd Chnl, Top-Btm Scan	$1,477.00	$1,009.00	32%	$100.00	$95.00	5%
Y26D	Folder Inserters Production	OMR Scan- Y250, 3rd Chnl, Top-Btm Scan	$1,477.00	$1,009.00	32%	$100.00	$95.00	5%
Y26E	Folder Inserters Production	OMR Scan- Y250, 4th Chnl, Top-Btm Scan	$1,477.00	$1,009.00	32%	$100.00	$95.00	5%
Y270	Folder Inserters Production	Barcode Scan- Dual Web Cutter (2 Scanners)	$7,277.00	$4,973.00	32%	$510.00	$485.00	5%
Y271	Folder Inserters Production	OMR Scan- Dual Web Cutter (2 Scanners)	$5,806.00	$3,968.00	32%	$400.00	$380.00	5%
Y275	Folder Inserters Production	OMR Scan- Dual Web C', Add'l Chnl (2 Scanners)	$2,955.00	$2,019.00	32%	$200.00	$190.00	5%

Folder/Inserters, Production	Offerors Response
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Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y30B	Folder Inserters Production	Add'l Monitor- 17" On Stand (Non- Touch)	$3,600.00	$2,460.00	32%	$251.00	$238.00	5%
Y30Y	Folder Inserters Production	VPS Stand	$1,613.00	$1,102.00	32%	$125.00	$119.00	5%
Y30Z	Folder Inserters Production	Pattern Reader	$6,581.00	$4,497.00	32%	$510.00	$485.00	5%
Y315B	Folder Inserters Production	Vertical Stacker	$11,742.00	$8,025.00	32%	$819.00	$778.00	5%
Y316	Folder Inserters Production	Heavies Vertical Stacker	$19,484.00	$13,315.00	32%	$1,359.00	$1,291.00	5%
Y318	Folder Inserters Production	Output Rotate Module	$54,839.00	$37,477.00	32%	$4,420.00	$4,199.00	5%
Y319	Folder Inserters Production	Servo V-Bin	$11,742.00	$8,025.00	32%	$819.00	$778.00	5%
Y320	Folder Inserters Production	Vacuum Transport Standard	$21,355.00	$14,594.00	32%	$1,490.00	$1,416.00	5%
Y322	Folder Inserters Production	MCS 2" Array Print Sys - DC	$48,335.00	$33,032.00	32%	$3,746.00	$3,559.00	5%
Y323	Folder Inserters Production	MCS 4600 4 Print (Two 2 Print Heads	$56,077.42	$38,324.00	32%	$3,911.40	$3,716.00	5%
Y326	Folder Inserters Production	MCS 8 Inch Print System	$70,425.81	$48,129.00	32%	$4,912.20	$4,667.00	5%
Y327	Folder Inserters Production	MCS GIS4250 Print System	$104,335.48	$71,303.00	32%	$7,277.40	$6,914.00	5%
Y328	Folder Inserters Production	Universal Vacuum Base	$21,355.00	$14,594.00	32%	$1,490.00	$1,416.00	5%
Y32A	Folder Inserters Production	IMS...Ink Management System	$5,393.55	$3,686.00	32%	$376.20	$357.00	5%
Y32E	Folder Inserters Production	Output LineScan MPS	$52,258.00	$35,713.00	32%	$6,318.00	$6,002.00	5%
Y32F	Folder Inserters Production	Output LineScan FPS	$52,258.00	$35,713.00	32%	$6,318.00	$6,002.00	5%
Y32G	Folder Inserters Production	2" Array Compact EFS for MPS	$81,974.19	$56,021.00	32%	$6,607.00	$6,277.00	5%
Y32H	Folder Inserters Production	4" Array Compact EFS for MPS	$89,716.13	$61,312.00	32%	$7,231.00	$6,869.00	5%
Y32K	Folder Inserters Production	4250 Compact EFS for MPS	$125,070.97	$85,473.00	32%	$10,080.00	$9,576.00	5%
Y32L	Folder Inserters Production	2" Array VTT EFS for FPS SD	$81,974.19	$56,021.00	32%	$6,353.00	$6,035.00	5%
Y32M	Folder Inserters Production	4" Array VTT EFS for FPS SD	$89,716.13	$61,312.00	32%	$6,953.00	$6,605.00	5%
Y32N	Folder Inserters Production	4250 VTT EFS for FPS SD	$125,070.97	$85,473.00	32%	$9,693.00	$9,208.00	5%
Y35A	Folder Inserters Production	MPS Print+ Package	$238,710.00	$163,135.00	32%	$14,000.00	$13,300.00	5%
Y35B	Folder Inserters Production	MSE Print+ Package	$225,806.00	$154,316.00	32%	$12,000.00	$11,400.00	5%
Y35C	Folder Inserters Production	Print+ Workstation Pkg	$14,710.00	$10,053.00	32%	$660.00	$627.00	5%
Y35D	Folder Inserters Production	Print+ Server Package	$40,000.00	$27,336.00	32%	$3,600.00	$3,420.00	5%
Y380	Folder Inserters Production	Power Stacker	$12,154.00	$8,306.00	32%	$848.00	$806.00	5%
Y388	Folder Inserters Production	Weigh-On-The-FlyScale	$36,297.00	$24,805.00	32%	$2,532.00	$2,405.00	5%
Y3D0	Folder Inserters Production	Infrared Dryer-9000 Watt	$6,710.00	$4,586.00	32%	$520.00	$494.00	5%
Y3DB	Folder Inserters Production	Tabber with a 4 inch kit	$31,613.00	$21,604.00	32%	$2,284.00	$2,170.00	5%
Y3DC	Folder Inserters Production	Tabber with a 2 inch kit	$29,032.00	$19,841.00	32%	$2,250.00	$2,138.00	5%

Folder/Inserters, Production	Offerors Response
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Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y3F1	Folder Inserters Production	Divert (Attchd prior to IJ)	$7,484.00	$5,114.00	32%	$533.00	$506.00	5%
Y3F3	Folder Inserters Production	9' CONVEYOR	$5,161.00	$3,527.00	32%	$416.00	$395.00	5%
Y3F4	Folder Inserters Production	6' CONVEYOR	$4,516.00	$3,086.00	32%	$364.00	$346.00	5%
Y3FB	Folder Inserters Production	Select SW Add'l - Current User	$19,355.00	$13,227.00	32%	$1,560.00	$1,482.00	5%
Y3FC	Folder Inserters Production	Selects SW/HW-New User	$27,742.00	$18,959.00	32%	$2,236.00	$2,124.00	5%
Y3FD	Folder Inserters Production	Selects SW/HW-Database Cntrl	$27,742.00	$18,959.00	32%	$2,236.00	$2,124.00	5%
Y3FE	Folder Inserters Production	Selectivity Install/Training	$3,871.00	$2,645.00	32%	$312.00	$296.00	5%
Y3FF	Folder Inserters Production	Output Scanning SW/HW	$31,613.00	$21,604.00	32%	$2,548.00	$2,421.00	5%
Y3FG	Folder Inserters Production	GIS 4250 - Stand alone Inkjet	$83,871.00	$57,317.00	32%	$6,760.00	$6,422.00	5%
Y3FM	Folder Inserters Production	36" Flexible Inkjet Transport	$15,161.00	$10,361.00	32%	$1,100.00	$1,045.00	5%
Y3FN	Folder Inserters Production	56" Flexible Inkjet Transport	$17,548.00	$11,993.00	32%	$1,246.00	$1,184.00	5%
Y3FR	Folder Inserters Production	72" Flexible Inkjet Transport	$18,710.00	$12,787.00	32%	$1,425.00	$1,354.00	5%
Y3FT	Folder Inserters Production	30" Dryer bases - Hi Temp	$5,806.00	$3,968.00	32%	$264.00	$251.00	5%
Y3FY	Folder Inserters Production	Divert Att'd (after inkjet)	$8,452.00	$5,776.00	32%	$533.00	$506.00	5%
Y3FZ	Folder Inserters Production	MCS Exp Mod max 3 addl cameras	$3,226.00	$2,205.00	32%	$260.00	$247.00	5%
Y3S0	Folder Inserters Production	iSite Area Scan Camera 1024x768	$25,923.00	$17,716.00	32%	$2,155.00	$2,047.00	5%
Y3S1	Folder Inserters Production	iSite High Res Area Scan Cam 1400x1200	$29,619.00	$20,242.00	32%	$2,300.00	$2,185.00	5%
Y3S2	Folder Inserters Production	iSite Line Scan Camera 2k 6x9	$32,555.00	$22,248.00	32%	$2,525.00	$2,399.00	5%
Y3S3	Folder Inserters Production	iSite High Res Line Scan Camera	$35,077.00	$23,971.00	32%	$2,720.00	$2,584.00	5%
Y3SA	Folder Inserters Production	Add'l Area Scan Camera 1024x768	$7,408.00	$5,062.00	32%	$575.00	$546.00	5%
Y3SB	Folder Inserters Production	Add'l High Res Area Scan Cam 1400x1200	$8,471.00	$5,789.00	32%	$660.00	$627.00	5%
Y3SC	Folder Inserters Production	iSite Floating Transport	$12,697.00	$8,677.00	32%	$985.00	$936.00	5%
Y3SD	Folder Inserters Production	iSite Bolt-on Mount	$387.00	$264.00	32%	$0.00	$0.00	5%
Y3SE	Folder Inserters Production	iSite Rollling Adjustable Stand	$3,077.00	$2,102.00	32%	$240.00	$228.00	5%
Y3SF	Folder Inserters Production	Image Archive	$2,373.00	$1,622.00	32%	$185.00	$176.00	5%
Y3SG	Folder Inserters Production	iData Repair/System	$11,548.00	$7,892.00	32%	$1,815.00	$1,724.00	5%
Y3SH	Folder Inserters Production	iDataRepair Lite	$10,968.00	$7,495.00	32%	$1,070.00	$1,017.00	5%
Y3SJ	Folder Inserters Production	iDataView	$20,323.00	$13,889.00	32%	$1,575.00	$1,496.00	5%
Y3SL	Folder Inserters Production	22" Touch Screen	$623.00	$426.00	32%	$50.00	$48.00	5%
Y3SM	Folder Inserters Production	iSite Hand Scanner	$1,077.00	$736.00	32%	$85.00	$81.00	5%
Y3SN	Folder Inserters Production	iSite Tracking Module	$10,928.00	$7,468.00	32%	$850.00	$808.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y3SP	Folder Inserters Production	iData Printer Interfacing	$2,581.00	$1,764.00	32%	$200.00	$190.00	5%
Y3ST	Folder Inserters Production	Add' Line Scan Camera 2K 6X9	$11,111.00	$7,593.00	32%	$865.00	$822.00	5%
Y3SU	Folder Inserters Production	Add'l High Res Line Scan Cam 4K 10x13	$13,246.00	$9,052.00	32%	$1,030.00	$979.00	5%
Y3SV	Folder Inserters Production	iSite Area Scan Camera 640x480	$26,550.00	$18,144.00	32%	$2,060.00	$1,957.00	5%
Y3SW	Folder Inserters Production	Add'l iSite Area Scan Camera 640x480	$6,734.00	$4,602.00	32%	$525.00	$499.00	5%
Y3SX	Folder Inserters Production	iData Repair Opt 2/system	$58,065.00	$39,681.00	32%	$4,825.00	$4,584.00	5%
Y3SY	Folder Inserters Production	iData Repair Opt 2/seat	$10,968.00	$7,495.00	32%	$915.00	$869.00	5%
Y3Z0	Folder Inserters Production	21K Sheet Feeder	$49,174.19	$33,605.00	32%	$8,179.00	$7,770.00	5%
Y3Z0	Folder Inserters Production	21K Sheet Feeder	$49,174.19	$33,605.00	32%	$8,179.00	$7,770.00	5%
Y3Z0	Folder Inserters Production	21K Sheet Feeder	$49,174.19	$33,605.00	32%	$8,179.00	$7,770.00	5%
Y3Z1	Folder Inserters Production	36K Sheet Feeder	$75,097.00	$51,321.00	32%	$8,179.00	$7,770.00	5%
Y3Z1	Folder Inserters Production	36K Sheet Feeder	$75,097.00	$51,321.00	32%	$8,179.00	$7,770.00	5%
Y431	Folder Inserters Production	50K Sheet Feeder	$126,581.00	$86,505.00	32%	$8,829.00	$8,388.00	5%
Y43A	Folder Inserters Production	Barcode Scan- Y431, Fixed Scanning, Btm	$3,639.00	$2,487.00	32%	$255.00	$242.00	5%
Y43B	Folder Inserters Production	Barcode Scan- Y431, Fixed Scanning, Top Left	$3,639.00	$2,487.00	32%	$255.00	$242.00	5%
Y43C	Folder Inserters Production	Barcode Scan- Y431, Fixed Scanning, Top Right	$3,639.00	$2,487.00	32%	$255.00	$242.00	5%
Y43D	Folder Inserters Production	Barcode Scan- Y431, MBS, Top Mount	$6,387.00	$4,365.00	32%	$380.00	$361.00	5%
Y43L	Folder Inserters Production	Cutsheet Input Line scan - Top mount	$60,968.00	$41,665.00	32%	$5,906.00	$5,611.00	5%
Y43L	Folder Inserters Production	Cutsheet Input Line scan - Top mount	$60,968.00	$41,665.00	32%	$5,906.00	$5,611.00	5%
Y43M	Folder Inserters Production	Cutsheet Input Line scan - Bottom mount	$37,419.00	$25,572.00	32%	$2,926.00	$2,780.00	5%
Y43M	Folder Inserters Production	Cutsheet Input Line scan - Bottom mount	$37,419.00	$25,572.00	32%	$2,926.00	$2,780.00	5%
Y470	Folder Inserters Production	HPI Accumulator	$82,581.00	$56,436.00	32%	$5,760.00	$5,472.00	5%
Y471	Folder Inserters Production	HPI PB Legacy Folder 6 Roller	$13,290.00	$9,082.00	32%	$942.00	$895.00	5%
Y472	Folder Inserters Production	HPI Reverse Accumulator	$82,581.00	$56,436.00	32%	$5,760.00	$5,472.00	5%
Y473	Folder Inserters Production	HPI Heavy Duty Folder 6 Roller	$38,065.00	$26,013.00	32%	$2,655.00	$2,522.00	5%
Y474	Folder Inserters Production	36K Cutter- Pinfeed	$148,387.10	$101,408.00	32%	$10,350.00	$9,833.00	5%
Y475	Folder Inserters Production	25K Cutter- Pinfeed	$106,451.61	$72,749.00	32%	$7,425.00	$7,054.00	5%
Y476	Folder Inserters Production	HPI Heavy Duty Folder-Accumulator Interf	$4,774.00	$3,262.00	32%	$333.00	$316.00	5%
Y479	Folder Inserters Production	HPI Heavy Duty Folder Bypass Kit For Flats	$2,000.00	$1,367.00	32%	$140.00	$133.00	5%
Y47A	Folder Inserters Production	Blade Block L>R, E-port, 1/8" Chip Out	$16,129.00	$11,023.00	32%	$0.00	$0.00	5%
Y47B	Folder Inserters Production	Blade Block L>R, E-port, 1/6" Chip Out	$16,129.00	$11,023.00	32%	$0.00	$0.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y47C	Folder Inserters Production	Blade Block L>R, E-port, 7.8MM Chip Out	$16,129.00	$11,023.00	32%	$0.00	$0.00	5%
Y47D	Folder Inserters Production	Blade Block L>R, E-port, Chamfer (No Chip)	$16,129.00	$11,023.00	32%	$0.00	$0.00	5%
Y47E	Folder Inserters Production	HPI Eastport TM1	$104,516.00	$71,426.00	32%	$7,290.00	$6,926.00	5%
Y47F	Folder Inserters Production	HPI Eastport TM1 Tubes- 7"	$3,419.00	$2,337.00	32%	$0.00	$0.00	5%
Y47G	Folder Inserters Production	HPI Eastport TM1 Tubes- 8.5"	$3,419.00	$2,337.00	32%	$0.00	$0.00	5%
Y47H	Folder Inserters Production	OMR Scan- Cutter, 1st Pos. (2 Scanners)	$5,806.00	$3,968.00	32%	$400.00	$380.00	5%
Y47J	Folder Inserters Production	OMR Scan- Cutter, Add'l Chnl (2 Scanners)	$2,955.00	$2,019.00	32%	$200.00	$190.00	5%
Y47K	Folder Inserters Production	OMR Scan- Cutter, 2nd Pos. (2 Scanners)	$2,955.00	$2,019.00	32%	$200.00	$190.00	5%
Y47L	Folder Inserters Production	Barcode Scan- Cutter, Fixed Scanning (2 Scanners)	$7,277.00	$4,973.00	32%	$510.00	$485.00	5%
Y47M	Folder Inserters Production	Barcode Scan- Cutter, MBS Scanning (2 Scanners)	$12,774.00	$8,729.00	32%	$890.00	$846.00	5%
Y47N	Folder Inserters Production	Kit-No North Port	$2,839.00	$1,941.00	32%	$0.00	$0.00	5%
Y47P	Folder Inserters Production	Kit-HPI TM1 Northport Fim	$12,316.00	$8,417.00	32%	$859.00	$816.00	5%
Y47R	Folder Inserters Production	Quad Cart Adaptor	$4,103.00	$2,804.00	32%	$286.00	$272.00	5%
Y47S	Folder Inserters Production	Camera- Cutter (2 Cameras)	$28,387.00	$19,400.00	32%	$2,375.00	$2,256.00	5%
Y47W	Folder Inserters Production	HPI Westport TM1	$104,516.00	$71,426.00	32%	$7,290.00	$6,926.00	5%
Y47X	Folder Inserters Production	HPI Westport TM1 Tubes- 7"	$3,419.00	$2,337.00	32%	$0.00	$0.00	5%
Y47Y	Folder Inserters Production	HPI Westport TM1 Tubes- 8.5"	$3,419.00	$2,337.00	32%	$0.00	$0.00	5%
Y47Z	Folder Inserters Production	Cutter- Gutter Cut Knives Assy	$12,903.00	$8,818.00	32%	$900.00	$855.00	5%
Y484	Folder Inserters Production	36K Cutter- Pinless	$148,387.00	$101,408.00	32%	$10,350.00	$9,833.00	5%
Y485	Folder Inserters Production	25K Cutter- Pinless	$106,452.00	$72,749.00	32%	$7,425.00	$7,054.00	5%
Y48A	Folder Inserters Production	Blade Block L>R, W-port, 1/8" Chip Out	$16,129.00	$11,023.00	32%	$0.00	$0.00	5%
Y48B	Folder Inserters Production	Blade Block L>R, W-port, 1/6" Chip Out	$16,129.00	$11,023.00	32%	$0.00	$0.00	5%
Y48C	Folder Inserters Production	Blade Block L>R, W-port, 7.8MM Chip Out	$16,129.00	$11,023.00	32%	$0.00	$0.00	5%
Y48D	Folder Inserters Production	Blade Block L>R, W-port, Chamfer (No Chip)	$16,129.00	$11,023.00	32%	$0.00	$0.00	5%
Y48E	Folder Inserters Production	HPI Eastport Brokerfold- Flats TM	$61,516.00	$42,040.00	32%	$4,291.00	$4,076.00	5%
Y48F	Folder Inserters Production	Add'l Monitor- HPI (Y471/ 47P/ 47W/ 48W/ 48E)	$5,806.00	$3,968.00	32%	$405.00	$385.00	5%
Y48G	Folder Inserters Production	Add'l Monitor- HPI (Y47E Or Y470- Y472)	$5,806.00	$3,968.00	32%	$405.00	$385.00	5%
Y48W	Folder Inserters Production	HPI Westport Brokerfold- Flats TM	$61,516.00	$42,040.00	32%	$4,291.00	$4,076.00	5%
Y490	Folder Inserters Production	On-Edge Stacker (FPS)	$25,742.00	$17,593.00	32%	$1,795.00	$1,705.00	5%
Y491	Folder Inserters Production	On-Edge Stacker (MPS/APS)	$25,742.00	$17,593.00	32%	$1,795.00	$1,705.00	5%
Y491	Folder Inserters Production	On-Edge Stacker (MPS/APS)	$25,742.00	$17,593.00	32%	$1,795.00	$1,705.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y49B	Folder Inserters Production	OES Offset Kit	$11,381.00	$7,778.00	32%	$794.00	$754.00	5%
Y49D	Folder Inserters Production	In Line OES	$36,516.00	$24,955.00	32%	$2,800.00	$2,660.00	5%
Y49D	Folder Inserters Production	In Line OES	$36,516.00	$24,955.00	32%	$2,800.00	$2,660.00	5%
Y49E	Folder Inserters Production	Privacy Guard MPS	$35,655.00	$24,366.00	32%	$2,487.00	$2,363.00	5%
Y49E	Folder Inserters Production	Privacy Guard MPS	$35,655.00	$24,366.00	32%	$2,487.00	$2,363.00	5%
Y49H	Folder Inserters Production	Light Table - US	$323.00	$221.00	32%	$25.00	$24.00	5%
Y49K	Folder Inserters Production	TrayTag Printer OES Mount	$6,452.00	$4,409.00	32%	$500.00	$475.00	5%
Y49L	Folder Inserters Production	TrayTag Printer Vbin Mount	$6,452.00	$4,409.00	32%	$500.00	$475.00	5%
Y4H0	Folder Inserters Production	Hunkeler Unwinder Base	$52,258.00	$35,713.00	32%	$3,645.00	$3,463.00	5%
Y4H1	Folder Inserters Production	Hunkeler Unwinder Core (3")	$3,613.00	$2,469.00	32%	$280.00	$266.00	5%
Y4H2	Folder Inserters Production	Hunkeler Unwinder Core (5")	$4,012.00	$2,742.00	32%	$311.00	$295.00	5%
Y4H3	Folder Inserters Production	Hunkeler Unwinder Core (150Mm)	$7,132.00	$4,874.00	32%	$553.00	$525.00	5%
Y503	Folder Inserters Production	MPS/APS 3 Station Chassis	$106,323.00	$72,662.00	32%	$8,240.00	$7,828.00	5%
Y504	Folder Inserters Production	MPS/APS 4 Station Chassis	$112,903.00	$77,158.00	32%	$8,750.00	$8,313.00	5%
Y506	Folder Inserters Production	MPS/APS 6 Station Chassis	$136,258.00	$93,118.00	32%	$10,560.00	$10,032.00	5%
Y507	Folder Inserters Production	MPS/APS 7 Station Chassis	$141,677.00	$96,822.00	32%	$10,980.00	$10,431.00	5%
Y508	Folder Inserters Production	MPS/APS 8 Station Chassis	$145,419.00	$99,379.00	32%	$11,270.00	$10,707.00	5%
Y509	Folder Inserters Production	MPS/APS 9 Station Chassis	$165,290.00	$112,959.00	32%	$12,810.00	$12,170.00	5%
Y510	Folder Inserters Production	MPS/APS 10 Station Chassis	$168,774.00	$115,340.00	32%	$13,080.00	$12,426.00	5%
Y512	Folder Inserters Production	MPS/APS 12 Station Chassis	$186,839.00	$127,686.00	32%	$14,480.00	$13,756.00	5%
Y514	Folder Inserters Production	MPS/APS 14 Station Chassis	$204,774.00	$139,942.00	32%	$15,870.00	$15,077.00	5%
Y516	Folder Inserters Production	MPS/APS 16 Station Chassis	$212,000.00	$144,881.00	32%	$16,430.00	$15,609.00	5%
Y518	Folder Inserters Production	MPS/APS 18 Station Chassis	$236,258.00	$161,458.00	32%	$18,310.00	$17,395.00	5%
Y540	Folder Inserters Production	Mail Stream Merge Module	$196,774.00	$134,475.00	32%	$15,250.00	$14,488.00	5%
Y551	Folder Inserters Production	Barcode Scanner - Encl Fdr	$5,032.26	$3,439.00	32%	$351.00	$333.00	5%
Y554	Folder Inserters Production	MPS Friction Feeder	$14,839.00	$10,141.00	32%	$1,150.00	$1,093.00	5%
Y554T	Folder Inserters Production	MPS Friction feeder - (Thick version of the Y554)	$20,168.00	$13,783.00	32%	$1,563.00	$1,485.00	5%
Y557	Folder Inserters Production	MPS Rotary Feeder	$20,000.00	$13,668.00	32%	$1,550.00	$1,473.00	5%
Y56B	Folder Inserters Production	MPS 22K Engine-Takeaway-Sealer-2 VS	$383,419.00	$262,029.00	32%	$29,715.00	$28,229.00	5%
Y56C	Folder Inserters Production	MPS 26K Engine-Takeaway-Sealer-2 VS	$512,452.00	$350,209.00	32%	$29,715.00	$28,229.00	5%
Y56C	Folder Inserters Production	MPS 26K Engine-Takeaway-Sealer-2 VS	$512,452.00	$350,209.00	32%	$29,715.00	$28,229.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y572	Folder Inserters Production	6 Stage Buffer	$57,935.00	$39,593.00	32%	$4,041.00	$3,839.00	5%
Y574	Folder Inserters Production	TnT MPS	$105,161.00	$71,867.00	32%	$7,335.00	$6,968.00	5%
Y574	Folder Inserters Production	TnT MPS	$105,161.00	$71,867.00	32%	$7,335.00	$6,968.00	5%
Y580	Folder Inserters Production	Touchscreen Monitor - Factory	$3,561.00	$2,433.00	32%	$248.00	$236.00	5%
Y581	Folder Inserters Production	Add'l Monitor- W-port TM1 (Non-Touch)	$5,806.00	$3,968.00	32%	$405.00	$385.00	5%
Y582	Folder Inserters Production	Add'l Monitor- E-port TM1 (Non-Touch)	$5,806.00	$3,968.00	32%	$405.00	$385.00	5%
Y583	Folder Inserters Production	Add'l Monitor-Roll-Around (Non-Touchscreen)	$5,806.00	$3,968.00	32%	$405.00	$385.00	5%
Y584	Folder Inserters Production	Touchscreen Monitor - Field	$3,871.00	$2,645.00	32%	$270.00	$257.00	5%
Y701	Folder Inserters Production	MPS-APS Output 2 VS Module	$28,387.00	$19,400.00	32%	$1,980.00	$1,881.00	5%
Y703	Folder Inserters Production	Infinity - VS Module	$17,419.00	$11,904.00	32%	$1,215.00	$1,154.00	5%
Y732	Folder Inserters Production	MPS/APS Bottom Edge Marker	$11,381.00	$7,778.00	32%	$794.00	$754.00	5%
Y734	Folder Inserters Production	Edge Marker, Top One Color	$11,381.00	$7,778.00	32%	$794.00	$754.00	5%
Y735	Folder Inserters Production	Edge Marker, Top Second Color	$11,381.00	$7,778.00	32%	$794.00	$754.00	5%
Y780	Folder Inserters Production	VS Mid-Station Power Stacker	$8,387.00	$5,732.00	32%	$585.00	$556.00	5%
Y941	Folder Inserters Production	Flats & Letters Stacker	$4,839.00	$3,307.00	32%	$400.00	$380.00	5%
Y980	Folder Inserters Production	Letters - Horizontal Belt Stacker	$4,252.00	$2,905.00	32%	$216.00	$205.00	5%
Y9DO	Folder Inserters Production	Companion Base System	$113,553.55	$77,602.00	32%	$11,113.00	$10,557.00	5%
Y9MB	Folder Inserters Production	HCSF MBSC	$7,054.00	$4,821.00	32%	$515.00	$489.00	5%
Y9VS	Folder Inserters Production	Letters - Vertical Power Stacker	$1,929.00	$1,319.00	32%	$156.00	$148.00	5%
Z99K	Folder Inserters Production	Std Installation - FPS9K	$5,806.00	$3,968.00	32%	$0.00	$0.00	5%
Z9FP	Folder Inserters Production	Std Installation - FPS12/14k	$9,677.00	$6,613.00	32%	$0.00	$0.00	5%
Z9MP	Folder Inserters Production	Std Installation - MPS	$12,903.00	$8,818.00	32%	$0.00	$0.00	5%
Z9U8	Folder Inserters Production	Std. Integr with ShtFdr at DMS FL	$9,677.00	$6,613.00	32%	$0.00	$0.00	5%
Z9U9	Folder Inserters Production	Std. Integr - ShtFdr on site	$19,355.00	$13,227.00	32%	$0.00	$0.00	5%
Z9UA	Folder Inserters Production	Customer Tech training at DMS FL	$3,226.00	$2,205.00	32%	$0.00	$0.00	5%
ZX01	Folder Inserters Production	Short footprint Turn Over	$14,839.00	$10,141.00	32%	$1,075.00	$1,021.00	5%
ZX02	Folder Inserters Production	Privacy Guard FPS SD	$35,655.00	$24,366.00	32%	$2,487.00	$2,363.00	5%
ZX07	Folder Inserters Production	Belt Turnover MSE	$22,581.00	$15,432.00	32%	$1,375.00	$1,306.00	5%
ZX0E	Folder Inserters Production	Inputless Kit For MSE 3 Or 6	$6,129.00	$4,189.00	32%	$428.00	$407.00	5%
ZX0F	Folder Inserters Production	Inputless Kit For MSE 9 Or 12	$6,129.00	$4,189.00	32%	$428.00	$407.00	5%
ZX0J	Folder Inserters Production	MSE In-Line Folder Feeder	$77,251.61	$52,794.00	32%	$6,517.00	$6,191.00	5%

Folder/Inserters, Production	Offerors Response
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Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
ZX10	Folder Inserters Production	Forceflex Feeder 14"	$6,710.00	$4,586.00	32%	$520.00	$494.00	5%
ZX11	Folder Inserters Production	Forceflex Feeder 20"	$8,581.00	$5,864.00	32%	$665.00	$632.00	5%
ZX1C	Folder Inserters Production	Air Compressor	$3,626.00	$2,478.00	32%	$253.00	$240.00	5%
ZX23	Folder Inserters Production	No Changeover Module	$15,484.00	$10,582.00	32%	$1,200.00	$1,140.00	5%
ZX25	Folder Inserters Production	12k speed upgrade	$12,903.00	$8,818.00	32%	$1,000.00	$950.00	5%
ZX30	Folder Inserters Production	6x9 Chassis Upgrade 9K to 12K	$32,258.00	$22,045.00	32%	$12,272.00	$11,658.00	5%
ZX31	Folder Inserters Production	10x13 Chassis Upgr 9K to 12K	$32,258.00	$22,045.00	32%	$12,272.00	$11,658.00	5%
ZX50	Folder Inserters Production	Modular Friction Feeder	$9,032.00	$6,173.00	32%	$700.00	$665.00	5%
ZX53	Folder Inserters Production	Greenhouse - Blank Feeder	$4,516.00	$3,086.00	32%	$350.00	$333.00	5%
ZX55	Folder Inserters Production	Modular Rotary Feeder	$15,484.00	$10,582.00	32%	$1,200.00	$1,140.00	5%
ZX5A	Folder Inserters Production	MB Scan Friction Fdr-Top	$5,032.00	$3,439.00	32%	$351.00	$333.00	5%
ZX5B	Folder Inserters Production	MB Scan Friction Fdr-Btm	$5,032.00	$3,439.00	32%	$351.00	$333.00	5%
ZX5C	Folder Inserters Production	MB Scan Rotary Fdr-Top	$5,032.00	$3,439.00	32%	$351.00	$333.00	5%
ZX5C	Folder Inserters Production	MB Scan Rotary Fdr-Top	$5,032.00	$3,439.00	32%	$351.00	$333.00	5%
ZXA0	Folder Inserters Production	FMI Cut Sheet Input	$109,032.00	$74,513.00	32%	$8,179.00	$7,770.00	5%
ZXB1	Folder Inserters Production	MSE Buffer	$36,310.00	$24,814.00	32%	$2,533.00	$2,406.00	5%
ZXB2	Folder Inserters Production	MSE Buffer with TnT	$85,806.00	$58,640.00	32%	$5,985.00	$5,686.00	5%
ZXEM	Folder Inserters Production	Edge marker	$11,381.00	$7,778.00	32%	$800.00	$760.00	5%
ZXEX	Folder Inserters Production	2nd Edge marker	$11,381.00	$7,778.00	32%	$800.00	$760.00	5%
ZXG1	Folder Inserters Production	MSE12 - 3 Fdr 10X13 Chassis	$221,935.00	$151,671.00	32%	$9,950.00	$9,453.00	5%
ZXG2	Folder Inserters Production	MSE12 - 6 Fdr 10X13 Chassis	$216,774.00	$148,143.00	32%	$11,200.00	$10,640.00	5%
ZXG3	Folder Inserters Production	MSE12 - 9 Fdr 10X13 Chassis	$230,968.00	$157,843.00	32%	$10,650.00	$10,118.00	5%
ZXG4	Folder Inserters Production	MSE12 - 12 Fdr 10X13 Chassis	$270,968.00	$185,179.00	32%	$13,750.00	$13,063.00	5%
ZXG5	Folder Inserters Production	MSE14 - 3 Fdr 10X13 Chassis	$247,742.00	$169,307.00	32%	$9,950.00	$9,453.00	5%
ZXG6	Folder Inserters Production	MSE14 - 6 Fdr 10X13 Chassis	$242,581.00	$165,780.00	32%	$11,200.00	$10,640.00	5%
ZXG7	Folder Inserters Production	MSE14 - 9 Fdr 10X13 Chassis	$256,774.00	$175,479.00	32%	$10,650.00	$10,118.00	5%
ZXG8	Folder Inserters Production	MSE14 - 12 Fdr 10X13 Chassis	$296,774.00	$202,815.00	32%	$13,750.00	$13,063.00	5%
ZXH3	Folder Inserters Production	MSE 9 - 3 Fdr 6X9 Chassis	$203,225.81	$138,885.00	32%	$15,750.00	$14,963.00	5%
ZXH4	Folder Inserters Production	MSE 9 - 6 Fdr 6X9 Chassis	$204,516.13	$139,766.00	32%	$15,850.00	$15,058.00	5%
ZXH5	Folder Inserters Production	MSE 9 - 3 Fdr 10X13 Chassis	$232,903.23	$159,166.00	32%	$18,050.00	$17,148.00	5%
ZXH6	Folder Inserters Production	MSE 9 - 6 Fdr 10X13 Chassis	$234,193.55	$160,048.00	32%	$18,150.00	$17,243.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
ZXH7	Folder Inserters Production	MSE 9 - 9 Fdr 6X9 Chassis	$218,709.68	$149,467.00	32%	$16,950.00	$16,103.00	5%
ZXH8	Folder Inserters Production	MSE 9 - 9 Fdr 10X13 Chassis	$248,387.10	$169,748.00	32%	$19,250.00	$18,288.00	5%
ZXM1	Folder Inserters Production	MSE12 - 3 Fdr 6X9 Chassis	$192,258.00	$131,389.00	32%	$9,950.00	$9,453.00	5%
ZXM2	Folder Inserters Production	MSE12 - 6 Fdr 6X9 Chassis	$187,097.00	$127,862.00	32%	$11,200.00	$10,640.00	5%
ZXM3	Folder Inserters Production	MSE12 - 9 Fdr 6X9 Chassis	$201,290.00	$137,561.00	32%	$10,650.00	$10,118.00	5%
ZXM4	Folder Inserters Production	MSE12 - 12 Fdr 6X9 Chassis	$241,290.00	$164,897.00	32%	$13,750.00	$13,063.00	5%
ZXM5	Folder Inserters Production	MSE14 - 3 Fdr 6X9 Chassis	$218,065.00	$149,025.00	32%	$9,950.00	$9,453.00	5%
ZXM6	Folder Inserters Production	MSE14 - 6 Fdr 6X9 Chassis	$212,903.00	$145,498.00	32%	$11,200.00	$10,640.00	5%
ZXM7	Folder Inserters Production	MSE14 - 9 Fdr 6X9 Chassis	$227,097.00	$155,198.00	32%	$10,650.00	$10,118.00	5%
ZXM8	Folder Inserters Production	MSE14 - 12 Fdr 6X9 Chassis	$267,097.00	$182,534.00	32%	$13,750.00	$13,063.00	5%
ZXMA	Folder Inserters Production	Mid Tier MSE 2 Encl.	$176,645.00	$120,720.00	32%	$9,550.00	$9,073.00	5%
ZXMB	Folder Inserters Production	Mid Tier MSE 3 Encl.	$184,387.00	$126,010.00	32%	$9,850.00	$9,358.00	5%
ZXMC	Folder Inserters Production	Mid Tier MSE 4 Encl.	$192,129.00	$131,301.00	32%	$10,550.00	$10,023.00	5%
ZXMD	Folder Inserters Production	Mid Tier MSE 5 Encl.	$203,742.00	$139,238.00	32%	$10,850.00	$10,308.00	5%
ZXME	Folder Inserters Production	Mid Tier MSE 6 Encl.	$211,484.00	$144,528.00	32%	$11,200.00	$10,640.00	5%
ZXMF	Folder Inserters Production	MSE Short Footprint Turnover V-Bin	$14,838.71	$10,140.00	32%	$1,075.00	$1,021.00	5%
ZXMG	Folder Inserters Production	MSE Turnover + V-Bin	$22,580.65	$15,432.00	32%	$1,375.00	$1,306.00	5%
ZXSA	Folder Inserters Production	Standalone Short Footprint Turnover	$16,000.00	$10,934.00	32%	$1,075.00	$1,021.00	5%

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
IA0H	Software License Subscription	SMA for Print+ software	$0.00	$0.00	16%	$2,500.00	$1,875.00	25%
R771	Software License Subscription	Accounting Integr Kit -1 Meter	$632.26	$534.00	16%	$0.00	$0.00	25%
R772	Software License Subscription	Accounting Integr Kit -2 Meter	$709.68	$599.00	16%	$0.00	$0.00	25%
R773	Software License Subscription	Accounting Integr Kit -3 Meter	$774.19	$654.00	16%	$0.00	$0.00	25%
R774	Software License Subscription	Funds Refill Kit - 1 DM1000, Shared Netw	$632.26	$534.00	16%	$0.00	$0.00	25%
RD04	Software License Subscription	DC MCS Printer Integration SW	$27,355.00	$23,093.00	16%	$3,180.00	$2,385.00	25%
RD12	Software License Subscription	Smartscan Barcode Scan SW	$15,484.00	$13,072.00	16%	$1,800.00	$1,350.00	25%
RD17	Software License Subscription	Doc. Lifecycle Tracking - Base	$28,387.00	$23,964.00	16%	$4,400.00	$3,300.00	25%
RD4Z	Software License Subscription	PI Direct Access 1 to 4 Inserters	$19,355.00	$16,339.00	16%	$3,000.00	$2,250.00	25%
RD5Z	Software License Subscription	PI Direct Access 5+ Inserters	$32,258.00	$27,232.00	16%	$5,000.00	$3,750.00	25%
RD62	Software License Subscription	DC Workstation Base SW	$6,839.00	$5,774.00	16%	$795.00	$596.00	25%
RD63	Software License Subscription	Auto Re-Synchronization SW	$40,645.00	$34,313.00	16%	$4,725.00	$3,544.00	25%
RD66	Software License Subscription	Fdr To Fdr Match-TM Merging SW	$11,742.00	$9,912.00	16%	$1,365.00	$1,024.00	25%
RD67	Software License Subscription	Application Support - Factory	$2,323.00	$1,961.00	16%	$0.00	$0.00	25%
RD68	Software License Subscription	Prioritized Select SW	$22,194.00	$18,736.00	16%	$2,580.00	$1,935.00	25%
RD69	Software License Subscription	Outsort On Account Number SW	$11,032.00	$9,313.00	16%	$1,283.00	$962.00	25%
RD6L	Software License Subscription	Camera Scanning Vert.Stacker -Output (Cognex)	$25,800.00	$21,780.00	16%	$2,000.00	$1,500.00	25%
RD70	Software License Subscription	Insert Verification Software	$7,806.00	$6,590.00	16%	$908.00	$681.00	25%
RD71	Software License Subscription	Weight Verification Software	$21,419.00	$18,082.00	16%	$2,490.00	$1,868.00	25%
RD72	Software License Subscription	Total Weigh W- Meter Select Sw	$22,194.00	$18,736.00	16%	$2,580.00	$1,935.00	25%
RD73	Software License Subscription	Resettable Meter Control SW	$7,161.00	$6,045.00	16%	$833.00	$625.00	25%
RD78	Software License Subscription	DC Intell. Inkjet Printing - Text-Graphics	$28,387.00	$23,964.00	16%	$3,300.00	$2,475.00	25%
RD80	Software License Subscription	Mastertrack High Integrity SW	$34,194.00	$28,867.00	16%	$3,975.00	$2,981.00	25%
RD8N	Software License Subscription	DC Idle Time Control, Per Inserter	$6,452.00	$5,447.00	16%	$1,000.00	$750.00	25%
RD8V	Software License Subscription	36K SHEETFEEDER DC KEY	$0.00	$0.00	16%	$1,535.00	$1,151.00	25%
RD90	Software License Subscription	Remote Service Access unit	$1,406.00	$1,187.00	16%	$164.00	$123.00	25%
RD95	Software License Subscription	Output Scanning-DC Screen	$10,839.00	$9,151.00	16%	$1,260.00	$945.00	25%
RD9A	Software License Subscription	Auto Job Setup	$3,484.00	$2,942.00	16%	$405.00	$304.00	25%
RDB1	Software License Subscription	MSM to Infinity Mtr Conn. Kit-1 meter	$967.74	$817.00	16%	$0.00	$0.00	25%
RDB2	Software License Subscription	MSM to Infinity Mtr Conn. Kit-2 meters	$1,161.29	$980.00	16%	$0.00	$0.00	25%
RDB3	Software License Subscription	MSM to Infinity Mtr Conn. Kit-3 meters	$1,290.32	$1,089.00	16%	$0.00	$0.00	25%
RDBV	Software License Subscription	DFWorks Base Server Pkg	$24,129.03	$20,370.00	16%	$2,805.00	$2,104.00	25%
RDEV	Software License Subscription	DFWorks Ent Server Pkg	$82,580.65	$69,715.00	16%	$8,775.00	$6,581.00	25%
RDG1	Software License Subscription	DFWorks Base Server	$17,419.35	$14,705.00	16%	$2,025.00	$1,519.00	25%
RDG2	Software License Subscription	DFWorks Std Server	$28,387.10	$23,964.00	16%	$3,300.00	$2,475.00	25%
RDGE	Software License Subscription	DFWords Ent Server	$54,193.55	$45,750.00	16%	$6,300.00	$4,725.00	25%
RDH3	Software License Subscription	APS Edge 26k DC key	$0.00	$0.00	16%	$10,000.00	$7,500.00	25%
RDM1	Software License Subscription	MSM - 1 meter(ISC-Competitive)	$9,548.39	$8,061.00	16%	$1,110.00	$833.00	25%
RDM2	Software License Subscription	MSM for 2 meters inserter	$10,193.55	$8,605.00	16%	$1,185.00	$889.00	25%

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
RDM3	Software License Subscription	MSM for 3 meters inserter	$13,935.48	$11,764.00	16%	$1,620.00	$1,215.00	25%
RDM6	Software License Subscription	MSM for DM series mailing mach. connectivity	$8,645.16	$7,298.00	16%	$1,005.00	$754.00	25%
RDN1	Software License Subscription	Msm Rollup Integrity Module	$51,483.87	$43,463.00	16%	$6,675.00	$5,006.00	25%
RDP4	Software License Subscription	Insert Plan-Mailrun Mgmt- Base	$21,290.00	$17,973.00	16%	$4,368.00	$3,276.00	25%
RDP5	Software License Subscription	Insert Plan-Mailrun Mgmt-Ent.	$49,677.00	$41,938.00	16%	$9,828.00	$7,371.00	25%
RDP6	Software License Subscription	Insert Plan-Mailrun Mgmt - Std	$35,484.00	$29,956.00	16%	$7,644.00	$5,733.00	25%
RDPK	Software License Subscription	DFW Shop Floor Control	$14,711.00	$12,419.00	16%	$2,031.00	$1,523.00	25%
RDV7	Software License Subscription	Doc Lifecycle Tracking - Ent.	$70,968.00	$59,911.00	16%	$9,828.00	$7,371.00	25%
RDV8	Software License Subscription	Doc. Lifecycle Tracking - Std	$51,613.00	$43,572.00	16%	$7,644.00	$5,733.00	25%
RDV9	Software License Subscription	DFW Manifesting - Ent.	$109,677.00	$92,590.00	16%	$14,742.00	$11,057.00	25%
RDVA	Software License Subscription	DFW Manifesting - Std	$70,968.00	$59,911.00	16%	$9,828.00	$7,371.00	25%
RDVB	Software License Subscription	DFW Postage Accounting-Base	$28,387.00	$23,964.00	16%	$3,931.00	$2,948.00	25%
RDVC	Software License Subscription	DFW Postage Accounting - Ent.	$70,968.00	$59,911.00	16%	$9,828.00	$7,371.00	25%
RDVD	Software License Subscription	DFW Postage Accounting - Std	$49,677.00	$41,938.00	16%	$5,897.00	$4,423.00	25%
RDVE	Software License Subscription	DFW Productivity Reports-Base	$28,387.00	$23,964.00	16%	$3,931.00	$2,948.00	25%
RDVF	Software License Subscription	DFW Productivity Reports-Ent.	$70,968.00	$59,911.00	16%	$9,828.00	$7,371.00	25%
RDVG	Software License Subscription	DFW Productivity Reports-Std	$42,581.00	$35,947.00	16%	$5,897.00	$4,423.00	25%
RDVH	Software License Subscription	DFW Platform Software - Base	$25,805.00	$21,784.00	16%	$3,822.00	$2,867.00	25%
RDVJ	Software License Subscription	DFW Platform Software - Ent.	$83,871.00	$70,804.00	16%	$9,828.00	$7,371.00	25%
RDVK	Software License Subscription	DFW Platform Software - Std	$58,065.00	$49,019.00	16%	$8,299.00	$6,224.00	25%
RDVL	Software License Subscription	DFW Production Workflow - Base	$64,516.00	$54,464.00	16%	$8,736.00	$6,552.00	25%
RDVM	Software License Subscription	DFW Production Workflow - Ent.	$129,032.00	$108,929.00	16%	$14,742.00	$11,057.00	25%
RDVN	Software License Subscription	DFW Production Workflow - Std	$96,774.00	$81,696.00	16%	$12,012.00	$9,009.00	25%
SDDA	Software License Subscription	ANN LIC 8K PLAT DRS	$5,914.84	$4,993.00	16%	$4,584.00	$3,438.00	25%
SDDD	Software License Subscription	DRS Annual License (Smartmatch)	$4,187.00	$3,535.00	16%	$4,584.00	$3,438.00	25%
SLA1	Software License Subscription	Lic Fee, WABCR	$0.00	$0.00	16%	$3,000.00	$2,250.00	25%
SLAA	Software License Subscription	Lic Fee, OCR Platinum 18	$10,267.10	$8,667.00	16%	$7,957.00	$5,968.00	25%
SLAB	Software License Subscription	Lic Fee, OCR Platinum 12	$8,123.87	$6,858.00	16%	$6,296.00	$4,722.00	25%
SLAC	Software License Subscription	Lic Fee, OCR Silver 18	$7,476.13	$6,311.00	16%	$5,794.00	$4,346.00	25%
SLAD	Software License Subscription	Lic Fee, OCR Silver 12	$5,980.65	$5,049.00	16%	$4,635.00	$3,476.00	25%
SLAE	Software License Subscription	Lic Fee, Smartmatch Platinum 12	$6,661.94	$5,624.00	16%	$5,163.00	$3,872.00	25%
SLAF	Software License Subscription	Lic Fee, Smartmatch Platinum 18	$7,376.77	$6,227.00	16%	$5,717.00	$4,288.00	25%
SLAG	Software License Subscription	Lic Fee, Smartmatch Silver 12	$6,661.94	$5,624.00	16%	$5,163.00	$3,872.00	25%
SLAH	Software License Subscription	Lic Fee, Smartmatch Silver 18	$7,376.77	$6,227.00	16%	$5,717.00	$4,288.00	25%
SLAJ	Software License Subscription	Lic Fee, Relia-Vote	$8,516.13	$7,190.00	16%	$6,600.00	$4,950.00	25%
SLAK	Software License Subscription	Lic Fee, Interface UMOVE	$0.00	$0.00	16%	$4,250.00	$3,188.00	25%
SLS6	Software License Subscription	Smartmatch Platinum 18	$7,828.39	$6,609.00	16%	$5,717.00	$4,288.00	25%
SLS7	Software License Subscription	Smartmatch Silver 12	$5,304.52	$4,478.00	16%	$5,163.00	$3,872.00	25%
SLS8	Software License Subscription	Smartmatch Silver 18	$6,427.10	$5,426.00	16%	$5,717.00	$4,288.00	25%

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
SR07	Software License Subscription	Ann. Lic. Fee, WABCR-only	$10,632.00	$8,976.00	16%	$0.00	$0.00	25%
SR1B	Software License Subscription	SW-24K Plat OCR w/DRS	$97,277.00	$82,122.00	16%	$0.00	$0.00	25%
SR1F	Software License Subscription	SW-36K SIL OCR I/O No DRS	$186,066.00	$157,076.00	16%	$0.00	$0.00	25%
SR1J	Software License Subscription	SW-24K SIL OCR I/O No DRS	$139,548.00	$117,806.00	16%	$0.00	$0.00	25%
SR1S	Software License Subscription	SW-24K SIL OCR Out No DRS	$102,335.00	$86,391.00	16%	$0.00	$0.00	25%
SR1T	Software License Subscription	SW-24K SIL OCR In No DRS	$79,743.00	$67,319.00	16%	$0.00	$0.00	25%
SR1U	Software License Subscription	SW-36K Plat OCR w/DRS	$121,965.00	$102,963.00	16%	$0.00	$0.00	25%
SR25	Software License Subscription	Lic 24K SIL OCR In No DRS	$15,058.00	$12,712.00	16%	$0.00	$0.00	25%
SR28	Software License Subscription	Lic 24K SIL OCR I/O No DRS	$19,851.61	$16,758.00	16%	$0.00	$0.00	25%
SR2B	Software License Subscription	Lic 36K SIL OCR I/O No DRS	$21,690.00	$18,311.00	16%	$0.00	$0.00	25%
SR4U	Software License Subscription	Lic 13K SIL OCR Out No DRS	$12,324.00	$10,404.00	16%	$0.00	$0.00	25%
SR4V	Software License Subscription	Lic 13K SIL OCR In No DRS	$12,324.00	$10,404.00	16%	$0.00	$0.00	25%
SR4W	Software License Subscription	Lic 13K SIL OCR I/O No DRS	$17,110.00	$14,444.00	16%	$0.00	$0.00	25%
SR4X	Software License Subscription	Lic 13K Plat OCR w/DRS	$17,794.00	$15,022.00	16%	$0.00	$0.00	25%
SR8S	Software License Subscription	SW for Add'l Sorter, Full Service IMB	$24,516.00	$20,696.00	16%	$3,789.00	$2,842.00	25%
SR8V	Software License Subscription	SW for CSA, Full Service IMB	$10,271.00	$8,671.00	16%	$0.00	$0.00	25%
SR8Y	Pre-sorting Equipment, Production	Full Service IMB Server (Palet and Tray Tag PC)	$0.00	$0.00	16%	$1,100.00	$825.00	25%
SR97	Software License Subscription	Lic fee, 13K Read-Write OCR	$9,581.00	$8,088.00	16%	$7,210.00	$5,408.00	25%
SR9Y	Software License Subscription	Lic Fee, BPM Parcels	$1,613.00	$1,362.00	16%	$0.00	$0.00	25%
SR9Z	Software License Subscription	SW- EZ Flats BPM Parcel	$8,387.00	$7,080.00	16%	$0.00	$0.00	25%
SRAR	Software License Subscription	SW-36K SIL OCR Out No DRS	$124,929.00	$105,465.00	16%	$0.00	$0.00	25%
SRAW	Software License Subscription	SW-Read/Write 24K	$79,742.00	$67,318.00	16%	$0.00	$0.00	25%
SRB4	Software License Subscription	SW-36K SIL OCR In No DRS	$112,968.00	$95,367.00	16%	$0.00	$0.00	25%
SRBE	Software License Subscription	1M Addresscript Clicks	$23,258.00	$19,635.00	16%	$17,500.00	$13,125.00	25%
SRBF	Software License Subscription	500K Addresscript Clicks	$12,959.00	$10,940.00	16%	$9,750.00	$7,313.00	25%
SRBG	Software License Subscription	250K Addresscript Clicks	$6,645.00	$5,610.00	16%	$5,000.00	$3,750.00	25%
SRBH	Software License Subscription	50K Addresscript Clicks	$1,529.00	$1,290.00	16%	$1,150.00	$863.00	25%
SRDL	Software License Subscription	Ann. Lic. Fee, FastForward	$28,468.00	$24,033.00	16%	$0.00	$0.00	25%
SRHD	Software License Subscription	Lic 24K Plat OCR w/DRS	$19,852.00	$16,759.00	16%	$14,935.00	$11,201.00	25%
SRJP	Software License Subscription	SW-13K Plat OCR w/DRS	$73,097.00	$61,708.00	16%	$0.00	$0.00	25%
SRJZ	Software License Subscription	SW 13K SIL OCR Out No DRS	$19,775.00	$16,694.00	16%	$4,635.00	$3,476.00	25%
SRK6	Software License Subscription	SW-13K SIL OCR In No DRS	$46,516.00	$39,268.00	16%	$0.00	$0.00	25%
SRKH	Software License Subscription	SW-13K SIL OCR I/O No DRS	$19,777.00	$16,696.00	16%	$0.00	$0.00	25%
SRLY	Software License Subscription	Ann Lic UMove - Spare PC	$0.00	$0.00	16%	$2,424.00	$1,818.00	25%
SRMW	Software License Subscription	Lic Fee, Move Update	$5,477.00	$4,624.00	16%	$4,245.00	$3,184.00	25%
SRMZ	Software License Subscription	Lic Fee, Full Service IMB	$3,987.10	$3,366.00	16%	$3,090.00	$2,318.00	25%
SRNP	Software License Subscription	Lic Fee, 8K RAF Platinum Quad	$66,452.00	$56,099.00	16%	$9,888.00	$7,416.00	25%
SRNY	Software License Subscription	Lic Fee, Standard Parcels	$1,613.00	$1,362.00	16%	$0.00	$0.00	25%
SRNZ	Software License Subscription	SW- EZ Flats Std Parcel	$8,387.00	$7,080.00	16%	$0.00	$0.00	25%

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
SRPG	Software License Subscription	2k Platinum - License SRPZ	$13,841.64	$11,685.00	16%	$2,473.00	$1,855.00	25%
SRPH	Software License Subscription	10k Platinum - License SRPV	$38,324.92	$32,354.00	16%	$4,084.00	$3,063.00	25%
SRPJ	Software License Subscription	18k Platinum - License SRPW	$49,923.75	$42,146.00	16%	$5,618.00	$4,214.00	25%
SRPK	Software License Subscription	24k Platinum - License SRPX	$57,055.71	$48,167.00	16%	$6,655.00	$4,991.00	25%
SRPL	Software License Subscription	45k Platinum - License SRPY	$72,258.06	$61,000.00	16%	$8,864.00	$6,648.00	25%
SRPV	Software License Subscription	Annual Lic 10k Platinum	$5,269.68	$4,449.00	16%	$4,084.00	$3,063.00	25%
SRPW	Software License Subscription	Annual Lic 18k Platinum	$7,249.03	$6,119.00	16%	$5,618.00	$4,214.00	25%
SRPX	Software License Subscription	Annual Lic 24k Platinum	$8,587.10	$7,249.00	16%	$6,655.00	$4,991.00	25%
SRPY	Software License Subscription	Annual Lic 45k Platinum	$11,437.42	$9,655.00	16%	$8,864.00	$6,648.00	25%
SRPZ	Software License Subscription	Annual Lic 2k Platinum	$3,190.97	$2,693.00	16%	$2,473.00	$1,855.00	25%
SRRG	Software License Subscription	2k SmartMatch Platinum - License SRRZ	$4,510.17	$3,808.00	16%	$1,727.00	$1,295.00	25%
SRRH	Software License Subscription	10k SmartMatch Platinum - License SRRV	$5,330.20	$4,499.00	16%	$2,969.00	$2,227.00	25%
SRRJ	Software License Subscription	18k SmartMatch Platinum - License SRRW	$8,914.96	$7,526.00	16%	$4,036.00	$3,027.00	25%
SRRK	Software License Subscription	24k SmartMatch Platinum - License SRRX	$11,411.14	$9,633.00	16%	$4,545.00	$3,409.00	25%
SRRL	Software License Subscription	45k SmartMatch Platinum - License SRRY	$13,860.41	$11,701.00	16%	$4,682.00	$3,512.00	25%
SRRT	Software License Subscription	LIC FEE, MOVE UPDATE	$5,477.42	$4,624.00	16%	$4,245.00	$3,184.00	25%
SRRV	Software License Subscription	Ann Lic 10k SMatch Plat	$3,830.97	$3,234.00	16%	$2,969.00	$2,227.00	25%
SRRW	Software License Subscription	Ann Lic 18k SMatch Plat	$5,207.74	$4,397.00	16%	$4,036.00	$3,027.00	25%
SRRX	Software License Subscription	Ann Lic 24k SMatch Plat	$5,864.52	$4,951.00	16%	$4,545.00	$3,409.00	25%
SRRY	Software License Subscription	Ann Lic 45k SMatch Plat	$6,041.29	$5,100.00	16%	$4,682.00	$3,512.00	25%
SRRZ	Software License Subscription	Ann Lic 2k SMatch Plat	$2,228.39	$1,881.00	16%	$1,727.00	$1,295.00	25%
SRUH	Software License Subscription	Lic, UMove Gov't	$7,818.00	$6,600.00	16%	$6,059.00	$4,544.00	25%
SRV9	Pre-sorting Equipment, Production	Lic Fee, SortEngine	$0.00	$0.00	16%	$500.00	$375.00	25%
SRVE	Software License Subscription	AUTOSIG VERIFIER 100K BDL	$12,903.23	$10,893.00	16%	$10,000.00	$7,500.00	25%
SRVF	Software License Subscription	Lic Fee ASV 50k-75k Range	$10,967.74	$9,259.00	16%	$8,500.00	$6,375.00	25%
SRVG	Software License Subscription	Lic Fee ASV 25k-50k Range	$7,161.00	$6,045.00	16%	$5,550.00	$4,163.00	25%
SRVH	Software License Subscription	Lic Fee ASV 10k-25k Range	$3,709.68	$3,132.00	16%	$2,875.00	$2,156.00	25%
SRVJ	Software License Subscription	Lic Fee ASV 1k-10k Range	$1,548.39	$1,308.00	16%	$1,200.00	$900.00	25%
SRVP	Software License Subscription	Lic 24K SIL OCR Out No DRS	$15,058.00	$12,712.00	16%	$11,330.00	$8,498.00	25%
SRVR	Software License Subscription	Lic 36K Plat OCR w/DRS	$21,689.00	$18,310.00	16%	$16,810.00	$12,608.00	25%
SRVS	Software License Subscription	Lic 36K SIL OCR Out No DRS	$17,794.00	$15,022.00	16%	$13,390.00	$10,043.00	25%
SRVT	Software License Subscription	Lic Read/Write 24K	$12,321.00	$10,402.00	16%	$9,270.00	$6,953.00	25%
SRVU	Software License Subscription	Lic 36K SIL OCR In No DRS	$17,794.00	$15,022.00	16%	$13,390.00	$10,043.00	25%
SRVX	Software License Subscription	ANN LIC USPS FF INT	$5,477.42	$4,624.00	16%	$4,245.00	$3,184.00	25%
SRVY	Software License Subscription	Lic 2K Plat OCR w/DRS	$16,493.00	$13,923.00	16%	$8,750.00	$6,563.00	25%
SRVZ	Software License Subscription	Lic Parascript 20K Clicks	$542.00	$457.00	16%	$420.00	$315.00	25%
SRWH	Software License Subscription	10k Silver - License SRWV	$18,768.33	$15,844.00	16%	$2,727.00	$2,045.00	25%
SRWJ	Software License Subscription	18k Silver - License SRWW	$28,152.49	$23,766.00	16%	$4,091.00	$3,068.00	25%
SRWK	Software License Subscription	24k Silver - License SRWX	$33,782.99	$28,520.00	16%	$4,909.00	$3,682.00	25%

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
SRWL	Software License Subscription	45k Silver - License SRWY	$45,043.99	$38,026.00	16%	$6,545.00	$4,909.00	25%
SRWV	Software License Subscription	Annual Lic 10k Silver	$3,518.71	$2,971.00	16%	$2,727.00	$2,045.00	25%
SRWW	Software License Subscription	Annual Lic 18k Silver	$5,278.71	$4,456.00	16%	$4,091.00	$3,068.00	25%
SRWX	Software License Subscription	Annual Lic 24k Silver	$6,334.19	$5,348.00	16%	$4,909.00	$3,682.00	25%
SRWY	Software License Subscription	Annual Lic 45k Silver	$8,445.16	$7,129.00	16%	$6,545.00	$4,909.00	25%
SRYC	Software License Subscription	EZFlats 1st Class Parcels SW	$8,387.00	$7,080.00	16%	$0.00	$0.00	25%
SRYD	Software License Subscription	EZFlats Priority Mail SW	$8,387.00	$7,080.00	16%	$0.00	$0.00	25%
SRYH	Software License Subscription	10k SmartMatch Silver - License SRYV	$4,196.60	$3,543.00	16%	$3,427.00	$2,570.00	25%
SRYJ	Software License Subscription	18k SmartMatch Silver - License SRYW	$7,319.65	$6,180.00	16%	$4,036.00	$3,027.00	25%
SRYK	Software License Subscription	24k SmartMatch Silver - License SRYX	$8,937.48	$7,545.00	16%	$4,545.00	$3,409.00	25%
SRYL	Software License Subscription	45k SmartMatch Silver - License SRYY	$10,763.64	$9,086.00	16%	$4,682.00	$3,512.00	25%
SRYV	Software License Subscription	Ann Lic 10k SMatch Silver	$4,421.94	$3,733.00	16%	$3,427.00	$2,570.00	25%
SRYW	Software License Subscription	Ann Lic 18k SMatch Silver	$5,207.74	$4,397.00	16%	$4,036.00	$3,027.00	25%
SRYX	Software License Subscription	Ann Lic 24k SMatch Silver	$5,864.52	$4,951.00	16%	$4,545.00	$3,409.00	25%
SRYY	Software License Subscription	Ann Lic 45k SMatch Silver	$6,041.29	$5,100.00	16%	$4,682.00	$3,512.00	25%
SRZA	Software License Subscription	Annual Lic, 2K RAF Platinum	$10,000.00	$8,442.00	16%	$0.00	$0.00	25%
SRZB	Software License Subscription	SFW-Parascript 20k Clicks	$7,419.00	$6,263.00	16%	$5,750.00	$4,313.00	25%
SRZE	Software License Subscription	EZ Flats 1st Class Flats SW	$2,658.00	$2,244.00	16%	$1,250.00	$938.00	25%
SRZF	Software License Subscription	EZ Flats Std Class Flats SW	$1,613.00	$1,362.00	16%	$1,250.00	$938.00	25%
SRZG	Software License Subscription	EZ Flats Bnd Printed Matter SW	$1,613.00	$1,362.00	16%	$0.00	$0.00	25%
SRZH	Software License Subscription	Lic Fee, EZ Flats 1st Cl Parcels	$1,613.00	$1,362.00	16%	$0.00	$0.00	25%
SRZL	Software License Subscription	2K Plat Inbound, OCR SW	$12,903.00	$10,893.00	16%	$0.00	$0.00	25%
SRZN	Software License Subscription	EZ Flats IB Application	$6,452.00	$5,447.00	16%	$0.00	$0.00	25%
SRZR	Software License Subscription	2K Plat Combo, OCR SW	$22,581.00	$19,063.00	16%	$0.00	$0.00	25%
SRZT	Software License Subscription	EZ Flats Combo Application	$14,839.00	$12,527.00	16%	$0.00	$0.00	25%
SRZV	Software License Subscription	Lic Fee, EZ Flats Priority Mail	$1,613.00	$1,362.00	16%	$0.00	$0.00	25%
SRZW	Software License Subscription	EZFlats 1st Class Flats SW	$8,387.00	$7,080.00	16%	$1,250.00	$938.00	25%
SRZX	Software License Subscription	EZFlats Std Cl Flats SW	$8,387.00	$7,080.00	16%	$0.00	$0.00	25%
SRZY	Software License Subscription	EZFlats Bnd Prntd Mtr SW	$8,387.00	$7,080.00	16%	$0.00	$0.00	25%
Y3T0	Software License Subscription	Lic Fee, iSite Area Scan Camera	$2,709.68	$2,287.00	16%	$2,155.00	$1,616.00	25%
Y3T1	Software License Subscription	Lic Fee, iSite Line Scan Camera	$3,096.77	$2,614.00	16%	$2,525.00	$1,894.00	25%
Y3T2	Software License Subscription	Lic Fee, Add'l Area Scan Camera	$774.19	$653.00	16%	$660.00	$495.00	25%
Y3T3	Software License Subscription	Lic Fee, Tracking Module	$1,019.35	$860.00	16%	$850.00	$638.00	25%
Y3T4	Software License Subscription	Lic Fee, Image Archive	$238.71	$202.00	16%	$185.00	$139.00	25%
Y3T5	Software License Subscription	Lic Fee iData Repair / System	$2,338.06	$1,974.00	16%	$1,815.00	$1,361.00	25%
Y3T6	Software License Subscription	Lic Fee, iDataRepair Lite	$1,380.65	$1,166.00	16%	$1,070.00	$803.00	25%
Y3T7	Software License Subscription	Lic Fee, iDataView	$2,032.26	$1,716.00	16%	$1,575.00	$1,181.00	25%
Y3T8	Software License Subscription	Lic Fee, iData Printer Interfacing	$258.06	$218.00	16%	$200.00	$150.00	25%
Y3T9	Software License Subscription	Lic Fee LineScan Camera 2k	$1,096.77	$926.00	16%	$865.00	$649.00	25%

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y3TA	Software License Subscription	Lic Fee LineScan Camera 4k	$1,290.32	$1,089.00	16%	$1,030.00	$773.00	25%
Y3TB	Software License Subscription	Lic Fee, iData Repair Opt 2/system	$6,220.65	$5,251.00	16%	$4,825.00	$3,619.00	25%
Y3TC	Software License Subscription	Lic Fee, iData Repair Opt 2/seat	$1,175.48	$992.00	16%	$915.00	$686.00	25%

Envelope Addressing System, Ink Jet, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	15%
Percentage (%) Discount off Accessories	15%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y3C7	Addressing Production	MCS 4" Array System 2" + 2" Heads	$25,806.00	$22,045.00	15%	$2,650.00	$2,518.00	5%
Y3CD	Addressing Production	Industrial Mount For Screen-Keyboard	$968.00	$827.00	15%	$75.00	$71.00	5%
Y3C5	Addressing Production	S-800 Near IR Dryer-9000 Watt	$10,968.00	$9,370.00	15%	$850.00	$808.00	5%
Y3FN	Addressing Production	56" Flexible Inkjet Transport	$17,548.00	$14,991.00	15%	$1,246.00	$1,184.00	5%
Y3FT	Addressing Production	30" Dryer bases - Hi Temp	$5,806.00	$4,960.00	15%	$264.00	$251.00	5%

Tabbers, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	15%
Percentage (%) Discount off Accessories	15%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y3DC	Tabbers Production	PB Tabber	$29,032.00	$24,800.00	15%	$639.00	$607.00	5%

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
SD2C	Pre-sorting Equipment, Production	POSTAL+ 1D-2D ENHCD WABCR	$1,613.00	$1,175.00	27.5%	$0.00	$0.00	5%
SD2D	Pre-Sorting Equipment Production	1D/2D Enhanced WABCR	$7,742.00	$5,641.00	27.5%	$1,500.00	$1,425.00	5%
SD3D	Pre-Sorting Equipment Production	3D Measurement Option	$11,497.00	$8,377.00	27.5%	$802.00	$762.00	5%
SDA0	Pre-Sorting Equipment Production	MT3.0 Tray Tag Printer - Dom	$2,866.00	$2,088.00	27.5%	$193.00	$183.00	5%
SDC0	Pre-Sorting Equipment Production	Automatic Feeder	$110,244.00	$80,327.00	27.5%	$9,124.00	$8,668.00	5%
SDC2	Pre-Sorting Equipment Production	Manual Feeder Master	$54,693.00	$39,850.00	27.5%	$2,739.00	$2,602.00	5%
SDC3	Pre-Sorting Equipment Production	Manual Feeder Secondary	$19,803.00	$14,429.00	27.5%	$0.00	$0.00	5%
SDD0	Pre-Sorting Equipment Production	Camera Section	$172,774.00	$125,887.00	27.5%	$11,448.00	$10,876.00	5%
SDD2	Pre-Sorting Equipment Production	WOF Scale option	$52,497.00	$38,250.00	27.5%	$4,345.00	$4,128.00	5%
SDD3	Pre-Sorting Equipment Production	No Scale option	$3,428.00	$2,497.00	27.5%	$0.00	$0.00	5%
SDD4	Pre-Sorting Equipment Production	Delay Section	$33,152.00	$24,155.00	27.5%	$2,195.00	$2,085.00	5%
SDD7	Pre-Sorting Equipment Production	DRS, 8K Incoming	$12,903.00	$9,402.00	27.5%	$0.00	$0.00	5%
SDDD	Pre-Sorting Equipment, Production	SFW-8K PLAT DRS	$4,187.00	$3,051.00	27.5%	$4,584.00	$4,355.00	5%
SDE0	Pre-Sorting Equipment Production	Output Section	$22,594.00	$16,463.00	27.5%	$0.00	$0.00	5%
SDE1	Pre-sorting Equipment, Production	DM550 DIGITAL MAIL SYS	$58,710.00	$42,778.00	27.5%	$0.00	$0.00	5%
SDE2	Pre-Sorting Equipment Production	Labeler Section, incl Printer	$60,471.00	$44,060.00	27.5%	$5,005.00	$4,755.00	5%
SDE3	Pre-Sorting Equipment Production	InkJet Print Section, incl. Printer	$60,471.00	$44,060.00	27.5%	$2,104.00	$1,999.00	5%
SDE4	Pre-sorting Equipment, Production	High Capacity Ink System	$12,903.00	$9,402.00	27.5%	$900.00	$855.00	5%
SDE7	Pre-Sorting Equipment Production	Verifier Area Scan Section, incl. Camera	$20,600.00	$15,010.00	27.5%	$1,705.00	$1,620.00	5%
SDE9	Pre-Sorting Equipment Production	Standard Cabinet Blower	$3,156.00	$2,299.00	27.5%	$105.00	$100.00	5%
SDF0	Pre-Sorting Equipment Production	Ramp, plus Last Stacker Kit	$68,088.00	$49,611.00	27.5%	$3,575.00	$3,396.00	5%
SDF2	Pre-Sorting Equipment Production	Leading Stacker Section	$39,206.00	$28,566.00	27.5%	$3,245.00	$3,083.00	5%
SDF4	Pre-Sorting Equipment Production	Trailing Stacker Section	$39,206.00	$28,566.00	27.5%	$3,245.00	$3,083.00	5%
SDG0	Pre-Sorting Equipment Production	Full Tub Conveyors	$3,987.00	$2,905.00	27.5%	$0.00	$0.00	5%
SDG1	Pre-Sorting Equipment Production	Gravity Output Conveyor	$997.00	$727.00	27.5%	$0.00	$0.00	5%
SDG2	Pre-Sorting Equipment Production	Left Turn Powered Output Conveyor	$11,297.00	$8,231.00	27.5%	$0.00	$0.00	5%
SDG3	Pre-Sorting Equipment Production	Right Turn Powered Output Conveyor	$11,297.00	$8,231.00	27.5%	$0.00	$0.00	5%
SDG4	Pre-sorting Equipment, Production	GRAVITY OUTPUT CONVEYOR	$12,903.00	$9,402.00	27.5%	$900.00	$855.00	5%
SDG5	Pre-Sorting Equipment Production	Auto Tub Set of 3 Pockets	$10,965.00	$7,990.00	27.5%	$2,599.00	$2,469.00	5%
SDG6	Pre-Sorting Equipment Production	Tub Label terminal	$9,659.00	$7,038.00	27.5%	$0.00	$0.00	5%
SDG7	Pre-sorting Equipment, Production	SACK RACK	$12,903.00	$9,402.00	27.5%	$900.00	$855.00	5%
SDG8	Pre-Sorting Equipment Production	Distributed Label printers	$3,655.00	$2,663.00	27.5%	$385.00	$366.00	5%
SDH0	Pre-Sorting Equipment Production	Extreme Environment Package	$22,461.00	$16,365.00	27.5%	$0.00	$0.00	5%
SDJ1	Pre-sorting Equipment, Production	DM800I 190 W MAIL SYS	$12,903.00	$9,402.00	27.5%	$0.00	$0.00	5%
SDJA	Pre-sorting Equipment, Production	Private Post Software	$8,387.00	$6,111.00	27.5%	$0.00	$0.00	5%
SDJB	Pre-sorting Equipment, Production	SW US STD OUTGOING	$12,903.00	$9,402.00	27.5%	$0.00	$0.00	5%
SDLB	Pre-sorting Equipment, Production	VariSort Labeler, 60Hz	$60,471.00	$44,060.00	27.5%	$5,005.00	$4,755.00	5%
SDMM	Pre-Sorting Equipment Production	Machine Status Monitor	$1,361.00	$992.00	27.5%	$0.00	$0.00	5%
SDSC	Pre-Sorting Equipment Production	PROFESSIONAL SERVICES	$12,903.00	$9,402.00	27.5%	$0.00	$0.00	5%
SDSE	Pre-Sorting Equipment, Production	Internal RDX Drive to use Acronis Backup Software	$1,419.00	$1,034.00	27.5%	$0.00	$0.00	5%
SL11	Pre-sorting Equipment, Production	OCR, Silver 18	$24,720.00	$18,012.00	27.5%	$5,794.00	$5,504.00	5%
SLAS	Pre-sorting Equipment, Production	Auto Signature Verification	$1,329.00	$969.00	27.5%	see other ASVs	see other ASVs	5%
SLCK	Pre-Sorting Equipment Production	Checkbox detection or no signature SW, RV	$1,548.00	$1,128.00	27.5%	$0.00	$0.00	5%
SLDK	Pre-Sorting Equipment Production	Doubles Detector, Standard	$9,806.00	$7,145.00	27.5%	$0.00	$0.00	5%
SLP3	Pre-Sorting Equipment Production	Spare Parts Kit, Domestic	$15,806.00	$11,516.00	27.5%	$0.00	$0.00	5%
SLP4	Pre-Sorting Equipment Production	Consumable Parts Kit, Black	$1,935.00	$1,410.00	27.5%	$0.00	$0.00	5%
SLP5	Pre-Sorting Equipment Production	Extended Parts Support Domestic	$12,903.00	$9,402.00	27.5%	$0.00	$0.00	5%
SLR6	Pre-Sorting Equipment, Production	U-Turn Kit, Reliant 60hz	$11,935.00	$8,696.00	27.5%	$0.00	$0.00	5%
SLR8	Pre-sorting Equipment, Production	Internal Air Compressor	$2,645.00	$1,928.00	27.5%	$0.00	$0.00	5%
SLR9	Pre-sorting Equipment, Production	Doubles Detector-L, Extended Transport	$9,806.00	$7,145.00	27.5%	$0.00	$0.00	5%

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
SLRA	Pre-sorting Equipment, Production	Imaje Position 3, Imb	$18,710.00	$13,633.00	27.5%	$0.00	$0.00	5%
SLRB	Pre-sorting Equipment, Production	Imaje Position 3b, Umove/Endorsement	$18,710.00	$13,633.00	27.5%	$0.00	$0.00	5%
SLS3	Pre-sorting Equipment, Production	Incoming Software	$968.00	$706.00	27.5%	$0.00	$0.00	5%
SLS4	Pre-sorting Equipment, Production	Outgoing Software	$1,548.00	$1,128.00	27.5%	$0.00	$0.00	5%
SLS5	Pre-sorting Equipment, Production	OCR, Platinum 18	$43,837.00	$31,941.00	27.5%	$7,957.00	$7,559.00	5%
SLS9	Pre-sorting Equipment, Production	Reliavote Interface Software	$1,290.00	$940.00	27.5%	$0.00	$0.00	5%
SLSA	Pre-sorting Equipment, Production	UMOVE Interface Kit	$6,645.00	$4,842.00	27.5%	$0.00	$0.00	5%
SLSM	Pre-sorting Equipment, Production	Smartmatch Platinum 12	$6,427.00	$4,683.00	27.5%	$5,163.00	$4,905.00	5%
SLSY	Pre-sorting Equipment, Production	Stacker, 60 Hz DS Reliant	$23,871.00	$17,393.00	27.5%	$0.00	$0.00	5%
SLV0	Pre-Sorting Equipment Production	Transport (Includes transport, camera, workstation computer touch screen monitor)	$127,742.00	$93,076.00	27.5%	$5,784.00	$5,495.00	5%
SLV2	Pre-Sorting Equipment Production	WABCR	$5,827.00	$4,246.00	27.5%	$3,000.00	$2,850.00	5%
SLVA	Pre-Sorting Equipment Production	Hand Scanner (1D)	$710.00	$518.00	27.5%	$75.00	$71.00	5%
SLVB	Pre-Sorting Equipment Production	Barcode Verifier (Postnet / IMB Verifier)	$12,258.00	$8,931.00	27.5%	$613.00	$582.00	5%
SLVC	Pre-Sorting Equipment Production	Separator Card (Currently handled via software)	$3,516.00	$2,562.00	27.5%	$170.00	$162.00	5%
SLVD	Pre-sorting Equipment, Production	Back Barcode Verifier (Postnet / IMB Verifier) Blk	$12,258.00	$8,931.00	27.5%	$613.00	$582.00	5%
SLVE	Pre-sorting Equipment, Production	Back Barcode Verifier (Postnet / IMB Verifier) Fluor	$12,258.00	$8,931.00	27.5%	$613.00	$582.00	5%
SLVF	Pre-sorting Equipment, Production	PB 4.8" Verifier w/cam, Front	$40,000.00	$29,145.00	27.5%	$2,292.00	$2,177.00	5%
SLVG	Pre-sorting Equipment, Production	PB 4.8" Verifier without camera, Front	$36,129.00	$26,325.00	27.5%	$1,925.00	$1,829.00	5%
SLVH	Pre-Sorting Equipment Production	Help Desk, Std In/Out	$6,452.00	$4,701.00	27.5%	$5,000.00	$4,750.00	5%
SLVJ	Pre-sorting Equipment, Production	Back Printer Assy (Jet Engine, 3-Pen Printer)	$17,419.00	$12,692.00	27.5%	$784.00	$745.00	5%
SLVK	Pre-sorting Equipment, Production	Back Printer Assy (Jet Engine, Fluorescent)	$16,129.00	$11,752.00	27.5%	$800.80	$761.00	5%
SLVL	Pre-sorting Equipment, Production	Tray Tag Printer (PB Citizen)	$1,355.00	$987.00	27.5%	$63.00	$60.00	5%
SLVM	Pre-sorting Equipment, Production	Selective Opener	$26,452.00	$19,274.00	27.5%	$1,655.00	$1,572.00	5%
SLVN	Pre-sorting Equipment, Production	BLOWER ASSEMBLY, 60HZ	$916.00	$667.00	27.5%	$46.00	$44.00	5%
SLVP	Pre-Sorting Equipment Production	Front/Back Printer Assy (Jet Engine, 3-Pen Printer)	$17,419.00	$12,692.00	27.5%	$784.00	$745.00	5%
SLVR	Pre-Sorting Equipment Production	Router	$520.00	$379.00	27.5%	$100.00	$95.00	5%
SLVS	Pre-Sorting Equipment Production	Stacker Section (4 bins per section)	$11,935.00	$8,696.00	27.5%	$995.00	$945.00	5%
SLVT	Pre-Sorting Equipment Production	Thickness Measurement	$4,452.00	$3,244.00	27.5%	$225.00	$214.00	5%
SLVU	Pre-Sorting Equipment Production	Tray Tag Printer	$1,677.00	$1,222.00	27.5%	$192.00	$182.00	5%
SLVX	Pre-sorting Equipment, Production	In-line Scale Module	$76,774.00	$55,939.00	27.5%	$4,158.00	$3,950.00	5%
SLVY	Pre-sorting Equipment, Production	Aliby Scale Kit	$5,097.00	$3,713.00	27.5%	$250.00	$238.00	5%
SLVZ	Pre-sorting Equipment, Production	Extension Module	$12,903.00	$9,402.00	27.5%	$650.00	$618.00	5%
SLZ0	Pre-Sorting Equipment Production	Proj Mgt Support/wk.	$7,097.00	$5,171.00	27.5%	$0.00	$0.00	5%
SLZ1	Pre-Sorting Equipment Production	Installation - OCR/BCR	$6,452.00	$4,701.00	27.5%	$0.00	$0.00	5%
SLZ2	Pre-Sorting Equipment Production	Installation - incl RV	$6,452.00	$4,701.00	27.5%	$0.00	$0.00	5%
SR04	Pre-Sorting Equipment Production	ST Pocket Section - Dom	$21,068.00	$15,350.00	27.5%	$1,243.00	$1,181.00	5%
SR08	Pre-Sorting Equipment Production	WABCR-only (no MLOCR)	$21,265.00	$15,494.00	27.5%	$0.00	$0.00	5%
SR0C	Pre-sorting Equipment, Production	Image Archiving	$7,742.00	$5,641.00	27.5%	$0.00	$0.00	5%
SR0Y	Pre-sorting Equipment, Production	KIT, TDI CAMERA / OPTICS	$23,226.00	$16,923.00	27.5%	$1,620.00	$1,539.00	5%
SR0Z	Pre-sorting Equipment, Production	KIT, TDI CAMERA / OPTICS, WITH PC	$25,871.00	$18,850.00	27.5%	$1,805.00	$1,715.00	5%
SR1B	Pre-sorting Equipment, Production	SFW-24K PLAT OCR W/DRS	$97,277.00	$70,879.00	27.5%	$0.00	$0.00	5%
SR1F	Pre-sorting Equipment, Production	SFW-36K SIL OCR IO NO DRS	$186,066.00	$135,572.00	27.5%	$0.00	$0.00	5%
SR1J	Pre-sorting Equipment, Production	SFW-24K SIL OCR IO NO DRS	$139,548.00	$101,678.00	27.5%	$0.00	$0.00	5%
SR1M	Pre-Sorting Equipment Production	Imaje Bar Code, Printer POS 4	$23,790.00	$17,334.00	27.5%	$1,712.00	$1,626.00	5%
SR1S	Pre-sorting Equipment, Production	SW-24K SIL OCR OUT NO DRS	$102,335.00	$74,564.00	27.5%	$0.00	$0.00	5%
SR1T	Pre-sorting Equipment, Production	SFW-24K SIL OCR IN NO DRS	$79,743.00	$58,103.00	27.5%	$0.00	$0.00	5%
SR1U	Pre-sorting Equipment, Production	SFW-36K PLAT OCR WDRS	$121,965.00	$88,867.00	27.5%	$0.00	$0.00	5%
SR2C	Pre-Sorting Equipment Production	WABCR in conjunction w/MLOCR	$10,898.00	$7,941.00	27.5%	$0.00	$0.00	5%
SR2H	Pre-sorting Equipment, Production	TRAY TAG PRINTER FOR MULT	$2,866.00	$2,088.00	27.5%	$301.95	$287.00	5%
SR2R	Pre-Sorting Equipment Production	ST Selective letter Opener	$31,065.00	$22,635.00	27.5%	$1,769.00	$1,681.00	5%

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
SR2S	Pre-Sorting Equipment Production	RDS	$3,806.00	$2,773.00	27.5%	$254.00	$241.00	5%
SR2V	Pre-Sorting Equipment Production	SUPPORT LEVEL 1 HELPDESK	$12,903.00	$9,402.00	27.5%	$10,000.00	$9,500.00	5%
SR30	Pre-sorting Equipment, Production	IMAJE PRINTER	$23,791.00	$17,334.00	27.5%	$1,712.00	$1,626.00	5%
SR3C	Pre-Sorting Equipment Production	IMB Kit OlyII Std-Imj FW	$23,097.00	$16,829.00	27.5%	$0.00	$0.00	5%
SR3D	Pre-Sorting Equipment Production	IMB Kit OLY I, Std-Imj FW	$23,097.00	$16,829.00	27.5%	$0.00	$0.00	5%
SR3E	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/Supra	$23,097.00	$16,829.00	27.5%	$0.00	$0.00	5%
SR3G	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/PC70	$46,323.00	$33,752.00	27.5%	$0.00	$0.00	5%
SR3K	Pre-Sorting Equipment Production	IMB Kit Exemplar B w/VPC37	$14,065.00	$10,248.00	27.5%	$0.00	$0.00	5%
SR3M	Pre-Sorting Equipment Production	IMB Kit OlyII Std-Imj FW GE	$33,419.00	$24,350.00	27.5%	$0.00	$0.00	5%
SR3N	Pre-Sorting Equipment Production	IMB Kit OLY I Std-Imj FW GE	$33,419.00	$24,350.00	27.5%	$0.00	$0.00	5%
SR3P	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/Supra GE	$33,419.00	$24,350.00	27.5%	$0.00	$0.00	5%
SR3S	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/PC70 GE	$56,645.00	$41,273.00	27.5%	$0.00	$0.00	5%
SR3W	Pre-Sorting Equipment Production	Barcode Reader	$9,702.00	$7,069.00	27.5%	$698.00	$663.00	5%
SR3Z	Pre-Sorting Equipment Production	Barcode Reader with Grading	$20,025.00	$14,591.00	27.5%	$1,552.00	$1,474.00	5%
SR4H	Pre-Sorting Equipment Production	IMB Kit OLYII IMB Opt - Imj FW	$23,097.00	$16,829.00	27.5%	$0.00	$0.00	5%
SR4J	Pre-Sorting Equipment Production	IMB Kit Oly I IMB, Std Trident	$23,097.00	$16,829.00	27.5%	$0.00	$0.00	5%
SR4K	Pre-Sorting Equipment Production	IMB Kit OlyII Std Trident GE	$33,419.00	$24,350.00	27.5%	$0.00	$0.00	5%
SR4L	Pre-Sorting Equipment Production	IMB Kit Oly I Std Trident GE	$33,419.00	$24,350.00	27.5%	$0.00	$0.00	5%
SR4P	Pre-Sorting Equipment Production	IMB Kit PTI Explr, IMB Option	$46,323.00	$33,752.00	27.5%	$0.00	$0.00	5%
SR4S	Pre-Sorting Equipment Production	IMB Kit PTI Explr, Option GE	$56,645.00	$41,273.00	27.5%	$0.00	$0.00	5%
SR5K	Pre-Sorting Equipment Production	Flats Station Printer (Dom)	$2,866.00	$2,088.00	27.5%	$206.00	$196.00	5%
SR5L	Pre-Sorting Equipment Production	ST tray tag printers (pair)	$5,492.00	$4,002.00	27.5%	$378.00	$359.00	5%
SR5M	Pre-sorting Equipment, Production	Report Printer	$1,806.00	$1,316.00	27.5%	$153.00	$145.00	5%
SR5P	Pre-sorting Equipment, Production	CASE OF STD TRAY TAGS	$335.00	$244.00	27.5%	$0.00	$0.00	5%
SR5S	Pre-Sorting Equipment Production	Mail Justifier Station	$1,987.00	$1,448.00	27.5%	$0.00	$0.00	5%
SR5T	Pre-Sorting Equipment Production	STD INST-SORTER-IN/COMBO	$25,806.00	$18,803.00	27.5%	$0.00	$0.00	5%
SR6G	Pre-Sorting Equipment Production	ST 2-line LCD Displays	$2,219.00	$1,617.00	27.5%	$0.00	$0.00	5%
SR6J	Pre-Sorting Equipment Production	LVE - LCD monitor (Domestic)	$2,710.00	$1,975.00	27.5%	$397.00	$377.00	5%
SR7J	Pre-sorting Equipment, Production	Olympus Double Detect	$15,284.00	$11,136.00	27.5%	$134.00	$127.00	5%
SR7S	Pre-Sorting Equipment Production	Double Detector (Dom & Int'l)	$15,284.00	$11,136.00	27.5%	$140.00	$133.00	5%
SR7T	Pre-Sorting Equipment Production	STD INST-SORTER-OUTGOING	$12,903.00	$9,402.00	27.5%	$0.00	$0.00	5%
SR8G	Pre-Sorting Equipment Production	IMB Kit OlyII FW-SW-bracket GE	$16,645.00	$12,128.00	27.5%	$0.00	$0.00	5%
SR8H	Pre-Sorting Equipment Production	IMB Kit OLYII IVT installed GE	$20,516.00	$14,948.00	27.5%	$0.00	$0.00	5%
SR8M	Pre-Sorting Equipment Production	Oly II ST Base Transport (Dom)	$202,013.00	$147,191.00	27.5%	$15,968.00	$15,170.00	5%
SR8N	Pre-sorting Equipment, Production	OLY II MULTI TIER TRANSPO	$246,148.00	$179,349.00	27.5%	$22,790.52	$21,651.00	5%
SR8P	Pre-Sorting Equipment Production	Wireless Hand Scanner	$6,452.00	$4,701.00	27.5%	$300.00	$285.00	5%
SR8R	Pre-sorting Equipment, Production	Wireless Connectivity Hub	$581.00	$423.00	27.5%	$100.00	$95.00	5%
SR8S	Pre-sorting Equipment, Production	IMB FULL SERVICE SOFTWARE	$24,516.00	$17,863.00	27.5%	$3,789.00	$3,600.00	5%
SR8T	Pre-Sorting Equipment Production	Kit, Full Service IMB	$23,883.00	$17,402.00	27.5%	$1,600.00	$1,520.00	5%
SR8V	Pre-sorting Equipment, Production	IMB FULL SERVICE CSA SOFT	$10,271.00	$7,483.00	27.5%	$0.00	$0.00	5%
SR8W	Pre-Sorting Equipment Production	TRAINING	$1,290.00	$940.00	27.5%	$0.00	$0.00	5%
SR8X	Pre-Sorting Equipment Production	INSTALLATION	$3,226.00	$2,351.00	27.5%	$0.00	$0.00	5%
SR98	Pre-Sorting Equipment Production	Read-Write OCR, 13K	$53,161.00	$38,735.00	27.5%	$0.00	$0.00	5%
SR9B	Pre-Sorting Equipment Production	IMB Kit, PTI CarsII Std Im FW	$25,501.00	$18,580.00	27.5%	$0.00	$0.00	5%
SR9C	Pre-Sorting Equipment Production	IMB Kit, PTI CarsII New Supra	$49,746.00	$36,246.00	27.5%	$0.00	$0.00	5%
SR9K	Pre-Sorting Equipment Production	LED Marquee	$8,603.00	$6,268.00	27.5%	$675.00	$641.00	5%
SR9Z	Pre-sorting Equipment, Production	SFW-EZ FLATS BPM PARCEL	$8,387.00	$6,111.00	27.5%	$0.00	$0.00	5%
SRA9	Pre-Sorting Equipment Production	Extension Section	$11,297.00	$8,231.00	27.5%	$781.00	$742.00	5%
SRAE	Pre-sorting Equipment, Production	3D-WEIGHING DETECTOR	$4,084.00	$2,976.00	27.5%	$285.00	$271.00	5%
SRAR	Pre-sorting Equipment, Production	SW-36K SIL OCR OUT NO DRS	$124,929.00	$91,027.00	27.5%	$0.00	$0.00	5%

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
SRAV	Pre-Sorting Equipment Production	Kit, Image Processor	$9,503.00	$6,924.00	27.5%	$0.00	$0.00	5%
SRAW	Pre-sorting Equipment, Production	SFW-READ/WRITE 24K	$79,742.00	$58,102.00	27.5%	$0.00	$0.00	5%
SRB4	Pre-sorting Equipment, Production	SFW-36K SIL OCR IN NO DRS	$112,968.00	$82,312.00	27.5%	$0.00	$0.00	5%
SRB6	Pre-sorting Equipment, Production	IMAGE PROCESSOR KIT	$9,503.00	$6,924.00	27.5%	$0.00	$0.00	5%
SRBE	Pre-sorting Equipment, Production	ADDSCRIPT CLICK CHARGES 1	$23,258.00	$16,946.00	27.5%	$17,500.00	$16,625.00	5%
SRBF	Pre-sorting Equipment, Production	ADDSCRIPT CLICK CHARGES 5	$12,959.00	$9,442.00	27.5%	$9,750.00	$9,263.00	5%
SRBG	Pre-sorting Equipment, Production	ADDSCRIPT CLICK CHARGES 2	$6,645.00	$4,842.00	27.5%	$5,000.00	$4,750.00	5%
SRBH	Pre-sorting Equipment, Production	ADDSCRIPT CLICK CHARGES 5	$1,529.00	$1,115.00	27.5%	$1,150.00	$1,093.00	5%
SRBJ	Pre-Sorting Equipment Production	Pos 1 ID Tag printer	$33,492.00	$24,403.00	27.5%	$1,712.00	$1,626.00	5%
SRBK	Pre-Sorting Equipment Production	Kit, Imaje Option 120V (Dom)	$4,320.00	$3,148.00	27.5%	$0.00	$0.00	5%
SRBP	Pre-Sorting Equipment Production	Pos 2 Redater-Endorse Printer	$23,790.00	$17,334.00	27.5%	$1,712.00	$1,626.00	5%
SRDF	Pre-Sorting Equipment Production	Image Server PC for LVE	$19,935.00	$14,525.00	27.5%	$1,434.00	$1,362.00	5%
SRDK	Pre-Sorting Equipment Production	Pos 3 FastForward Printer	$23,790.00	$17,334.00	27.5%	$1,712.00	$1,626.00	5%
SRDL	Pre-sorting Equipment, Production	SFW FAST4WARD 100	$28,468.00	$20,742.00	27.5%	$0.00	$0.00	5%
SRDS	Pre-sorting Equipment, Production	16STD MULTI-TIER SORT PKT	$28,387.00	$20,684.00	27.5%	$3,002.34	$2,852.00	5%
SRGH	Pre-Sorting Equipment Production	ST Std Sorting Racks (1-sect)	$2,194.00	$1,599.00	27.5%	$0.00	$0.00	5%
SRGL	Pre-sorting Equipment, Production	4-TIER TRAY RACK / EMPTY TRAY	$10,297.00	$7,502.00	27.5%	$0.00	$0.00	5%
SRGT	Pre-Sorting Equipment Production	Site Server w-Sequel Server	$27,102.00	$19,747.00	27.5%	$2,184.00	$2,075.00	5%
SRGW	Pre-sorting Equipment, Production	DIAGNOSTIC SERVER PC	$4,748.00	$3,459.00	27.5%	$497.00	$472.00	5%
SRGX	Pre-sorting Equipment, Production	LCD MONITOR	$1,445.00	$1,053.00	27.5%	$100.00	$95.00	5%
SRH8	Pre-Sorting Equipment Production	Host PC Option	$6,645.00	$4,842.00	27.5%	$0.00	$0.00	5%
SRHJ	Pre-Sorting Equipment Production	Intellischeme	$19,935.00	$14,525.00	27.5%	$1,900.00	$1,805.00	5%
SRHR	Pre-sorting Equipment, Production	4-TIER TRAY RACK CONVEYOR	$512.00	$373.00	27.5%	$0.00	$0.00	5%
SRHT	Pre-Sorting Equipment Production	Separator cards (100)	$608.00	$443.00	27.5%	$0.00	$0.00	5%
SRHU	Pre-sorting Equipment, Production	ASSY HW SEPARATOR CARD UP	$6,452.00	$4,701.00	27.5%	$0.00	$0.00	5%
SRHX	Pre-sorting Equipment, Production	ABSEENTEE BALLOT DATA CAP	$25,806.00	$18,803.00	27.5%	$0.00	$0.00	5%
SRHY	Pre-sorting Equipment, Production	REPORT PKG RELIAVOTE STD	$25,806.00	$18,803.00	27.5%	$0.00	$0.00	5%
SRJ0	Pre-Sorting Equipment Production	UPS	$1,524.00	$1,111.00	27.5%	$0.00	$0.00	5%
SRJ1	Pre-Sorting Equipment Production	Rack for Server	$6,245.00	$4,551.00	27.5%	$0.00	$0.00	5%
SRJ6	Pre-sorting Equipment, Production	RELIAVOTE TEST DECK	$5,529.00	$4,029.00	27.5%	$430.00	$409.00	5%
SRJ7	Pre-sorting Equipment, Production	PRECINCT SORT SW	$20,645.00	$15,043.00	27.5%	$0.00	$0.00	5%
SRJ8	Pre-sorting Equipment, Production	MAILPC SIZE VERIFICATION	$25,452.00	$18,545.00	27.5%	$1,975.00	$1,876.00	5%
SRJL	Pre-Sorting Equipment Production	Return Mail Sorter Software	$13,290.00	$9,683.00	27.5%	$0.00	$0.00	5%
SRJM	Pre-Sorting Equipment Production	Standard Inbound Pass Software	$19,935.00	$14,525.00	27.5%	$0.00	$0.00	5%
SRJP	Pre-sorting Equipment, Production	SFW-13K PLAT OCR W/DRS	$73,097.00	$53,260.00	27.5%	$0.00	$0.00	5%
SRJT	Pre-sorting Equipment, Production	OLYII HC COOLING KIT 115V	$5,052.00	$3,681.00	27.5%	$0.00	$0.00	5%
SRJZ	Pre-sorting Equipment, Production	SW 13K SIL OCR OUT NO DRS	$19,775.00	$14,409.00	27.5%	$4,635.00	$4,403.00	5%
SRK3	Pre-sorting Equipment, Production	Smartmatch Silver 12	$5,305.00	$3,865.00	27.5%	$5,163.00	$4,905.00	5%
SRK6	Pre-sorting Equipment, Production	SFW-13K SIL OCR IN NO DRS	$46,516.00	$33,893.00	27.5%	$0.00	$0.00	5%
SRKH	Pre-sorting Equipment, Production	SFW-13K SIL OCR IO NO DRS	$19,777.00	$14,410.00	27.5%	$0.00	$0.00	5%
SRL1	Pre-sorting Equipment, Production	OCR, Platinum 12	$36,751.00	$26,777.00	27.5%	$6,296.00	$5,981.00	5%
SRLB	Pre-sorting Equipment, Production	Image Archive	$8,387.00	$6,111.00	27.5%	$0.00	$0.00	5%
SRLW	Pre-sorting Equipment, Production	TDI CAMERA FOR NEW BUILD	$23,923.00	$17,431.00	27.5%	$1,669.00	$1,586.00	5%
SRM5	Pre-Sorting Equipment Production	Kit, 4.8" AIM BCR, Front/Stamp Leading	$21,785.00	$15,873.00	27.5%	$1,568.00	$1,490.00	5%
SRM6	Pre-Sorting Equipment Production	Kit, 4.8" Postal BCR, Front/Stamp Leading	$32,226.00	$23,481.00	27.5%	$2,318.00	$2,202.00	5%
SRM7	Pre-Sorting Equipment Production	Kit, Barcode Camera, Back/Stamp Trailing	$24,107.00	$17,565.00	27.5%	$1,734.00	$1,647.00	5%
SRM8	Pre-Sorting Equipment Production	Kit, Barcode Camera, Front/Stamp Leading	$18,299.00	$13,333.00	27.5%	$1,317.00	$1,251.00	5%
SRM9	Pre-Sorting Equipment Production	Kit, Oly II Camera Link Hardware	$2,684.00	$1,956.00	27.5%	$194.00	$184.00	5%
SRMB	Pre-sorting Equipment, Production	UMOVE PC, EZ FLATS	$1,548.00	$1,128.00	27.5%	$400.00	$380.00	5%
SRMH	Pre-Sorting Equipment Production	UMOVE SPARE PARTS BUNDLE	$1,017.00	$741.00	27.5%	$0.00	$0.00	5%

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
SRMT	Pre-Sorting Equipment Production	Move Update Kit	$7,742.00	$5,641.00	27.5%	$4,245.00	$4,033.00	5%
SRMV	Pre-Sorting Equipment Production	Move Update Option	$8,710.00	$6,347.00	27.5%	$1,999.00	$1,899.00	5%
SRMX	Pre-Sorting Equipment Production	MOVE UPDATE INSTALL FEE	$1,935.00	$1,410.00	27.5%	$0.00	$0.00	5%
SRMY	Pre-Sorting Equipment Production	Move Update Conversion Kit	$6,452.00	$4,701.00	27.5%	$287.00	$273.00	5%
SRNP	Pre-Sorting Equipment, Production	SFW-8K PLAT OCR OUT INTL	$66,452.00	$48,419.00	27.5%	$9,888.00	$9,394.00	5%
SRNU	Pre-Sorting Equipment Production	MOVE UPDATE OPTION	$8,710.00	$6,347.00	27.5%	$1,999.00	$1,899.00	5%
SRNY	Pre-sorting Equipment, Production	SFW-EZ FLATS STD PARCEL	$1,613.00	$1,175.00	27.5%	$0.00	$0.00	5%
SRNZ	Pre-sorting Equipment, Production	SW - EZ Flats Std Parcel	$8,387.00	$6,111.00	27.5%	$0.00	$0.00	5%
SROX	Pre-sorting Equipment, Production	Checkbox detection	$1,548.00	$1,128.00	27.5%	$0.00	$0.00	5%
SRPA	Pre-Sorting Equipment Production	PRINTER POS 1 FLUOR	$35,960.00	$26,201.00	27.5%	$0.00	$0.00	5%
SRPB	Pre-Sorting Equipment Production	PRINTER POS 2 ENDORSE	$24,783.00	$18,058.00	27.5%	$195.00	$185.00	5%
SRPD	Pre-Sorting Equipment Production	PRINTER POS 4 IMB	$23,790.00	$17,334.00	27.5%	$185.00	$176.00	5%
SRRB	Pre-Sorting Equipment Production	S/A Binarizer	$5,000.00	$3,643.00	27.5%	$0.00	$0.00	5%
SRS1	Pre-sorting Equipment, Production	BASE RELIAVOTE SORTER SIT	$22,452.00	$16,359.00	27.5%	$1,378.00	$1,309.00	5%
SRS2	Pre-Sorting Equipment Production	IMB Kit OLYII IVT installed	$10,194.00	$7,428.00	27.5%	$0.00	$0.00	5%
SRS5	Pre-Sorting Equipment Production	IMB UPG INSTALLATION	$1,290.00	$940.00	27.5%	$0.00	$0.00	5%
SRS6	Pre-Sorting Equipment Production	IMB Kit OlyII FW, SW & bracket	$6,323.00	$4,607.00	27.5%	$0.00	$0.00	5%
SRSC	Pre-Sorting Equipment Production	Separator Card Option	$12,302.00	$8,964.00	27.5%	$0.00	$0.00	5%
SRSS	Pre-sorting Equipment, Production	Hardware, Domestic or Reliavote	$20,903.00	$15,231.00	27.5%	$2,184.00	$2,075.00	5%
SRSU	Pre-sorting Equipment, Production	No Signature Detection	$1,097.00	$799.00	27.5%	$0.00	$0.00	5%
SRT3	Pre-Sorting Equipment Production	MT3.0 Base Transport - Dom	$252,383.00	$183,893.00	27.5%	$19,459.00	$18,486.00	5%
SRT4	Pre-Sorting Equipment Production	ELEVATOR MULTI-TIER 3.0	$0.00	$0.00	27.5%	$3,490.00	$3,316.00	5%
SRT5	Pre-Sorting Equipment Production	MT3.0 Pocket Section - Dom	$43,858.00	$31,956.00	27.5%	$3,156.00	$2,998.00	5%
SRT6	Pre-Sorting Equipment Production	MT Selective Letter Opener	$46,387.00	$33,799.00	27.5%	$2,660.00	$2,527.00	5%
SRTD	Pre-sorting Equipment, Production	MULTI-TIER 3.0 SINGLE REPLACEMENT POCKET	$1,245.00	$908.00	27.5%	$0.00	$0.00	5%
SRTE	Pre-Sorting Equipment Production	Tray Conveyor, Flex Tier Pkts	$3,419.00	$2,491.00	27.5%	$0.00	$0.00	5%
SRTH	Pre-Sorting Equipment Production	Flex Tier Pockets, 2-Tier	$29,871.00	$21,764.00	27.5%	$2,315.00	$2,199.00	5%
SRTL	Pre-Sorting Equipment Production	Flex Tier Pockets, 3-Tier	$37,548.00	$27,358.00	27.5%	$2,910.00	$2,765.00	5%
SRUC	Pre-Sorting Equipment Production	PC, UMove Gov't	$7,818.00	$5,696.00	27.5%	$900.00	$855.00	5%
SRUE	Pre-Sorting Equipment Production	Move Update Kit	$25,888.00	$18,863.00	27.5%	$900.00	$855.00	5%
SRV1	Pre-sorting Equipment, Production	RELIA VOTE 24K BASE SORT	$381,568.00	$278,020.00	27.5%	$0.00	$0.00	5%
SRV6	Pre-sorting Equipment, Production	PRINTER, VIDEOJET, BARCODE, OLYMPUS	$34,355.00	$25,032.00	27.5%	$2,396.00	$2,276.00	5%
SRV7	Pre-sorting Equipment, Production	PRINTER, VIDEOJET, ID TAG, OLYMPUS	$12,448.00	$9,070.00	27.5%	$868.00	$825.00	5%
SRVA	Pre-sorting Equipment, Production	Sort Engine Software	$1,613.00	$1,175.00	27.5%	$0.00	$0.00	5%
SRXL	Pre-sorting Equipment, Production	Separator Cards, Flats (100pc)	$600.00	$437.00	27.5%	$0.00	$0.00	5%
SRXS	Pre-sorting Equipment, Production	Separator Cards, Letters (100pc)	$600.00	$437.00	27.5%	$0.00	$0.00	5%
SRYC	Pre-sorting Equipment, Production	EZFLATS 1ST CL PARCELS SW	$8,387.00	$6,111.00	27.5%	$0.00	$0.00	5%
SRYD	Pre-sorting Equipment, Production	EZ FLATS PRIORITY MAIL SW	$8,387.00	$6,111.00	27.5%	$0.00	$0.00	5%
SRZ0	Pre-Sorting Equipment Production	EZ Flats Base Sorter System	$60,332.00	$43,960.00	27.5%	$13,500.00	$12,825.00	5%
SRZ1	Pre-Sorting Equipment Production	EZ Flats 4-Bin Stacker Section	$18,084.00	$13,177.00	27.5%	$750.00	$713.00	5%
SRZ2	Pre-Sorting Equipment Production	EZ Flats Site Server Kit	$10,850.00	$7,905.00	27.5%	$0.00	$0.00	5%
SRZ3	Pre-Sorting Equipment Production	EZFlats Manual Sort case	$603.00	$439.00	27.5%	$0.00	$0.00	5%
SRZ4	Pre-Sorting Equipment Production	EZFlats Hi-Density Insert Case	$603.00	$439.00	27.5%	$0.00	$0.00	5%
SRZ5	Pre-Sorting Equipment Production	EZFlats 2K RAF Plat&Parascript	$11,290.00	$8,226.00	27.5%	$0.00	$0.00	5%
SRZ6	Pre-Sorting Equipment Production	EZ FLATS FULL SVC PLN OPT	$9,677.00	$7,051.00	27.5%	$7,500.00	$7,125.00	5%
SRZ7	Pre-Sorting Equipment Production	EZ FLATS SELF SVC HLP DSK	$323.00	$235.00	27.5%	$0.00	$0.00	5%
SRZ8	Pre-Sorting Equipment Production	EZFlats Spare Kit Base Transport	$7,742.00	$5,641.00	27.5%	$0.00	$0.00	5%
SRZA	Pre-sorting Equipment, Production	SFW-2K PLAT OCR W/DRS	$10,000.00	$7,286.00	27.5%	$0.00	$0.00	5%
SRZB	Pre-sorting Equipment, Production	SFW PARASCRIPT BUNDLE 20K	$7,419.00	$5,406.00	27.5%	$5,750.00	$5,463.00	5%
SRZC	Pre-Sorting Equipment Production	EZ FLATS INSTALLATION SVC	$9,677.00	$7,051.00	27.5%	$0.00	$0.00	5%

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
SRZF	Pre-sorting Equipment, Production	EZ FLATS STD CLASS SW	$1,613.00	$1,175.00	27.5%	$1,250.00	$1,188.00	5%
SRZG	Pre-sorting Equipment, Production	EZ FLATS BND PRNTD MATTER	$1,613.00	$1,175.00	27.5%	$0.00	$0.00	5%
SRZH	Pre-sorting Equipment, Production	EZ FLATS 1ST CLASS PARCEL	$1,613.00	$1,175.00	27.5%	$0.00	$0.00	5%
SRZJ	Pre-Sorting Equipment Production	EZFlats Spare Kit/Stkr Section	$968.00	$706.00	27.5%	$0.00	$0.00	5%
SRZK	Pre-Sorting Equipment Production	EZ Flats Air Compressor	$7,088.00	$5,165.00	27.5%	$605.00	$575.00	5%
SRZL	Pre-sorting Equipment, Production	2K PLAT INBOUND, OCR SW	$12,903.00	$9,402.00	27.5%	$0.00	$0.00	5%
SRZM	Pre-Sorting Equipment Production	2K Plat Inbound, OCR Maint.	$5,161.00	$3,761.00	27.5%	$0.00	$0.00	5%
SRZN	Pre-sorting Equipment, Production	EZ FLATS IB APPLICATION	$6,452.00	$4,701.00	27.5%	$0.00	$0.00	5%
SRZP	Pre-Sorting Equipment Production	EZ Flats IB SMA/Helpdesk	$10,323.00	$7,521.00	27.5%	$0.00	$0.00	5%
SRZR	Pre-sorting Equipment, Production	2K PLAT COMBO, OCR SW	$22,581.00	$16,453.00	27.5%	$0.00	$0.00	5%
SRZS	Pre-Sorting Equipment Production	2K Plat Combo, OCR Maint.	$11,935.00	$8,696.00	27.5%	$0.00	$0.00	5%
SRZT	Pre-sorting Equipment, Production	EZ FLAT COMBO APPLICATION	$14,839.00	$10,812.00	27.5%	$0.00	$0.00	5%
SRZU	Pre-Sorting Equipment Production	EZ Flats Combo SMA/Helpdesk	$12,258.00	$8,931.00	27.5%	$0.00	$0.00	5%
SRZW	Pre-sorting Equipment, Production	EZ , 1ST CLASS FLATS SW	$8,387.00	$6,111.00	27.5%	$1,250.00	$1,188.00	5%
SRZX	Pre-sorting Equipment, Production	EZ STD CI FLATS SW	$8,387.00	$6,111.00	27.5%	$0.00	$0.00	5%
SRZY	Pre-sorting Equipment, Production	EZFLATS BND PRNTD MTR SW	$8,387.00	$6,111.00	27.5%	$0.00	$0.00	5%
ST8T	Pre-sorting Equipment, Production	Full Service IMB	$24,903.00	$18,145.00	27.5%	$5,789.00	$5,500.00	5%
STPS	Pre-Sorting Equipment Production	CIJ Printer Support Kit	$4,319.00	$3,147.00	27.5%	$0.00	$0.00	5%
STS4	Pre-sorting Equipment, Production	Stacker 60Hz	$36,129.00	$26,325.00	27.5%	$3,480.00	$3,306.00	5%
STSA	Pre-sorting Equipment, Production	LDU 60Hz	$90,323.00	$65,811.00	27.5%	$8,700.00	$8,265.00	5%
STSN	Pre-sorting Equipment, Production	LED Monitors	$3,032.00	$2,209.00	27.5%	$292.00	$277.00	5%
STSP	Pre-sorting Equipment, Production	Label Printer, MT 5.0	$3,188.00	$2,323.00	27.5%	$307.00	$292.00	5%
STV1	Pre-Sorting Equipment Production	Feeder, High Speed Letter	$162,428.00	$118,349.00	27.5%	$15,649.00	$14,867.00	5%
STV2	Pre-Sorting Equipment Production	Feeder, Mixed Mail	$167,200.00	$121,826.00	27.5%	$16,106.79	$15,301.00	5%
STV3	Pre-Sorting Equipment Production	Integrated Air Compressor Option	$7,526.00	$5,483.00	27.5%	$525.00	$499.00	5%
STV4	Pre-Sorting Equipment Production	3D Measurement	$5,761.00	$4,198.00	27.5%	$402.00	$382.00	5%
STV5	Pre-Sorting Equipment Production	4.8" Verifier w/cam, Back	$26,881.00	$19,586.00	27.5%	$2,291.67	$2,177.00	5%
STV6	Pre-Sorting Equipment Production	Separator Card Option	$1,028.00	$749.00	27.5%	$0.00	$0.00	5%
STV7	Pre-Sorting Equipment Production	Double Feed Detection	$23,920.00	$17,429.00	27.5%	$2,304.31	$2,189.00	5%
STVA	Pre-Sorting Equipment Production	Base Transport, Short	$37,151.00	$27,069.00	27.5%	$3,578.85	$3,400.00	5%
STVB	Pre-Sorting Equipment Production	Base Transport, Medium	$62,957.00	$45,872.00	27.5%	$6,064.85	$5,762.00	5%
STVC	Pre-Sorting Equipment Production	Base Transport, Long	$101,667.00	$74,078.00	27.5%	$9,793.85	$9,304.00	5%
STVD	Pre-Sorting Equipment Production	Alibi Storage Option	$6,564.00	$4,783.00	27.5%	$0.00	$0.00	5%
STVE	Pre-Sorting Equipment Production	Base Transport Med - Postjet	$67,484.00	$49,171.00	27.5%	$14,567.00	$13,839.00	5%
STVF	Pre-Sorting Equipment Production	In-line WOF Scale Module	$175,357.00	$127,770.00	27.5%	$10,872.00	$10,328.00	5%
STVG	Pre-Sorting Equipment Production	Sing-Tier Interface 60hz	$49,434.00	$36,019.00	27.5%	$4,762.00	$4,524.00	5%
STVJ	Pre-Sorting Equipment Production	Multi Tier Interface w/Elevator 60hz	$102,357.00	$74,580.00	27.5%	$9,860.00	$9,367.00	5%
STVL	Pre-Sorting Equipment Production	Separator Cards, Letters (100pc)	$600.00	$437.00	27.5%	$0.00	$0.00	5%
STVM	Pre-sorting Equipment, Production	Separator Cards, Flats (100pc)	$600.00	$437.00	27.5%	$0.00	$0.00	5%
STVR	Pre-Sorting Equipment Production	4.8" Verifier, Back	$22,581.00	$16,453.00	27.5%	$1,925.00	$1,829.00	5%
STVS	Pre-Sorting Equipment Production	1" Verifier, Black Back	$6,409.00	$4,670.00	27.5%	$671.00	$637.00	5%
STVT	Pre-Sorting Equipment Production	1" Verifier, Fluor, Back	$13,119.00	$9,559.00	27.5%	$671.00	$637.00	5%
STVU	Pre-Sorting Equipment Production	Printer, Hi Def Domino	$156,168.00	$113,788.00	27.5%	$20,430.00	$19,409.00	5%
STVV	Pre-Sorting Equipment Production	4.8" Verifier w/cam Front	$26,881.00	$19,586.00	27.5%	$2,291.67	$2,177.00	5%
STVW	Pre-Sorting Equipment Production	4.8" Verifier, Front	$22,581.00	$16,453.00	27.5%	$1,925.00	$1,829.00	5%
STVX	Pre-Sorting Equipment Production	1.0" Verifier Black, Front side	$9,702.00	$7,069.00	27.5%	$671.00	$637.00	5%
STVY	Pre-Sorting Equipment Production	1" Verifier Fluor. Front	$13,119.00	$9,559.00	27.5%	$671.00	$637.00	5%
STW1	Pre-Sorting Equipment Production	Printer, Black CIJ, Back	$23,790.00	$17,334.00	27.5%	$1,712.00	$1,626.00	5%
STW2	Pre-Sorting Equipment Production	Printer, Fluor CIJ, Back	$33,492.00	$24,403.00	27.5%	$1,712.00	$1,626.00	5%
STW3	Pre-Sorting Equipment Production	Printer, 24K HP IJ, Back	$16,348.00	$11,911.00	27.5%	$1,393.88	$1,324.00	5%

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	$180/hr.
Time and Materials- outside business hours, weekends, and holidays	$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
STW6	Pre-Sorting Equipment Production	Printer, Black CIJ, Front	$19,258.00	$14,032.00	27.5%	$1,712.00	$1,626.00	5%
STW7	Pre-Sorting Equipment Production	Printer, Fluor CIJ, Front	$23,790.00	$17,334.00	27.5%	$1,712.00	$1,626.00	5%
STW8	Pre-Sorting Equipment Production	Printer, 24K HP IJ, Front	$16,348.00	$11,911.00	27.5%	$1,393.88	$1,324.00	5%
STWF	Pre-sorting Equipment, Production	SELECT OPENER UNIVERSAL	$90,404.00	$65,871.00	27.5%	$6,306.00	$5,991.00	5%
STWG	Pre-Sorting Equipment Production	Kit, High Rail Guide, Long Transport	$3,226.00	$2,351.00	27.5%	$0.00	$0.00	5%
STWH	Pre-Sorting Equipment Production	Kit, High Rail Guide, Short Transport	$2,151.00	$1,567.00	27.5%	$0.00	$0.00	5%
STWJ	Pre-Sorting Equipment Production	Kit, High Rail Guide, Med Transport	$2,581.00	$1,880.00	27.5%	$0.00	$0.00	5%
STWK	Pre-Sorting Equipment Production	Kit, High Rail Guide, Selective Opener	$2,151.00	$1,567.00	27.5%	$0.00	$0.00	5%
STWL	Pre-Sorting Equipment Production	Kit, High Rail Guide, Scale w/o meter	$1,613.00	$1,175.00	27.5%	$0.00	$0.00	5%
STWM	Pre-Sorting Equipment Production	Kit, High Rail Guide, Scale and Meter Module	$2,151.00	$1,567.00	27.5%	$0.00	$0.00	5%
STWN	Pre-Sorting Equipment Production	Kit, High Rail Guide, Domino Printer Module	$1,613.00	$1,175.00	27.5%	$0.00	$0.00	5%
STWP	Pre-Sorting Equipment Production	Kit, High Rail Guide, Addtl I/O	$1,613.00	$1,175.00	27.5%	$0.00	$0.00	5%
STWW	Pre-Sorting Equipment Production	Addtl Workstation Monitor	$813.00	$592.00	27.5%	$0.00	$0.00	5%
STX4	Pre-sorting Equipment, Production	RELIA VOTE 24K BASE SORT	$37,742.00	$27,500.00	27.5%	$0.00	$0.00	5%

Installation-Assembly-Production

NO VOLUME OR TERM DISCOUNTS INCLUDED

Installation-Assembly, Production Only	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Hourly rate - Total number of hours agreed to in writing by both parties before any Installation work is started.	$180/hr.
Hourly rate for Installation performed outside business hours, weekends, and holidays. Total number of hours agreed to in writing by both parties before any Installation work is started	$540/hr.